welcome

solution symposium
2002

winston prather

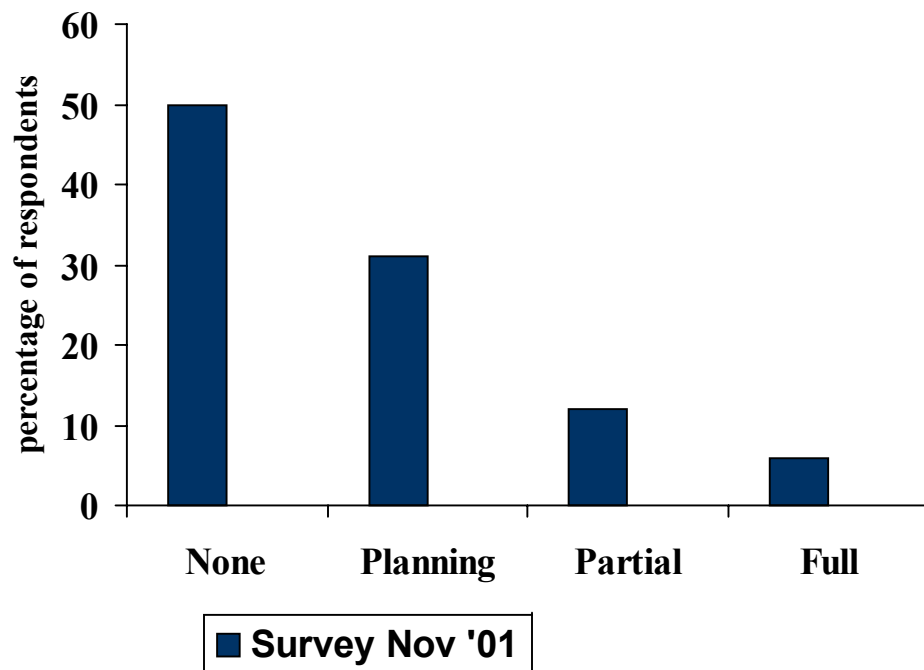## wednesday, april 3, 2002
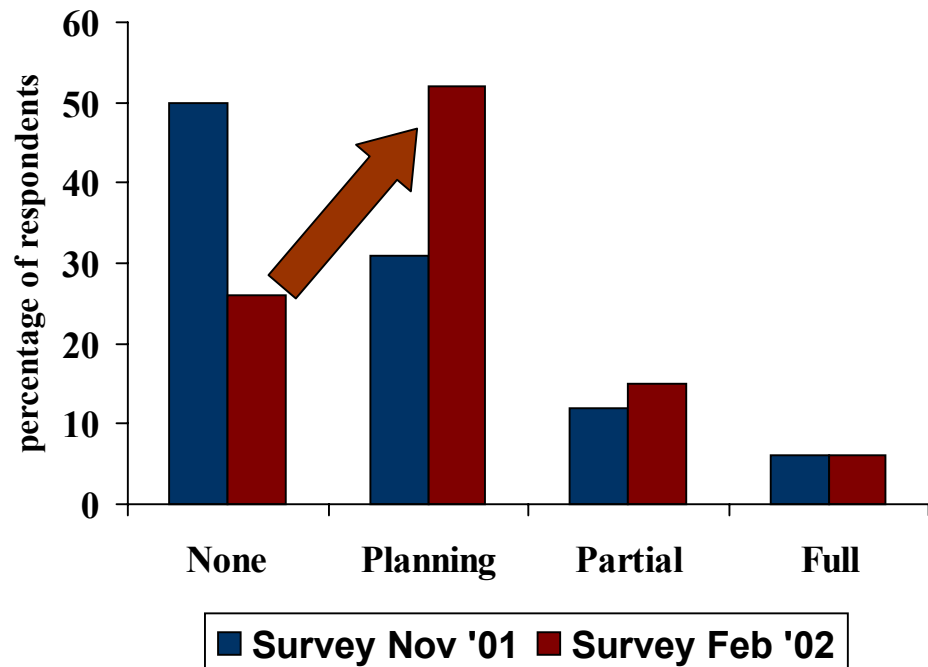
the news

