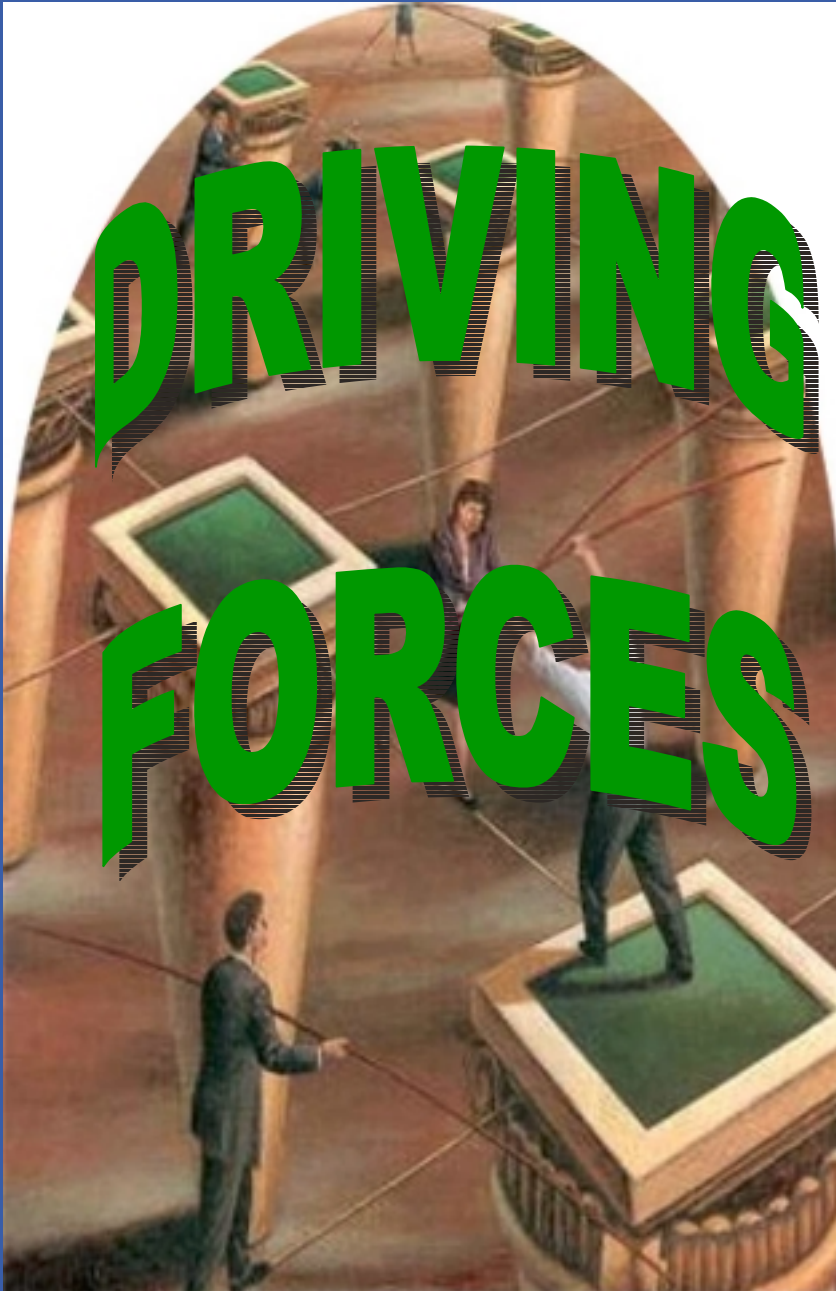


HP OpenView  
Electronic Enterprise  
Enabling Business-Centric  
e-Service Management



HP OPENVIEW

Works | Right | Now



- Managing across boundaries
- Service level and business measures
- Pressure for accountability
- End-to End responsiveness
- Lack of skilled resources
- Vastly changing technologies

