



Implementing Windows 2000 in the DataCentre

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Agenda

- Introduction
- DataCentre Platform Components
 - Servers
 - SAN & Storage
 - Windows 2000
- Application Scenarios
- Recommended Services
- Q & A



What's a DataCentre?

- Consolidated IT Infrastructure
- Infocentre
- Performance Provider
 - OnLine & Batch transaction processing
 - Data Mining
 - Information Management & Protection
 - Scalable Connectivity through server farms
- Hosted Services DataStore



What's required in a DataCentre?

- Scalable transaction capacity
- Very Large DB capacity
- High speed expandable connectivity
- Redundancy in IT architecture
- IT Management
- Dynamic load balancing
- Service Level Management processes



Reliable Scalability for the Enterprise Datacenter

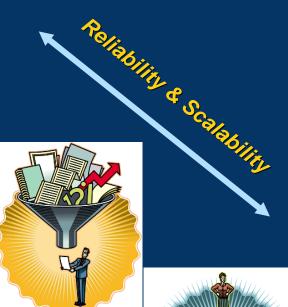
HP
NetServers
for the
DataCentre



HP NetServers DataCentres using 6-way and 8-Way



CollaborationMessagingConsolidation



- Decision Support Systems
 - Data Marts
 - Databases



- Enterprise Resource PlanningOnline
- Online Transaction Processing
- E-Business

Somer & Courton



Scalable Power for Growing Datacenters



Efficient Control of Messaging Consolidation





Blending Intel-Based Costs with RISC-Based Performance



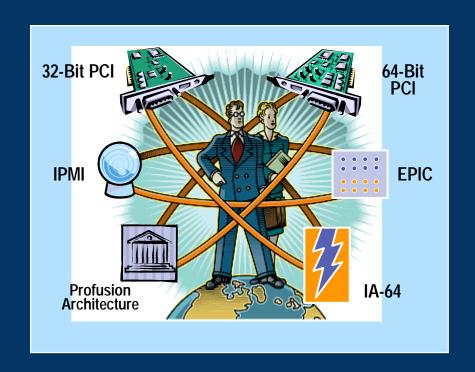
HP NetServer Why 6 & 8-Way from HP?



HP's Intel-Based 6 & 8-Way Solutions

Designed for Reliability through

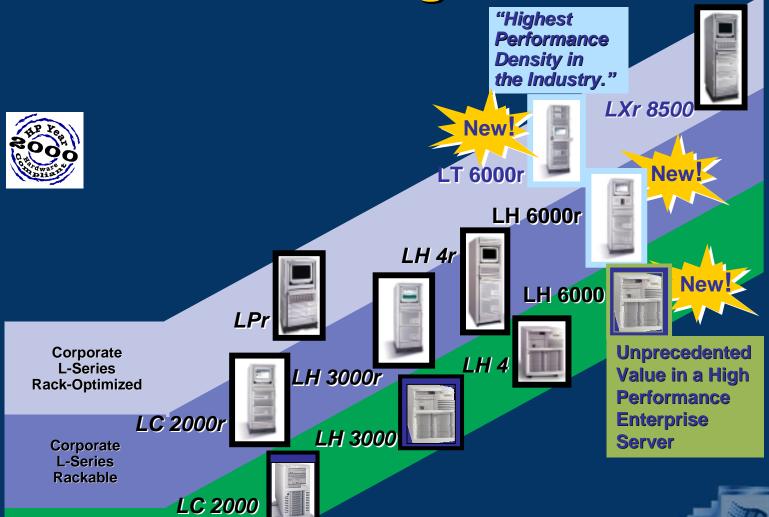
World-Class Services



HP and Intel's Relationship

Standards-Based Co-Development of Enterprise-Class Technology

HP NetServer Range

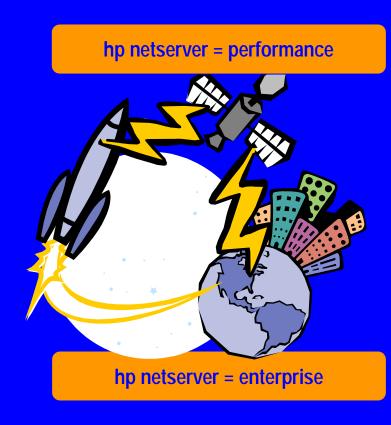


Corporate L-Series Pedestal

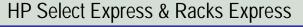


HP NetServers User Value Proposition

- Providing scalable, fast solutions for enterprise resource planning, data marts or decision support systems
- Leveraging enterprise expertise to deploy and support mission critical computing environments
 - HP Select Express and Racks Express
 - **HP Implementation Services**
 - HP High Availability Observatory
 - HP Fault Notifier
 - HP SureStore One Button Disaster Recovery
 - HP Mission Critical Services & Support



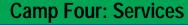
HP NetServers Scaling Enterprise-Class Reliability for Datacenters



Mission Critical Services and Support Offerings

HP Implementation Services

HP Flexible Warranties



Integration with Enterprise Management Solutions

HP OpenView ManageX/SE

HP TopTools for Servers

Camp Three: Software

HP TopTools Remote Control Card

Portfolio of Clustering Solutions

HP One Button Disaster Recovery

Pre-Failure Alerting for Components

Hot-Swap, Redundant Components

Camp Two: Hardware

Rack-Optimized, In-Box Upgrade Kit

HP Balanced Performance Architecture

Base Camp One: System Design



HP NetServers

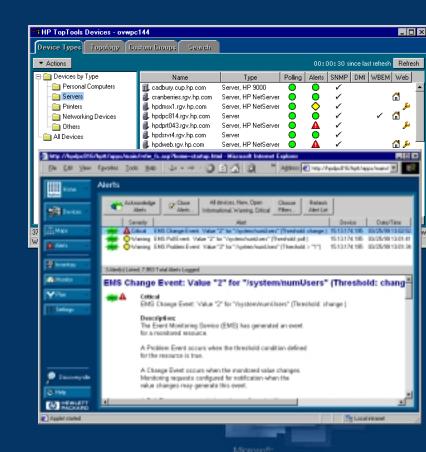
"One Button Disaster Recovery" Tape Backup Solution

- The world's first hardware-based One Button Disaster Recovery tape backup solution
- "The most reliable way to recover from a disaster"
 - Easy implementation at remote sites
 - Full hard disk restore at the touch of a button
 - Available on the HP NetServer LXr 8500 with purchase of an HP SureStore DAT24 tape backup accessory



HP TopTools 4.5 Providing Intelligent Manageability for Flexible Datacenter Control

- Manage Servers, Desktops,
 Mobiles, Hub & Switches and
 Printers from One Application
- Built-In Device Discovery and Alerting
- HP TopTools 4.5
 - HP 9000 Auto Discovery and Alert Integration
 - Pre-Failure Alerting on Hard Disk Drives and Memory
 - Email Alerts
 - Optimized for Microsoft Internet Explorer 5.0
 - WFM 2.0 Compliance



TopTools Remote Control Card

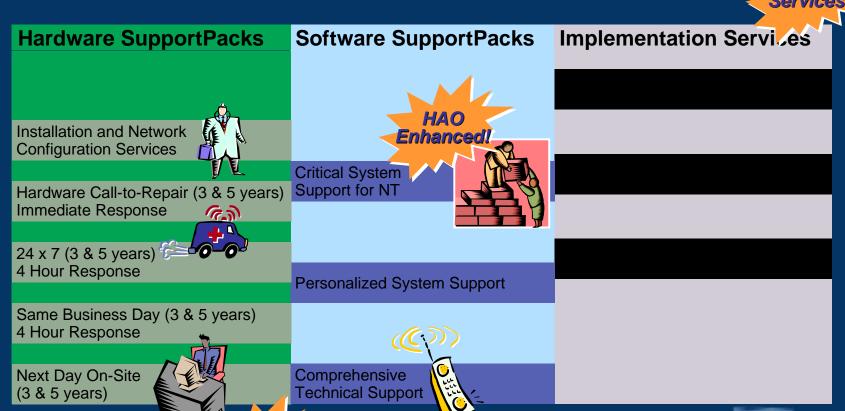
Remote Management of HP NetServers Regardless of System

State

- Easy Access Anytime, Anywhere
- Faster Troubleshooting
- Powerful Remote Control
- Advanced Security
- Remote Plug and Play
- Group Actions
- Support for DHCP
- All New Features Require Only Firmware Update!



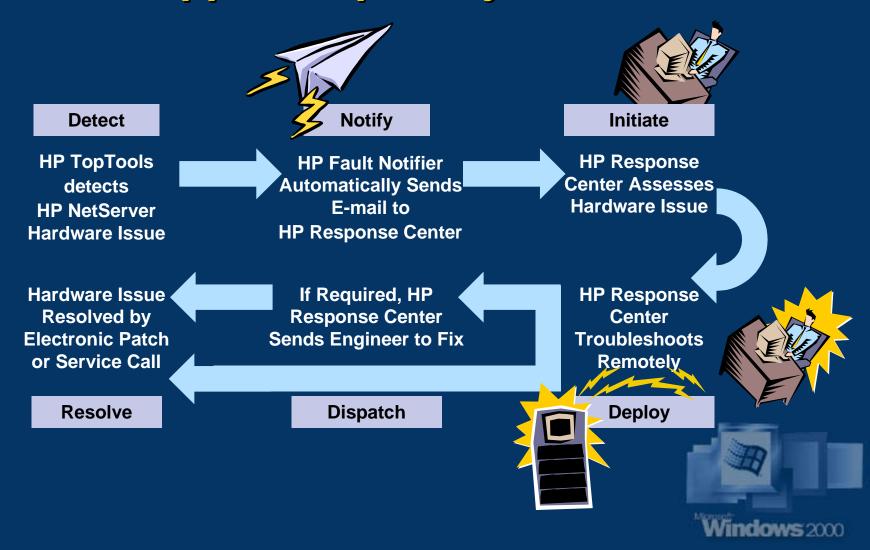
HP NetServer Support Enterprise Expertise for Datacenters



Flexible Warranties (1 & 3 years parts or 1, 2 & 3 yrs parts & labor) Available Now!



