

ProLiant Hardware Solutions for Scale- Out and Scale-up Scenarios

Stan Grant

WW IT Consolidation Programs

Hewlett Packard

Industry Standard Servers



Expectations

For you:

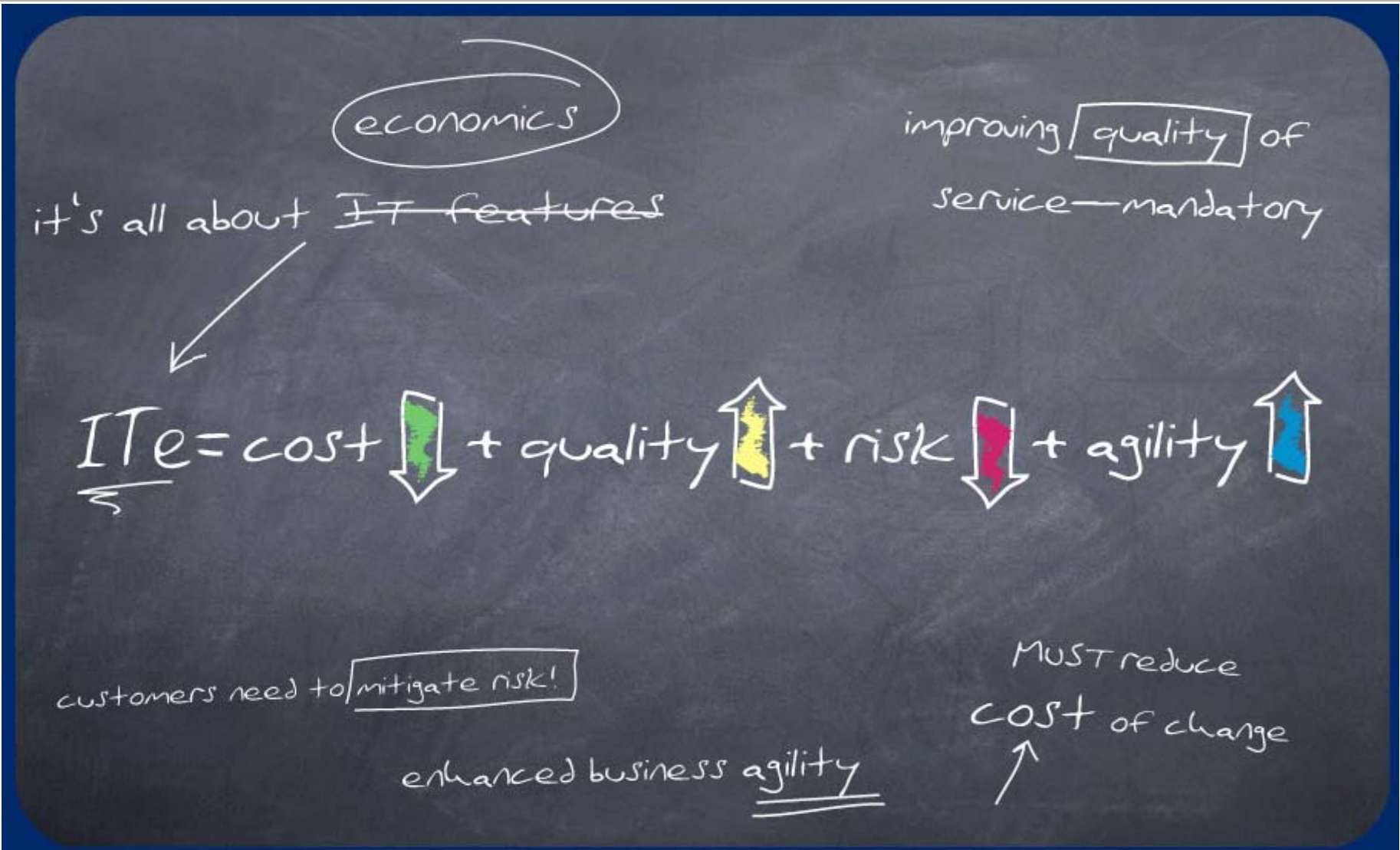
- At the close of this session, you should be familiar with these topics:
 - Which ProLiant platforms offer the best solution in a scale-up & scale out consolidation scenario
 - How blades can help with consolidation
 - How the ProLiant and VMware work together to solve customer problems

For me:

- Feedback and your experiences

IT Consolidation

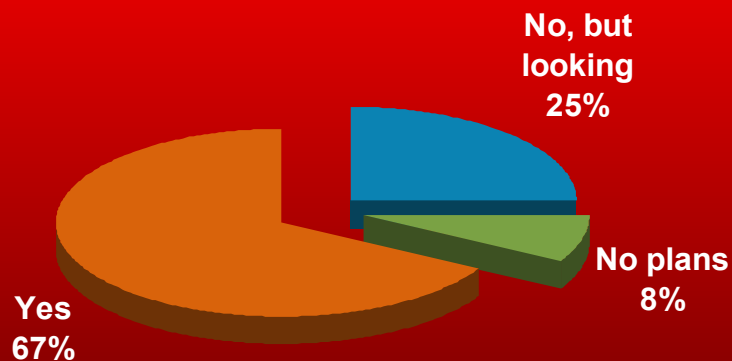
Focus on IT economics



Thinking about consolidation? You are not alone

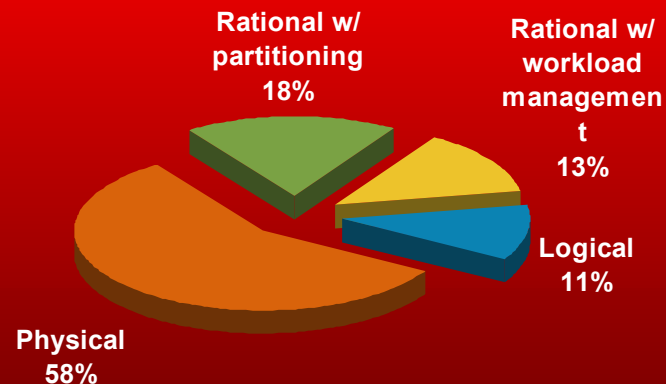
- 92% planning or performing consolidation
- Physical and partitioning consolidation lead the way

Do you have a server consolidation project under way?



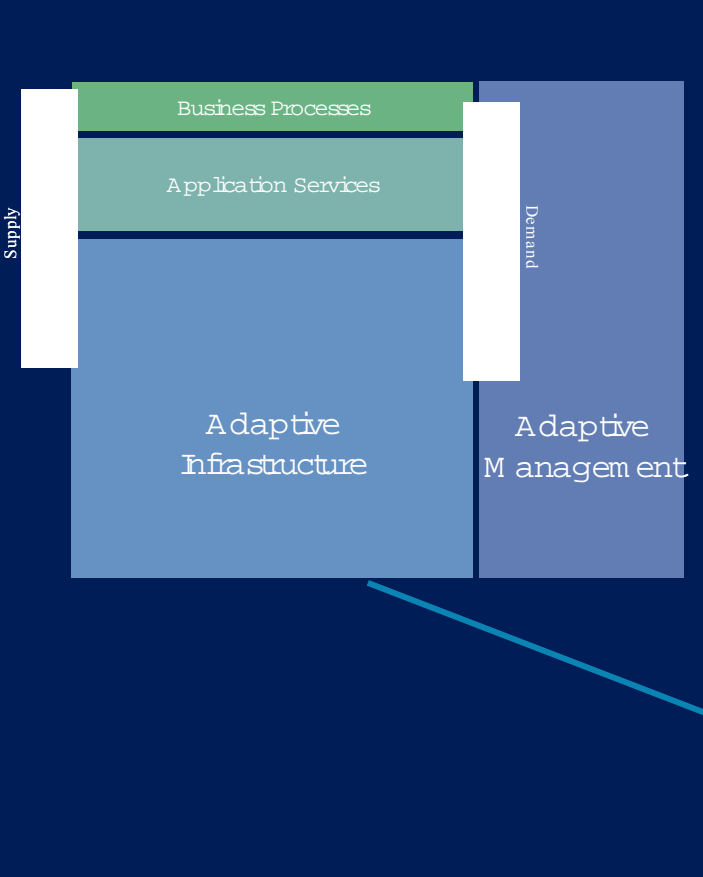
Source: Gartner Inc. 2003

What type of consolidation projects are you looking at or deploying?