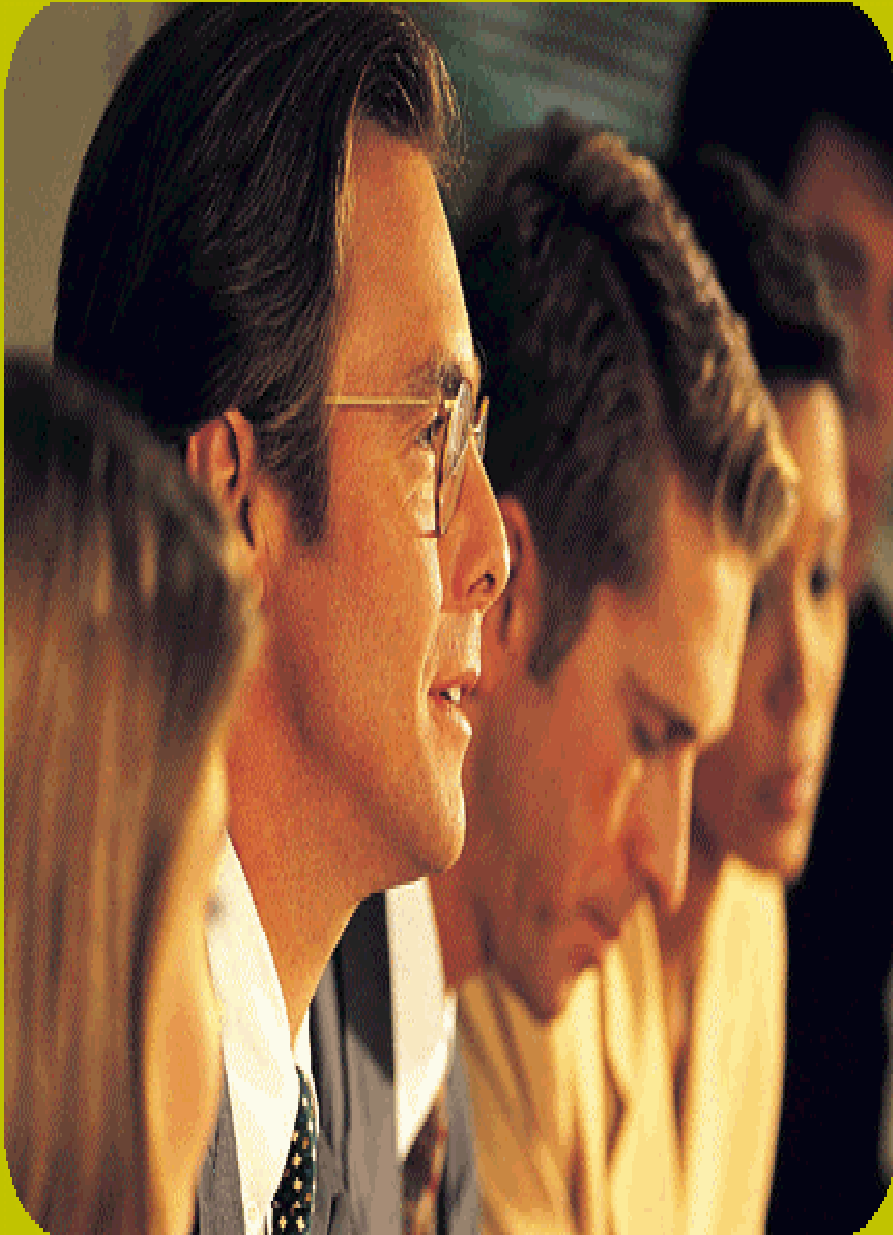


## Value Proposition

Business-driven approach to achieving rapid control of E-Services and an optimal encounter for end-users

## Differentiators

- ***business-driven intelligence*** (see the business impact)
- ***instant intelligence*** (get results immediately)
- ***active intelligence*** (respond to the unexpected)



