

# Determining Your OpenVMS Environment Requirements for Business Continuity

## Case study: Commerzbank AG

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Marketing Program Manger  
OpenVMS

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OpenVMS Engineering Downstream Services  
Business Critical Programs & Technology

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North America

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Commerzbank AG North America

**HP WORLD 2003**  
Solutions and Technology Conference & Expo



"for every complex problem there  
is an answer that is  
clear, simple.. ..

... and wrong."

H. L. Mencken

# Internet computing outages ...



amazon.com

buy.com



CNN.com

E\*TRADE

# Agenda

1. Decision-making Model  
Dan Klein
2. OpenVMS Disaster Tolerance  
Al Pillarelli
3. Case Study: Com merzbank AG  
North America 9/11/01  
W erner Boensch  
Gene Batan



# Agenda

## 1. Decision-making Model

Dan Klein

## 2. OpenVMS Disaster Tolerance

Al Pillarelli

## 3. Case Study: Com merzbank AG North America 9/11/01

Werner Boensch

Gene Batan



# Decision-making Model

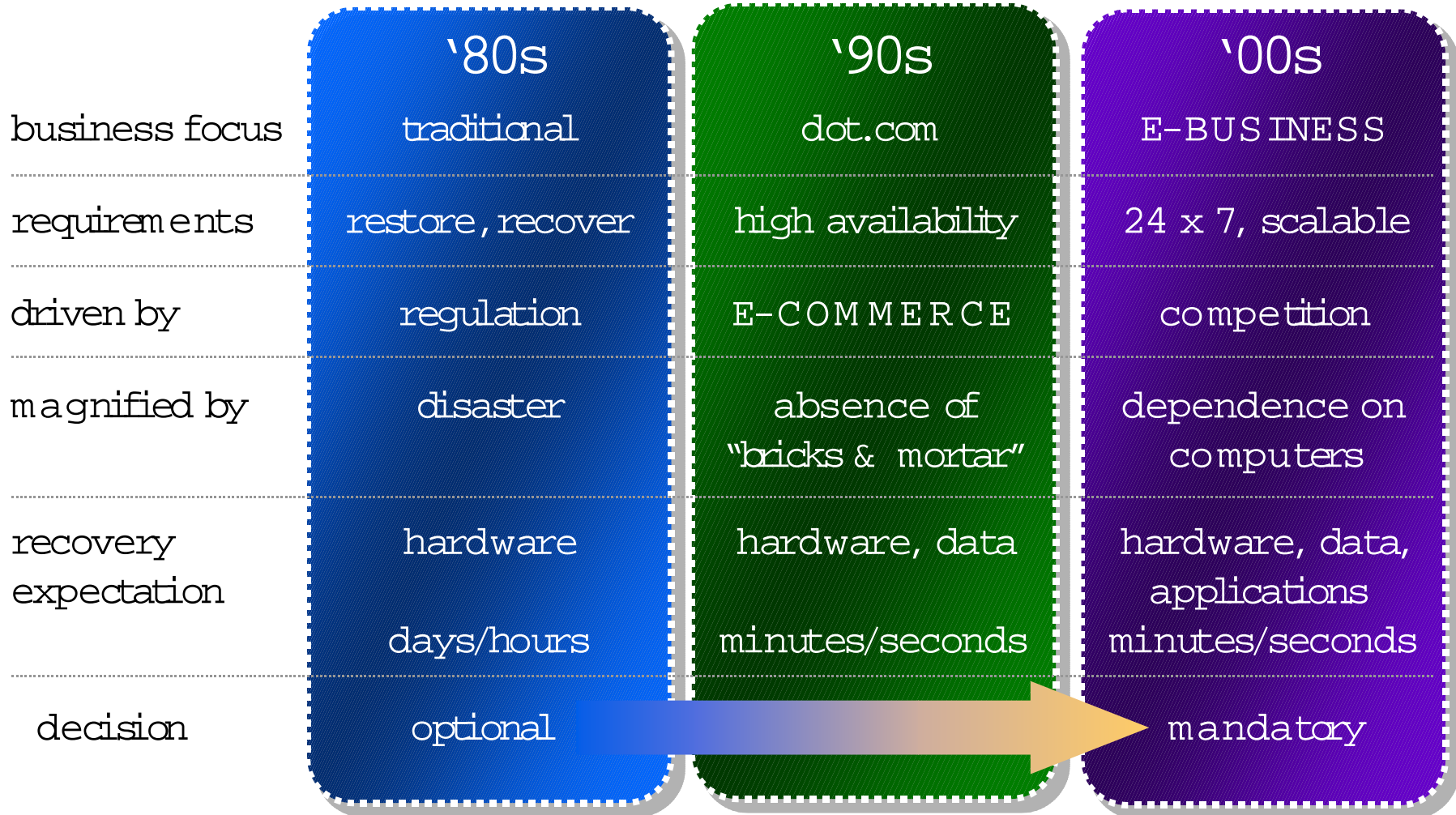


trends

drivers

approach

# Evolution OF Business Continuity



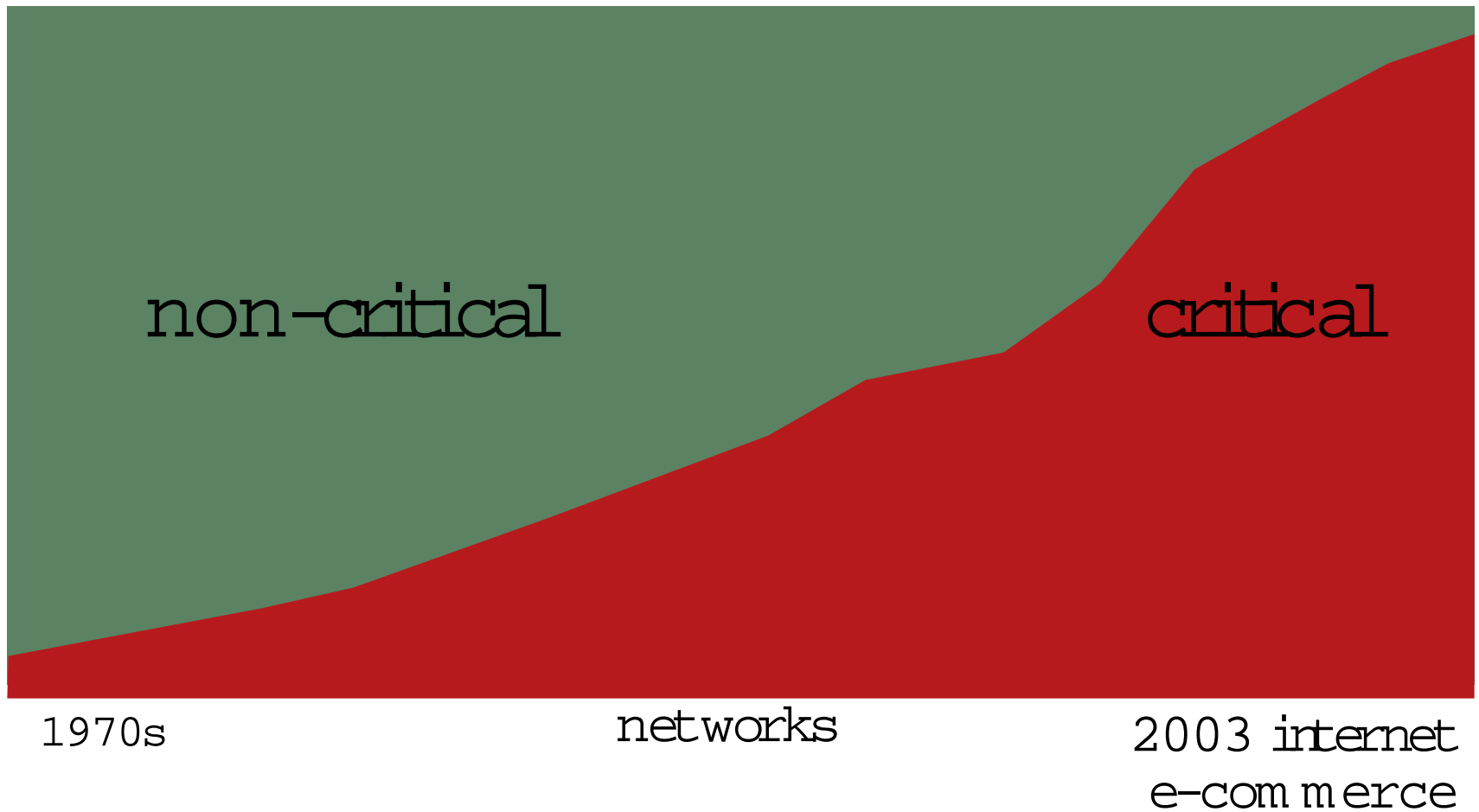
# Changing Concept of Business Continuity



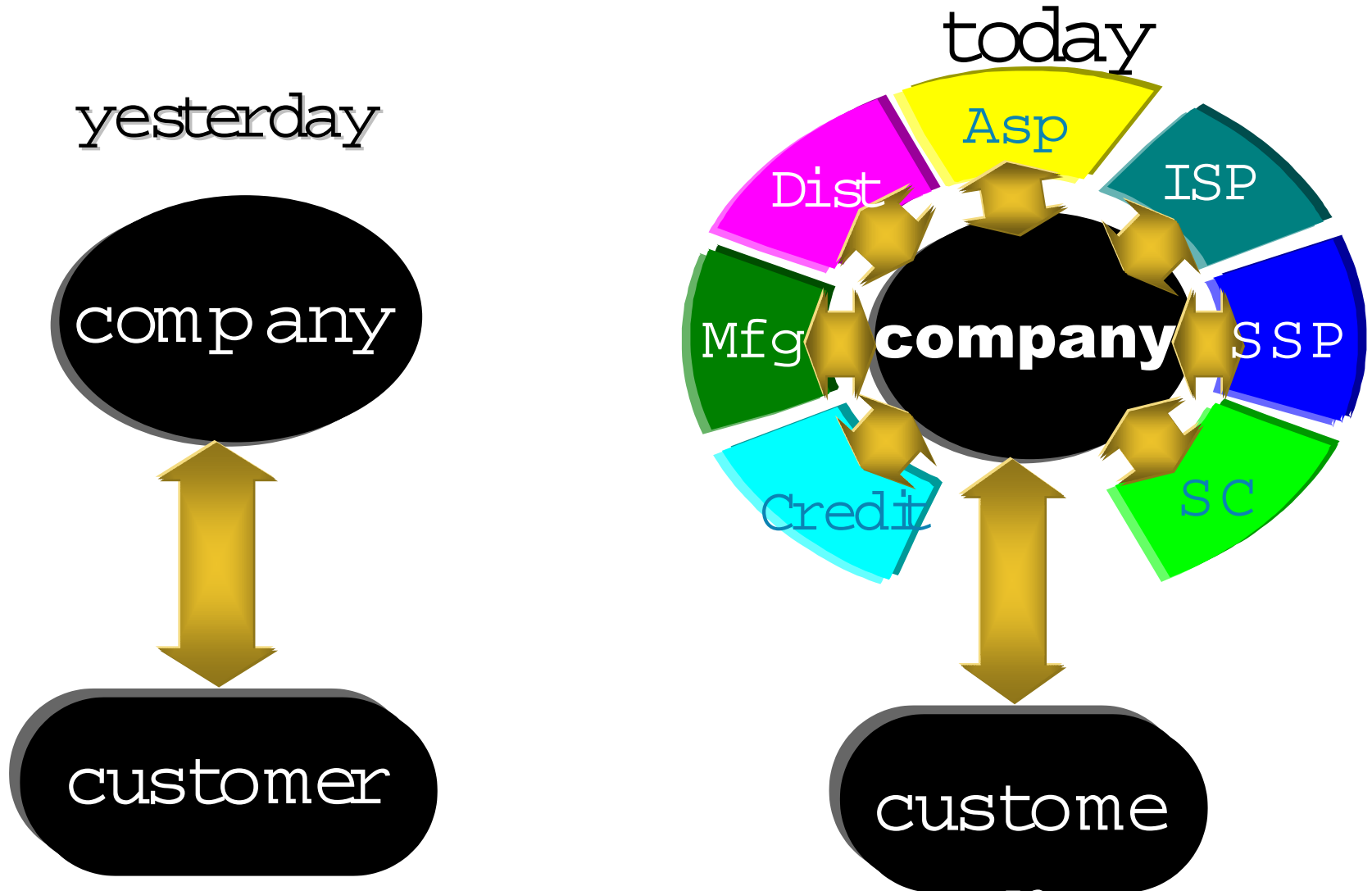
**e-Continuity**



# 1st Driver: More Critical Applications



# 2nd Driver: Decentralization



# For Example



[www.bagelbuddies.com](http://www.bagelbuddies.com)

# 3rd Driver: Round-the-clock Reliability

**Hacker Threat to Global Business  
Drives Calls for New Security Measures**

**Severe Weather Outlook  
Raises Concerns for Ongoing  
Network Performance Issues**

**Study Shows e-Commerce  
Loyalty Driven by Reliability,  
Ease of Use, Flexibility**

**Power Outage Creates  
Headaches for Businesses  
throughout Metroplex**

**e-Commerce Volume Projected to  
Grow Significantly in Next 5 Years**

# The Bottom Line

“Be online,  
all the time,  
and  
everywhere.”