HP NetServers HP Fault Notifier Maximizes Uptime with Reactive Support Capability



HP NetServers Reliable Datacenter Solutions Delivery

HP Select Express

HP Racks Express

Featuring

- Integration of HP NetServer LXr 8500 Select Express models, external storage, accessories and other HP NetServer Select Express models into a fully configured HP Racks Express Solution
- System cabling and labeling for easy port and slot identification
- Hardware RAID configuration
- Inside delivery to datacenters
- On-site Customer Engineer installation

Benefits

- Easy customization of HP NetServer LXr 8500 solution
- HP quality rack-optimized solutions
- Reduces installation, configuration and integration issues
- Solution receipt to power-on in hours, not days

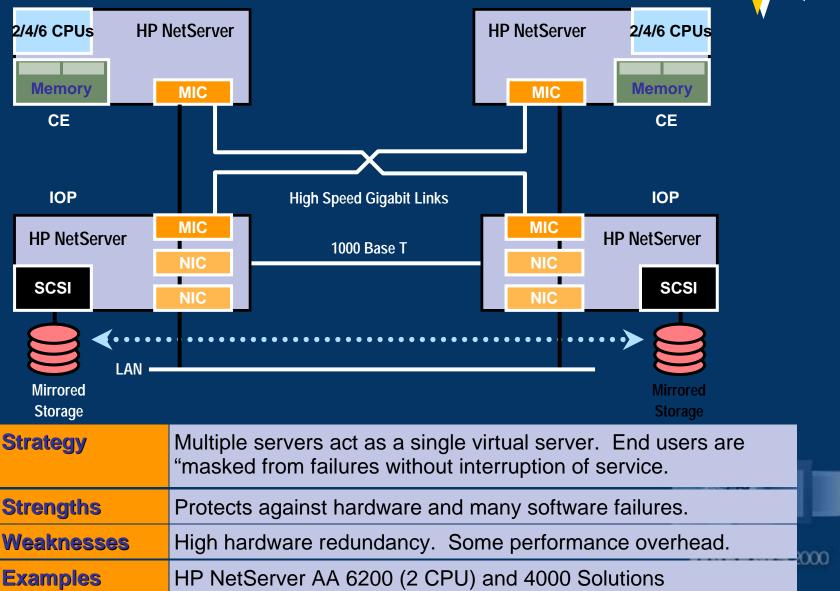
Standard Availability (14 Days)

Standard Availability (21-28 Days)



Assured Availability Fault Tolerance





Assured Availability Fault Tolerant DataCentre

- 2 way MP Support for Compute Elements
- Faster PCI Cards & Communication Protocols
- No SSDLs in tuple link & now Gigabit Ethernet
- ManageX Policies and OpenView Integration
- 500- 20km Meters Between Tuples
- Fiber Connectivity

AA 6200 Example

- 2 HP NetServer LC2000 Systems (CE) and 2 HP NetServer LH3000 Systems (IOP)
- External Storage
- Tape Backup Devices
- Advanced System Management
 - •Endurance Manager
 - ManageX Event Manager Integration
 - •TopTools (IOP Only)
 - Remote Control Card
- Mission Critical Services
 - •Hardware Call-to-Repair Support Service
 - •Priority Recovery for HP NetServer AA 6000 Software and Windows NT Support

AA 6200 rack





High Availability of Data

Downtine is not an option in the internet age

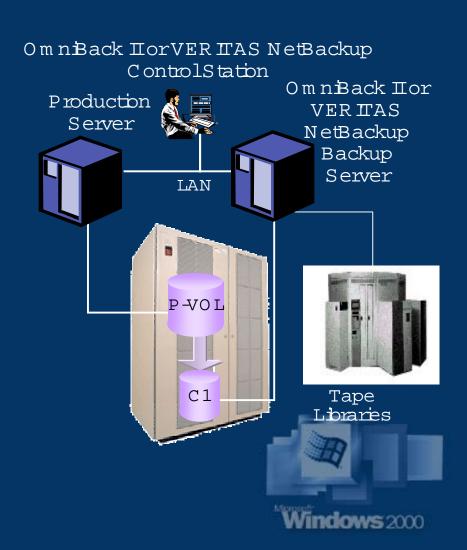
CLOSING Business Downtine Existence Crisis! β CostofDowntine Lost custom ers PR nightm are Lostrevenue Lostem pbyee productivity

Frequency/IntervalofDowntim e

Windows 2000

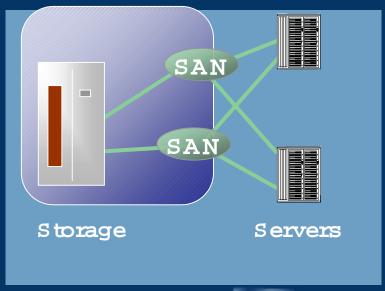
Zero Downtine Backup and Recovery is required

- Data protection atalltimes
- Continuous access to business-critical data resources
- No application perform ance degradation
- Fastrecoverability in case ofdata bss ordata comption
- Fullautom ation and integration resulting
 in bwerTCO



Load Balancing and Automatic Path Failover

- Elm inates HBAs, cables, LAN components and host interface as single points of failure
- •Distributes I/O across multiple paths to avoid overbading a single path to in prove I/O perform ance
- Enables M SCS fail-over if an HBA, cable or SAN component fails





Operations & Change Controlthrough efficientM anagement

• Single-view adm inistration reducing adm inistration time and costs

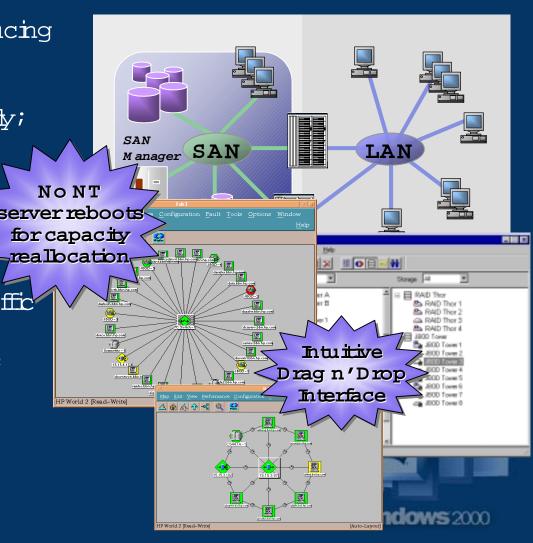
• Storage is assigned dynam ically; network remains 100% available during SAN administration

 Improves LAN perform ance by offbading storage & backup traffic

 Provides an extrem ely scalable storage pool

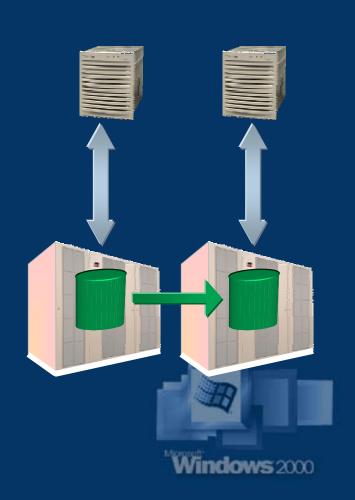
• Integration with Enterprise

ManagementTook

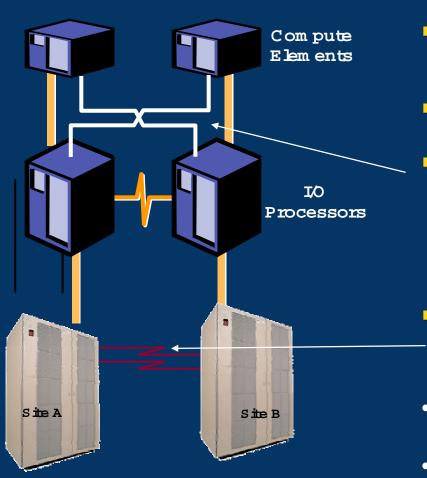


99 999% means the most reliable data protection

- Designed to be ALWAYS UP! ALWAYS AVAILABLE!
 - No single-points-of-failure in Storage bays or SAN
 - Non-disruptive online cache, firmware upgrades
 - 24-hour phone-home capabilities
- Local and remote data mirroring for disaster recovery



FullApplication DisasterRecovery Solutions



- Logical devices mirrored between two separate arrays in widely separated locations
- Assured Availability provides kilometers server separation
- A higher-availability alternative to MSCS
 - Looks like single logical node
 - Eliminates fail-over and fail-back
 - Does not require cluster-aware applications
- Full application, host, and storage fail-over over distances up to 43km with Microsoft Cluster Server or other clustering solutions
 - Fulltime processing and continuous data access
- Disaster tolerance and constant performance
- Reduced downtime

Windows 2000 Is Doing 24x7

99.999+% under load of ~30 million hits per day

24x7 since Jan 1 5x9 on standard hardware with no web server failure



Uptime: 99.95 %
Service Levels: 24x7x365

Source: Aberdeen Group interviews with dotComs running Windows 2000



Buy.com was experiencing several connection and reliability related problems daily. Today most of them are gone!