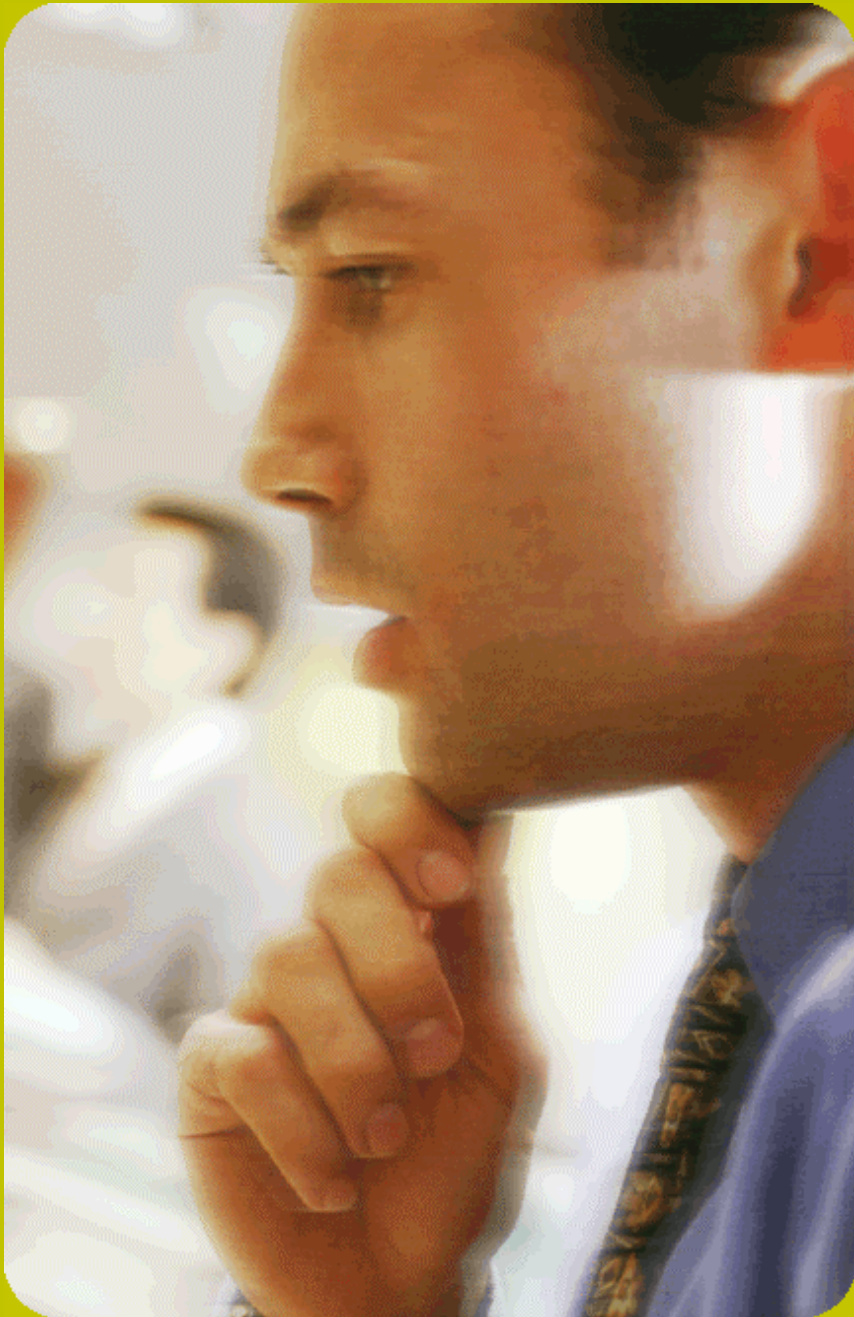
# business driven intelligence

- **Business transaction Insight**
- **Context-driven**
- **Business-centric views**



# instant intelligence

- **Service discovery**
- **Policy deployment**
- **Application knowledge**
- **Business/IT  
knowledge captured**



# active intelligence

- **Dynamic measurement**
- **Guided root-cause analysis**
- **Automatic correction**
- **Adaptive thresholding**