Source: Gartner Inc. 2003

HP Industry Standard Servers for an Adaptive Enterprise



Market leadership - Agile technology

- Based unifying industry standards
- Powered by industry defining technologies
- Scalable to your unique environment

ProLiant Essentials

- Valuable tools
- Unique integration with HP Openview

Solutions and Services

- Strong, collaborative industry partnerships
- Integrated with services and solutions

New Drivers for Industry Standard Consolidation

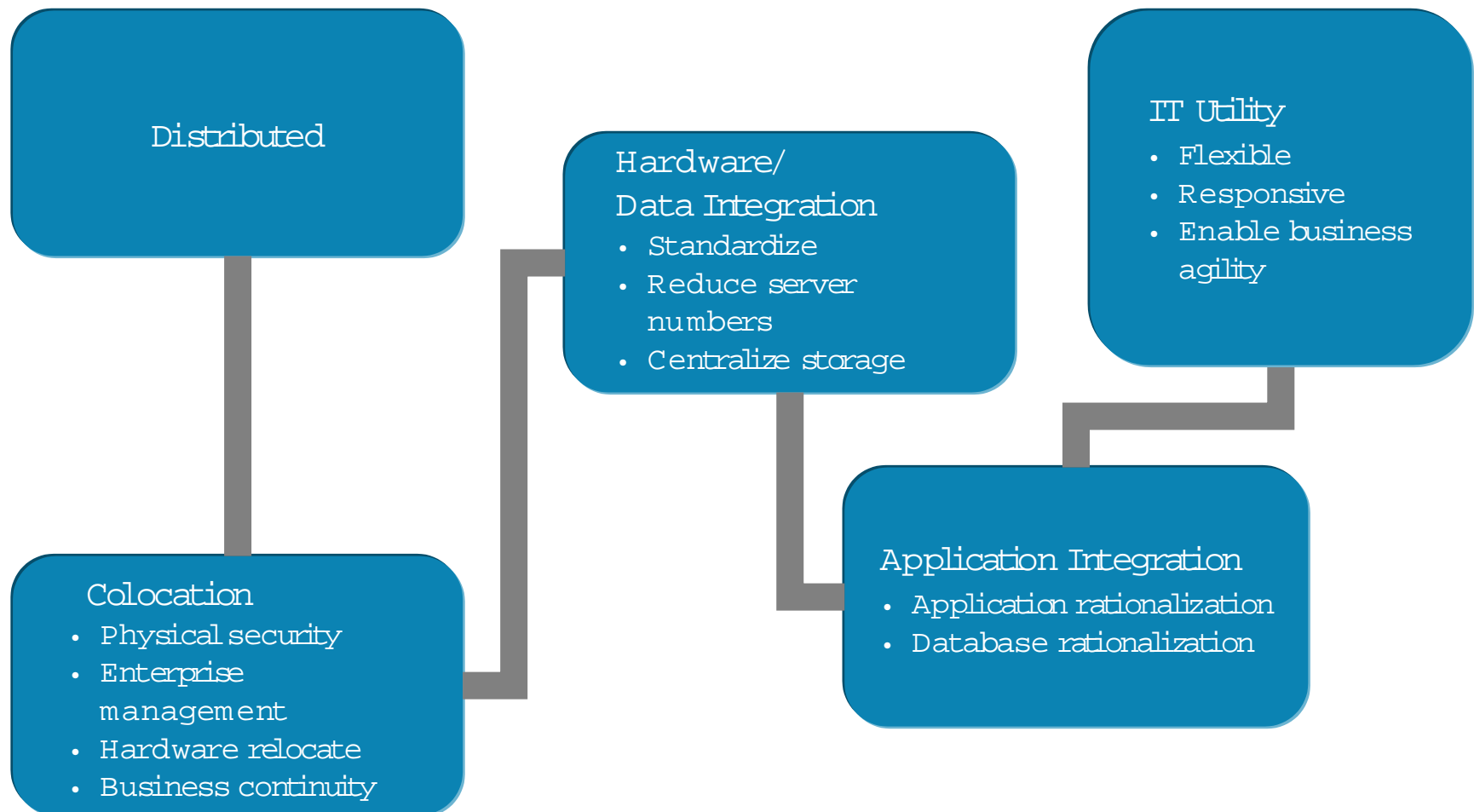


- **IT Economics** – *Doing More with Less*
 - More computing power for less money and lowered risks
 - Cost bar for scalability is lower than ever
- **Legacy Factor** – *Primed for Replacement*
 - 3+-yr old servers are ideal candidates
 - Market data showing a preference to stay with Windows or explore Linux; no migration to Unix
- **Technology** – *Capabilities Rising*
 - Xeon MP, RAID memory, blades, Itanium, clustering options, HPTC
 - Storage migration - DAS to NAS/SAN
 - Next-gen management, partitioning, workload, performance & deployment management, access capabilities



Types of Consolidation

HP IT Consolidation Journey— Finding your way



Spectrum of Server Consolidation Definitions

Scale Out

Scale Up

types

Physical
Consolidation

Compute
Consolidation

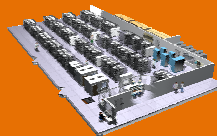
Management
Consolidation

Application
Consolidation

Workload
Consolidation

how

Relocating
Server to Data
Center



Consolidating
Multi-data

Consolidating
Users to Servers

why

Reduced
Hardware
Costs



Reduce
Personnel
Burdens

Reduced
Software and
Opex Cost

expectations



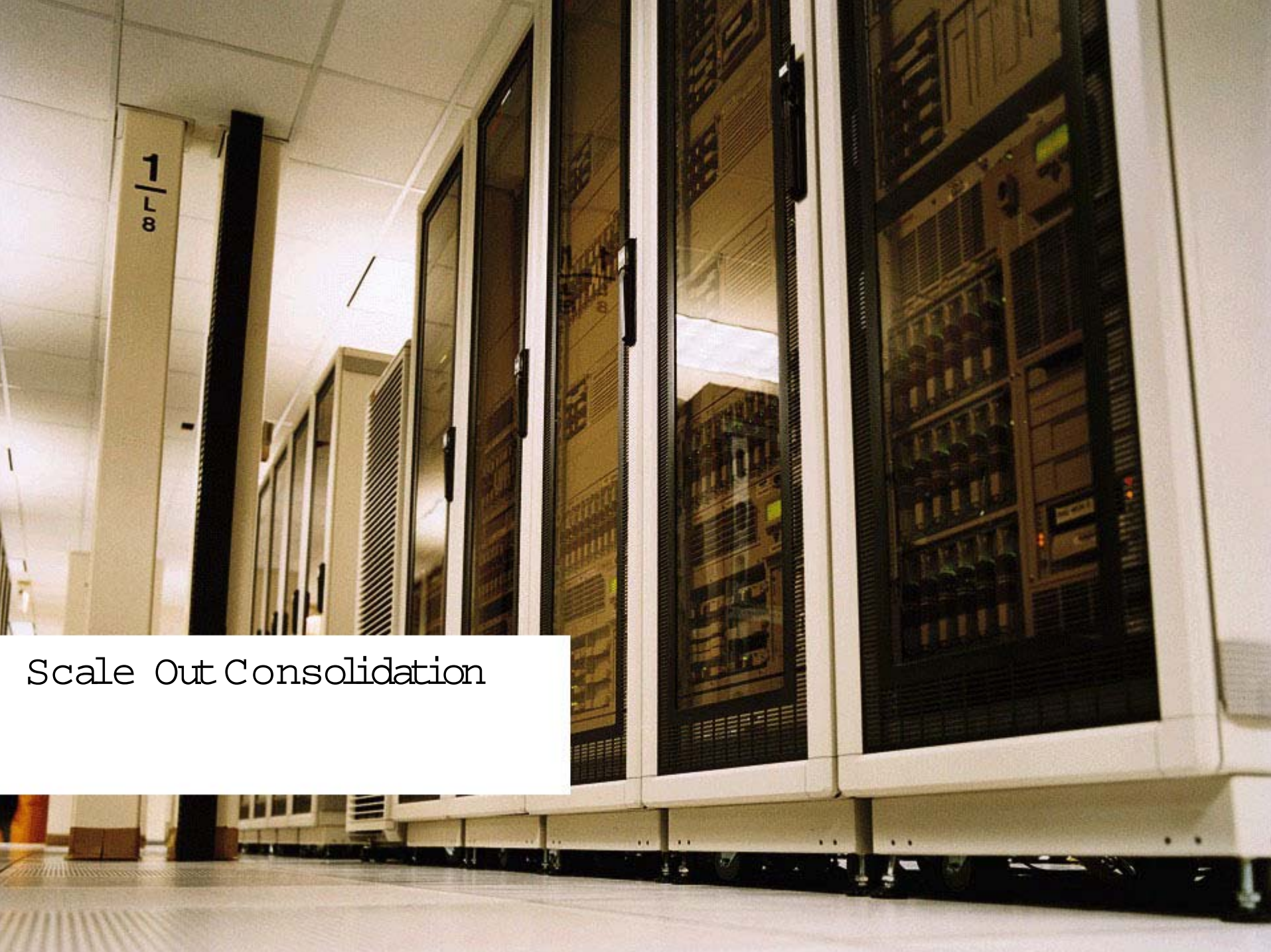
Increased
Availability

Dynamic
Workload
Management



Increase
Flexibility





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Scale Out Consolidation

Customer Needs: Scale Out Environments

Physical
Consolidation

Compute
Consolidation

Management
Consolidation

Application
Consolidation

Workload
Consolidation



HP ProLiant DL360 G3



HP ProLiant DL560

HP
ProLiant
BL Portfolio



- Space constrained data center
- Multi-tiered environment
- Cable reduction
- Dynamic computing & utility computing
- Rapid deployment and re-deployment
- Simplify management (Increase servers per IT staff)
- Managing multiple data center around the world
- Increase availability / minimize costs

