

### invent



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HP W orb 2000

## Mission Critical Operations

### W hatyou 1 leam

Key strategies to design and operate UP-UX systems for maximum performance and reliability

- Build itright-initialplanning
- Keep itrunning -ongoing proactive
   maintenance
- Fix it fast-be prepared to react

#### Success Stories

Businesses are increasingly relianton Mission Critical computing

#### In the Past

- Mission Critical operations meant quick recovery from a disaster

#### Now

- Continuous operation is required to stay in business
- Recovery from a disasterm ay be too late!

## Consequences of an outage are wide and deep

- Lost Customers
- Lost Opportunities
- Lost Capacity
- Idle or Unproductive Labor
- Cost of Restoration
- Penalties
- Litigation
- Bad Publicity
- Loss of Life
- Loss of Stock Valuation

## Businesses are increasingly reliant on M ission Critical computing

Average CostperHourofDowntim e in DifferentBusinesses

Financial - Brokerage retail operation	\$6.45 Million		
Financial - Credit card sales authoriz	\$2.6 Million		
Retail - Home shopping (TV)	\$113,750		
Transportation - Airline reservation	\$89,500		
Transportation - Package shipping	\$28,250		
Service - Online network connect	\$25,250		

Source: Contingency Planning Research

### High in pact strategies

"By far, application software failures account for the greatest portion of downtime" -- Gartner Group

#### 80% of M ission Critical system failures are caused by

- Software management
- II infrastructure

### Step by step...

- Conducta business in pact analysis
- Evaluate and docum entexisting recovery strategies
- Evaluate and docum ent additionalrisk mitigation actions
- Form alize and docum enta business recovery plan

#### Starthere -

Define your com pany's business needs

- W hat's yourbusiness?
- W hat are you willing to spend?

Describe your environm ent

- Physically describe today's computing environm ent.
- Do you use any H igh Availability technologies today?

### Starthere -

Define your risk to lerance levels

- W hat is your downtin e to le rance?
- How much does downtin e cost?
- W hat are your recovery requirem ents?

Define your operational contingency

- Power, backup strategy?
- Describe yourd isaster recovery plan

### Invest in future success

#### Technobgy Infrastructure

- Focus on reliability

#### II Processes

- Docum ented procedures
- Data protection
- Monitor for early problem detection

#### Support Partnerships

- Proactive risk m anagem ent
- Vendor service level guarantees
- Maximized on site support
- Aggressive escalation procedures

#### Preventative features

- Predictive software
- Self-healing technology

#### Reactive features

- Faibver
- On line replacem ent
  - Patching
  - Hardware peripherals

# Technobgy Infrastructure

- Integrate change
- Allow rolling updates during 24X7
- Proactive support contracts

## IT Processes

#### BCS (Business Continuity Support)

- Operations assessm ent
- Patch analysis
- System environm entchange m anagem ent
- System release planning sem inars
- Support de livery review

# Support Partnerships

#### HP Services and Tools

- Business Recovery Services
- Mission Critical Server Suite (99.95% availability)
- HP OpenView
- HAO (High Availability
   Observatory)
- Multi-VendorSupportAlliances
- Industry focused M ission Critical services
- Network Availability Services
- HP Engineering Services
- HP Consulting Services

### M ission Critical environm entdesign checklist

#### HA software product selection:

- MC/ServiceGuard or MC/LockManager
- EMS
- ПО
- ITA
- Perfview
- G lance+Pak
- Measreware

#### LockM anager restrictions

M ission Critical environm entdesign checklist

Failure Protection

- SPU
- Disk
- Network
- Power

#### Lock D isk requirem ent

#### Breadth of your solution

- Sinple HA clusters
- Metro Cluster
- ContinentalCluster

#### D isaster R ecovery Strategy

#### Change = Risk



#### R isk has Consequences

### R isks of Patching

#### Risk of Doing Nothing

- Don'tpreventknown problem s
- Experience sub-optimal performance
- M iss outon in provem ents

#### Risk of Doing Som ething

- Make inappropriate changes
- Im pair function /perform ance
- Cause new problem s

### Benefits of Patching

#### Reactive Patching

- Restore function/operation
- Quick to install
- Specific

#### Proactive Patching

- Avoid known problem s
- Improve reliability
- Standardization

## Keep It Running Three Strategies

#### Innovative

Ex:Hardware or

#### Software

#### Developm ent

- Mosttolerantof downtim e
- Need for latest features
- Downtim e is an accepted costof doing business

#### Conservative

- Ex: Bank Branch, Inventory Managem ent
  - High (butnot life threatening) uptime requirement. Can switch to manual processing
  - Only new features that increase uptim e or are business critical

#### Restrictive

- Ex: Telecomm, Patient Monitoring
  - High uptim e requirem ent
  - Low requirem ent for new features
  - Downtim e = loss orrisk of life, or business stops operation

## Keep It Running Targeted recommendations

	O/S, Products, Applicatio <u>ns</u>	Proactive Patching	Reactive Patching	Software Change Management	Test Environment
Restrictive	Stable release Available for 1+ years	<ul> <li>Use only thoroughly-tested patches with the highest level of field experience</li> </ul>	<ul> <li>Make fewest changes possible to restore function</li> <li>Perform full diagnostic analysis before attempting a solution</li> </ul>	<ul> <li>Formal plan with explicit roles &amp; responsibilities</li> <li>Documented back-out plan for changes, if necessary</li> <li>Documented DRP that is updated &amp; tested at least yearly</li> </ul>	<ul> <li>Dedicated equipment</li> <li>Matches production environment</li> <li>Testing includes simulated loads</li> </ul>
Conservative	Stable re lease Available for 6+ months	<ul> <li>Use only thoroughly-tested patches with substantial field experience</li> </ul>	<ul> <li>Make fewest changes possible to restore function</li> <li>Perform full diagnostic analysis before attempting a solution</li> </ul>	<ul> <li>Formal plan with explicit roles &amp; responsibilities</li> <li>Documented back-out plan for changes, if necessary</li> </ul>	<ul> <li>Dedicated equipment that matches production environment</li> </ul>
Innovative	Stable release Available for 2+ months	<ul> <li>Patches should be carefully reviewed for risks and benefits</li> </ul>	<ul> <li>Focus on restoration of function</li> <li>Limit number of concurrent changes</li> </ul>	<ul> <li>Established roles &amp; responsibilities</li> </ul>	Test on development equipment or off-hours on production environment

### **Patching Best Practices**

- Testing in your local environm ent.
- Use of tem plates or application classes.
- Contingency planning
- Clustering
- U sing patch bundles
- Vendorpartnerships
- Proactive Patching frequency

### **Proactive Maintenance**

HP's Business Continuity Support

- Operational A seem ent
- Operational profile
- Technical reviews
- Proactive Patch M anagem ent

#### HP Solutions address allof the Prim ary Causes of Downtin e



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### Fix ILQ uick

### BCS Reactive Support Features

- Critical problem resolution
- Dedicated on site parts inventory.
- 4 hour call to repair (highest in the industry).
- Problem resolution verification
- Non-HP product support
- Phone-in software assistance
- Escalation m anagem ent
- A ssigned support team

# **Success Stories**

- VISA
- Merisel, Inc.
- Quantum Corporation
- Cobrstam ps

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