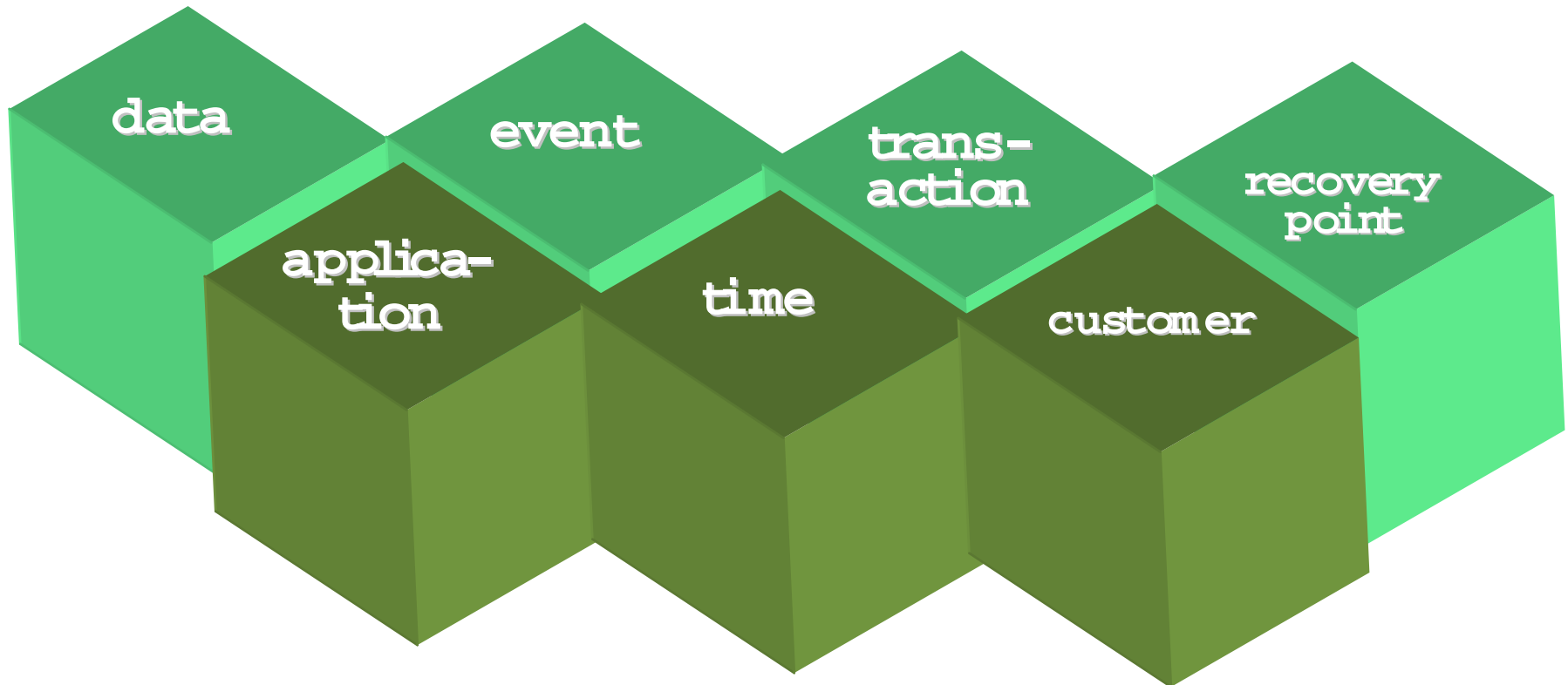
**IDC, Feb, 2000**



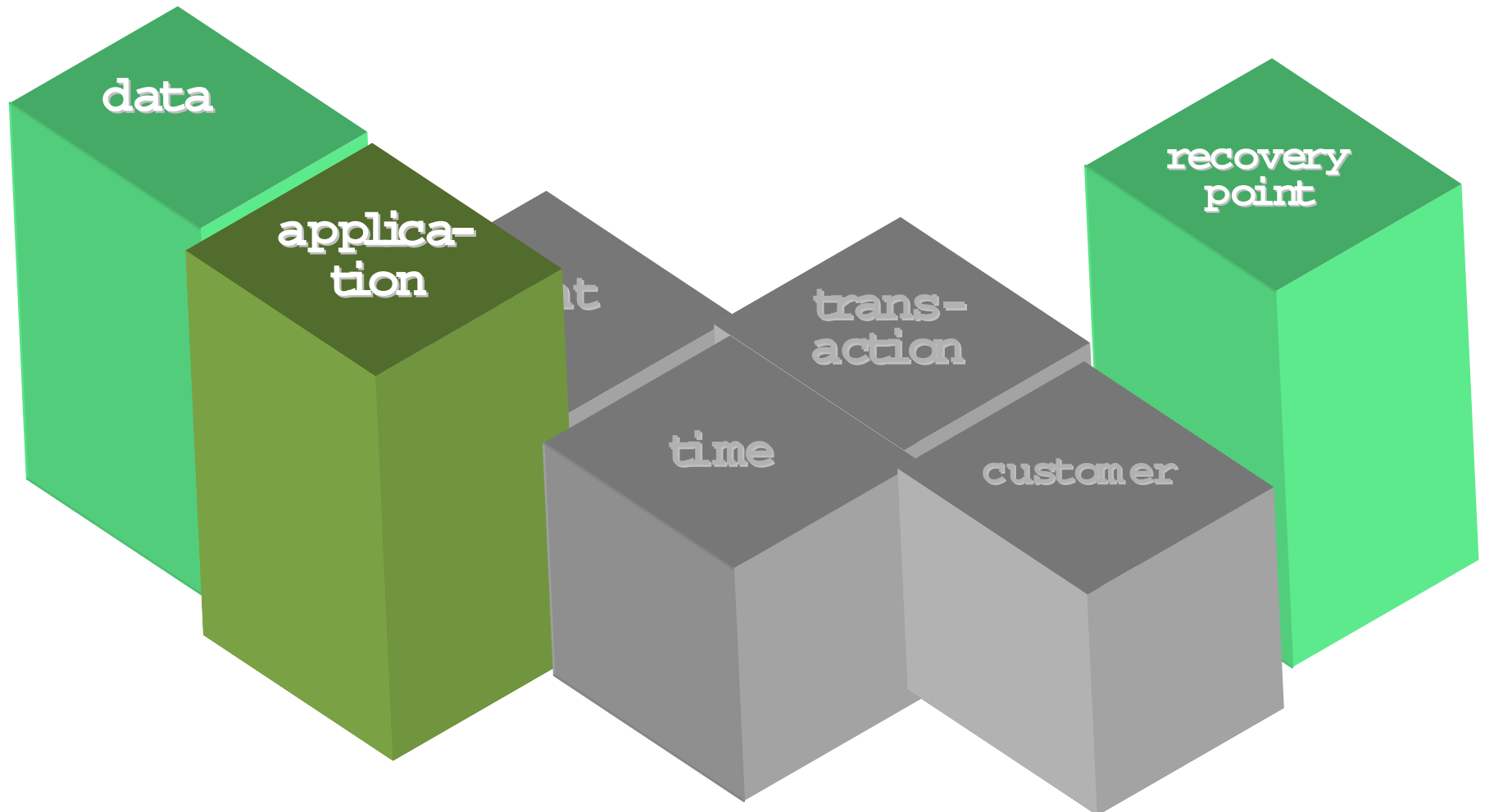
# Paradox



# #1 Determine Operational Characteristics in the Context of Your Business Model

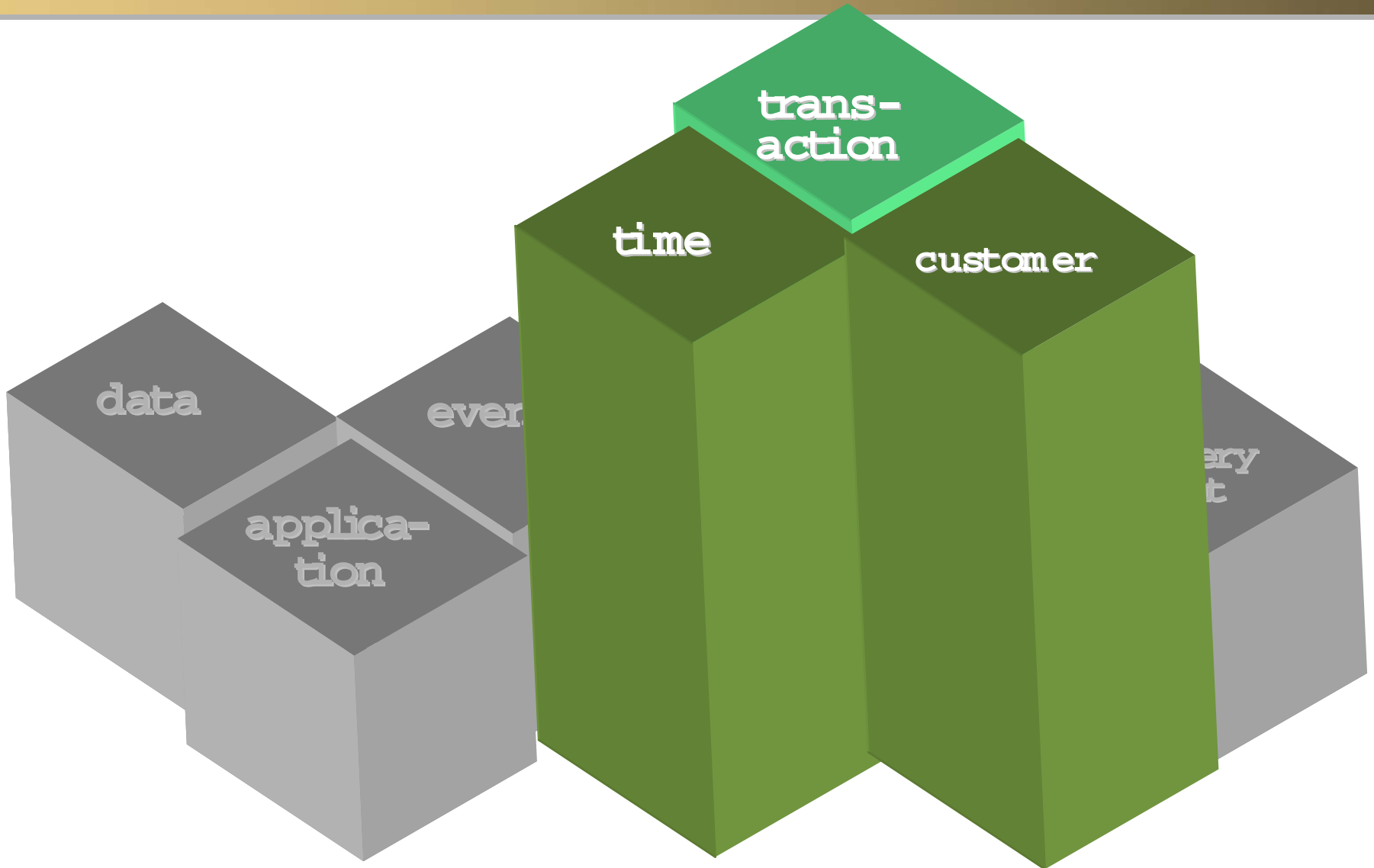


# Example: Back Office

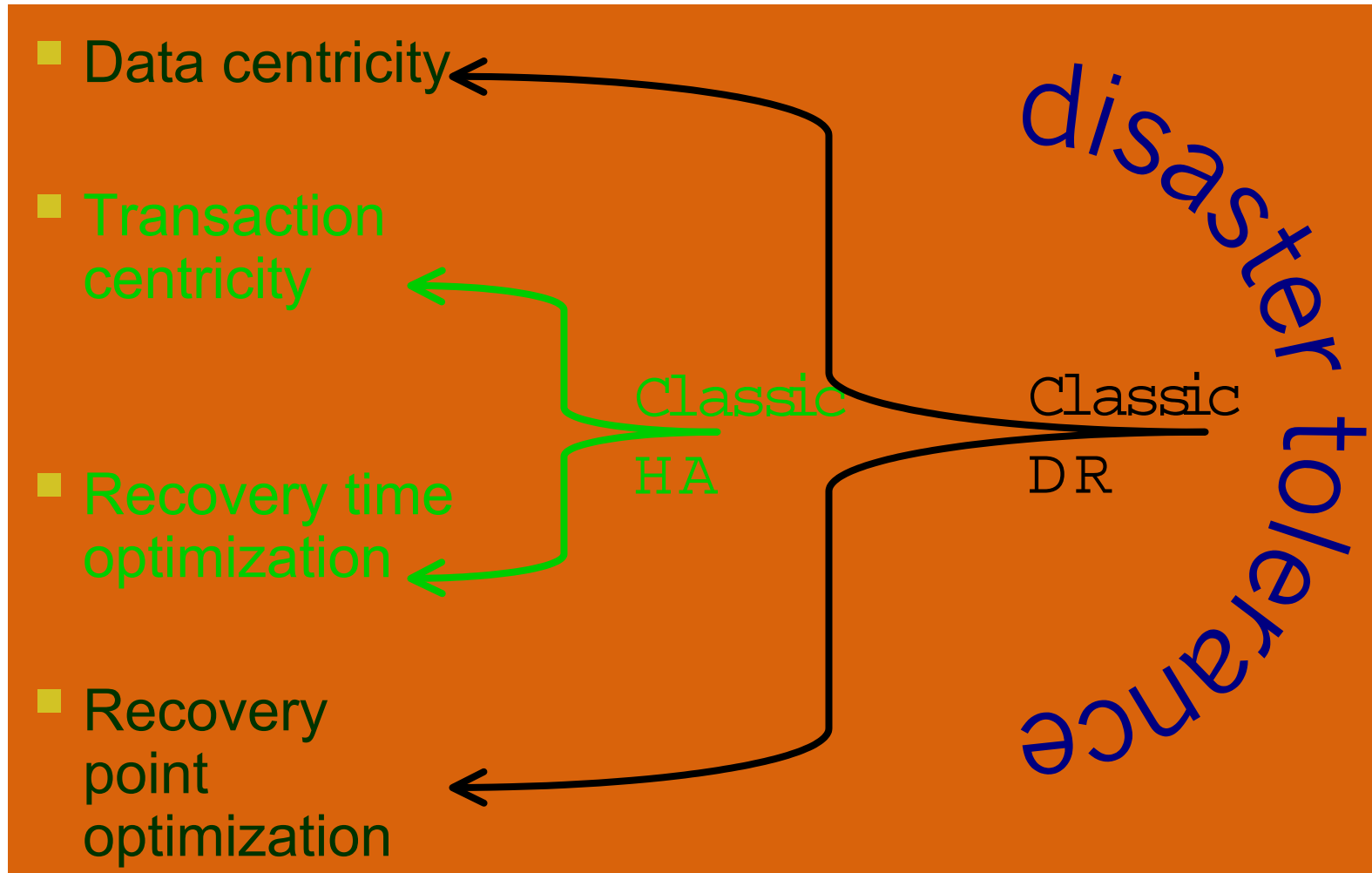




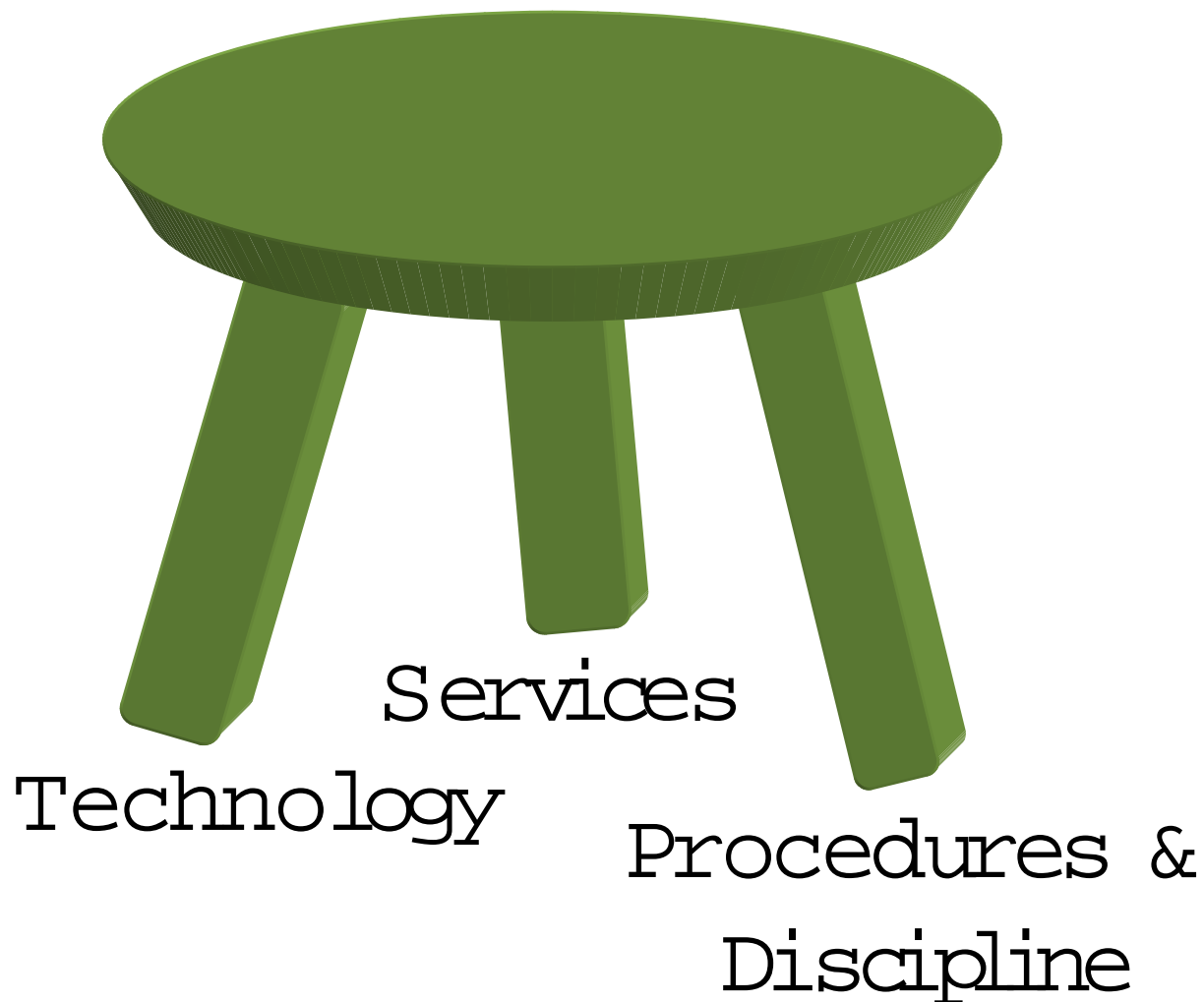
# Example: Air Traffic Control



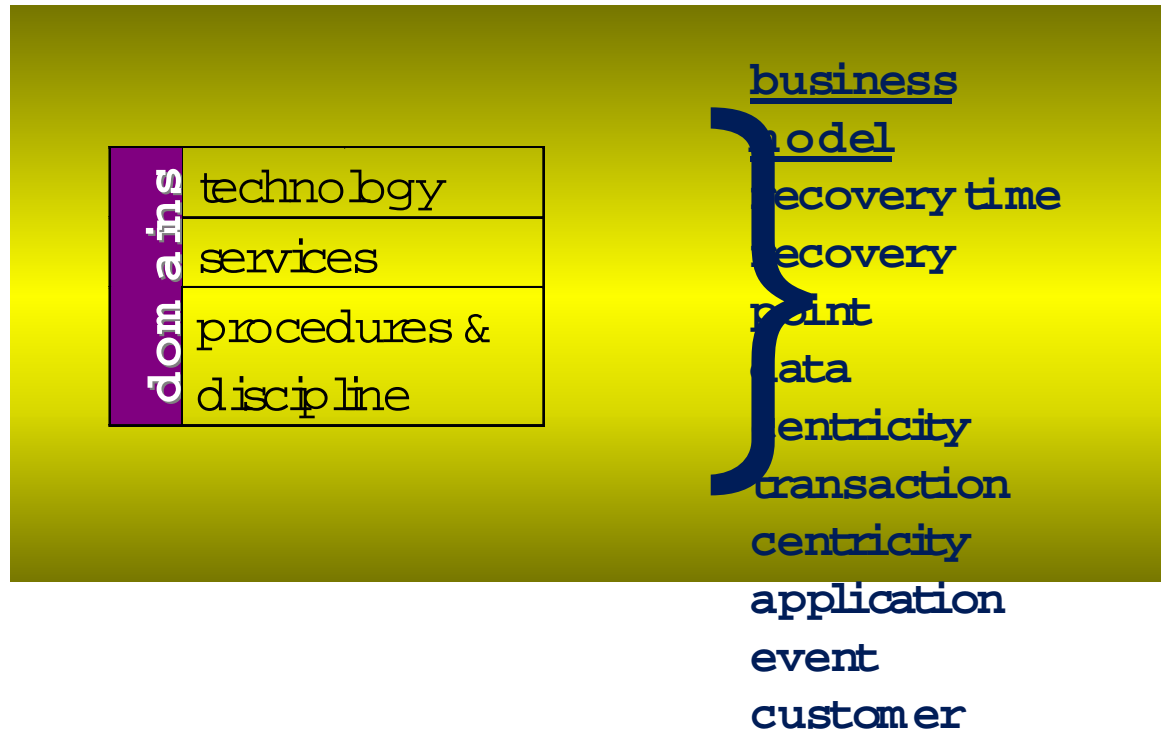
# High Availability, Disaster Recovery, and Disaster Tolerance



# #2 Find The Balance Of Three Domains



# Summary So Far



# #3 Address the Dynamic Nature – Activities

activities				
plan	protect			recover
	design	implement	manage	

# Total Model

		activities			
		plan	protect		recover
			design	implement	manage
domains	technology				
	services				
	procedures & discipline				