Controlling the Sprawl

ProLiant Blades & Essentials



BL10e

ProLiant Essentials



BL20p G2



BL40p

■ Benefits

- Great business flexibility
 - Rip & replace capabilities
 - Reduced hands-on management
- Space & power requirements reduced dramatically
- Management at its easiest

■ What's inside

- Ultra dense configuration
- Low power computing
- Remote management
- Rapid deployment

Scale Out Scenario: Blades

HP ProLiant Blades Portfolio Solutions

Space-efficient Edge Server Blades

BL e-Class (BL10e)

- Static web server
- Utility apps (*firewall, gateway*)
- Computational cluster node

Performance Front-end & Mid-tier Server Blades

BL p-Class (BL20p, BL20p G2)

- Dynamic web / ASP hosting
- Computational cluster node
- Terminal server farm
- AV, media streaming

High Performance Back- end Server Blades

BL p-Class (BL40p)

- Database server
- Mail / messaging server
- HA failover cluster

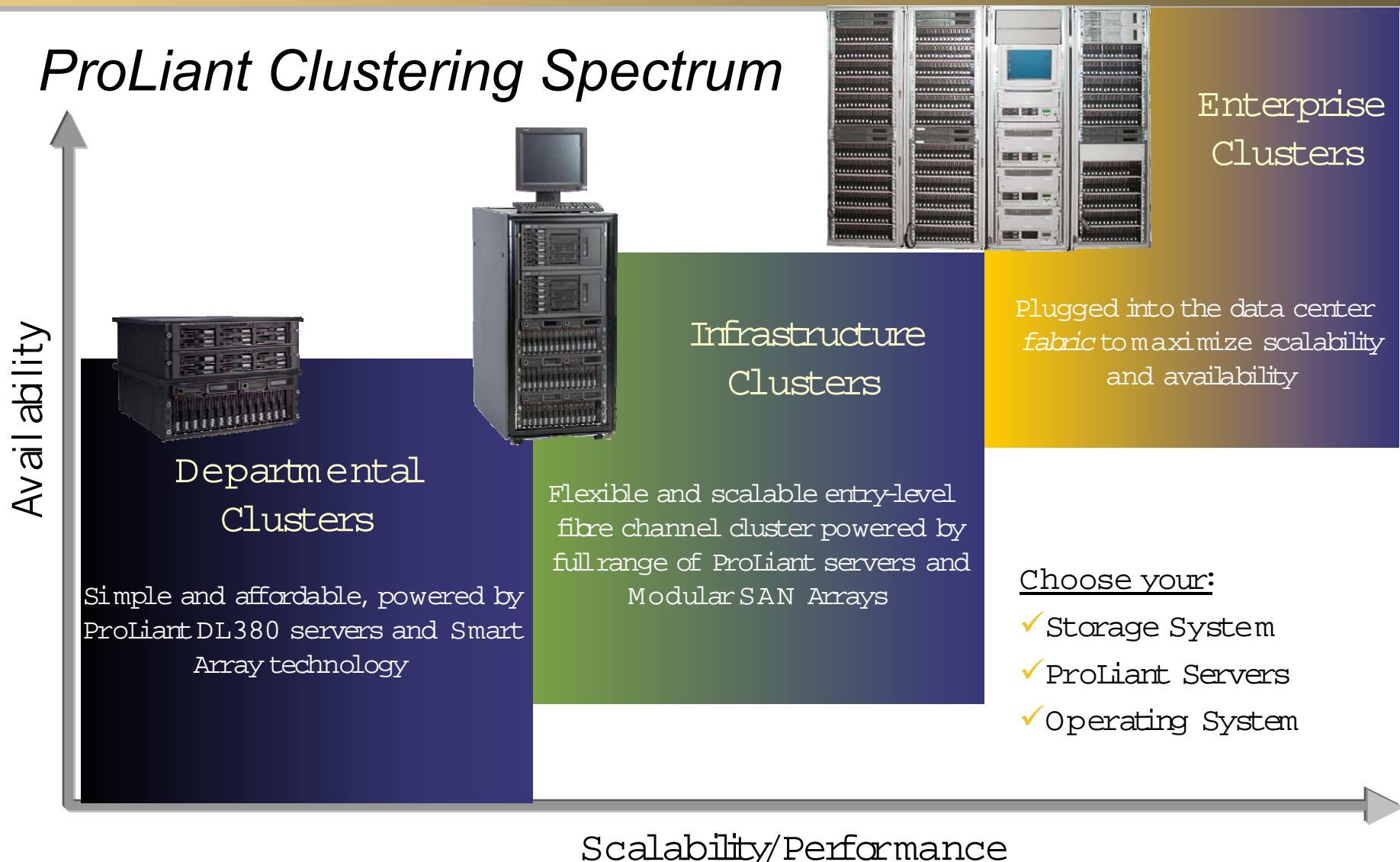


Scale Out: Greater Baltimore Medical Center case study



- The Greater Baltimore Medical Center (**GBMC**) is a non-profit health care organization, serving 1,400 physicians, and patients in women's health, surgery, cancer, urgent/emergency care and medicine.
- Need: GBMC needed to reduce operating costs, save valuable data center space and allow for future growth. All this while improving performance, manageability and control without increasing power consumption and overloading data center resources.
- Solution: HP ProLiant BL20p blade servers and ProLiant Essentials software including the Rapid Deployment Pack
- Results:
 - Reduced infrastructure from 3 racks of servers to 1 rack of blade servers
 - Simplified server deployment and system care
 - Less power required, less heat in the data center to manage