Servers which previously could handle only 25 concurrent connections are now handling 800

Windows 2000 Server Family Positioning



Windows 2000 Advanced Server

The operating system for Line of Business & .com

Target Usage

- Mid-scale Line-of-Business
- & .com (backend)
- Distributed deployment of messaging and file & print

Scalability

- •1-8 processors
- •8 GB

Reliability & Availability

- •2-node clustering
- Component testing

Serviceability

- Premier / Alliance recommended
- Uptime Guarantees available from OEMs
- Configuration Flexibility

Windows 2000 Server Family Positioning



Windows 2000 Datacenter Server

The operating system for the most demanding levels of availability and scale

Target Usage

- Large scale Line-of Business & .com (backend)
- Server Consolidation

Scalability

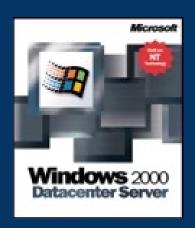
- •1-32 processors
- •64 GB

Reliability & Availability

- •4-node clustering
- System testing (Datacenter HCL)
- Coordinated(HW & SW) change control

Serviceability

- MCSC for Datacenter
- Limited Configurations
- Other services offered by OEMs



Windows 2000 Datacenter

Product Overview

Joe Brown
OEM Manager
Microsoft Corp



Applicable Laws of "Physics"

- Moore's Law
 - Capability of silicon doubles every 18 months
 - Applies to chips: (not directly to the interconnections)
 - Processors, memory controllers, etc

Maxwell's Equations

- "You can't fool an electron"
- Applies to connections between the chips (among other things)

Gilder's Law

Networking bandwidth increases 3X / year for the next 25 years

Amdahl's Law

Total execution time = $\frac{\text{parallel portion}}{N}$ + serial portion

And data grows faster than all of the above

IO Performance



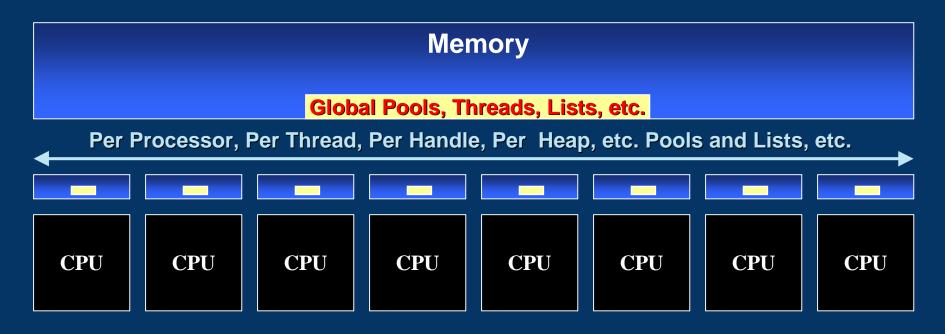
Windows 2000 I/O Scaling Core and Network

- I/O drivers path lengths reduced, asynchronous design *
- NDIS deserialization on SMP**, batch sends, jumbo frames
- Interrupt I/O affinity improves locality of memory references
- NTFS improvements reduced context switches
- SCSI reduced contention on spinlocks
- High performance I/O scatter/gather reduced map registers
- TCP/IP stack performance improvements
 - Offload to HW
 - Code path length optimizations
- Large frame support
 - More efficient (64KB vs. 1.5KB packets) on the wire
 - Processing overhead reduction
- Selective acknowledgments
 - Allows the receiver to request from the sender only those packets that were missing or corrupted during initial delivery
- Benefits less CPU time spent 'pushing bits' for IO, more cycles used for applications
- Benefits network bandwidth more efficiently utilized, less 'chatter', more pipe left for apps and data

Symmetric Multi-Processing



Windows 2000 SMP Scaling



- Per processor:
 - Look-aside lists for memory allocation (hot lists)
 - Paged + non-paged pool look-aside lists
 - Thread pools
 - I/O completion ports
- Benefit 'sweet spot' for NT increases beyond 6-8 CPUs

Windows 2000 SMP Scaling

- PFN lock
 - AFD improvements
 - File system cache VA space increased by 50%
 - LRU algorithm reduces PFN and dispatch lock use
- Dispatch lock
 - Hold time of the dispatch lock reduced
 - Fibers reduces dispatch lock use >2x per IO
- Queued Locks
 - Anywhere lock could not be made more granular
- Handle improvements
 - Global handle executive replaced w/ per handle sync
 - Less contention, fewer context swaps
- Fibers
 - Less memory cost than threads
 - Less context 'switch' cost than threads
- SMP Design throughout*



Memory



Windows 2000 and PAE Memory Scaling

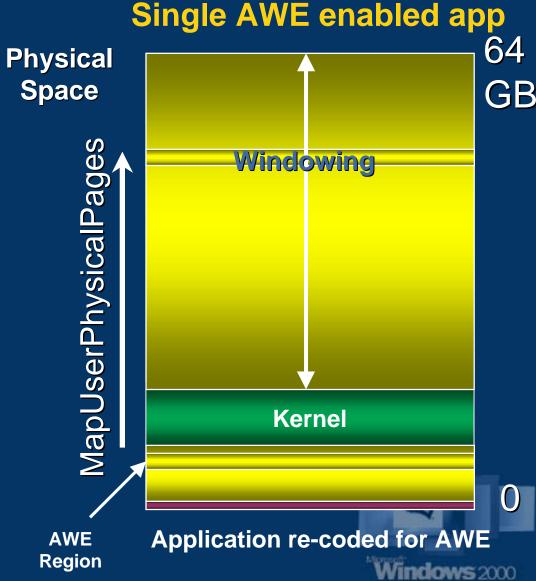
- Address windowing extensions (AWE)
 - Allow Apps with 32-bit VA limits to address >32-bit PA
 - Non-paged memory and window views
 - Extremely fast map/remap capability to be implemented
- AWE API
 - VirtualAlloc w/ MEM_PHYSICAL flag
 - AllocateUserPhysicalPages
 - MapUserPhysicalPages
 - FreeUserPhysicalPages
- Retains many of the NT MM architecture benefits*

Windows 2000 Large Memory

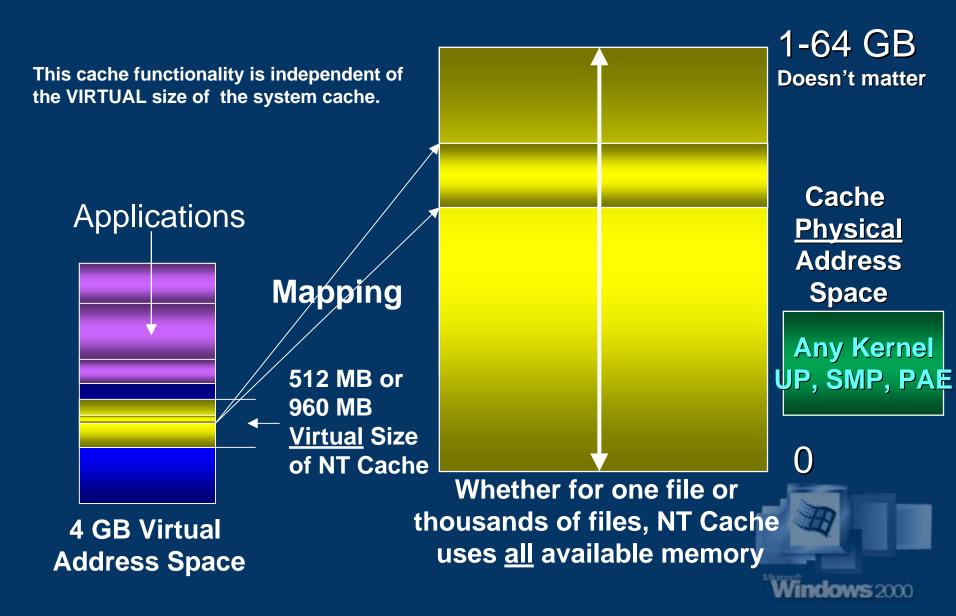
Consolidation Server

Apps exist above 4 GB physical address but each app has only 4 GB of VA space w/ the kernel managing physical location,

No change in applications

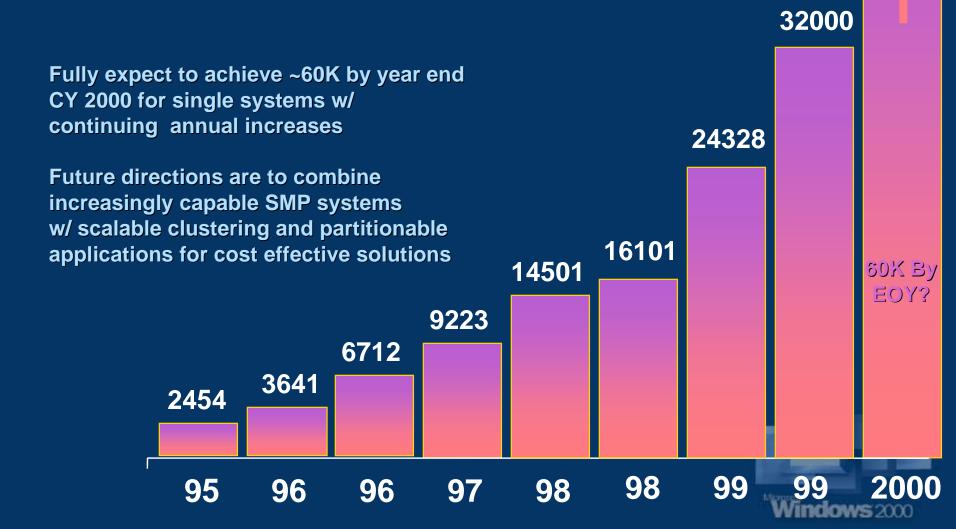


Windows 2000 Caching



tpmC

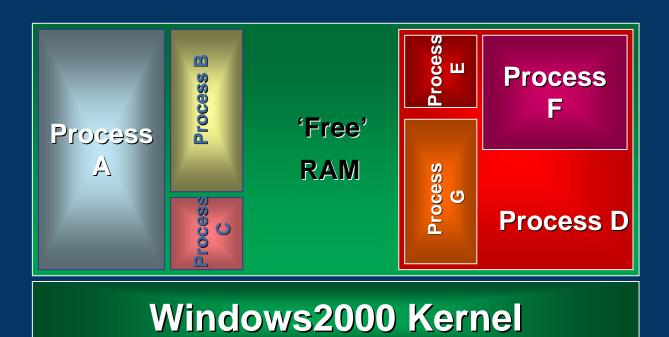
Result – SMP Scalability



Managing Large Systems



Job Objects



Job object

- Provides a namable, securable, inheritable, sharable object that controls associated processes
- Limit possible adverse impacts (leaks)
- Manage groups of processes as a unit
- Enforce limits on each process associated with job