hp recommends a transition

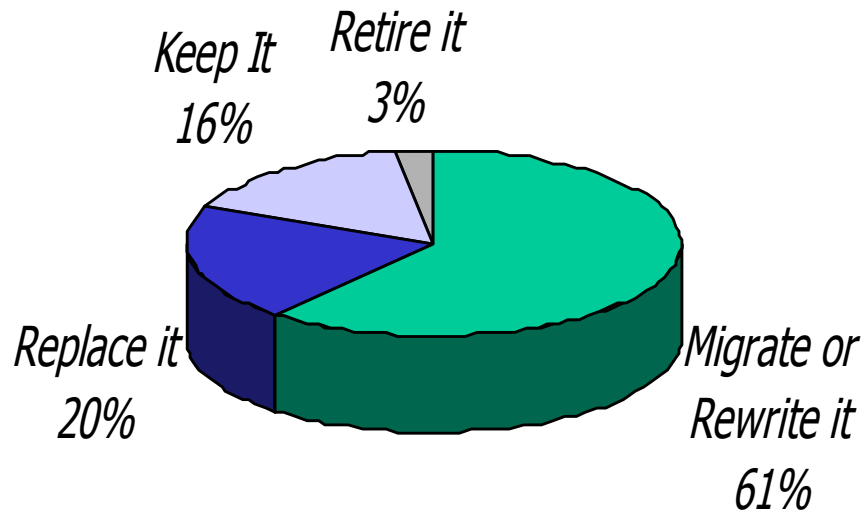many customers were planning to leave the platform even prior to the announcement...

interex

shared knowledge • shared power

percentage of respondents

60
50
40
30
20
10
0

None | Planning | Partial | Full

■ Survey Nov '01

some customers were planning to leave the platform even prior to the announcement...

interex
shared knowledge • shared power

... and since the announcement, the vast majority have begun migration work.

	percentage of respondents
None	
Planning	
Partial	
Full	

■ Survey Nov '01 ■ Survey Feb '02

how are customers planning to make the transition?

most are planning to migrate or rewrite for another platform.

Keep It 16%

Retire it 3%

Replace it 20%

Migrate or Rewrite it 61%

survey results from hp customer webcast – january 2002.

what we are doing for customers who are planning to migrate or rewrite their applications for another platform
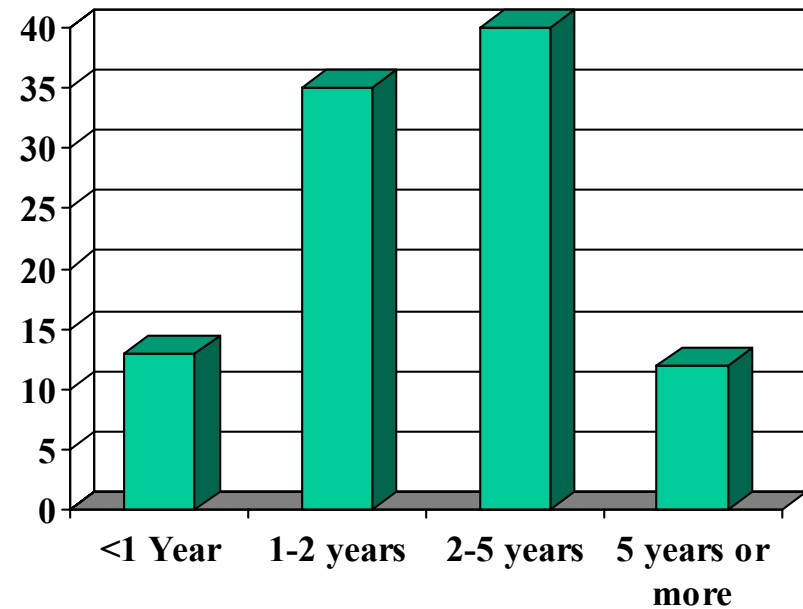
migration services and tools from hp

- consulting services
- porting and migration services
- support and outsourcing services
- educational services
- white papers
- success stories
- webcasts

how long is it going to take to make the transition?

if you're not planning to replace, migrate or rewrite your applications

you are still very important to hp

we're listening

- we've received a lot of ideas ...
- the best answer isn't clear to us yet.

hp e3000 solutions symposium
wednesday, april 3, 2002

9:00 – 9:10   welcome, winston prather, csy general manager

9:10 – 9:50   new migration programs and services,
loretta li-sevilla, csy product marketing manager

9:50 –10:25   hp e3000 roadmap and progress updates,
dave wilde, csy r&d lab manager

10:25–10:35   break

10:35–11:00   hp-ux: a technology leader, mark hudson,
ww director of marketing, business systems and
technology organization

11:00–11:25   hp servers: ia-32 family, stephan jackson,
ia-32 product manager, volume systems division

11:25–11:50   hp's linux strategy,
mike balma, linux business organization