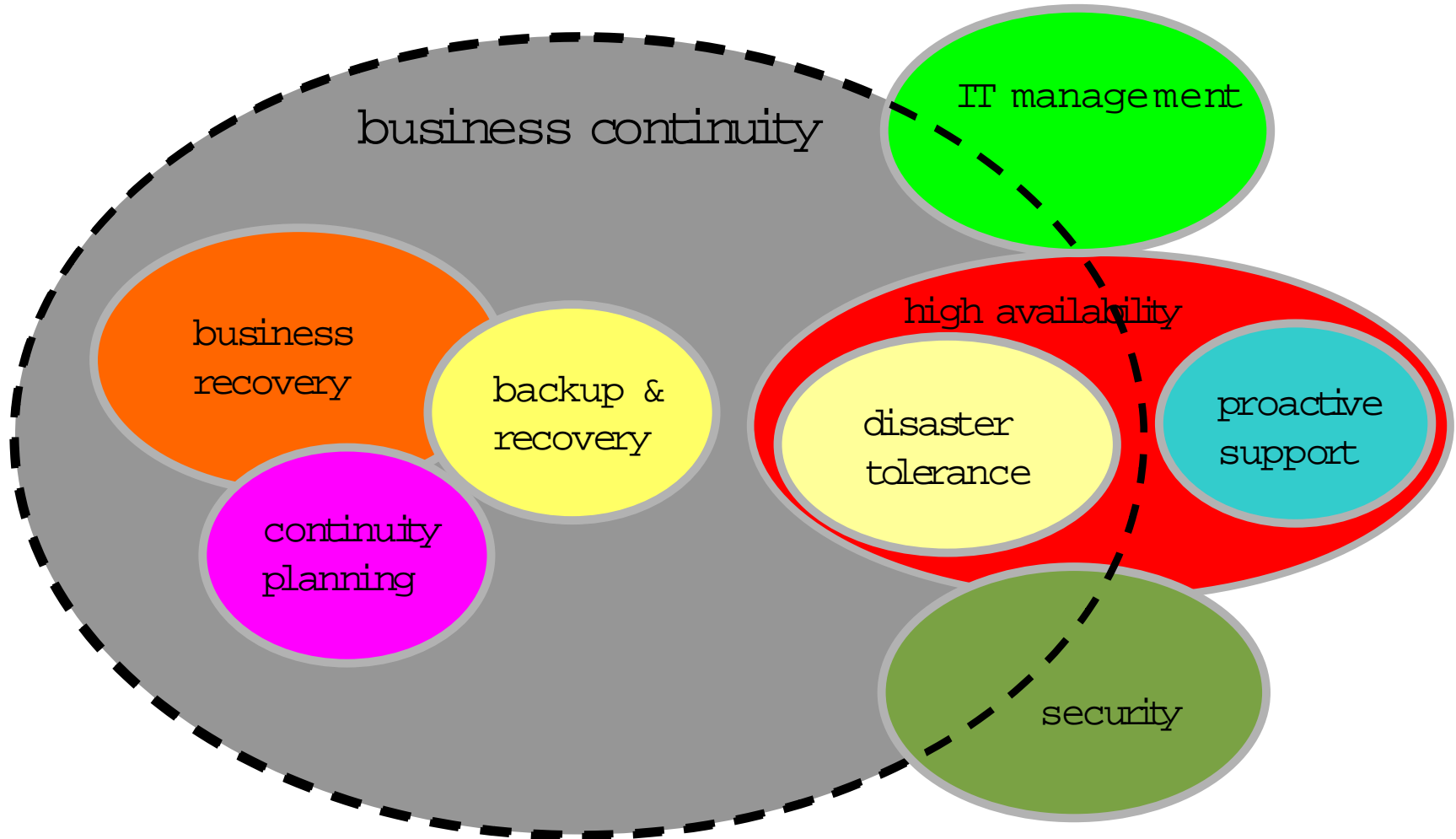
} business  
 } model  
 } recovery time  
 } recovery  
 } point  
 } data centricity  
 } transaction  
 } centricity  
 } application  
 } event  
 } customer

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# The HP View of Business Continuity





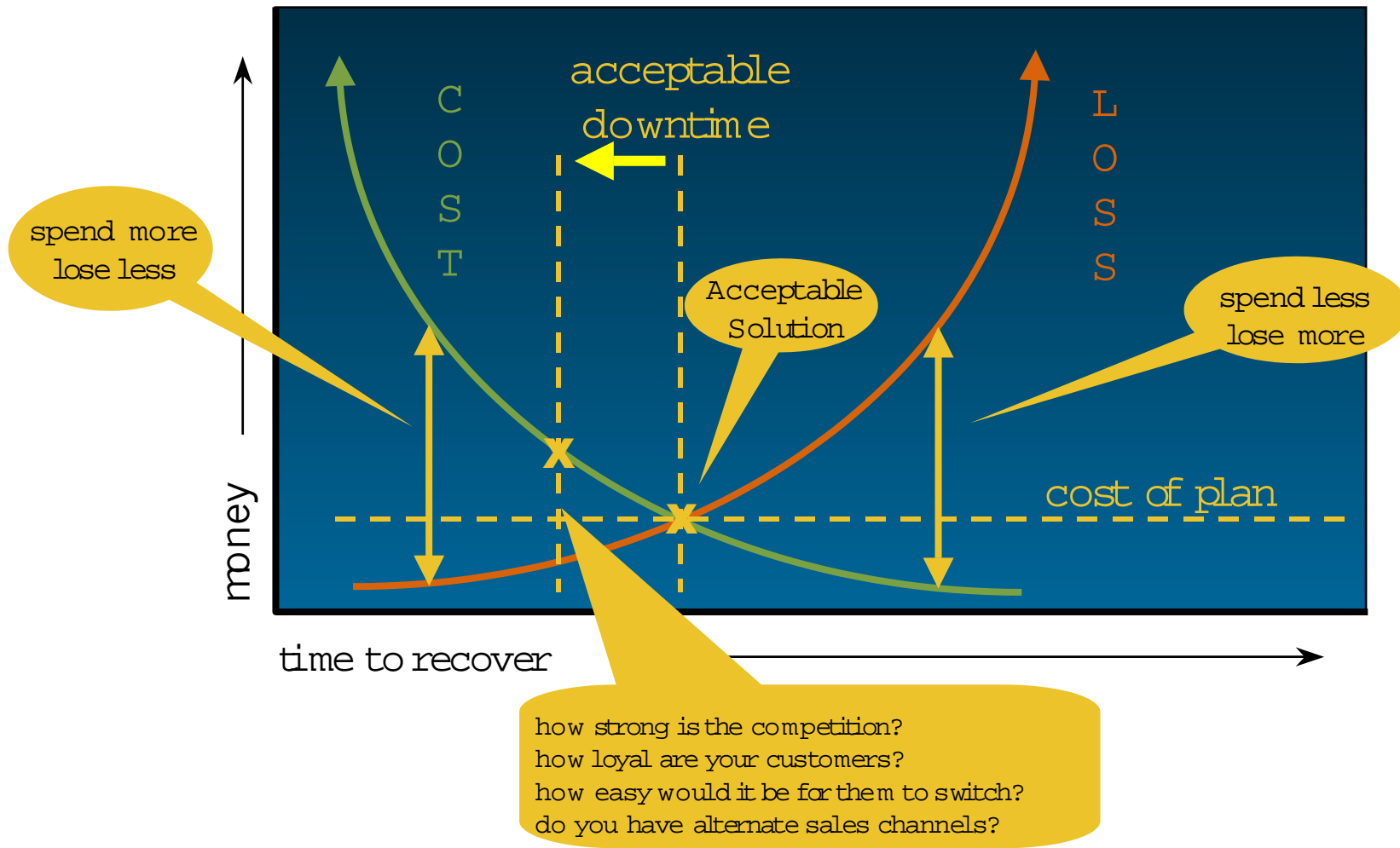
# HP Technology for Business Continuity



HP has the right technology for virtually all customer needs and environments.

	High Availability	Fault Tolerance	Disaster Tolerance
StorageWorks	RAID, SAN, Multi-pathing, local mirror		Remote Mirroring & clustering
NonStop™	Built-in	Built-in	Remote Database Facility (RDF)
OpenVMS	OpenVMS Clusters, Volume Shadowing , etc.	With Reliable Transaction Router (RTR)	Disaster Tolerant Cluster (HPS Custom or DTCS)
UNIX®: HP-UX	HP Serviceguard	With Reliable Transaction Router (RTR)	3 cluster options: Campus, Metro, & Continental
Linux	HP Serviceguard	With Reliable Transaction Router (RTR)	Stretch cluster
UNIX®: Tru64 UNIX	TruCluster Server Software	With Reliable Transaction Router (RTR)	Campus Wide Cluster
ProLiant	Microsoft Cluster Services (MSCS)	With Reliable Transaction Router (RTR)	Stretch cluster

# Nominal Justifiable Cost of Plan



# Separating Downtime and Data Loss

## ■ RTO - recovery time objective

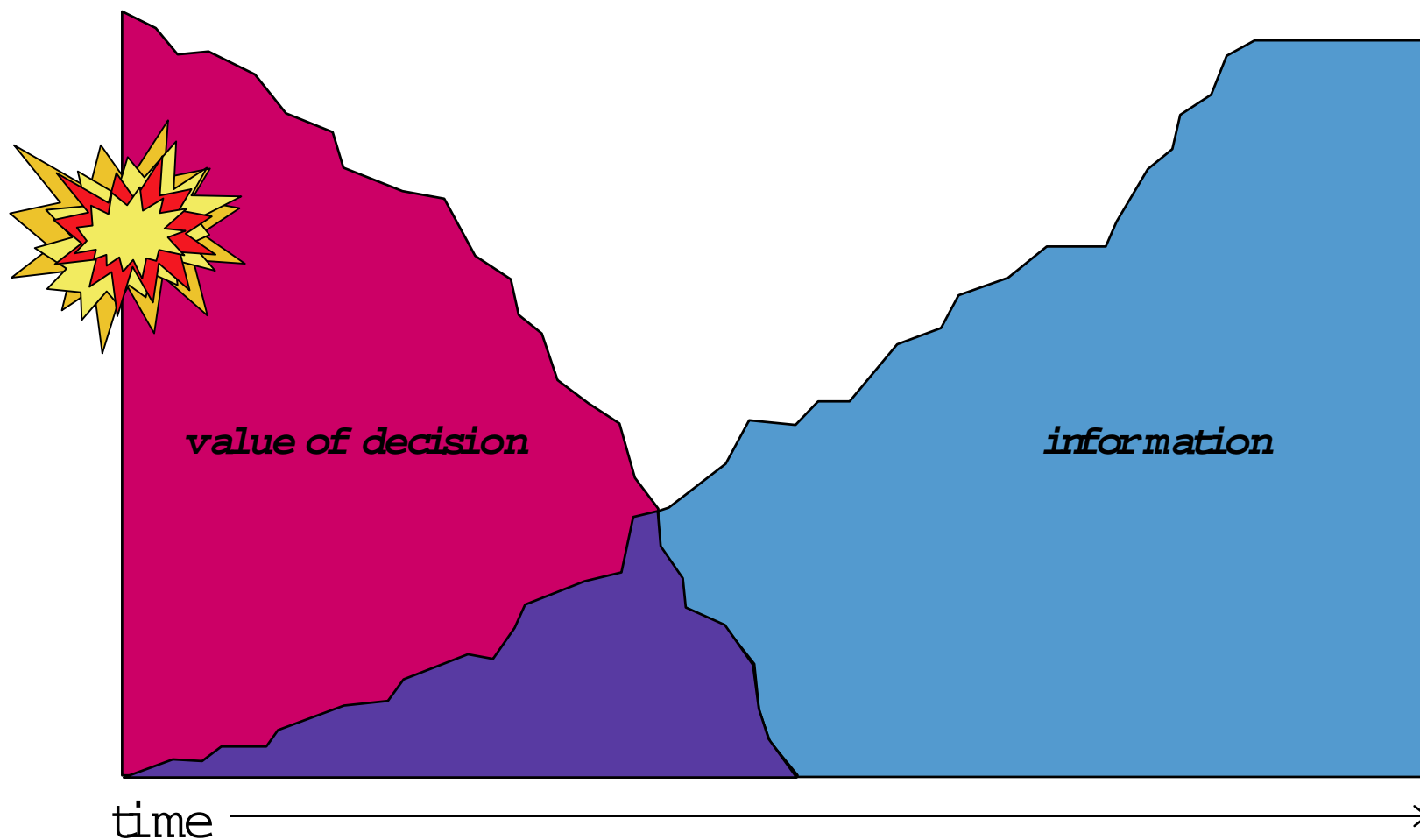
- how soon after an event does the business process need to be available?
- not all business processes need to be available *at* the same time