Job Object

- Limits and Constraints
 - Working set size
 - Time limits [various]
 - Maximum number of active processes
 - Processor Affinity
 - Priority class

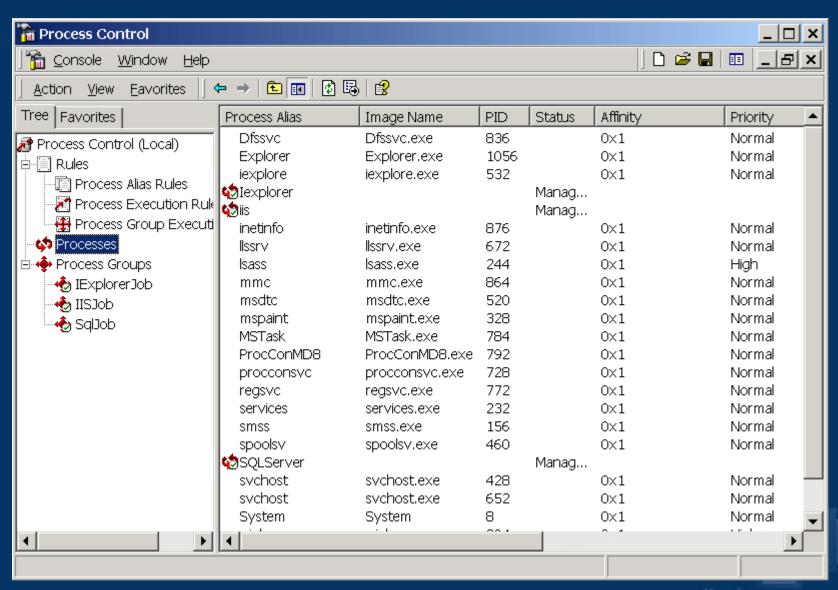
- Security and Access
 - ACLs and tokens
 - Handle access
 - Clipboard access
 - System changes
 - System or Processexit

Process Control - Using Job Objects for Mgnt

- Partitioning of large system resources;
 - Department, Application, etc.
- Improved Server Management
- Complement taskmgr & sysmon
- Persistent between boots
- Easy to use from GUI, CLI or WSH
- Control of runaway applications
- Scale apps to the appropriate number of CPUs
- More manageable cluster fail-over
- Applicable to Service Level Agreements



Process Control



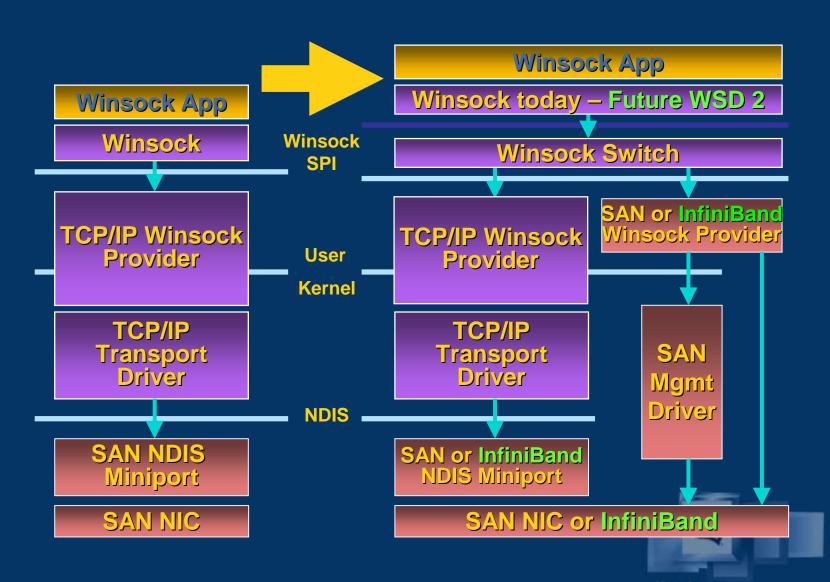
System Area Networking



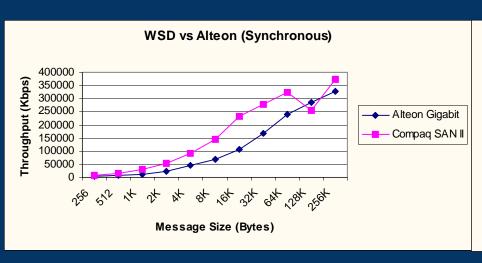
Windows 2000 Data Center Winsock Direct

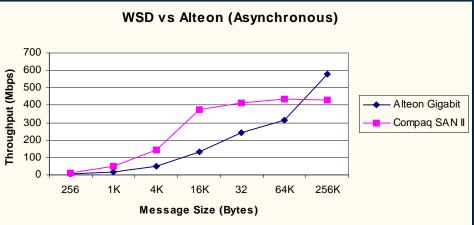
- Microsoft's approach to Systems Area Networking
 - Windows Sockets Direct Path (WSD)
- Benefits
 - Application compatibility is ~100%
 - High performance w/o app rewrite
 - Agnostic to technology perf gains from newer HW are possible w/o App churn

WSD Architecture

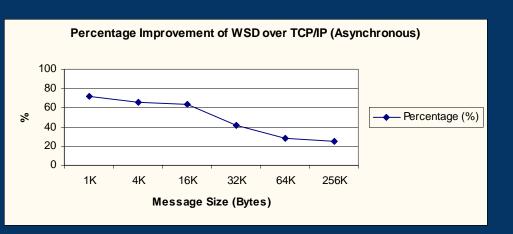


Early Results





Throughput for SAN levels off at 430 Mbps because the system ran out of resources, only 64 MB on system



Another way of visualizing that the cycles per byte cost for Ethernet approaches WSD since the cost decreases for large messages.

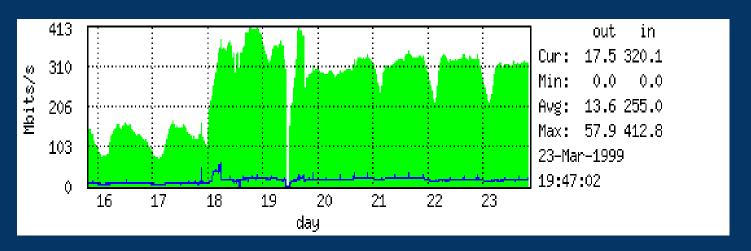
However, 80% of all traffic in a SAN are small messages & data xfers

Scaling 'Out'

- Distributed and Parallel Applications
 - DB/2, Oracle and SQL 2000 are parallel today
 - SAP, Baan, PeopleSoft, JD Edwards
 - IIS 5 Server farms
 - COM+ Load Balancing Server farms



NLB - Microsoft Dogfood



Note: this is only the Virginia site, not all mirrors

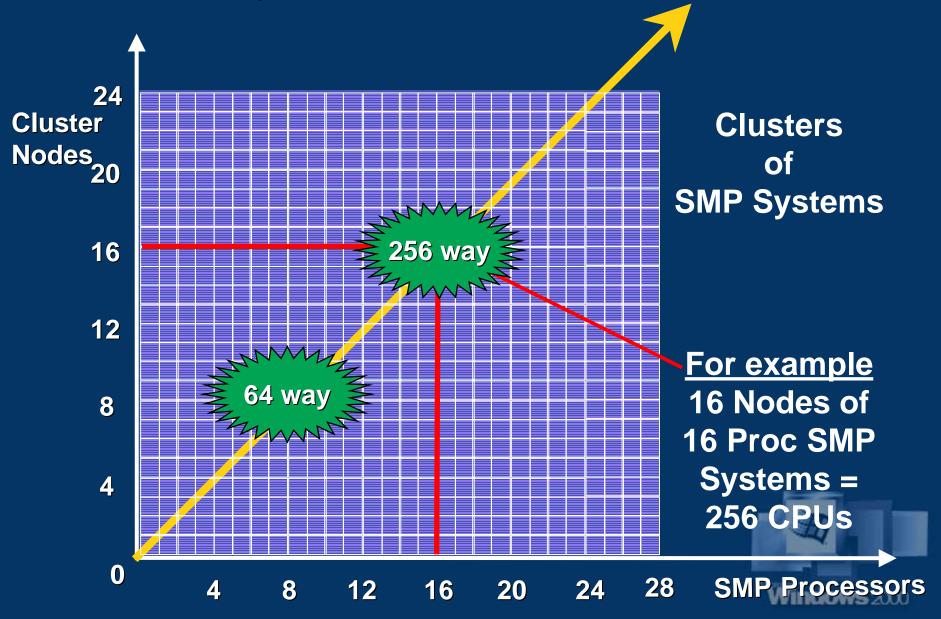
Available Download Bandwidth
Download bandwidth utilized (Peak)
Number of download servers
Number of WWW servers
Peak Bandwidth from Microsoft
Page Views on Microsoft.com