Scale Out Scenario: Clusters

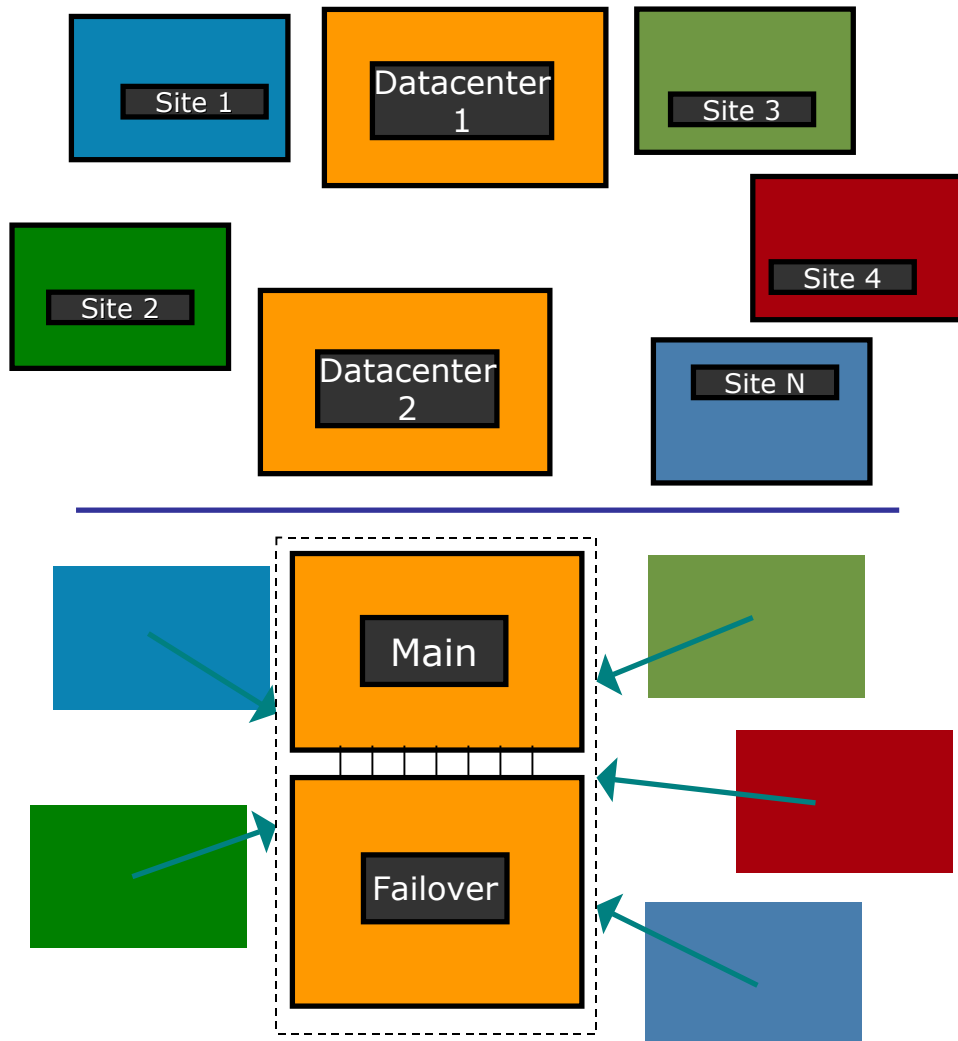




Thp

Scale Up Consolidation

Scale Up Scenario: N-to-1 Site Consolidation



IT Challenge

- Reduce real estate costs and energy costs; allow IT staff to work more effectively; reduce management complexity
- Step 1: Consolidate multiple sites to one site....But, multiple servers still have to be managed...
- Step 2: Deploy a single point of management via clustering software
- Step 3: Implement high availability and failover with enterprise clusters
- Step 4: Add NIC teaming to protect user connections

Scale Up Scenario: Branch

Remote offices with aging server hardware

ProLiant 1600s



workload management pack



ProLiant ML370 G3



ProLiant ML570

- Performance requirements are doubling about every 2 years
- Limited availability features relative to today's standards
- Limited manageability features

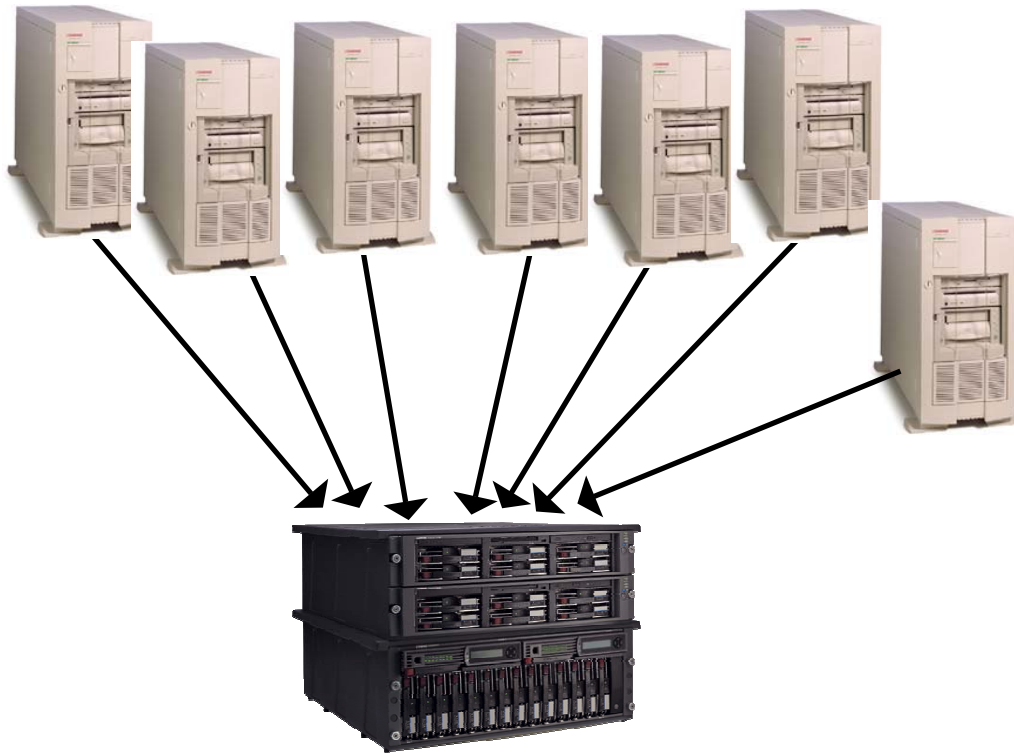
Benefits:

- Higher performance
- Dynamic Expansion
 - Hot Plus RAID memory
- More HA features
 - Hot plug power supplies
 - Hot plug fans
 - Hot plug drives
- Improved technologies reduce operational costs
 - RILOE & iLO
 - New Insight agents
 - Performance Management Pack with CIM

Scale Up Scenario: Branch 2

HP Packaged Cluster or other ProLiant Clusters

ProLiant 1600s



ProLiant DL380
Packaged Cluster

■ Benefits:

- Higher performance
- More HA features
 - Hot plug power supplies
 - Hot plug fans
 - Hot plug drives
- Improved intelligent manageability
- Protects against software failures
- Storage with HP MSA1000 (DAS-to SAN)

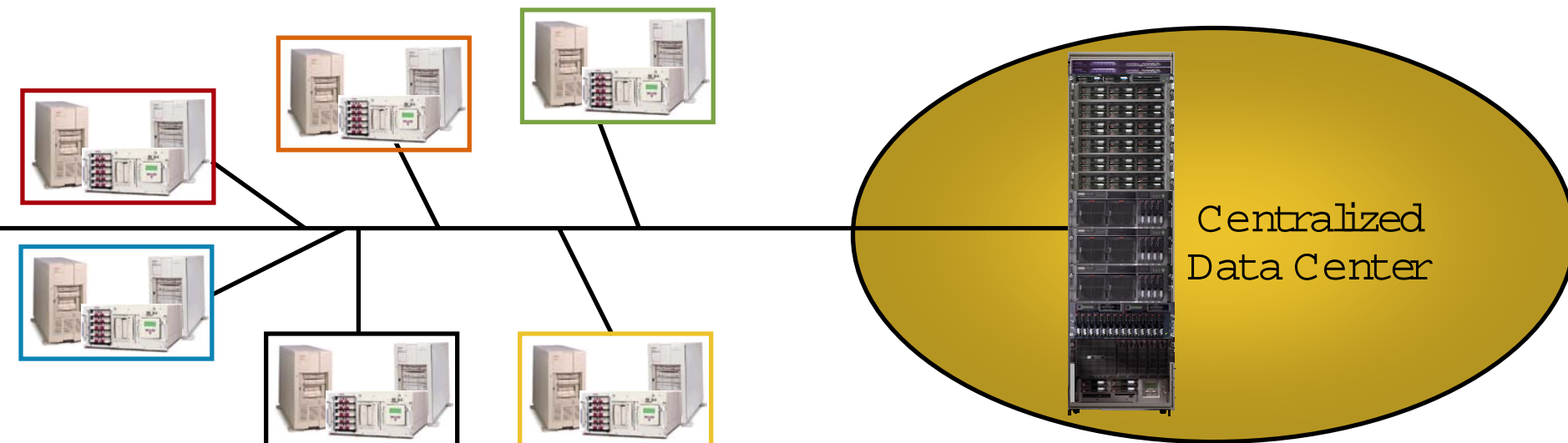
Replicated Site Consolidation Wachovia Case Study

Business
Challenge



WACHOVIA

- Needed to upgrade aging ProLiant platforms at retail branch locations
- Standardized platforms
- Remote management capabilities
- Availability features to more efficiently run their line of business applications