## ■ RPO - recovery point objective

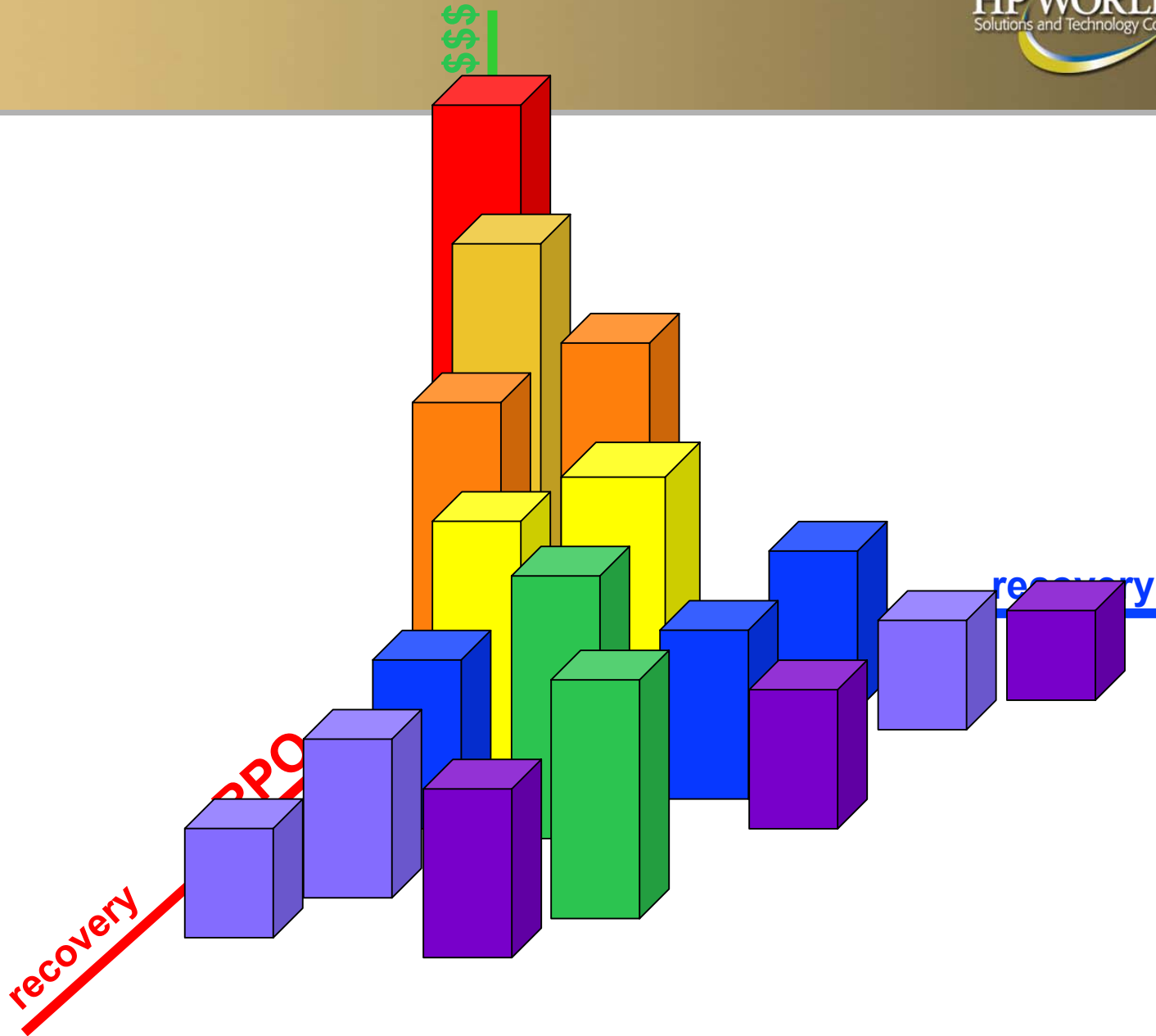
- how much work in progress can be lost?
- not all work needs to be recovered *to* the same time



# Think Time Impacts RTO



# Separating Downtime And Data Loss



## Operating Environment Packaging OpenVMS packaging consistent with HP-UX OEs tier pricing paradigm

### ✓ Foundation OE (FOE)



✓ Internet ready, feature rich offering for **cost sensitive** situations

### ✓ Enterprise OE (EOE)



✓ **higher cost** feature set that delivers greater value in areas of  
manageability, single system availability and performance

### ✓ Mission Critical OE (MCOE)



✓ Has **high cost**, but delivers high value with **multi-system availability** and  
workload management

### ⌚ Disaster Tolerant OE (DTOE)?

⌚ **GOAL** – Product with the **highest cost**, but delivers maximum value  
**multi-site and multi-system availability** configurations which are **resilient**  
to disasters

# Business Continuity from OpenVMS

## ■ High Availability (MCOE)



- Protects applications from single system, single site failures

## ■ Disaster Recovery\*

- Protects against application data loss
  - Not necessarily disaster tolerant or geographically separated sites.

## ■ Multi-Site Transaction Integrity\*

- Protects distributed computing environments by ensuring complete transaction integrity for multi-site transaction processing applications

## ■ Disaster Tolerance\*

- Protects applications from a disaster by providing remote site fail over


And...

- Protects application data by providing a copy of the data at a remote site

\* (+ HP & Partner Products + HP Services)

What we created...

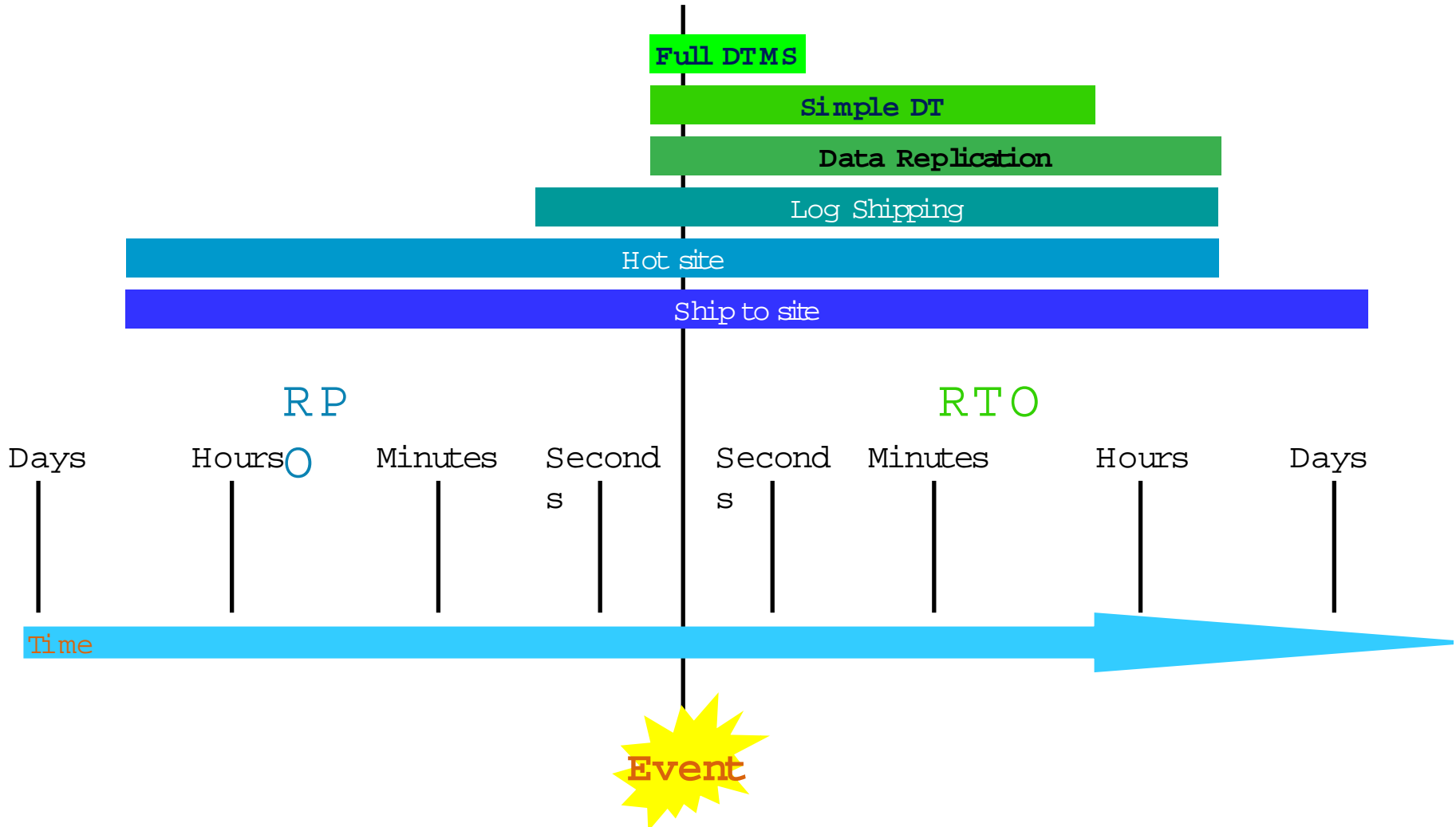
## ✓ Disaster Tolerant Solution

- ✓ Start with appropriate number of MCOE licenses 
- ✓ Include appropriate HP Business Partner component
- ✓ Add appropriate HP Consulting Service component

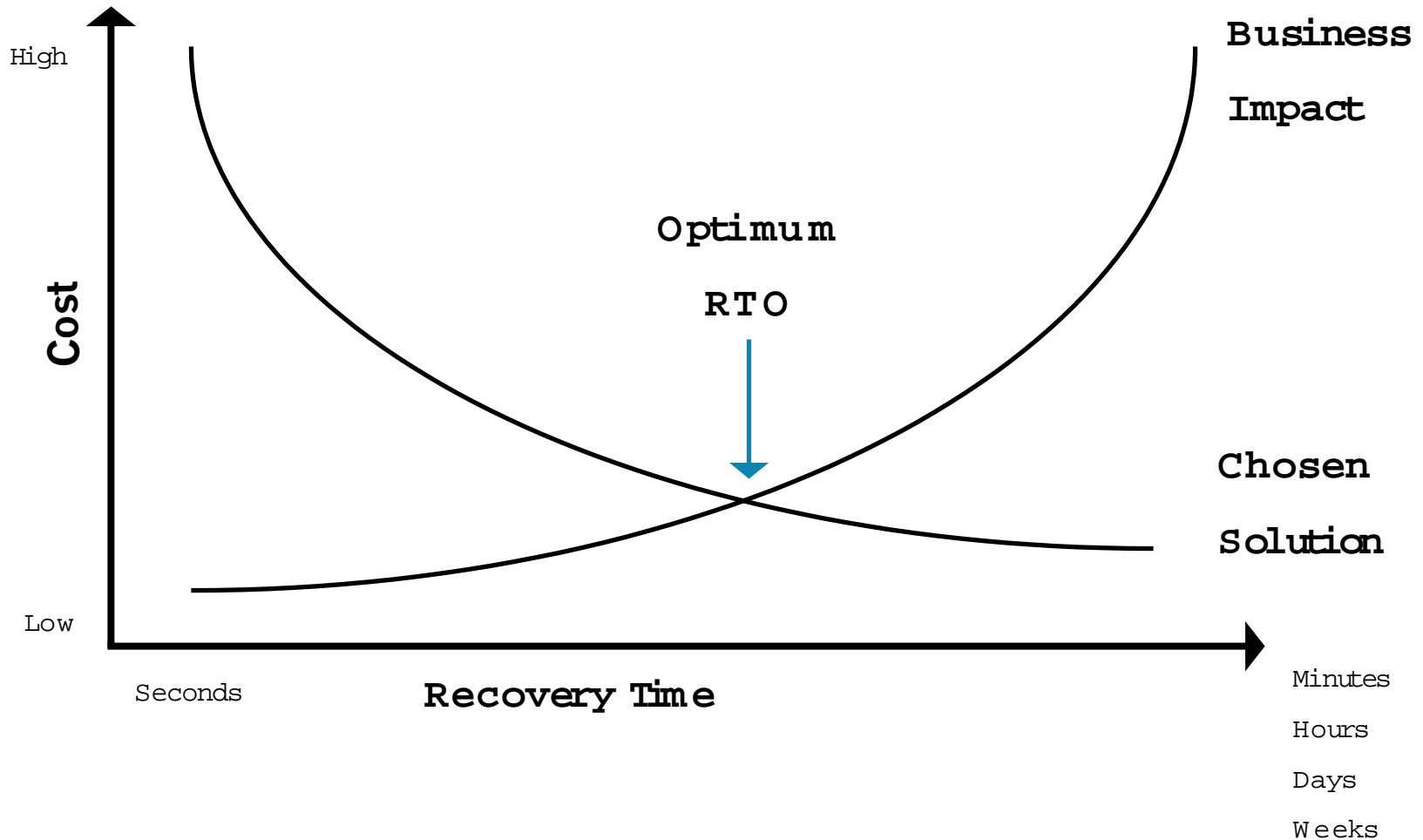
**Plan, design, build, test, and manage/support with  
HP**