IE4.0 Launch	IE5.0 Launcl
400Mb/Sec	2.5Gb/Sec
400Mb/Sec	1.2Gb/Sec
16	40
18	30
300Mb/Sec	1.03Gb/Sec
32Million	60.1Million



SMP and Clusters

The Final Scalability Answer



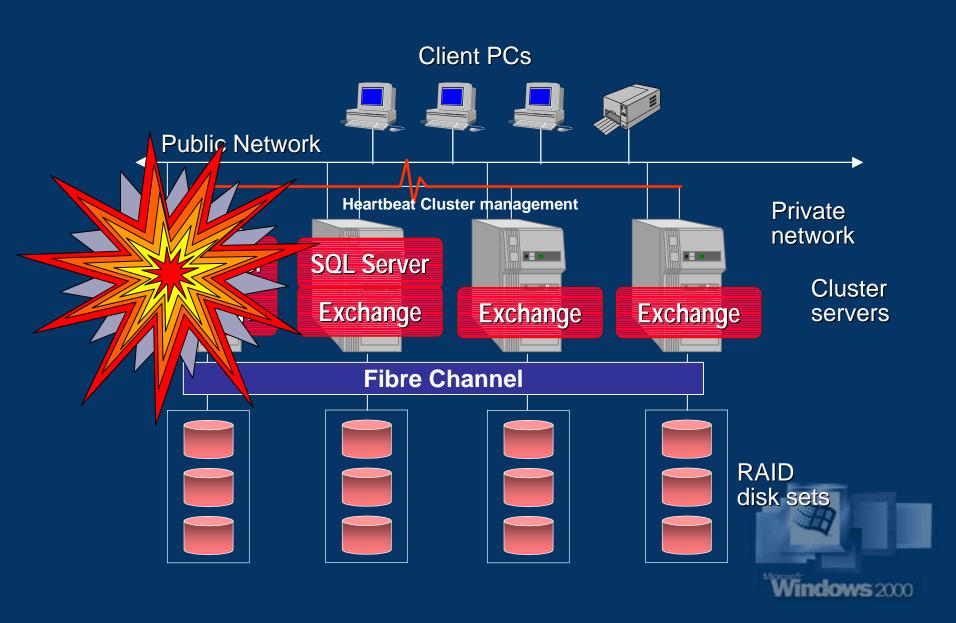
TPC-C Performance: Feb 2000

Rank	Operating System	Database	Hardware System Model	tpmC	Price/ tpmC	Total Price
1	Microsoft Windows 2000	SQL Server 2000	8-way Profusion (12 nodes)	227,079	\$19.12	\$4.3M
2	Microsoft Windows 2000	SQL Server 2000	8-way Profusion (8 nodes)	152,207	\$18.93	\$2.9M
3	IBM AIX	Oracle 8i	IBM RS 6000 Enterprise Srv S80	135,815	\$52.70	\$7.2M
4	IBM AIX	Oracle 8i	Bull Escala EPC 2400 c/s	135,815	\$54.94	\$7.5M
5	Sun Solaris	Oracle 8i	Sun Enterprise 6500 Cluster	135,461	\$97.10	S13.2M
6	Sun Solaris	Oracle 8i	Sun Enterprise 10000 S70	115,395	\$105.63	S12.2M
7	IBM AIX	Oracle 8.0	IBM RS 6000 Enterprise Server	110,434	\$122.44	S13.5M
8	Digital UNIX	Oracle 8.0	Compaq AlphaServer 8400	102,541	\$139.49	S14.3M
9	HP HP-UX	Sybase ASE 12	HP 9000 Model V2500	102,023	\$63.21	\$6.4M
10	Microsoft Windows NT	Oracle 8i	Intel SHV based PDC/02000	101,657	\$35.68	\$3.6M

Source: Transaction Processing Performance Council

4-Node Back-end Server Cluster

Windows 2000 Datacenter Server



4-Node Server Clusters

- Up to 4 nodes in cluster
 - Lower cost of excess capacity
 - Increased management flexibility
- Multiple "possible" and "preferred" owners
 - Control failover of mixed workloads
 - Easily re-assign server roles in failover scenarios
 - "Cascading" failover to multiple alternates
- New "Server Group" certification rules
 - Lower cost & effort to certify configurations
 - More choices in mixing servers within clusters

Multi-Node Cluster Certification

	2-node certification	Multi-node certification
Size & OS certification of server	 Advanced Server <=8P & 8GB If <=2P & 2GB eligible for "low cost clustering" Datacenter Server 8P capable or larger 	Datacenter Server only. 8P capable or larger.
Storage connection	Advanced ServerSCSI or FibreDatacenter ServerFibre only	Fibre only
Stress test time	4 days	7 days
Server "mix and match"	No	Yes, "Server Group" rules: Each server in a 4-node homogeneous configuration Each server in a 4-node mixed configuration with every other server in group

Cluster Service

- Simplified Setup
- Rolling Upgrade Support
- 4-node support in Datacenter
 - Complete 4x4 'package' from OEMs only
- Windows 2000 Infrastructure Support
 - Active Directory Class Store for Resource DLL's
 - Plug and Play Support Network and Disk
 - Better Network and SMB Services
 - DHCP, WINS, DFS, and IIS V5 Support
 - MMC Integration
 - CluAdmin invoked from MMC Snapin
 - OCM Support
 - Cluster installation during Windows 2000 Setup
 - Configuration Completed from Configure Your Server

Cluster Service

- COM Interfaces
 - MSCLUS COM Automation Interface to CLUSAPI
- Client Network Recovery
 - NIC Failure detection
- UI Updates
 - Wizard for Application Virtual Server Setup
 - Network simplification
- Unattended Setup
- Backup API's for Hive and Checkpoint Files

Infrastructure Support

- File Share
- Print Spooler
- Generic Application DHCP
- Generic Service
- DFS



- IIS
- NNTP
- SMTP

MSMQ

MSDTC

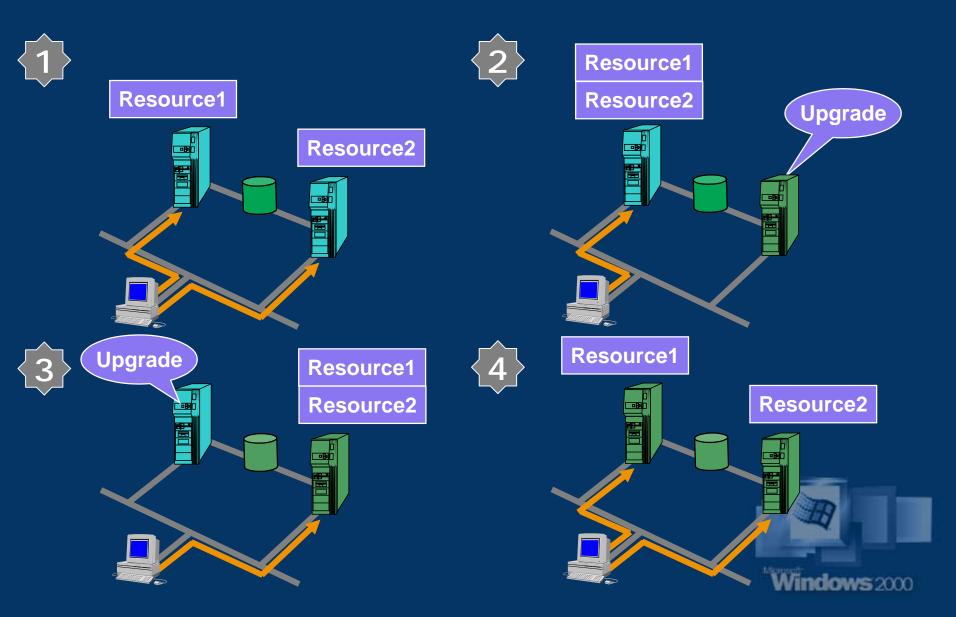


SQL Server

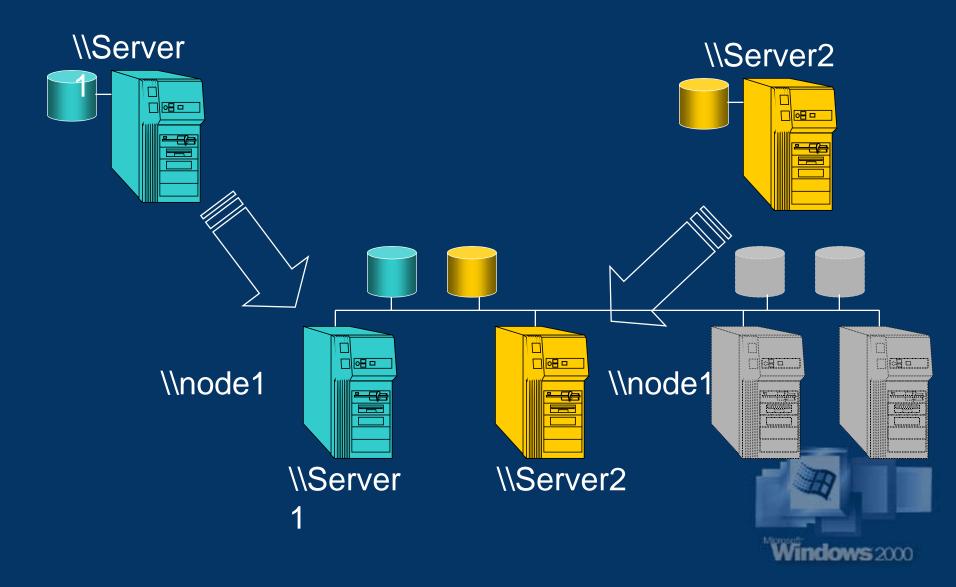
Exchange



Rolling Upgrades



Server Consolidation

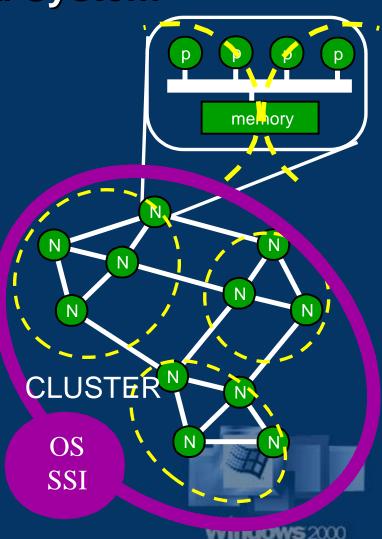


Tomorrow's Compute Complex

Y2000+ Midrange/High-End System Structure

Partitioned SMP/Cluster

- Nodes of M-way SMP
 - N*M > anybody needs/wants
 - size of N & M will vary with vendor
- Cluster partitioning of N nodes
 - Availability, workload boundaries
 - Interconnect hardware for memory and application communications
- Partition within large-N nodes
- Dynamic partition adjustments w/o reboot
- Single-System management