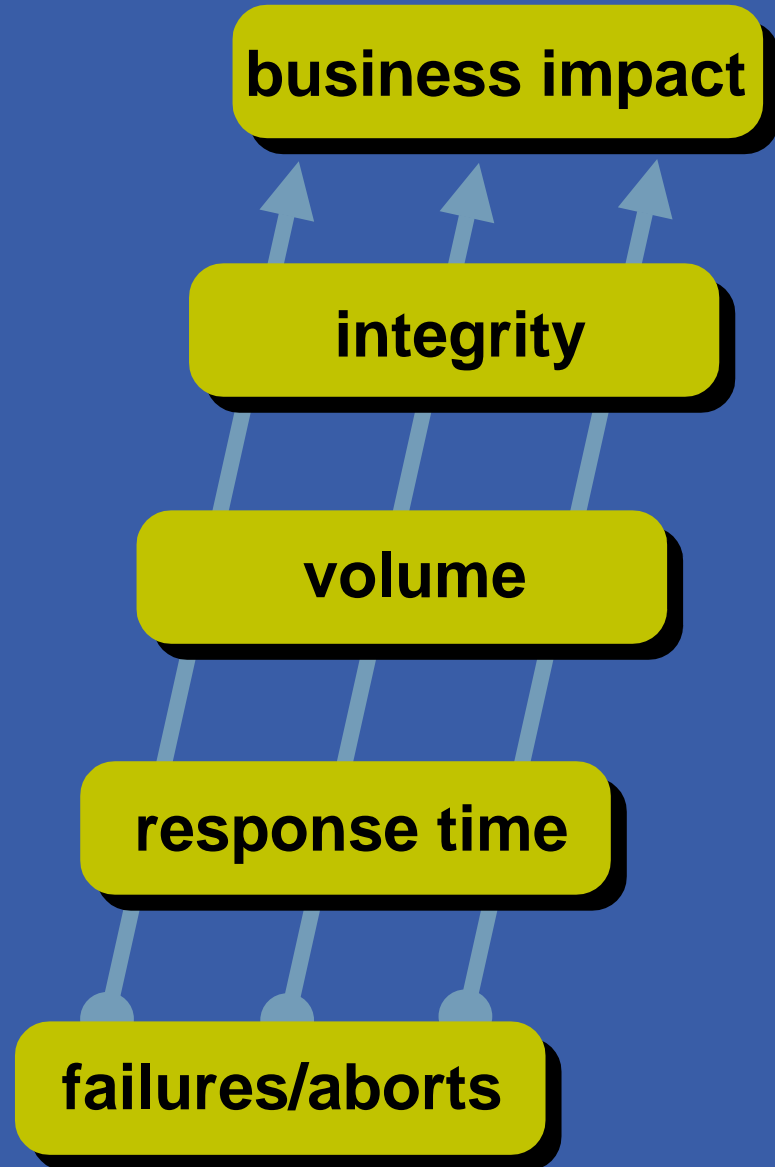
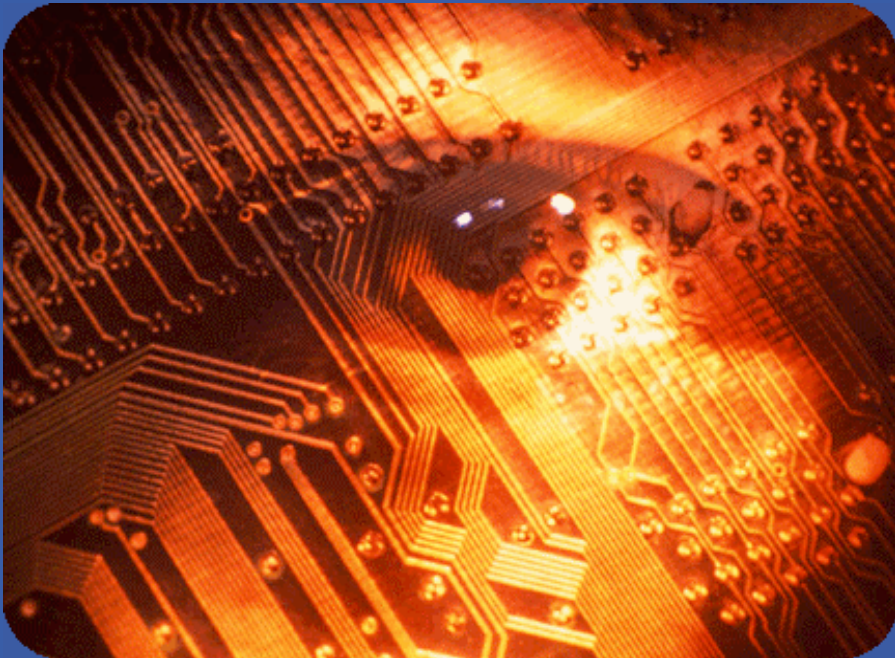
**e- Transaction  
Management**