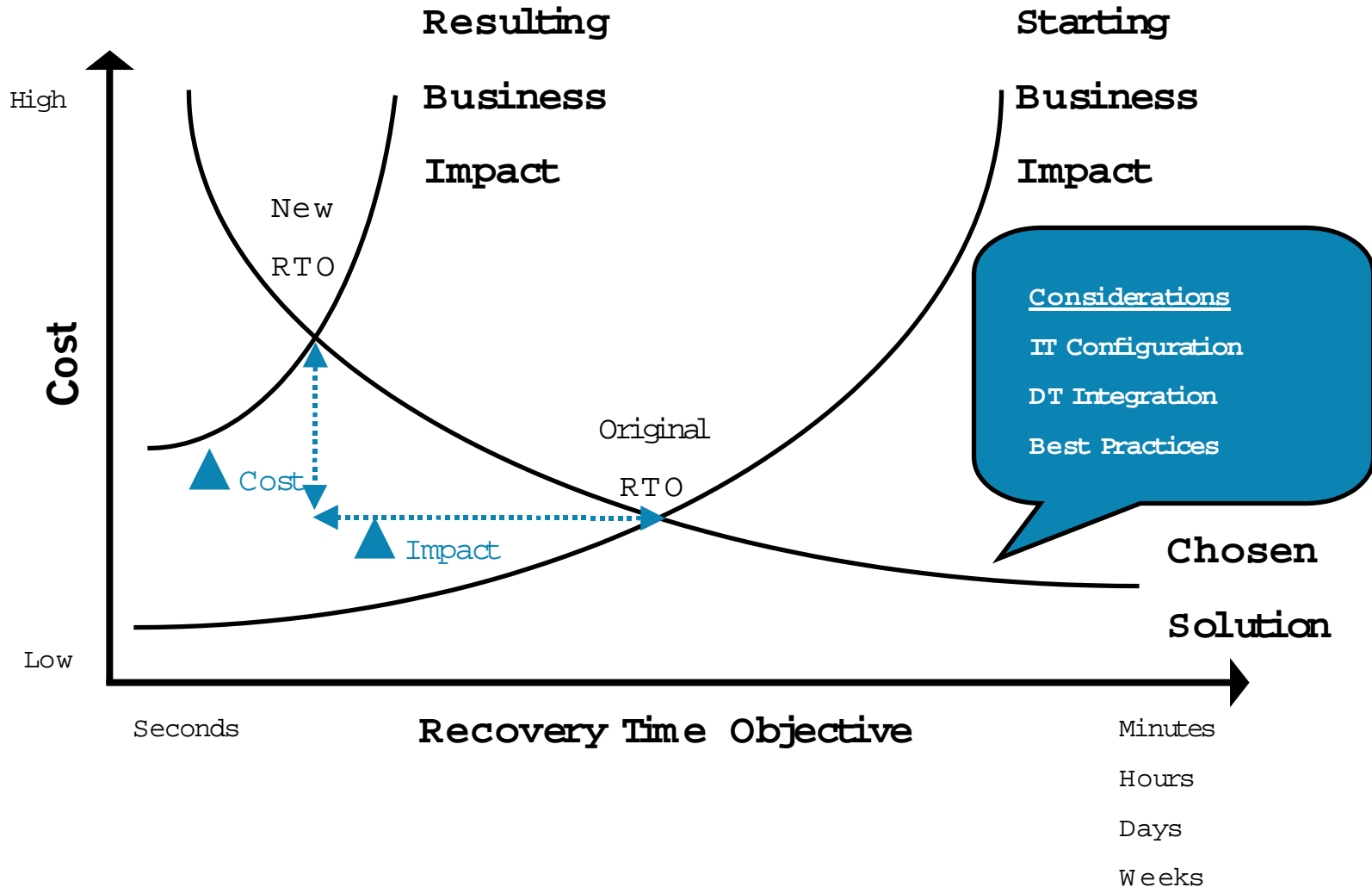
# positioning disaster tolerance solutions



# Solution Value Proposition



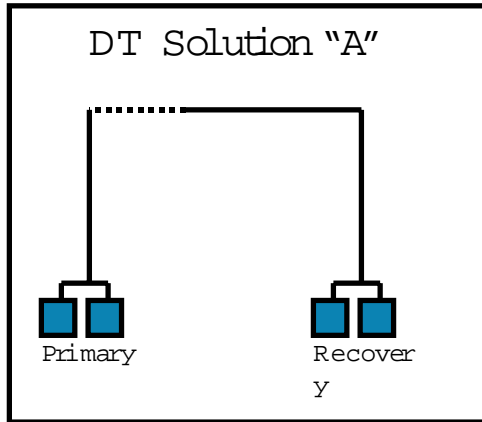
# Solution Value – change...



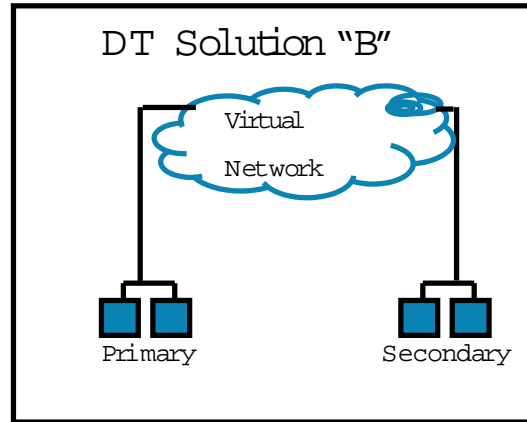
# business continuity solutions from OpenVMS

## Level of Disaster Tolerance Protection

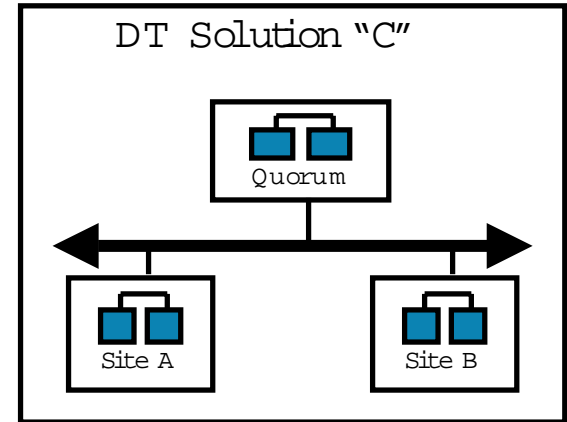
Data Replication



Simple Split Site Solution



Full Disaster Tolerant Managed Services



## Level of Disaster Tolerance Investment

### System Costs

- Number/Type of Servers
- MCOE per CPU
- Application Software

### Solution Costs

- DTCS Packaged Consulting
- Solution A = Data Replication
- Solution B = Split Site Solution
- Solution C = Full DTMS
- Option D = HPS Fully Customized

### Cost Per Solution

- Hardware
- System/Application Software
- DTCS Packaged or
- Custom HPS Services

# SW Business Practices: OpenVMS business continuity building blocks...

✓ "Appropriate Number" of Mission Critical OE (MCOE)



**A**

**DTCS**  
**DR Solution**

Data Replication :  
baseline configuration and  
2 days of consulting  
delivered from DTCS

OR

**B**

**DTCS**  
**Simple DT Solution**

Simple Split Site Disaster Tolerance : 4 days of solution consulting delivered from DTCS

OR

**C**

**DTCS**  
**Fully DT Solution**

Full Disaster Tolerant Managed Services  
configuration with 10 days of DTCS consulting