IA 64 Market Opportunity

- With PCs Average Selling Prices at ~\$1K, IA64 not relevant to very high volume
 - PC Market ~140 Million units growing at 15-16%
 - Probably years before \$1K PCs can be built on 64-bit
- For the next 3 years relevant to "Workstation" and ">\$10K Server" markets
 - Total available market for workstations: ~3 Million units growing at 12-15%
 - Total available market for servers >\$10K: ~2.5 Million units growing at 12-15%
- Memory will be driving factor for system cost (today 4GB=\$14-18k)

Benefits of Windows on IA-64

- 64-Bit Chip and API allow
 - Greater than 4GB of physical memory
 - 64-bit arithmetic in hardware

- 64-Bit filesystem allows
 - File sizes greater than 2 gigabytes



IA-64 Server Usage Scenarios

- Large Databases
 - SQL Server, other databases
 - Exchange & other messaging servers
- Demanding LOB & .com
 - ERP
 - E-Commerce
 - Encryption
- In-Memory Data Stores
- Complex Consolidation
 - Heterogeneous workloads
 - Terminal Services



Win64 Project Update

- Targeting first release of 64-bit Windows with the availability of Itanium 2H CY00
- 64-bit Design Review March '00
 - Approx 200 ISVs, IHVs & OEMs attend.
- Shipped Windows 2000 Feb '00
 - Much of the 64-bit porting work was done in Windows 2000.
- Microsoft & Intel Announce 64-bit SDK Feb '00.
- Windows boots on Itanium August '99
- 64-bit Windows Demo via Merced Simulator April '99
- First 64-bit Windows DDK, Second SDK April '98
- First 64-bit Windows SDK Jan '98
- First 64-bit Windows Design Preview Jan '98
 - 170+ partners attend.

Datacenter Server Scenarios



- Large DB
 - 32P support
 - AWE API & PAE memory
 - Multiple IO buses
 - *SQL 2000, IBM DB/2, Oracle
- Large Groupware/Email
 - Multiple IO buses
 - PAE memory [NT Cache effect]
 - *Exchange 2000, Notes



- Application Consolidation
 - Heterogeneous lots of apps
 - PAE
 - 32P support
 - Process Control
 - Lone Wolf
 - Push for cluster awareness
 - App interactions mngd w/ Process Control
 - Homogeneous multi-instance apps
 - PAE
 - 32P support
 - Lone Wolf
 - SQL 2000
 - Exchange 2000



- Infrastructure Consolidation
 - Classic
 - File, Print, etc.
 - Multiple IO buses
 - Network Services
 - DHCP, WINS, etc.
 - Directory and Domain Services
 - DNS, etc. [no cluster support]
 - 32P support, PAE [NT Cache], SCM
 - Gateways
 - SFM, GSNW, SNA, SFU, etc.
 - Use SCM



- Distributed and Parallel Applications
 - SQL 2000, IBM DB/2 Enterprise, Oracle
 - SAP, Baan, PeopleSoft, JD Edwards
 - IIS 5 Server 'farms' to back-end DB
 - AppCenter Server CLB 'farms'
 - WinSock Direct System Area Networking
 - Terminal Server and NLB
 - Scale Out the front-end w/ NLB and TS
 - Availability in back-end data systems w/ clusters
 - Highest perf, lowest latency w/ WSD

Why Datacenter?

- Reliability Certification, SP1 inclusion, etc.
- Availability 4 Node clusters, Lone Wolf
- Scalability 64GB, 32P, Winsock Direct, etc.

- Manageability Process Control, etc.
- Service and Support
 - Datacenter Program w/ OEMs

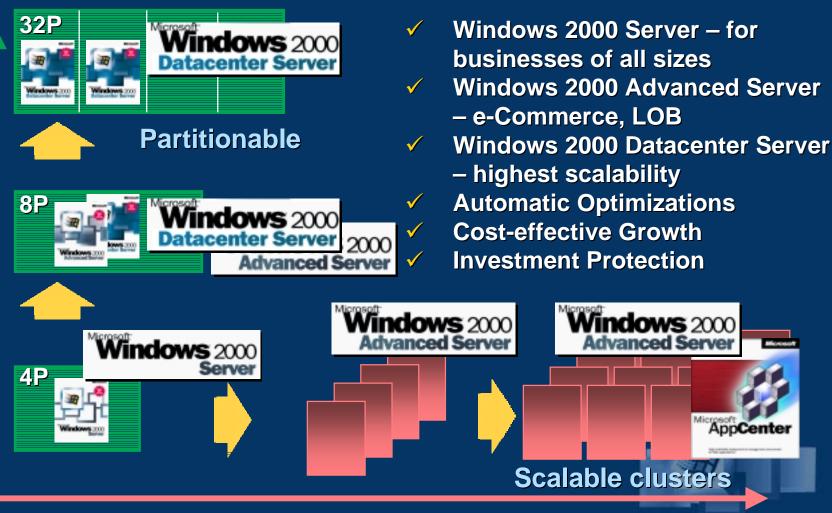


Datacenter Status



Windows 2000 Future Directions Scaling up and out

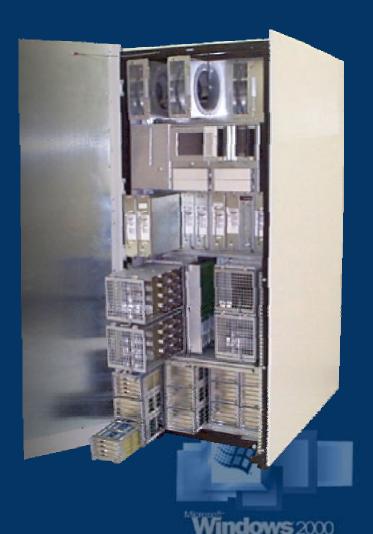
Scale Up



Scale Out

Scaling "Up"

- Scalability
 - Up to 32x SMP
 - Up to 64GB memory
 - Kernel and NTFS optimizations
 - Scalable system services for authentication, components and transaction processing
- Partitioning Support
 - Dynamic Resource Partitioning
 - Static system partitioning [feature is hardware platform dependent]
- Investment Protection
 - Source-code ready for WIN64



Scale-Up Scenarios

- Large databases for:
 - ERP
 - Customer relationship management
 - Business intelligence (e.g. data mining)
 - E-commerce

Legacy application servers

- High number of concurrent transactions
- Complex business logic
- Complex / large in-memory databases

Server consolidation

- Reduce the number of servers
- Physical consolidation of n-tier / application servers on fewer machines
- Simplify management and operations

Scaling "out"

C lients

Network Load Balancing

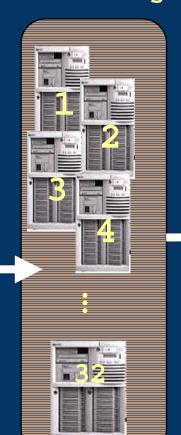
Com ponentLoad Balancing (COM+) **Cluster & Storage Service**

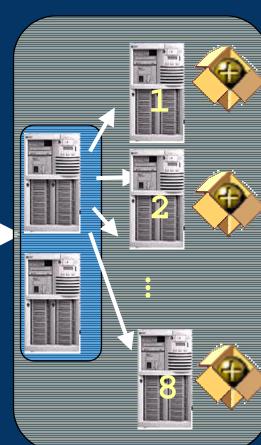


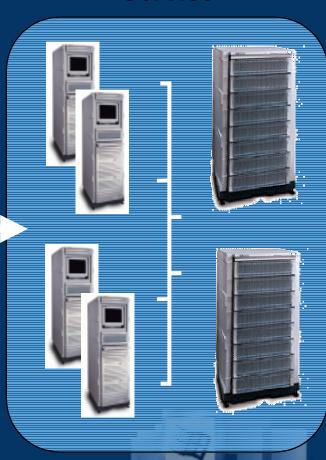












IIS Web Server orother P based services

COM + Com ponents Application Servers

Data Servers SQL, Exchange, File

Server-based Computing with



- Savings
 - Ease of support and administration Save 20-40%
 - Control maintenance and License fees
- Manageability
 - Centralized administration
 - Convenient software upgrade
- Speed
 - Rapid application deployment and upgrades
 - Rapid hardware deployment