**Closed-loop Service  
Management**

**Trusted Management  
Fabric**

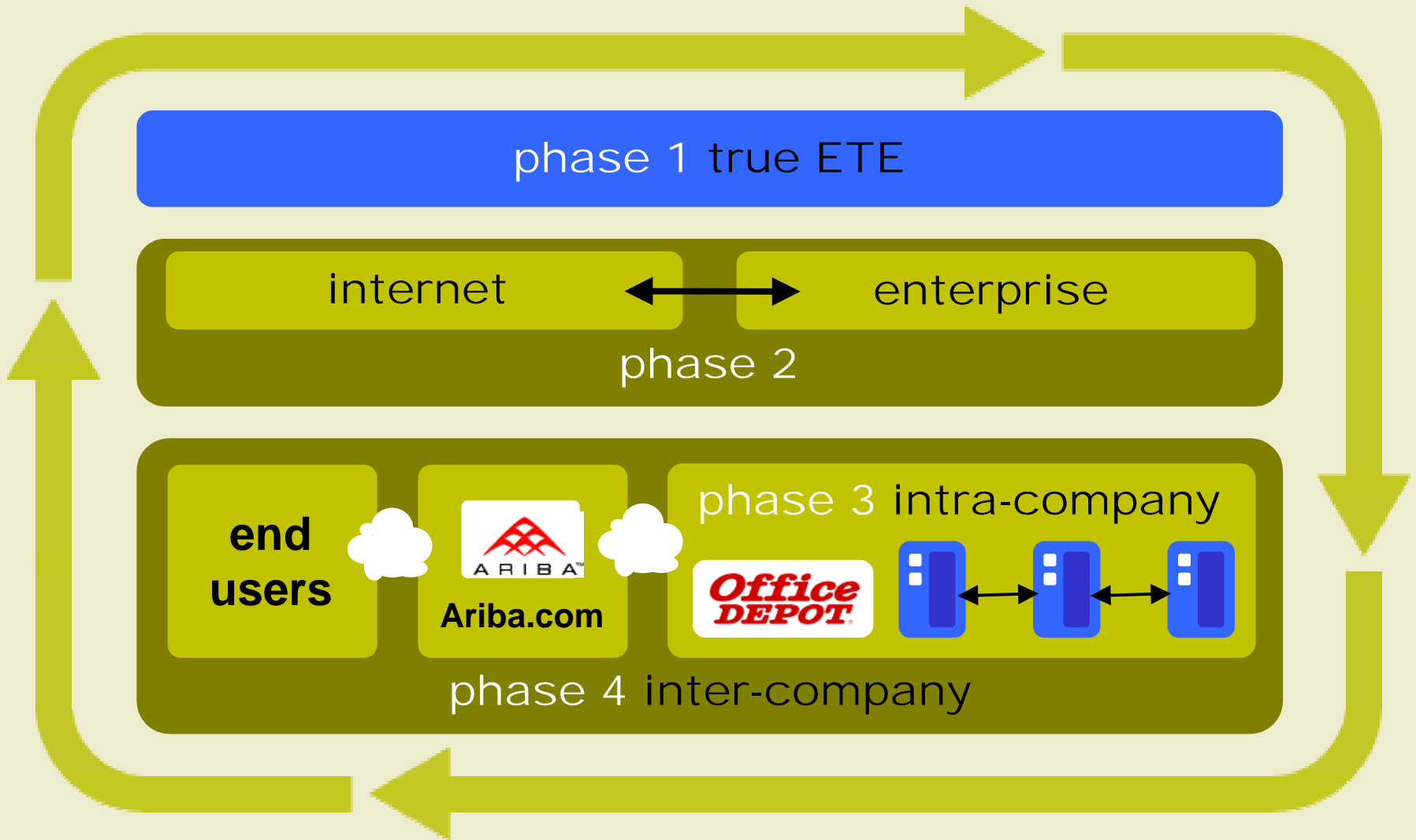
**Solution Simplification**

e-transaction  
management  
vision - objective

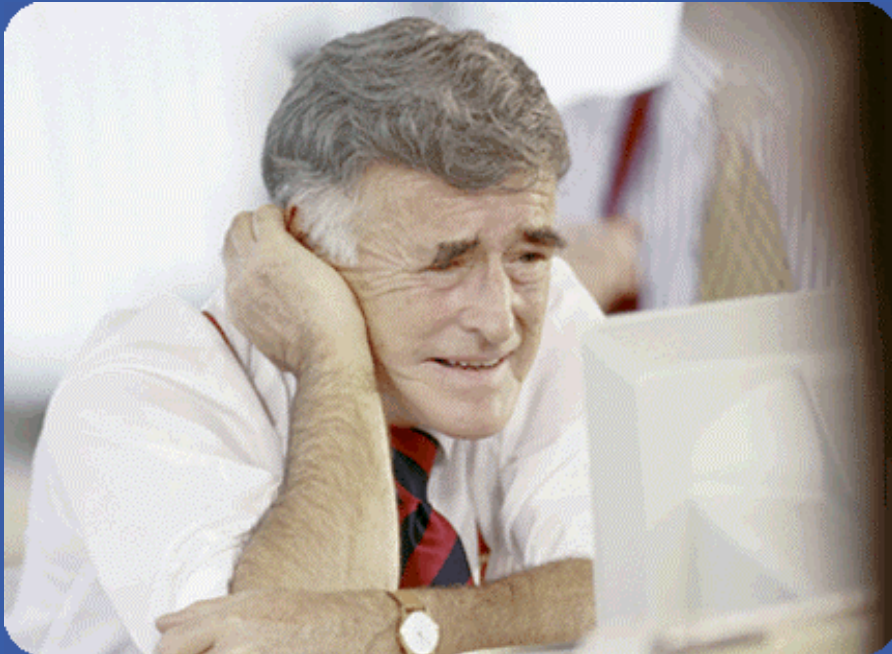




# e-transaction management vision – boundaries



expose source  
of customers'  
frustration with  
world wide wait