✓

**Pre-Defined Services**

OR



**Custom Solution**

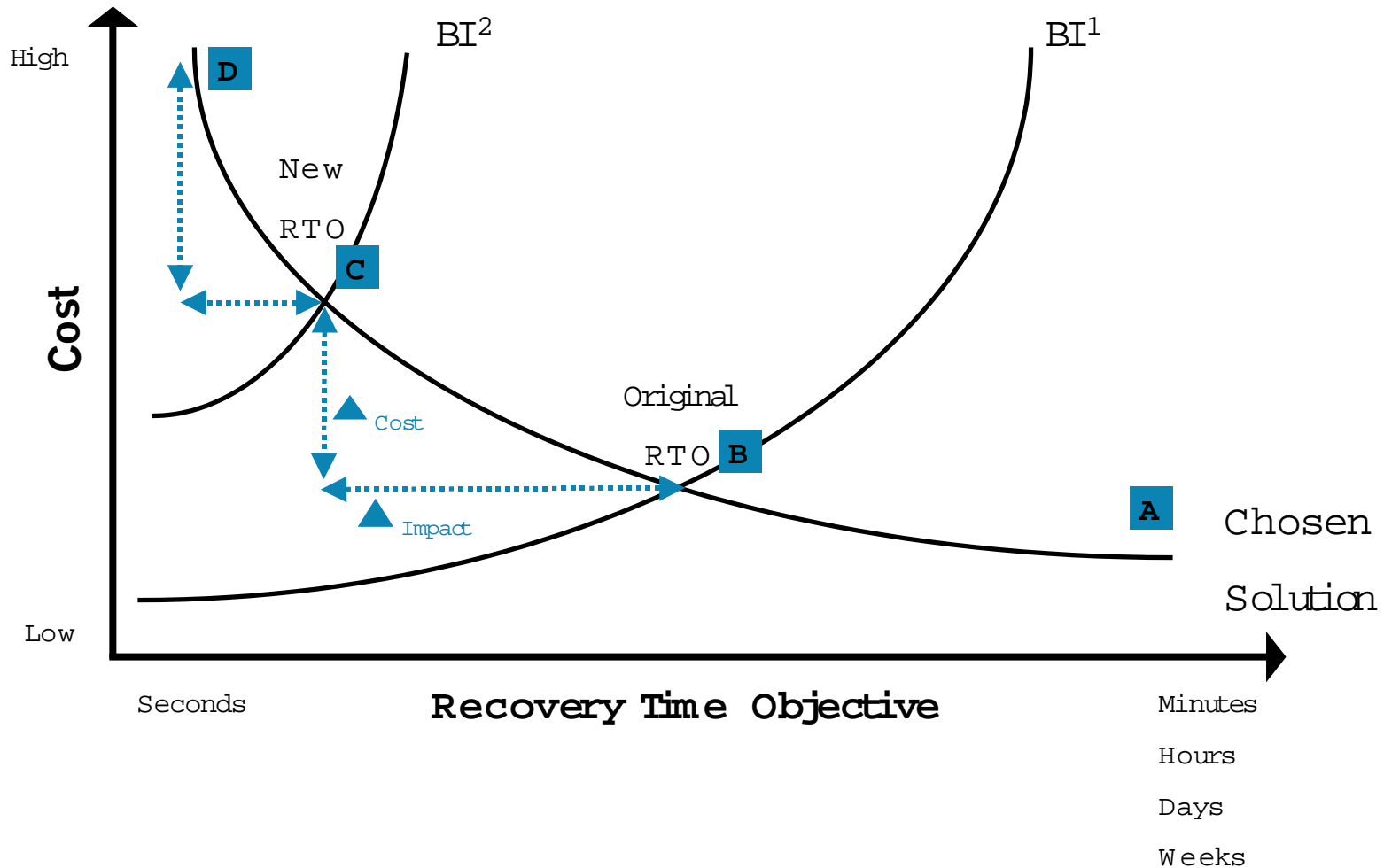
customized consulting from DTCS or HPS

✓

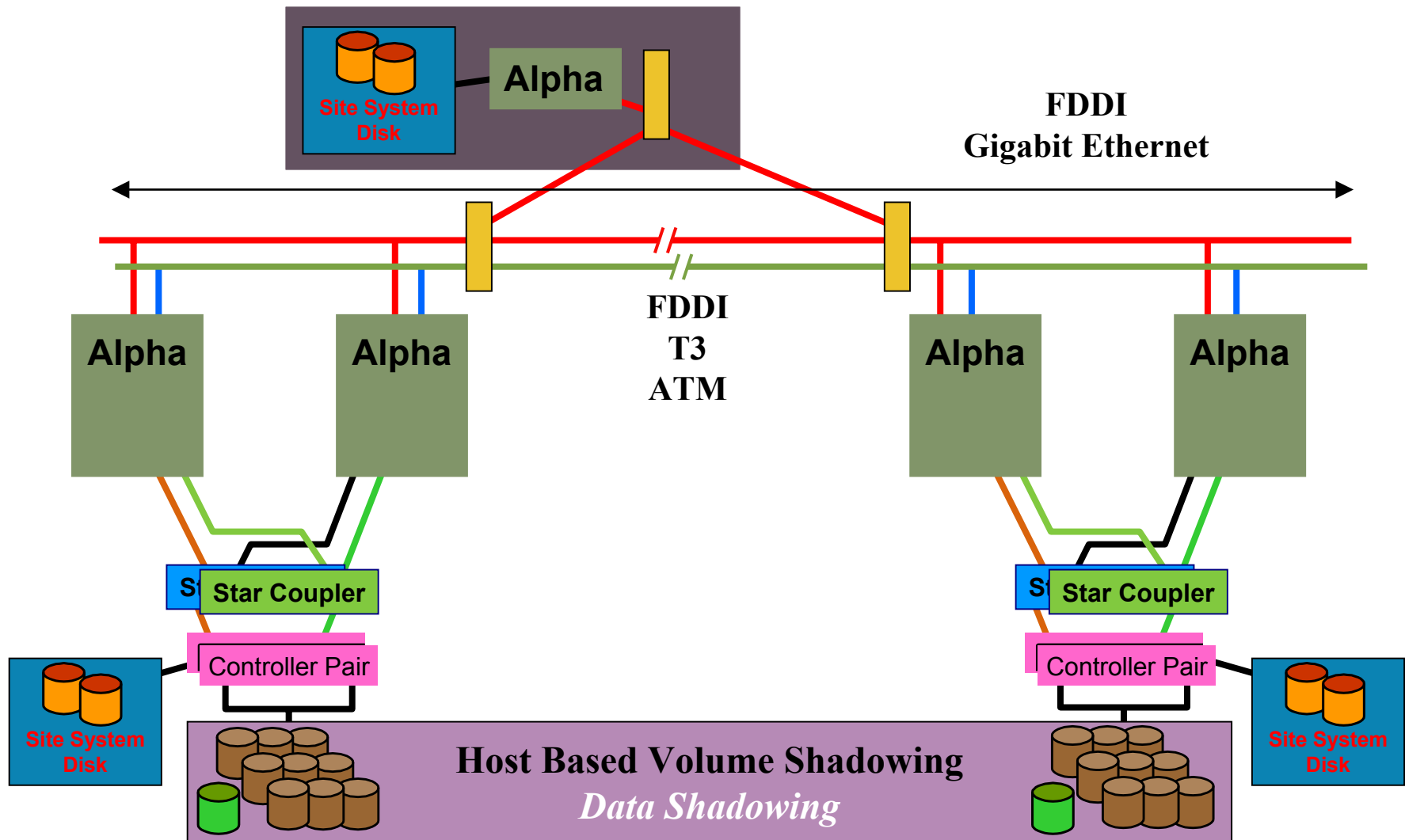
**Fully Customized Services**

**RESULTING IN** the ultimate customer experience ... from data recovery to protection of transactions to disaster tolerance for your data and applications