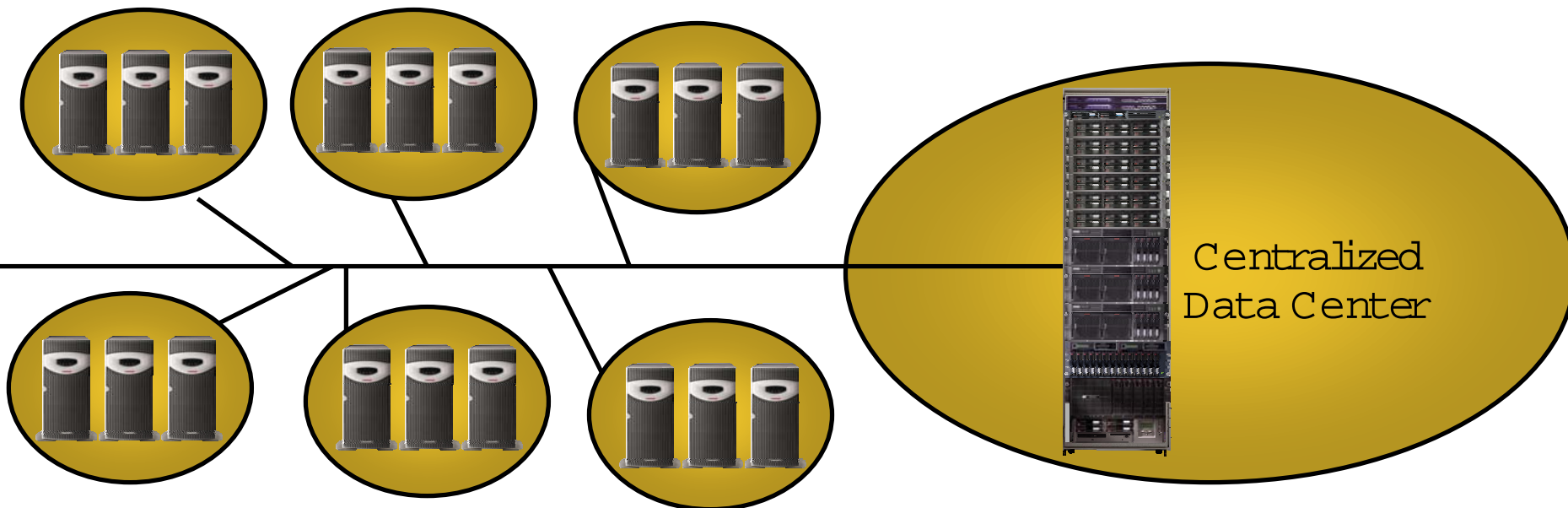
Replicated Site Consolidation Wachovia Case Study

Results



WACHOVIA

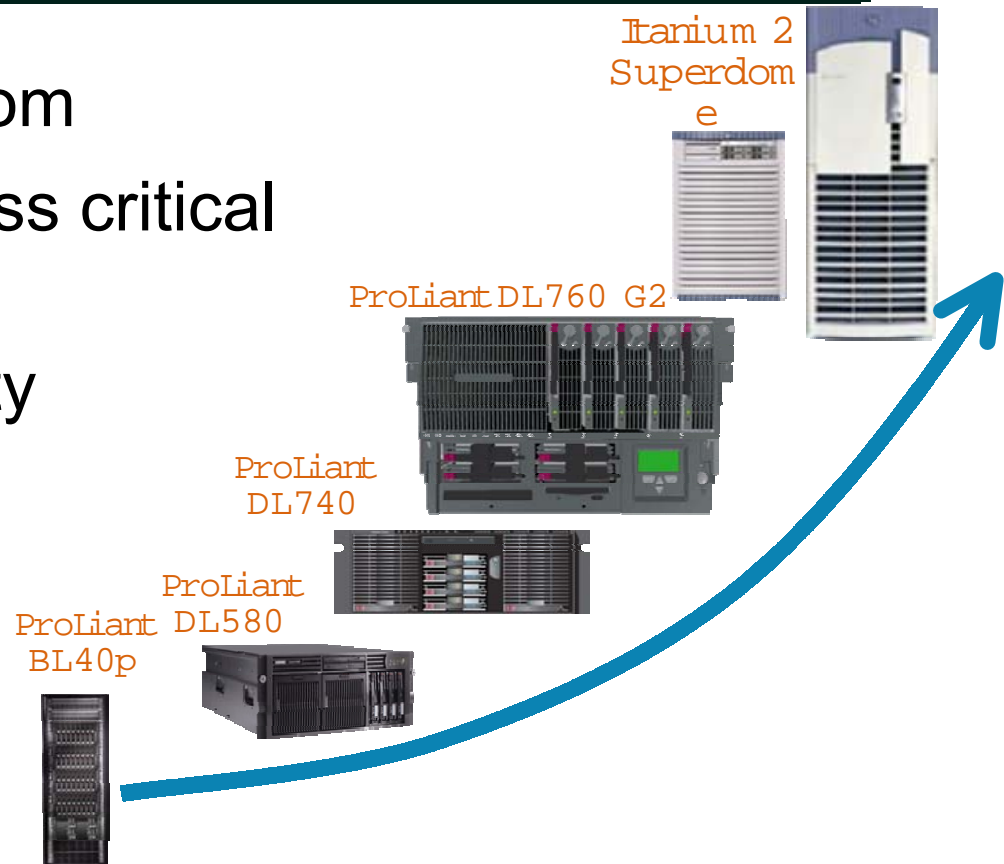
- Lower TCO through remote management capabilities
- Improved availability through redundant hot-plug power supplies and drives
- Improved teller transaction efficiency
- Improved efficiencies in delivering branch data to central command center
- Ease of use by branch office standardization



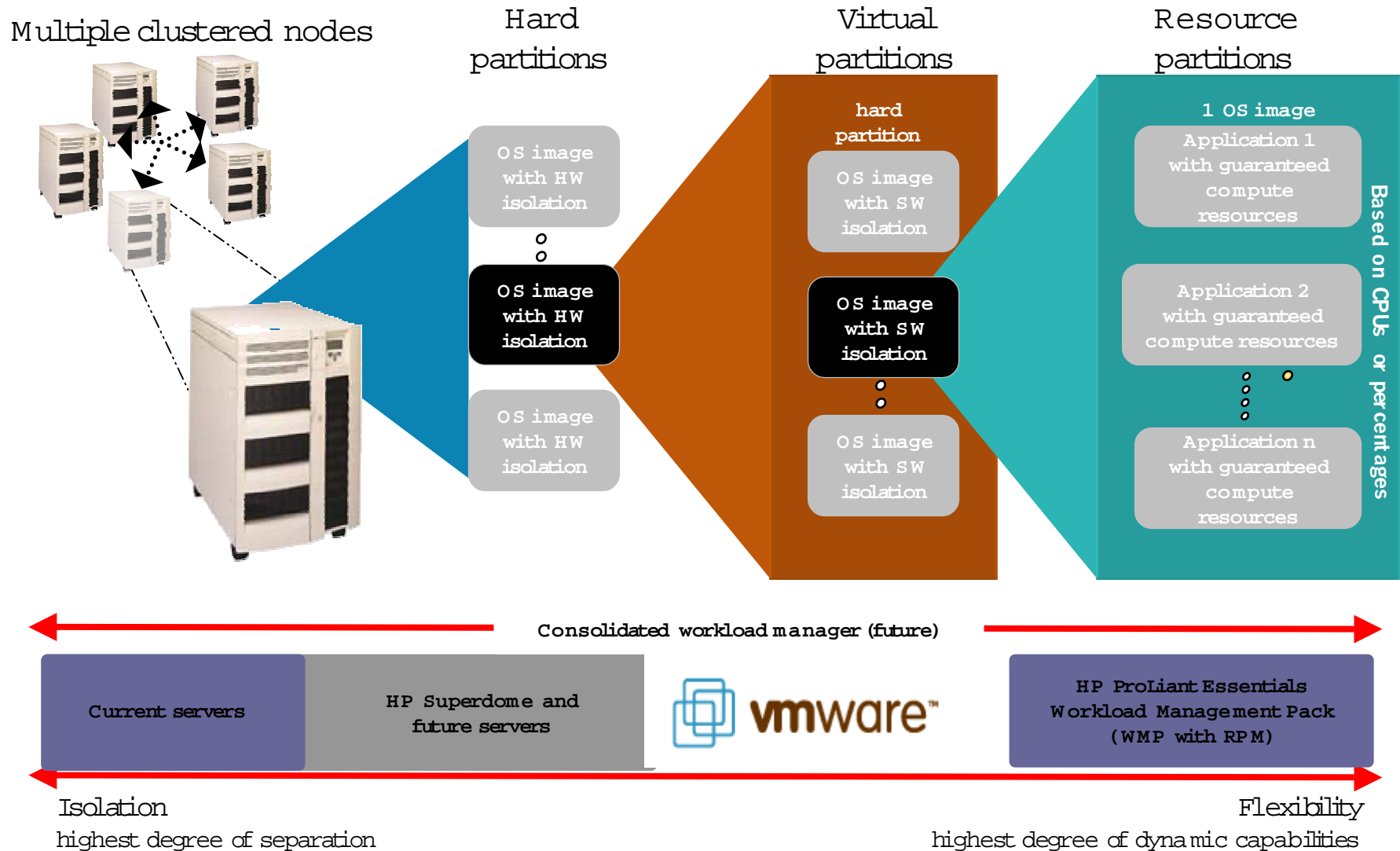
Customer Needs: Scale Up Environments

Physical Consolidation Compute Consolidation Management Consolidation Application Consolidation Workload Consolidation