**Actual  
end-users  
(VP WTO)**

**Simulated  
from edge of  
enterprise  
(VP Internet  
Services)**

Source  
of internet  
delays

**IT  
infrastructure  
information  
(VP Operations  
& Performance)**

**Simulated  
from major  
backbone  
providers  
(Keynote  
Perspective)**

***Transaction Management  
Quartet***

# closed-loop service management roadmap

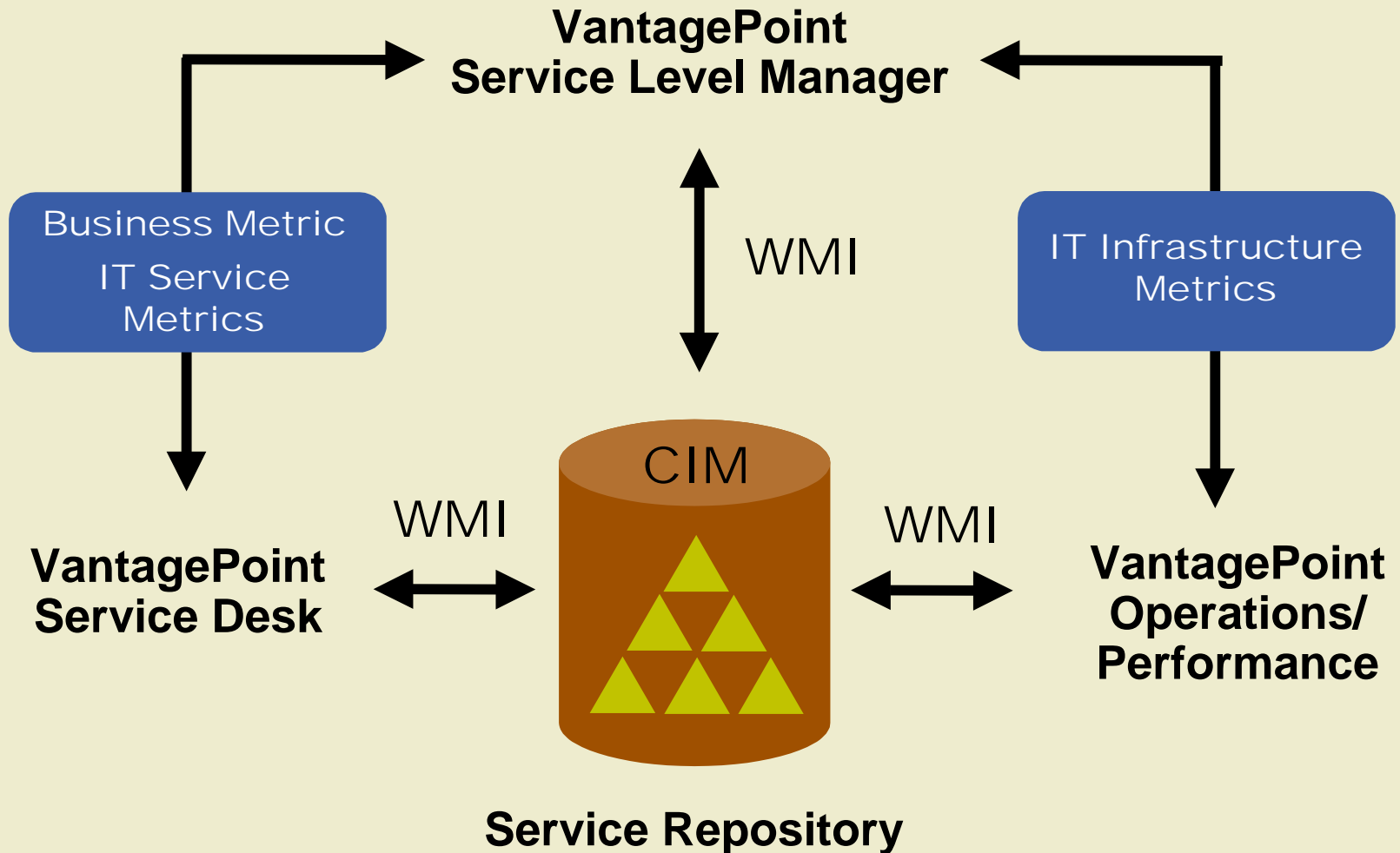