- Scalability
 - Modular infrastructure
 - User "roaming" possible
 - Consistent bandwidth requirements
 - Flexible performance
- Simplicity
 - Broad application and data access from a single client
 - Easy new technology deployment
 - Complexity on the IT manager, not on the users
- Security
 - Data security
 - Access control
 - Virus proof

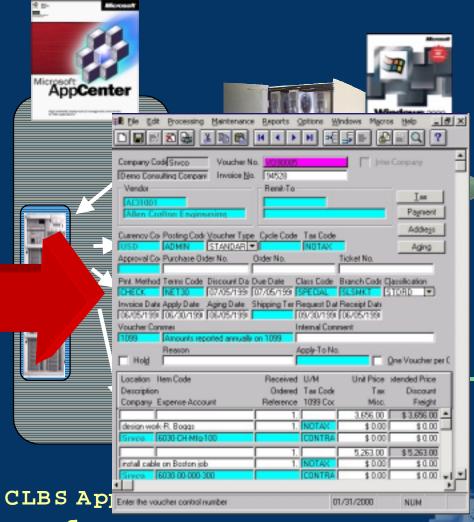








W indows 2000 & C itrix M etafram e Connectivity Farm



Storage

Windows 2000

Servers

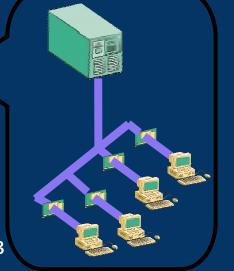
(This CE Device is accessing an ERP application over a wireless connection)

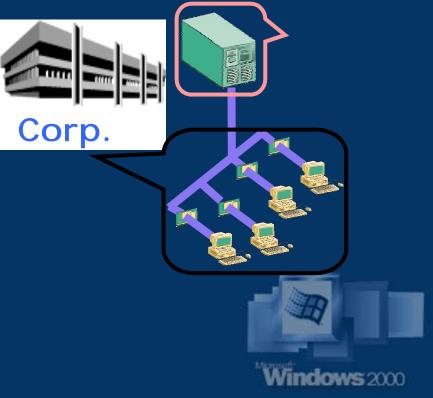
Server-Based Computing *The application on demand*

Outsourced SBC ASP model + 90%/ year till 2003









Scale-Out Scenarios

- ASP (Application Hosting)
 - Web Servers
 - Enterprise Apps
- .COM
 - Front end and Mid-tier structures
 - Back-end for partitionable data stores
- Enterprise Infrastructure
 - Exchange 2000
 - Replicated Front Ends and Partitioned Data Stores
 - File and Print

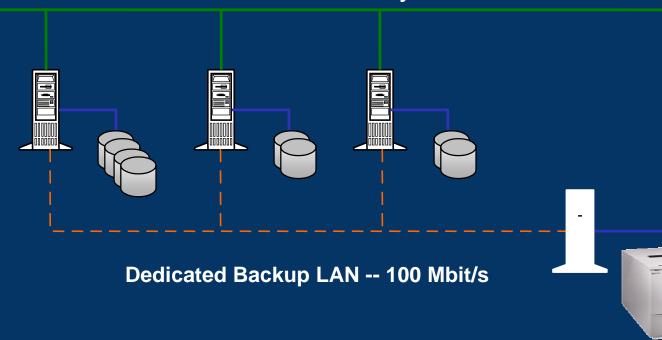
SplitSite™ Disaster Tolerance

- Disaster Tolerance
 - Local 20 meters
 - Campus 2.0 Km
 - GeoCluster 20 km
- Real-Time "Hot-Site"
- True User Application
 Session Transaparency
- Full Data Replication
- System Failover if required



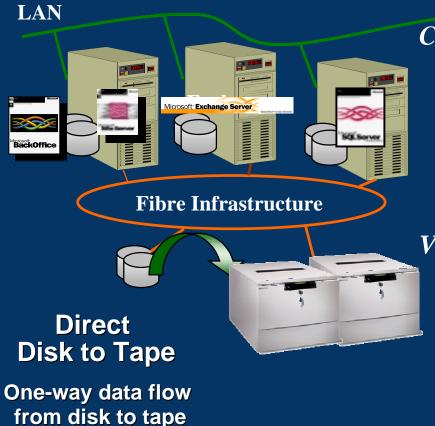
Disaster Recovery: Backup

Theoretical Maximum Transfer Rates LAN 10 Mbit/s -- 0.8 MByte/sec or 2.9 GB/hour LAN 100 Mbit/s -- 8.0 MByte/sec or 29 GB/hour



Single DLT 7000 (w/ 1.5x compression) 7.5 MB/s or 27 GB/hour

Disaster Recovery: Backup Shared Disk, Direct to Tape

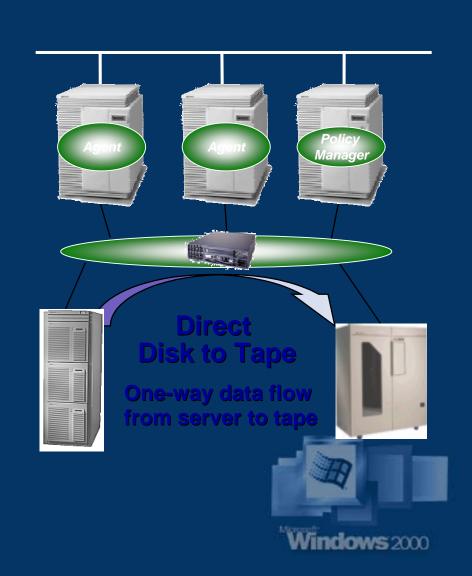


Configuration

- Disk space is managed as a conglomerate for multiple servers
- Sequential backups are completed from Fibre disk to tape without server intervention.

Value - Needs

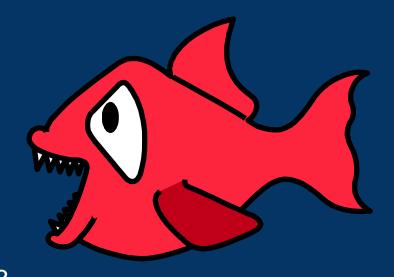
- Backup window: The server is never down for backup.
- Backup data is essential to resume business if data is lost due to hardware or application SW error
- Easy to scale up by adding more more disk or libraries.



Manageability: Why? Getting Operations Wrong Bites







Operations
Where's my business gone?

"Once the CEO sees the corporate dependence on distributed systems, he or she will issue a mandate to the CIO

-- Keep these systems running or.... "

Forrester Group, Computing Strategies, February 1998

Microsoft Operations Framework

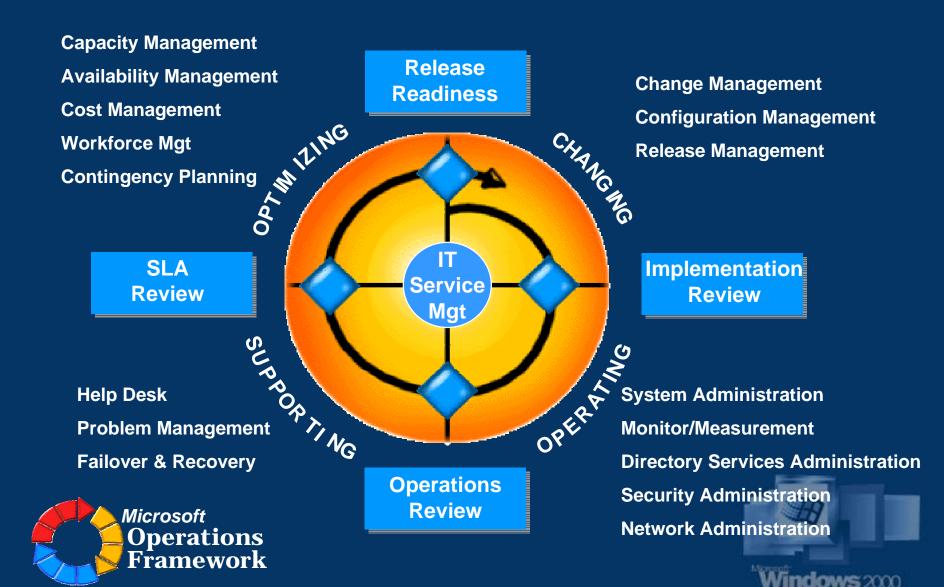
Achieving Excellence in Service Management

Vision: Create comprehensive operations guidance for achieving mission-critical production system reliability, availability and manageability on the Microsoft platform

Goals:

- Provide rich intellectual property (IP) to help the field, partners and customers address process, organization, and technical operations on our platform
- Reduce the time and complexity involved in running MS products in an enterprise operations center
- Provide guidance for the interoperation of the MS platform with other technology platforms
- Extend the reach / accessibility of the operations knowledge developed
- Deliver Operations Kits eg for DataCentre Operation, and Characterized Environments eg hosted IT configurations for ASP's
- Drive Microsoft and Partner Service Offerings

MOF Service Mgt Functions



VantagePoint for Windows Highlights

- Sophisticated Windows, Solaris and HP-UX management from Windows
- Most advanced event browser and performance subsystem Windows has ever seen
- Most advanced object technology agent Windows has ever seen
- Best-in class reporting exposed via IIS
- Extensive out of the box management for: Windows core OS, SQL Server, SNA, MSMQ, DNS, WTS, RAS, ...
- Advanced SPIs for Exchange, Internet Servers, SAP, Oracle
- Leverage legacy OpenView knowledge
- 100% developed on



















ervices Vetwork • Storage • Express Solutions • Applications • Change & Configuration

VantagePoint Provides:



Business-driven Inter

(See business impact immedia: Business transaction insight Context-driven Business-centric views



Instant Intelligence

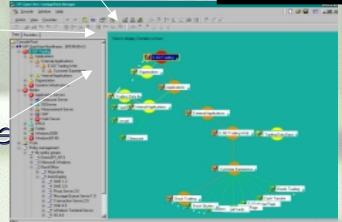
(Fast Results)
Service discovery
Policy deployment
Application knowledge
Business/IT knowledge captured



Active Intelligence (Respond to the unexpected) Dynamic measurement Guided root-cause analysis Automatic correction

New Designed on

Windows 2000/COM+



MOF Example Implementation

Exchange Management Reports

- Reporting enables IT administrators and experts to very rapidly access up to date information wherever they are and whenever they want.
- Automated generation and web publication of these decreases
 TCO considerations

Exchange SPI Mailbox Usage Trends

Click on the hyperlink for example reports

Click on the hyperlink for example reports

- Reporting is possible on all standard Exchange performance counters AND results of specific calculations performed by the SPI (such as round trip time)
- A powerful means to build SLA management solution for the Exchange backbone

Exchange SPI Messaging Availability

HP services help you unleash the power of your investment in Microsoft® technologies.