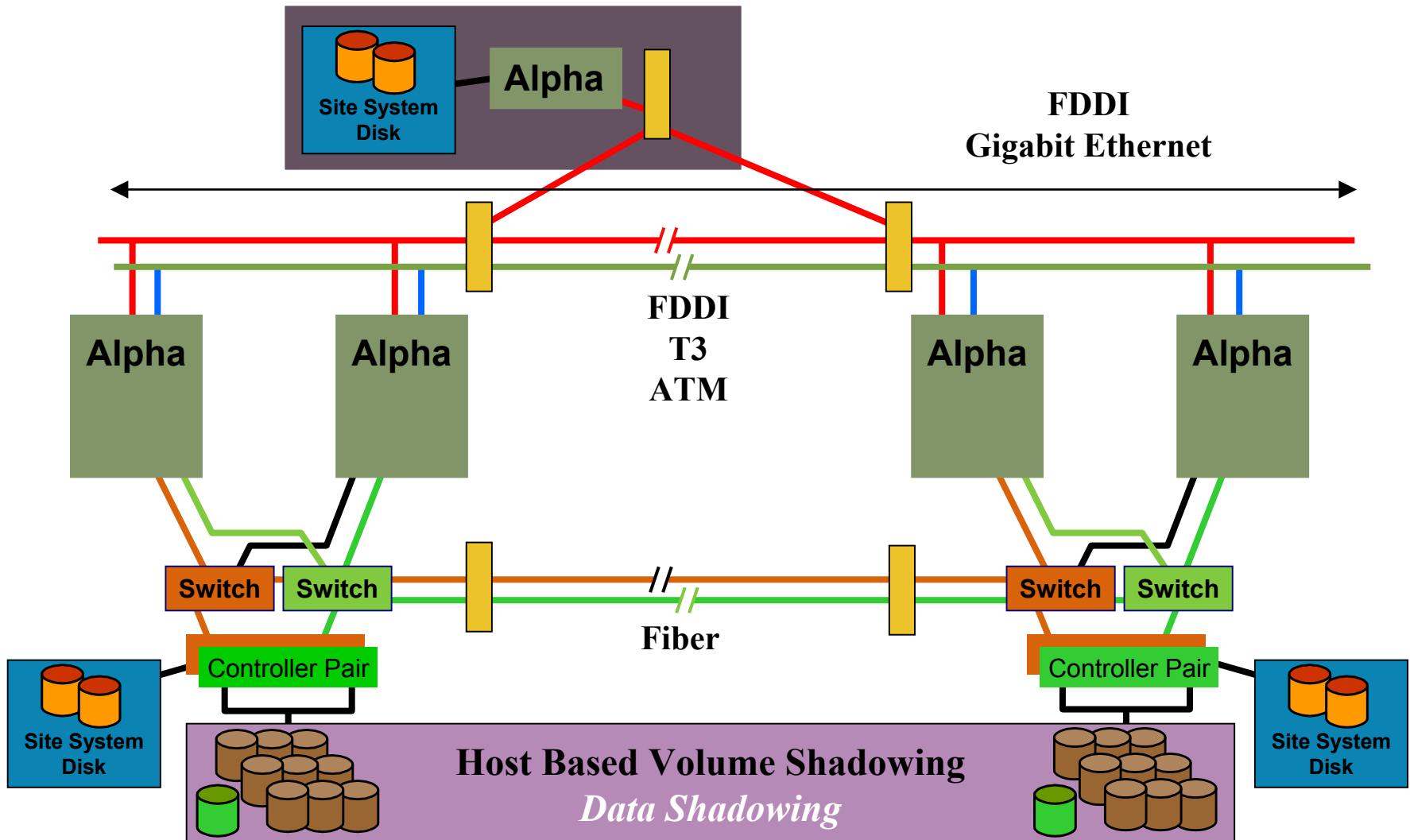
# Impact of "Building Block" Choice



# conventional OpenVMS cluster design

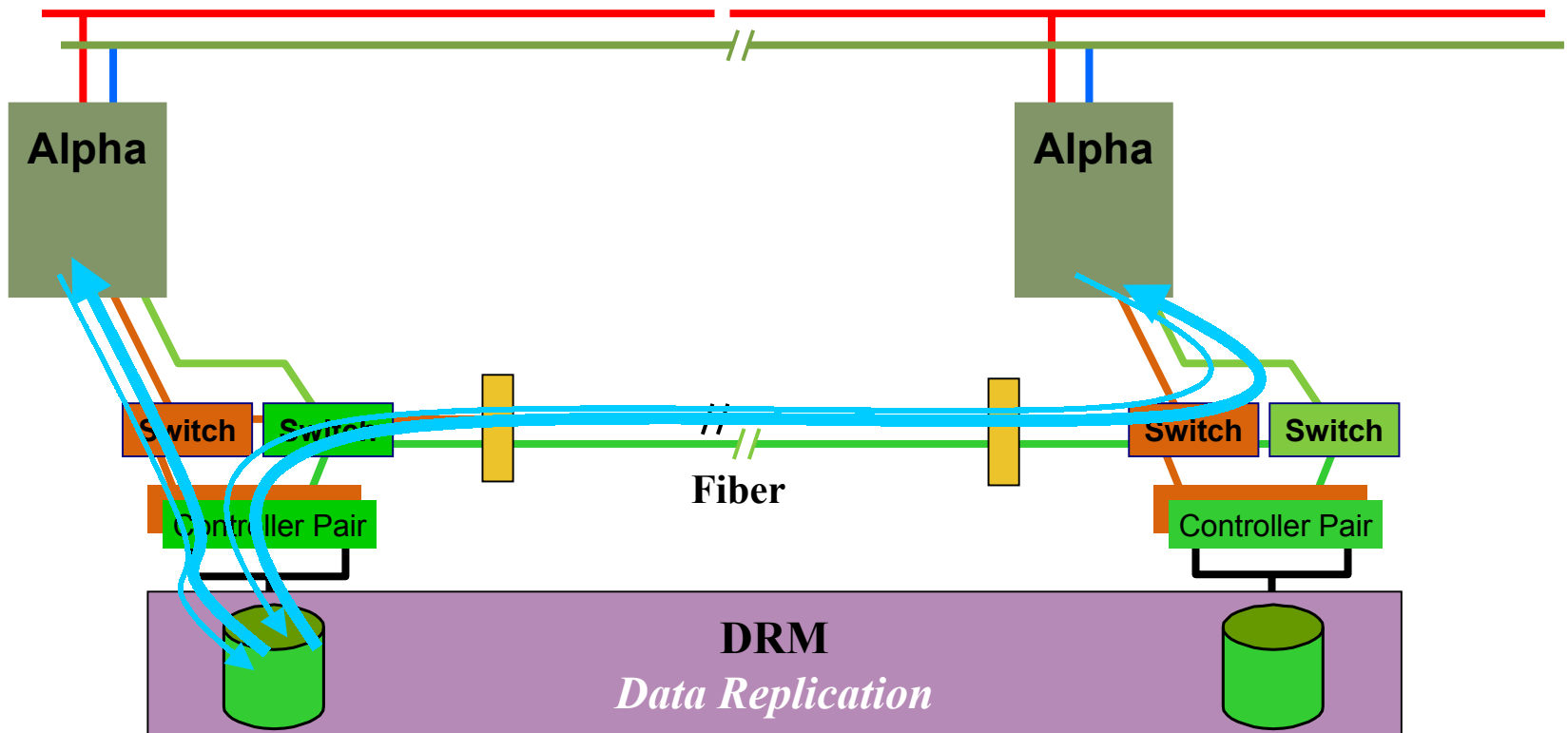


# "next generation" DT - OpenVMS & FibreChannel

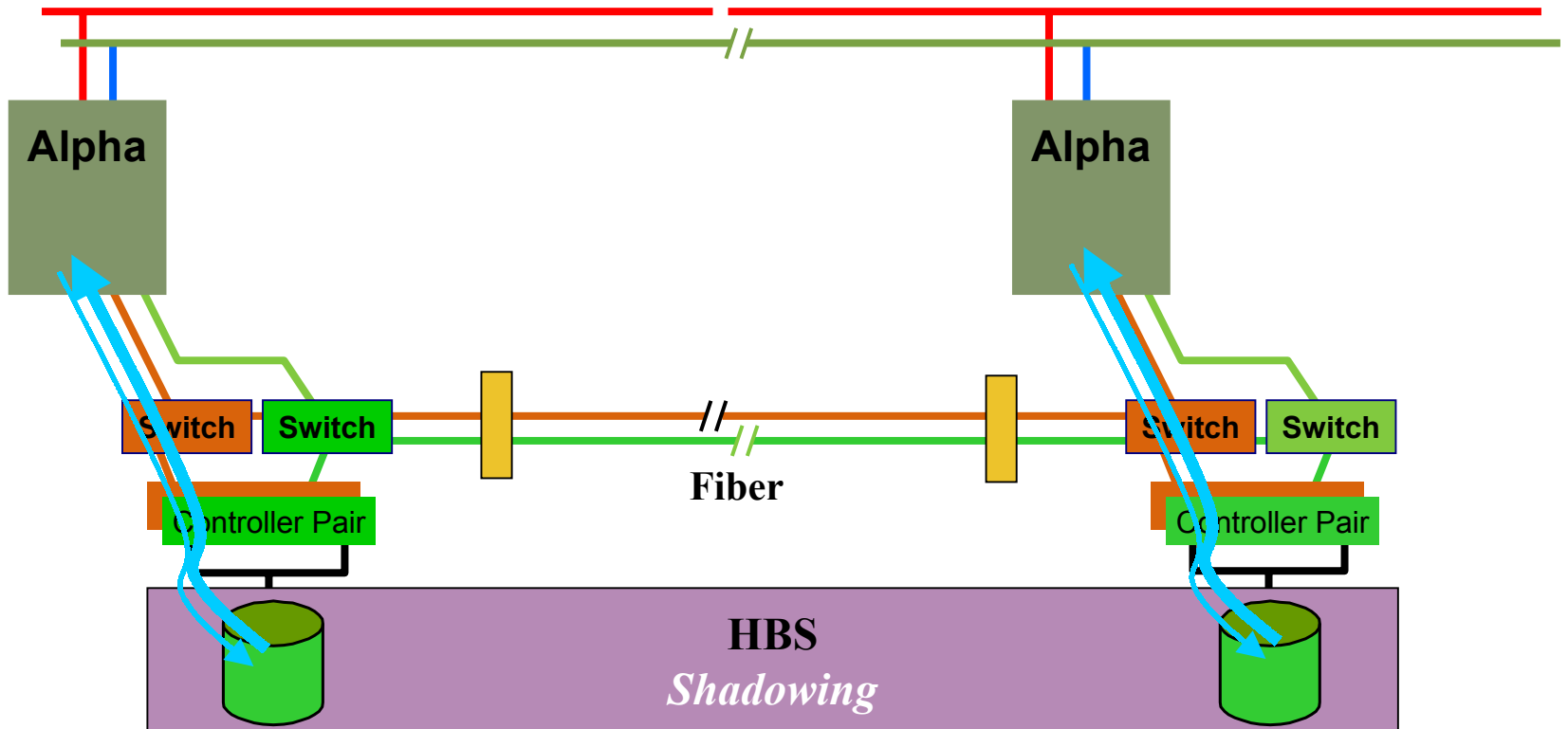




