HP's Linux Strategy

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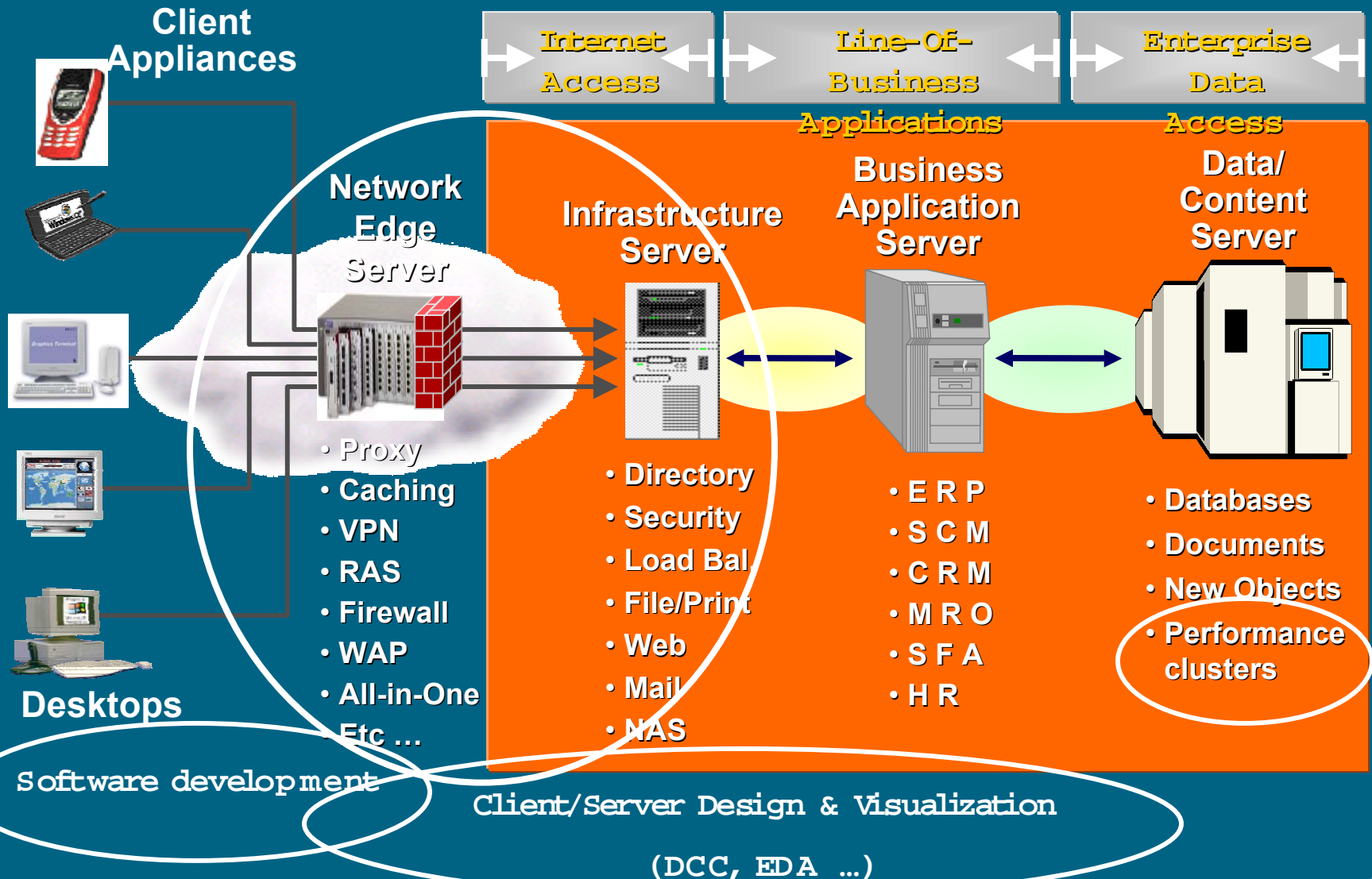
www.hp.com/linux

What is Linux?