unified creation  
and tracking  
of SLAs

alignment of  
objectives

communication  
among entities

# closed-loop service management vision





## **Time to Value – Even more:**

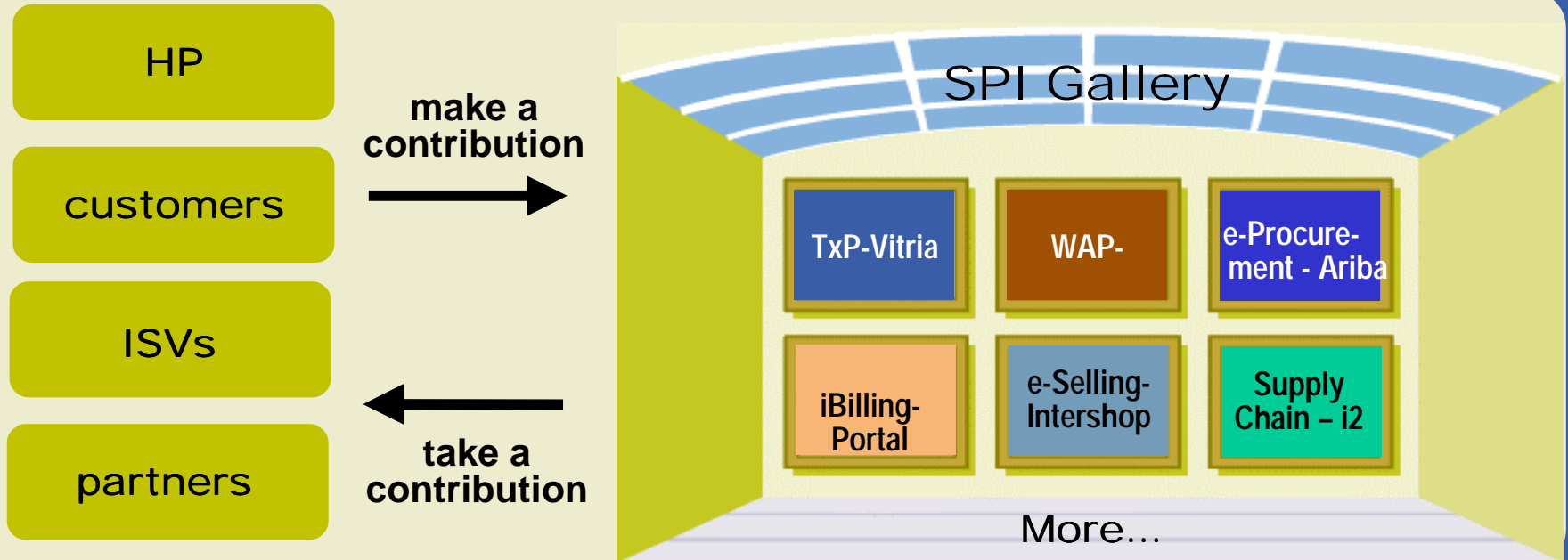
- **Consistent & rapid deployment**
- **Out-of-the-box intelligence**
- **Solution integration**