A Full Range of Service Solutions

Consulting



- Plan for the optimum solution

 IT Infrastructure Assessment and Design
- Internet Architecture Planning
- E-services Architecture
- MS Exchange and Knowledge Management

Develop Windows NT/2000 expertise



Education

- MS Official Curriculum for Windows NT/2000 & BackOffice
- UNIX-Windows NT Integration
- Customized end user training

Integration Center



Ensure a smooth fit into your existing environment

- Hardware, Software and Network Integration, **Installation and Configuration**
- OuickStart Installation services
- Relocation Services

Financing & Leasing

Multivendor financing from a single source

- Project planning and deployment
- **Funding with flexible terms**
- Leasing
- Asset Management



Operations & Management



Ensure trouble-free transition

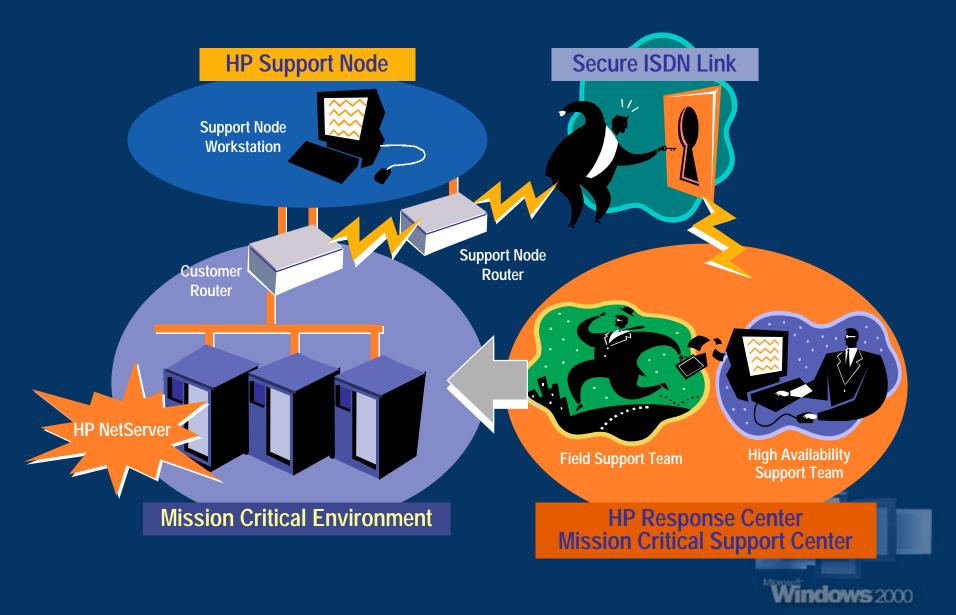
- Microsoft Software Licensing services
- Network Management
- Desktop Management
- Business Recovery

Keep it running & fix it fast

- Mission critical services and support
- Remote and onsite technical assistance
- Multivendor hardware, software, and network support



HP High Availability Observatory



Windows 2000 Data Center Solutions Alignment

Built from HP's Leadership!

- ✓ Installation and startup services for software and hardware
- **✓** Availability Assessment
- ✓ 24x7 Hardware & Software Support
- ✓ One-stop shop, no finger pointing
- ✓ On-site parts and services 4 hour response time commitment
- ✓ Direct Access to CPR/QFE
- **✓** Ability to deliver 99.9% uptime solutions
- ✓ Robust Solution Testing and Certification Programs

Data Center Solutions Focus

Windows 2000 Datacenter Server

The operating system for the most demanding levels of availability and scale

- Support MS Scale up and Scale Out Strategies in n-tier architectures
- Drive availability with 4-node fail-over clustering, advanced clustering & Fault Tolerant Solutions
- Industry leading customer value in complete Server and Storage Consolidation Solutions
- "Killer-App" solution sets (e.g. Database, Exch 2K...)
- Industry leading Service and Support

What is HP Doing Today with Windows 2000 DataCenter

- OEM Leadership in working with MS on DataCenter Program
- Developing and testing DataCenter configurations and solutions
- Corporate ISV partner management
- Leading support and development of > 4 way 4 node clusters with Microsoft
- Finalizing service and support offerings for DataCenter Solutions
- MCSC Problem Management with JointQ
- DataCentre HCL Configuration Certification

MCSC for Datacenter

- MCSC = Microsoft Certified Support Center
- New service program but based on existing MCSC program
- As opposed to MCSC only covers the Windows 2000 Datacenter Server OS
- Includes a joint support queue staffed by Authorized OEMs and Microsoft
- Consistent core set of services across Authorized Datacenter OEMs
- Lots of room for service differentiation

Joint Support Queue

- Queue owns Datacenter OS & HW problem all-up
 - Problem isolation and reproduction
 - Driving problem resolution into either Microsoft or OEM engineering team
 - Providing relief and testing and delivery of Quick Fix to customer
 - Joint Queue is only mechanism for distribution of QFEs for <u>Datacenter</u>
- Accessed via a support contract sold by OEM
 - Directly to customer
 - Or sold to Microsoft on behalf of customer in Alliance and Alliance HA situations
- OEM or Microsoft escalation process may occur before call is handed to joint queue
- Staffed by Microsoft & Authorized Datacenter OEM personnel

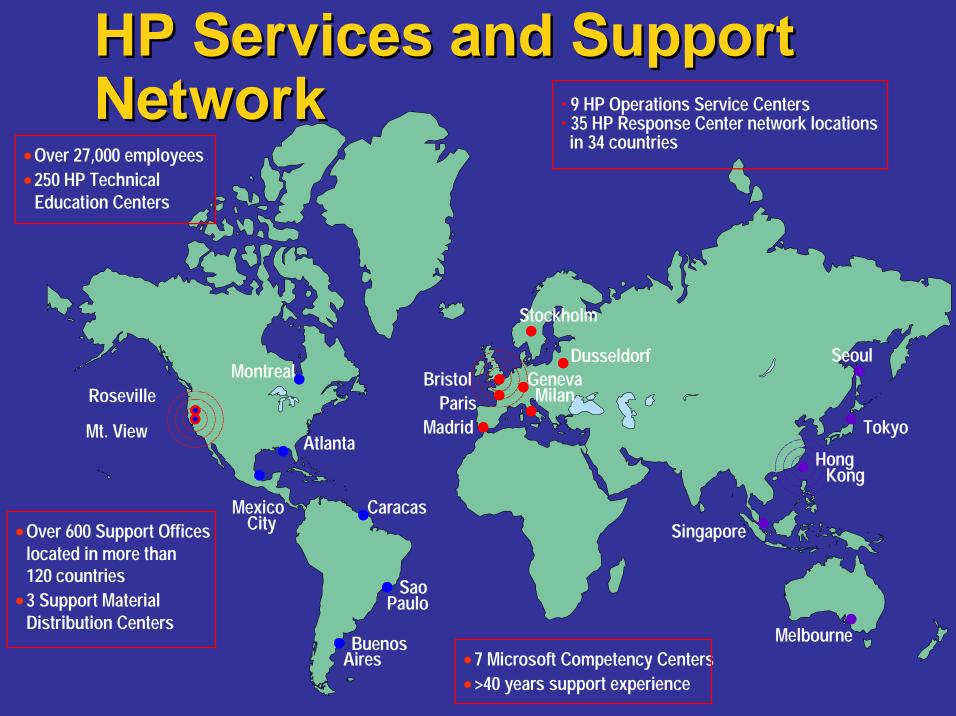
Datacenter HCL

- Stringent system validation New client/server test
- 2-week initial configuration test
- 1-week re-test for "minor" configuration changes
 - Firmware
 - New adapters
 - Service Packs
- All "kernel" mode components must be loaded
- Validation driven by 8 "load generators systems" stressing the server under test
- Validation suite creates a system configuration file documenting the tested configuration
- Configuration tool enables customers to check if their system is still validated
- Signed system configuration files downloadable from Datacenter HCL site

What Microsoft and HP can offer together

Complete High Availability Solution

HP Network Consulting & Availability NW**Services Consulting and Integration Services** HP Critical HWHP Microsoft Service Operation System **PSC** Support Service Definition SW Pre-sales, Solution Design... TAM Service Escalation Microsoft* Service Desk, etc **Implement** Plan





- Joint HP and Microsoft initiatives
- 7 centers around the world, connected by a worldwide knowledge management system
- Provide benchmarking and proof-of-concept services for Windows 2000 based Infrastructures
- Focused on:
 - Windows 2000 and BackOffice architecture design, integration, management and deployment
 - Microsoft Exchange, Microsoft Commerce Internet System (MCIS), Windows DNA architecture, and high availability solutions