- Performance headroom
- HA design for business critical DB's and app's
- Simplify manageability
- Control costs
- Utilization of existing resources



HP Partitioning Continuum ProLiant View



HP Workload Management Pack

Multiple applications / single OS

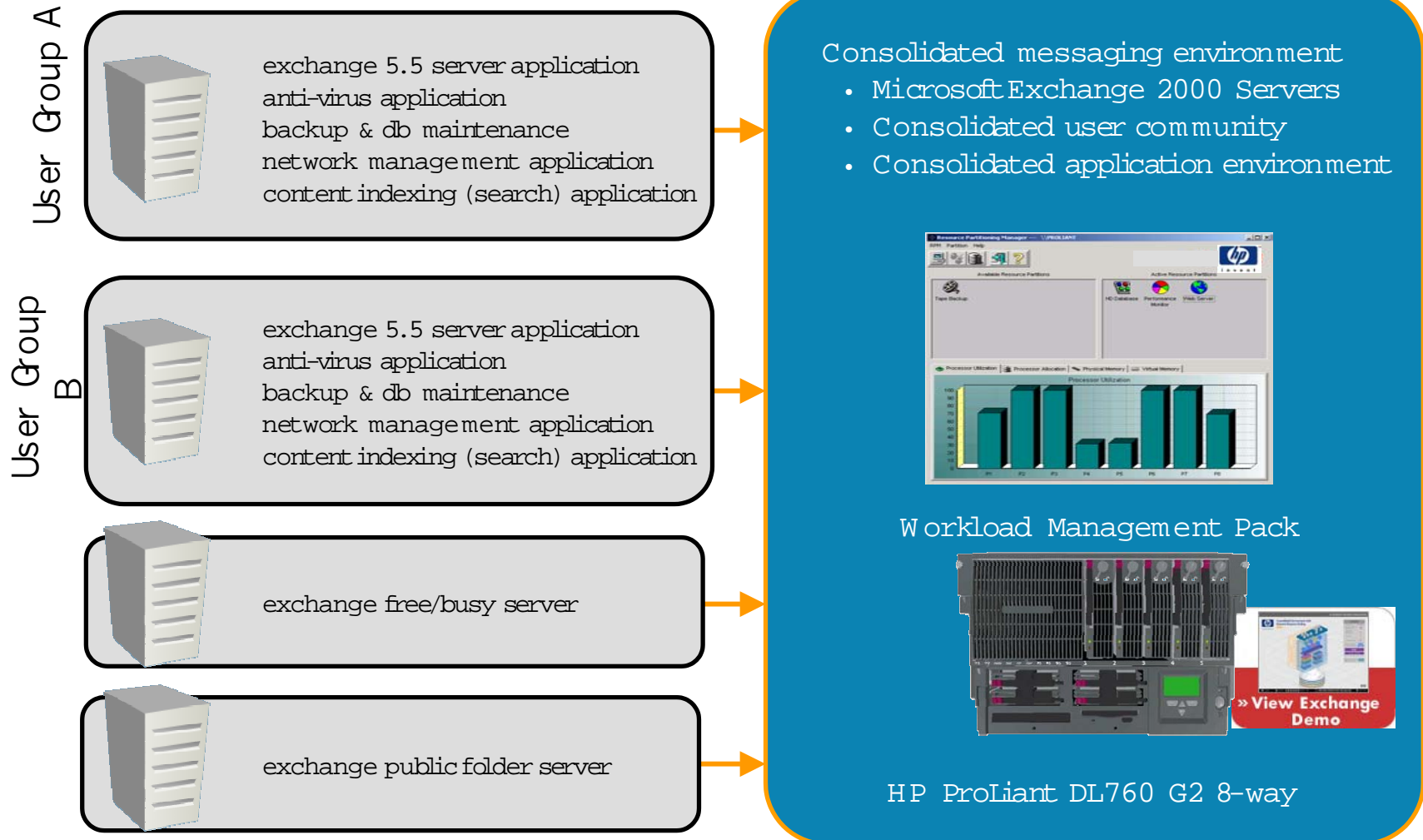


Key benefits

- Reduced hardware, software and maintenance costs
- Simplified management
- More cost-efficient utilization of server resources
- Improved (reduced) TCO

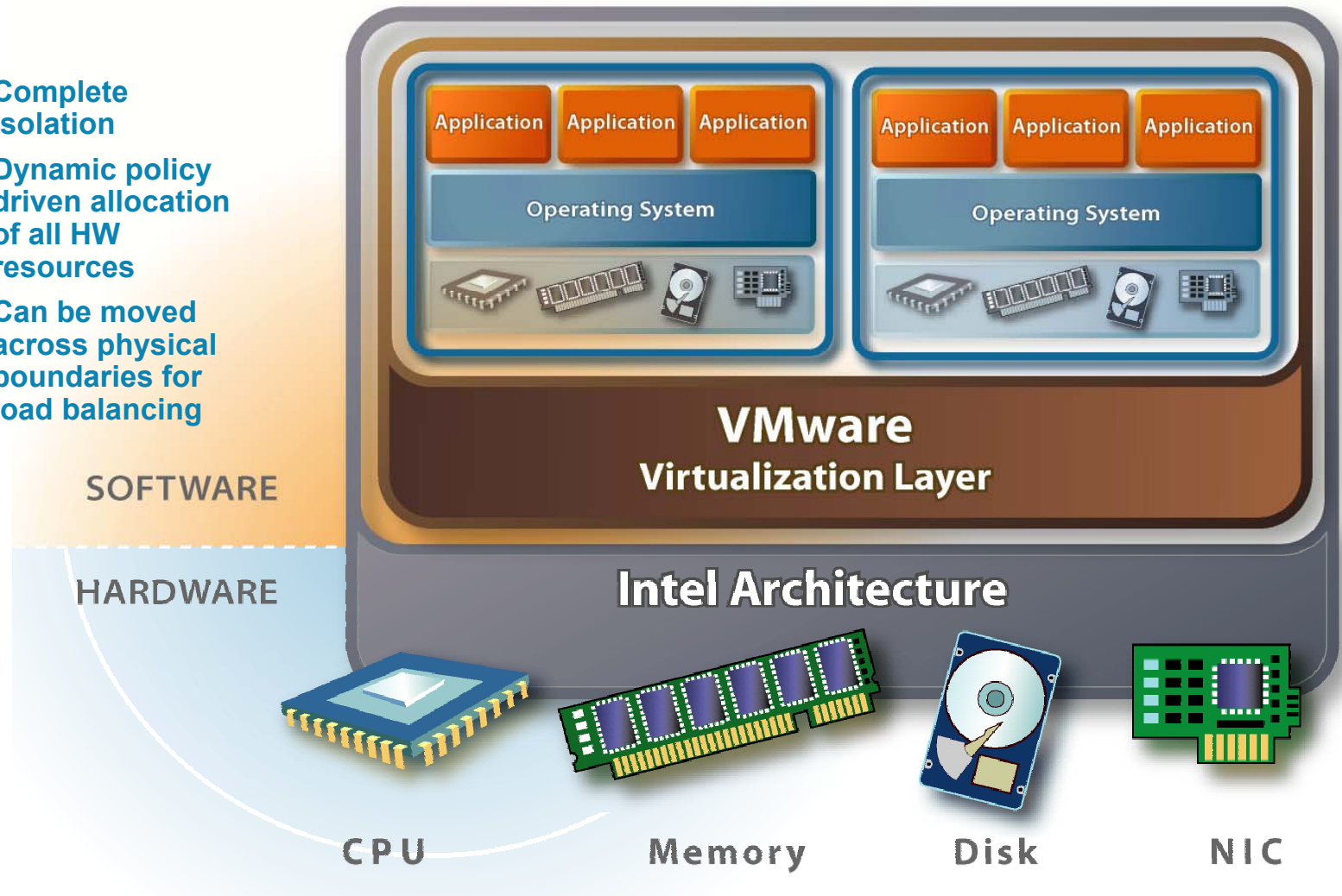
Scale Up Scenario: Microsoft Exchange

Distributed To Consolidated Environment



VMware ESX Server Maximized Server Infrastructure

- Complete isolation
- Dynamic policy driven allocation of all HW resources
- Can be moved across physical boundaries for load balancing