## **Total customer experience:**

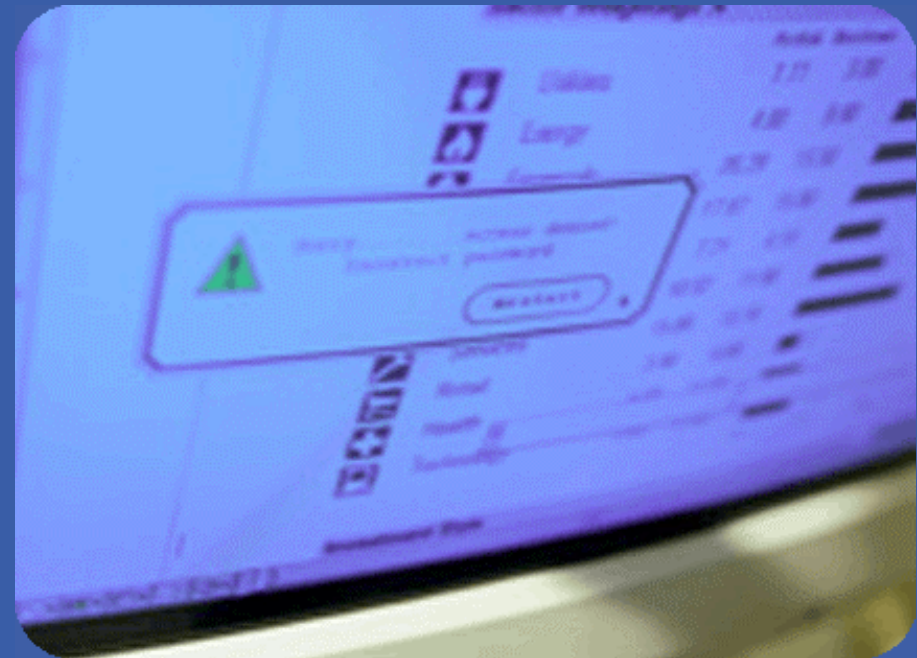
- **Simplified solution acquisition**
- **Robust delivery chain**
- **Best practices, best results**

# Online community for application management software

- **Out-of-the-box solution for top e-business related application categories**
- **Jointly developed at ISV site**
- **Available free**
- **Customer and partner contribution capability soon**



trusted  
management  
fabric



ensuring the integrity  
of the management  
solution itself

- Inter-operative “with” existing security infrastructure
- Functional “on” secure objects
- Effective across boundaries
- Unique considerations for B2B vs. B2C

## Closing Summary

- ***business-driven intelligence***  
(see the business impact)
- ***instant intelligence***  
(get results immediately)
- ***active intelligence***  
(respond to the unexpected)
- ***trusted management fabric***  
(protects management data)



i n v e n t



HP OPENVIEW

Works | Right | Now