- POSIX-like OS created by Linus Torvalds in 1991

- Worldwide development effort via Internet

- Distributed under General Public License (GPL)
  - **Access to code for modification and redistribution**
  - **Redistribution must include source**
  - **Can be copied freely**

- Distributions from Red Hat, Caldera, SuSE, Debian (non-commercial) others

- Runs on Intel, RISC and other architectures— with a single-source code base
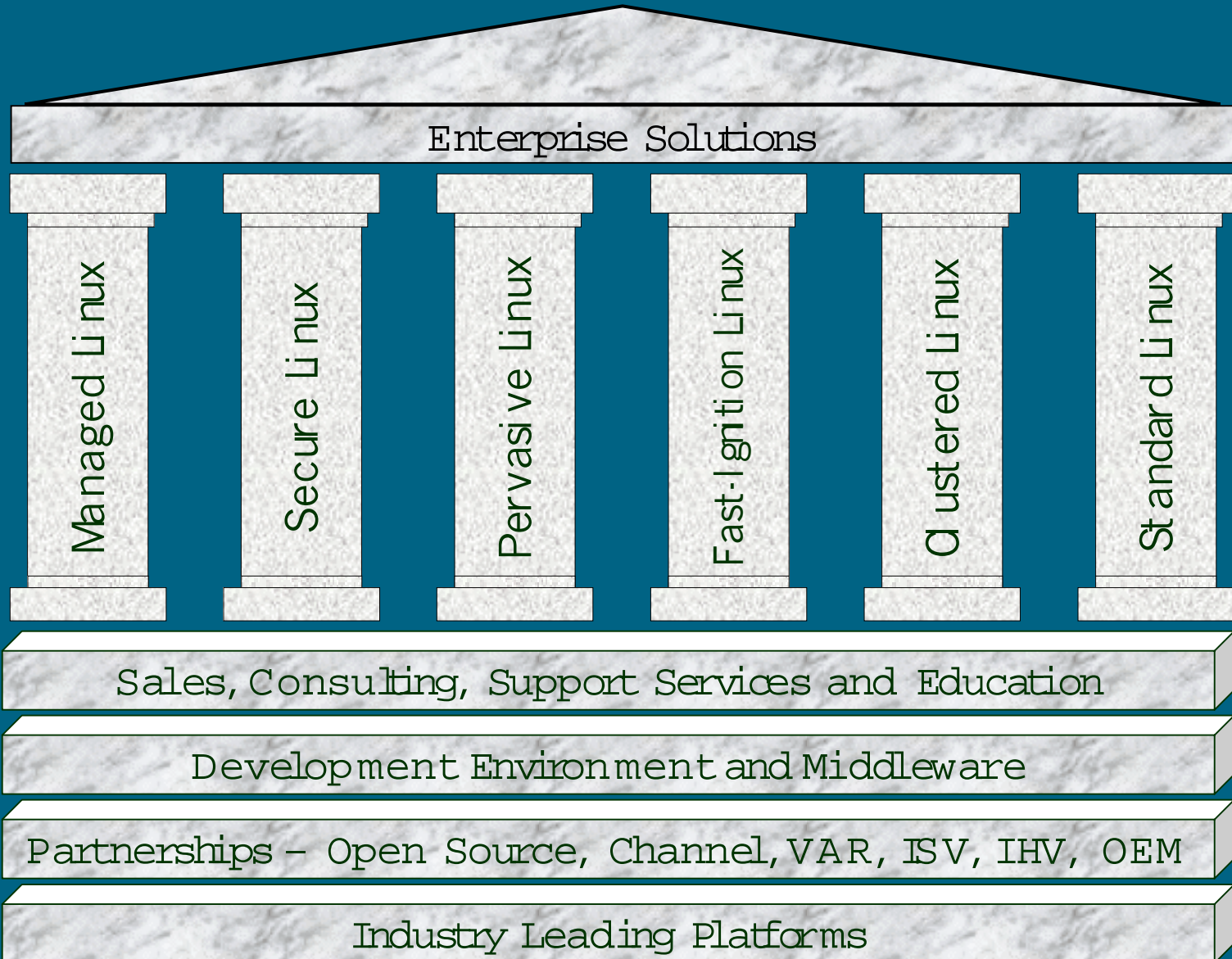
linux strong use as network & infrastructure server plus software development, selected visualization and performance clusters

Client Appliances

Network Edge Server

Infrastructure Server

Business Application Server

Data/ Content Server

- Proxy
- **Caching**
- **VPN**
- **RAS**
- **Firewall**
- **WAP**
- **All-in-One**
- Etc …

- **Directory**
- **Security**
- **Load Bal.**
- **File/Print**
- **Web**
- **Mail**
- **NAS**

- **E R P**
- **S C M**
- **C R M**
- **M R O**
- **S F A**
- **H R**

- **Databases**
- **Documents**
- **New Objects**
- **Performance clusters**

Desktops

Software development

Client/Server Design & Visualization

(DCC, EDA …)

HP Linux Strategy

Enterprise Solutions

HP Linux Pillars

- Managed Linux
- Secure Linux
- Pervasive Linux
- Fast-Ignition Linux
- Clustered Linux
- Standard Linux