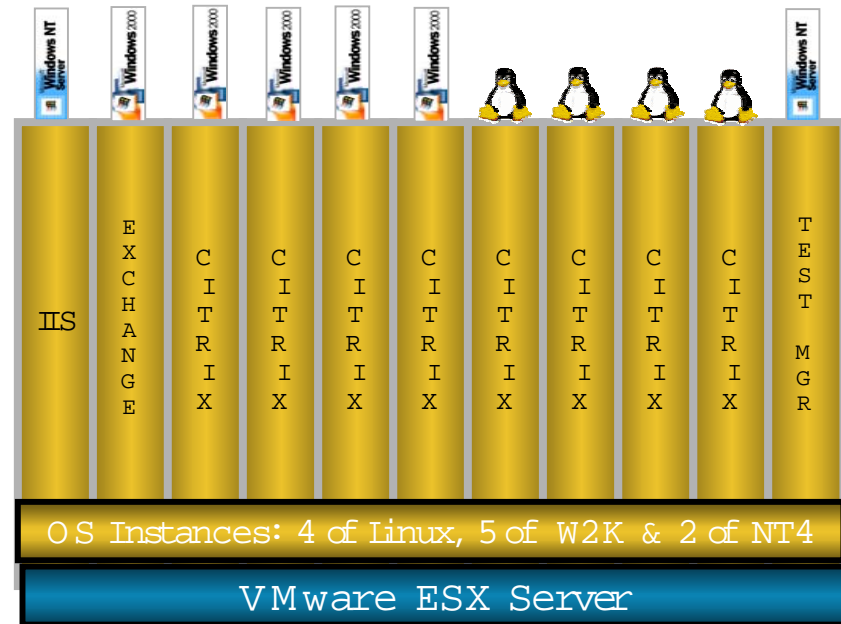
VMware Scale Up Virtual Servers in a Single Box

Situation

- Citrix doesn't scale well beyond 2-way machines
 - Terminal servers often for hundreds of users
 - Desire to use large machines rather than many smaller ones
- Developers need multiple servers for development work
- Require multi-OS environment

Key benefits

- Management simplicity
- Reduced hardware costs
- Set up of virtual servers needs about 30 minutes
- Dynamic and partially automatic resource management



HP ProLiant
DL740 8-way

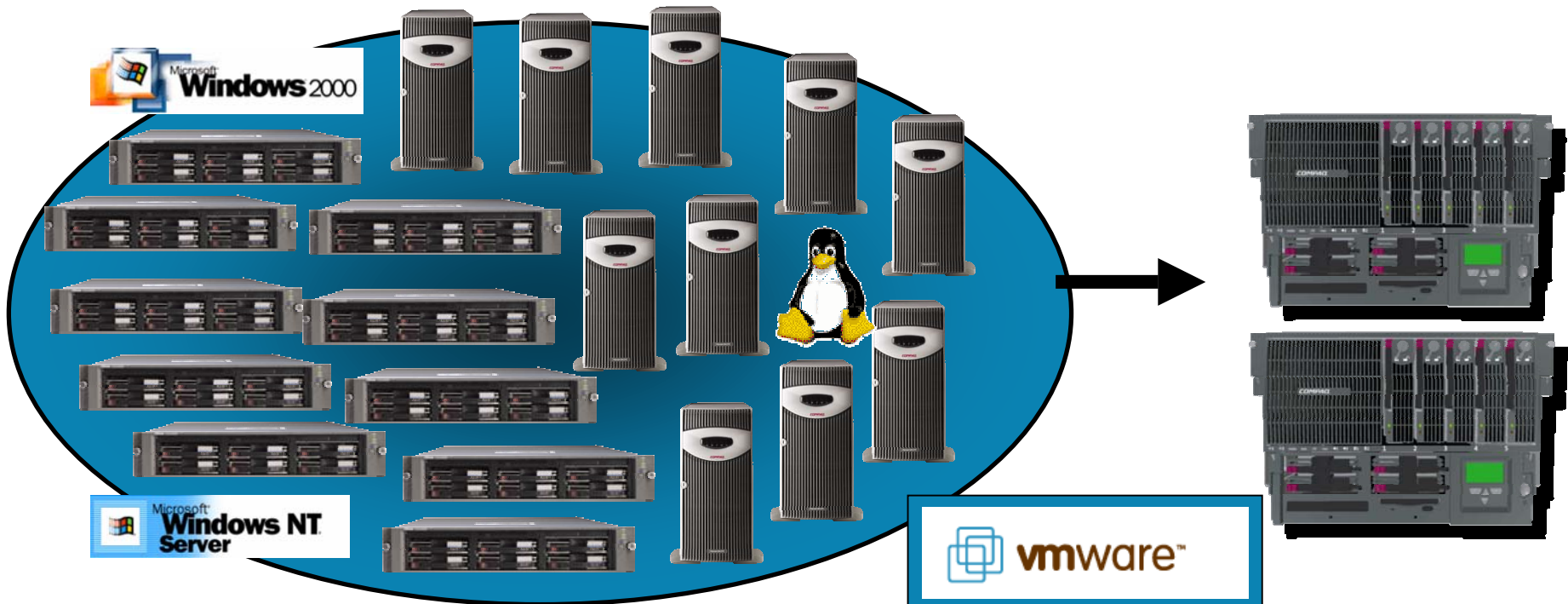
HP and VMware together: National Gypsum case study

Business Challenge

Decrease the number of eBusiness application servers in order to:
Reduce hardware, software and maintenance costs; Shrink app development and test time; Curtail management complexity.

HP Adaptive Infrastructure Solution

National Gypsum used a combination of ProLiant hardware, ProLiant Essentials Software and VMware ESX server software and consolidated their **20** disparate eBusiness platforms onto **2** ProLiant 8-ways.



HP/VMware Partnership

What's New



- HP and VMware extend partnership
- HP now provides one-stop shopping for VMware-based solutions including:
 - HP Consulting
 - HP Customer Support & Subscription Services
 - VMware software
 - Industry-standard HP ProLiant servers
 - HP StorageWorks
- HP can now offer VMware ESX Server, GSX Server, Workstation and HP-branded services for Microsoft Windows and Linux operating systems and associated applications running in VMware virtual machines
- HP customers will have the ability to set up a single point for support through the HP portfolio of service contracts
- HP has more servers certified on VMware than any other vendor

♣ May 28, 2003 announcement

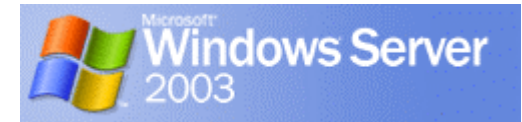
VMware Control Center Virtual Resource Management



