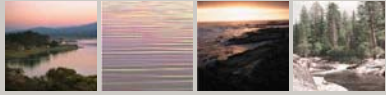


I wish I knew then what I know now...





I wish I knew then what I know now...



Where are you today?

Predictors of low risk

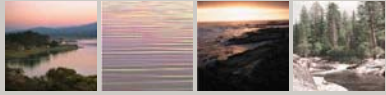
Familiar

Reversible

Sunk costs

Strategic

Questions



Current mindset?



Stoic

Stay with MPE

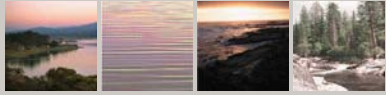
Furious

Migrate now

Rational

Plan it now

Other



Your Migration Plan?



Package

New Vendor

Same Vendor: new package

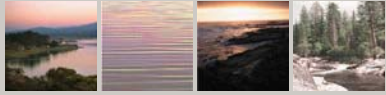
Same Vendor: code port

Home grown

Re-engineer

Code convert

Code port



Your Migration Plan?



Migration Type

Big Bang Small

Big Bang Big

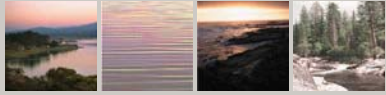
Phased

Strategic?

Yes/No?

Risk?

High? Low?



Not Strategic

Executive Commitment

Bet the company?

Support: visible, strong; actionable,

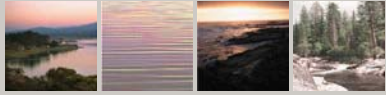
Team Pride

Members have vested interest in success

Failure is not a option

Altruism

Communications Plan



Not Leveraging Sunk Costs

Capital

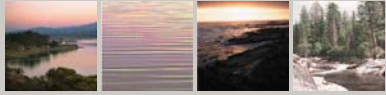
Hardware; Infrastructure

Labor

The team(s)

Corporate memory (AKA Tribal Lore)

Business Processes; Undocumented stuff



Not familiar

Hardware; Infrastructure

Start learning now; document as you go

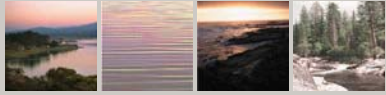
New Application

User interface; help desk; maintenance plan

Skill up versus Skill Out

Business Processes

Undocumented stuff



Not familiar

Dirty Data

60-80% Rule

IMAGE

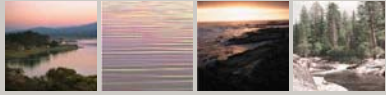
Is IMAGE strongly typed?

Examples

REDEFINES

Examples

Tribal Lore



Not Reversible

Not Phased (Big Bang)

Consider phasing when

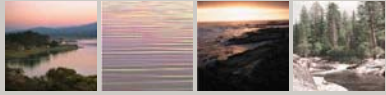
Project is over scoped

Business Process not fully understood

When everything will change

(target, interface, processes)

Always have a Fire Escape



Not Reversible

POC at dataset/module level

Parallel test/run

Tie pay to performance

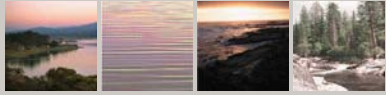
Vendor Warranties

Turnkey is not turn away

Fixed price is not fixed success

Kick the tires

Always have a Fire Escape



Not Reversible

Late Tangibility

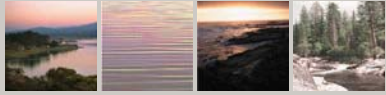
Must have test system

POCs

100% testing by experts

Transactions?

Acceptance criteria



Poor Project Management

Hire in an independent Project Manager

Reality bites!

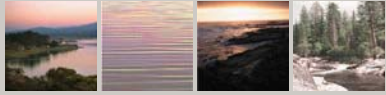
No responsibility without authority!

Skills are THE choke point

Hire contract MPE staff now

They will be scarce later (Y2K)

Free up permanent staff



Now I know what I need to know

Think strategically

Leverage sunk costs

Get familiar

Look for the fire escape