Foundation

Sales, Consulting, Support Services and Education

Development Environment and Middleware

Partnerships – Open Source, Channel, VAR, ISV, IHV, OEM

Industry Leading Platforms

HP's Strategic Linux Platforms

IA-32

Range of rackable servers including blades and carrier grade

IA-64
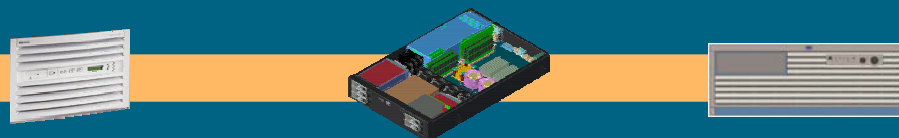
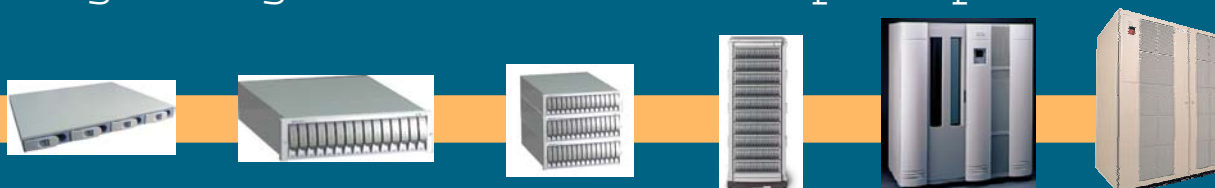The next generation volume platform compatible with IA-32 and PA

Appliances

Full server appliance range from web & cache to storage

Desktops

Engineering workstations and desktops in specific markets

Storage

Heterogeneous Direct and Network attached storage solutions

HP Delivers Linux Solutions
~ managed, secure and always on ~

HP value proposition for Linux

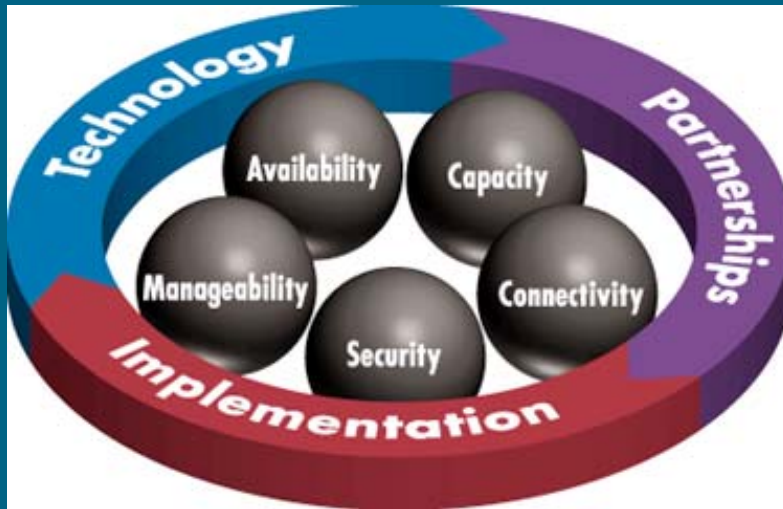**Breadth of products and services for Linux-based computing**

Enterprise software for Linux

- management – OpenView, SCM
- security – secure OS for Linux
- high availability - ServiceGuard

Global proven services

training, deployment, porting, mission critical support, financing

Broad partnerships with leading ISVs

HP Linux Partnerships

industry-leading independent vendors

sidefx   SAP   VIGNETTE   TIBCO

RealNetworks

ORACLE   SOFTIMAGE   INTERSHOP   interwoven

SYNOPSYS   Inktomi   MSC.LINUX   BLUE MARTINI SOFTWARE

the open source community and development partners

OSDN open source development network   Lutris   XIMIAN   redhat

CALDERA   turbolinux   LINUXCARE

Bruce Perens

OSDL   SuSE   debian   SOURCE FORGE

COLLABNET

HP Linux Support, Services and Education

Critical Systems Support

Personalized Systems Support

Reactive Hardware and Software Support

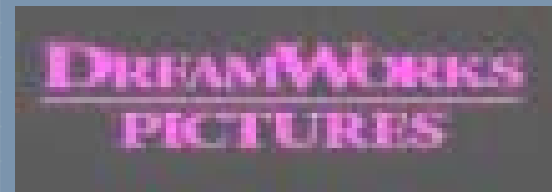Multivendor Network Services

Global Deployment Services

Education and Training

Customers empowered by Linux and HP

amazon.com.

BOEING

DREAMWORKS PICTURES

Checkpoint

SPEEDERA

LOUDCLOUD™

www.hp.com/linux