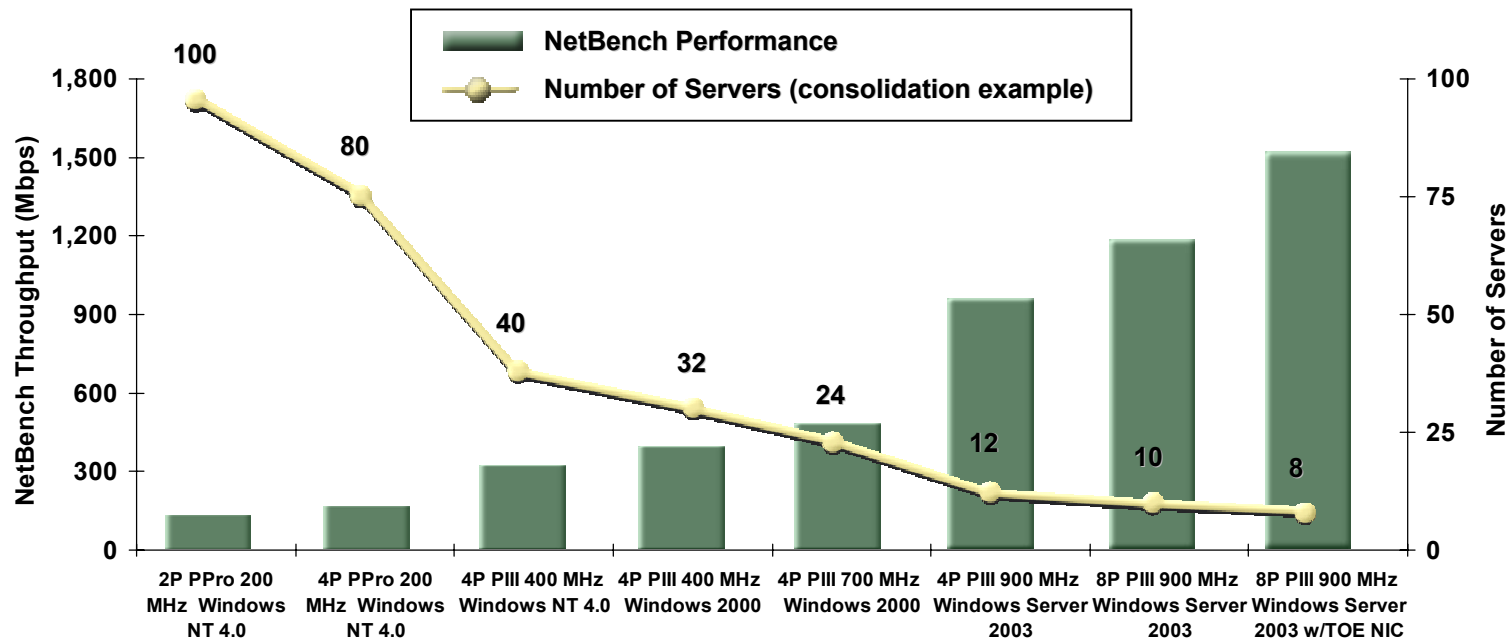
- What is it? – You can manage distributed, heterogeneous computing environments as a single pool of hardware resources.
- Control Center includes:
 - **Centralized Management Console:** manage virtual machines, virtual machine groups and virtual disk images from a central interface
 - **Virtual Machine Dashboard:** monitor virtual machine performance and availability across all physical servers, modify resource allocations and migrate virtual machines across hosts based on utilization profiles
 - **Server Provisioning:** simplify server provisioning by managing a repository of hardware-independent virtual machine templates & wizard-based deployment of new servers
 - **Secure Access Management:** secure access to key pieces of VMware Control Center by individual virtual machine physical server
- Second beta to open in August – general release later in year
- Contact your HP sales representative for details or visit:
 - http://www.vmware.com/products/cc_features.html

Scale Up: ProLiant & Windows Server 2003

Developed on HP platforms; 4.7M seats on Windows 2000



- Strong case for file server consolidation
- Combination of hardware advancement & software improvements



Scale Up: Itanium®2 and Database Consolidation

■ Triggers for Itanium®2 consideration

- Large Data Sets (> than 1TB)
- Memory-intensive apps (> than 4GB)
- Floating point intensive apps
- Port/migrate 64-bit applications from a proprietary platform?
- Deploy multiple operating systems for investment protection

■ Database considerations

- "Headroom for the future"
 - Scalability above 32-bit limits
 - World-class 64-bit performance
- Database server reduction
 - Scenario 1 - Partitioning for multiple SQL DBs on single OS images
 - Scenario 2 – Workload management of multiple SQL DBs on a single OS image



ERP, SCM, Oracle,
Billing, Data
Warehousing, ...



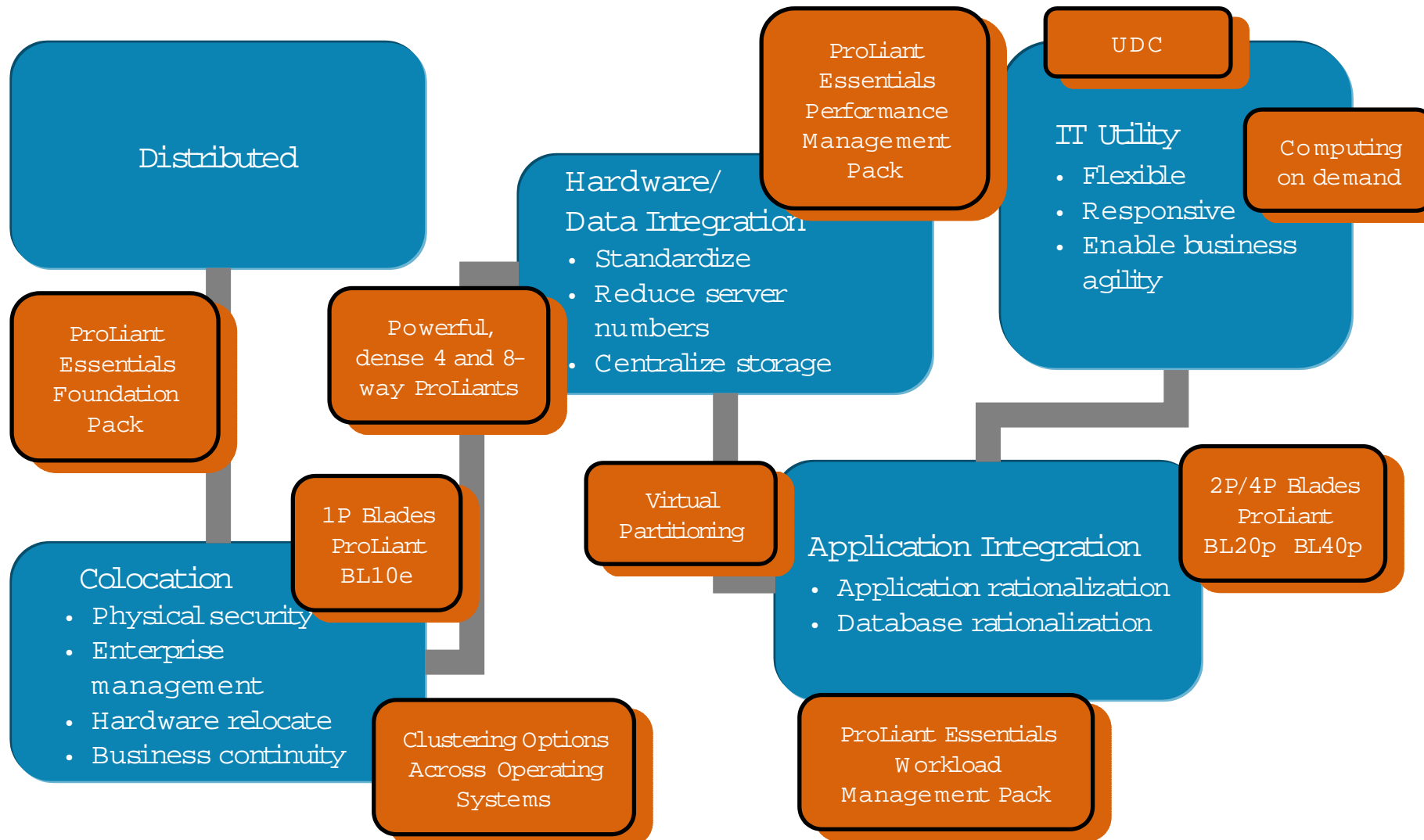
E-mail and file
serving, front-end
app serving



Web serving,
firewalls, load-
balancing



HP IT Consolidation Journey— Enablers for Industry Standard computing



Key ProLiant differentiators for consolidation

■ Market leadership

- Agile technology enables customer flexibility
- Management capabilities
- Worldwide share leadership

■ ProLiant Essentials

- Valuable tools
- Unique integration with OpenView

■ Solutions & Services

- Key development and GTM partnerships
- Solutions knowledge for heterogeneous environment
- On-line tools, sizing, best practice guides



Additional Resources

- Other HP World Sessions of Interest:
 - Session #2187: ProLiant Clusters: A Product Line Overview
 - Session #2194: Quantifying the Value of Blade Systems
 - Session #2203: ProLiant Essential Performance Management Pack: Resolving ProLiant Server Performance Issues
 - Session #2205: VMware/MS Virtual Server Technical Overview
 - Session #2262: VMware—How do I Get Started?
 - Session #1515: Server Consolidation: Best practices for mixing workloads on servers
 - Session #2296: Windows Server Consolidation Using Virtual Machines
 - Session #1360: IT Consolidation Design Considerations
 - Session #1516: Best Practices for consolidating SQL 2000 Servers with Windows
- HP ProLiant Consolidation
 - <http://www.hp.com/servers/proliant/consolidation>
- HP IT Consolidation Overall
 - <http://h71028.www7.hp.com/enterprise/html/4197-0-0-0-121.html>
- How to reach us at HP
 - http://welcome.hp.com/country/us/eng/contact_us.html



Interex, Encompass and HP bring you a powerful new HP World.