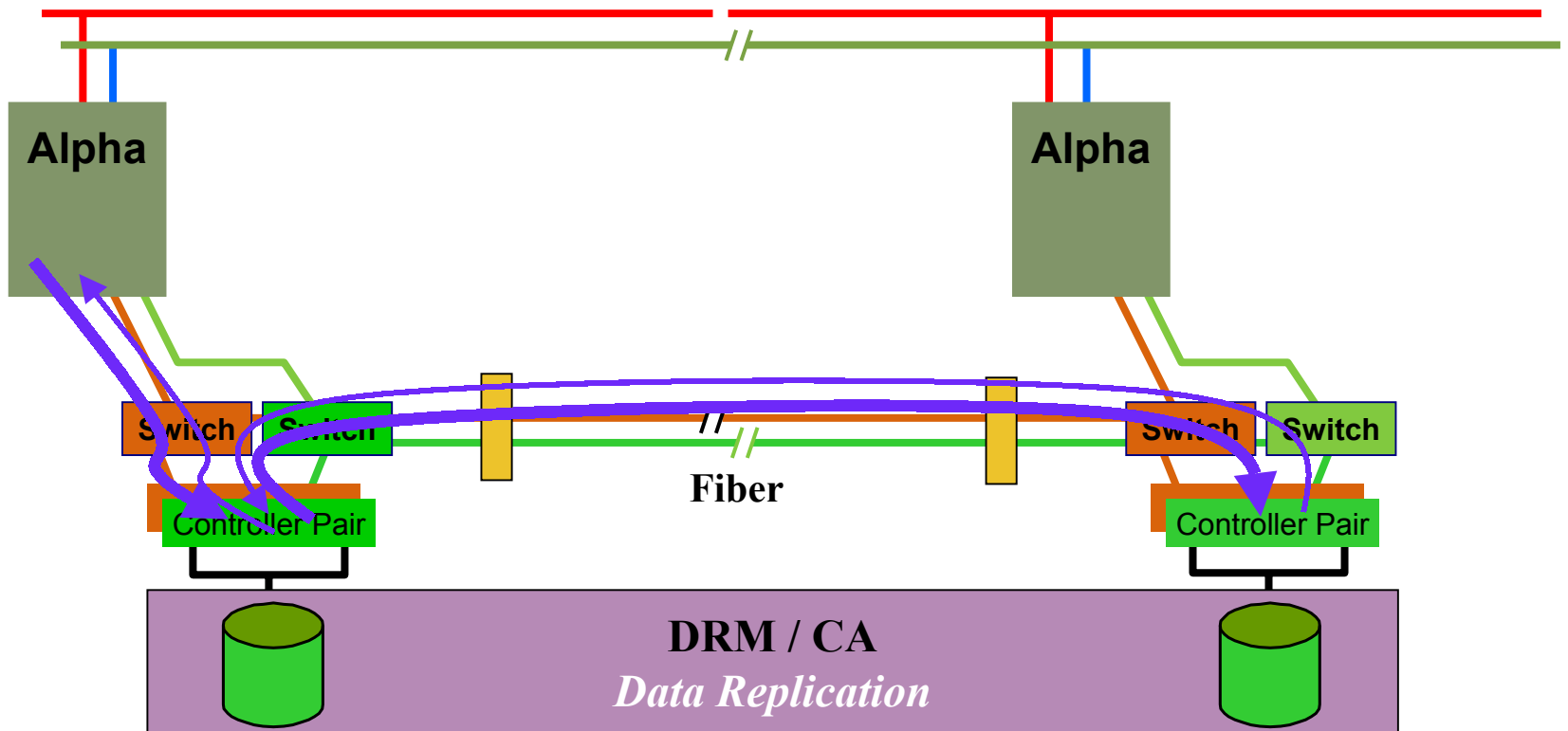
# DRM & CA - Reading



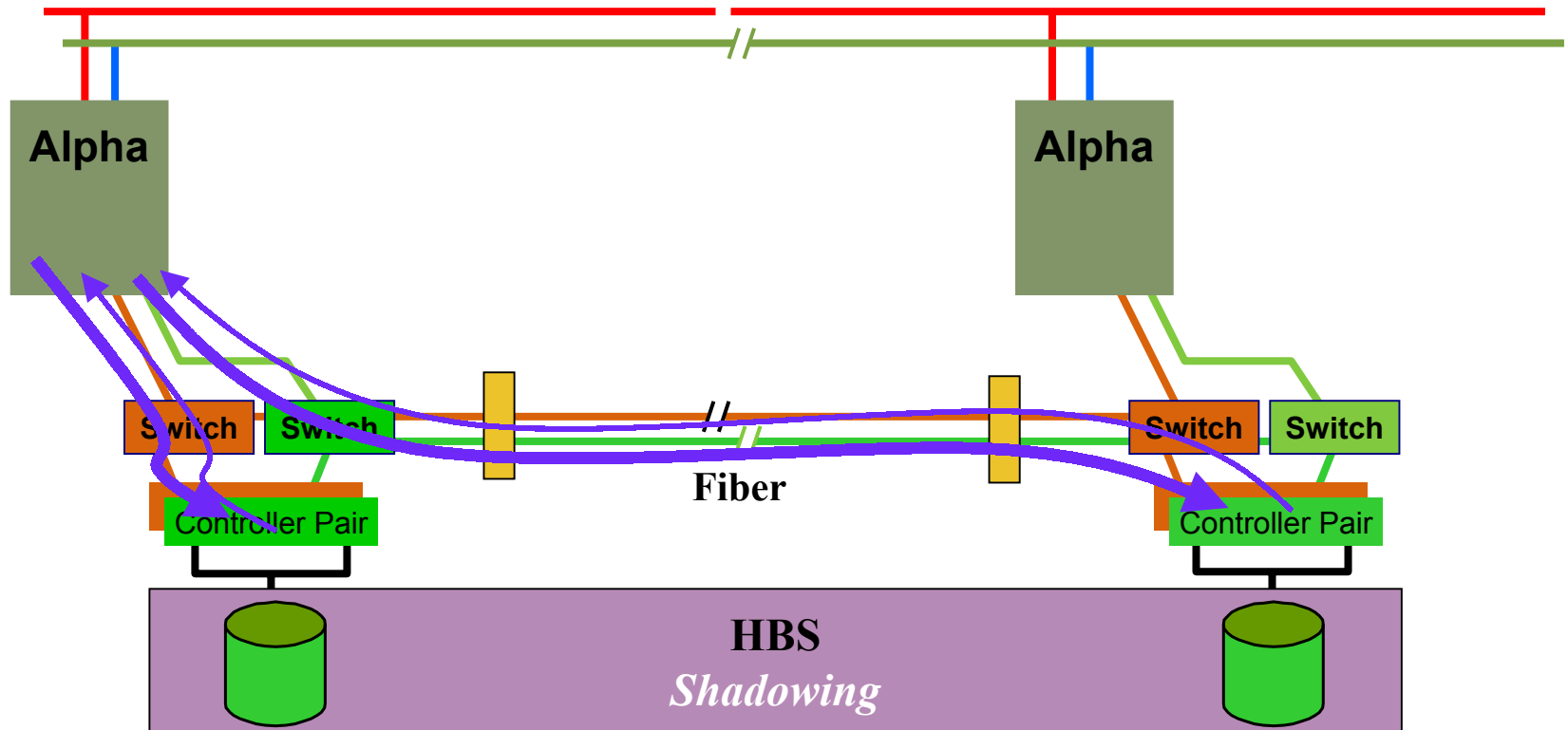
# Host-Based Shadowing - Reading



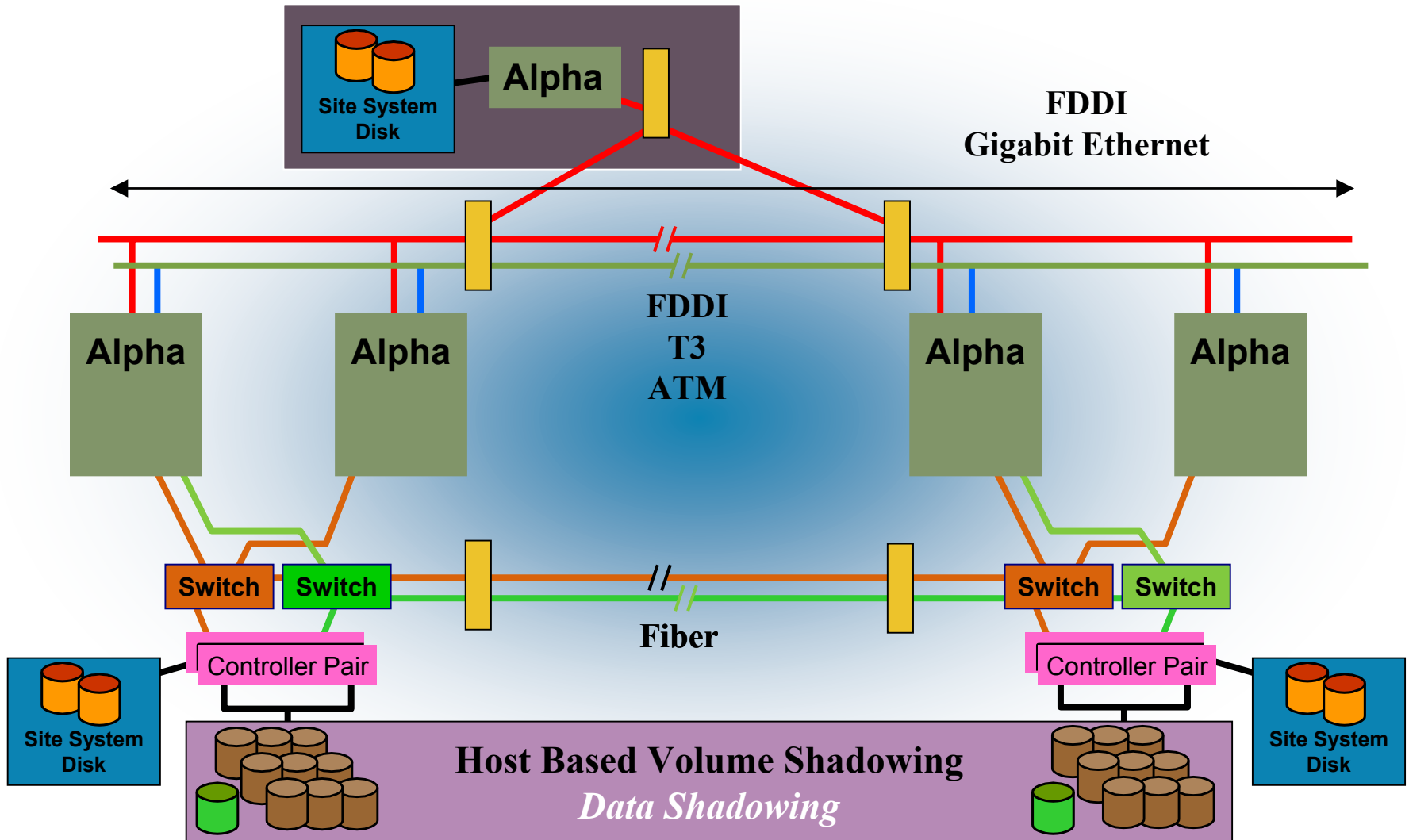
# DRM & CA - Writing



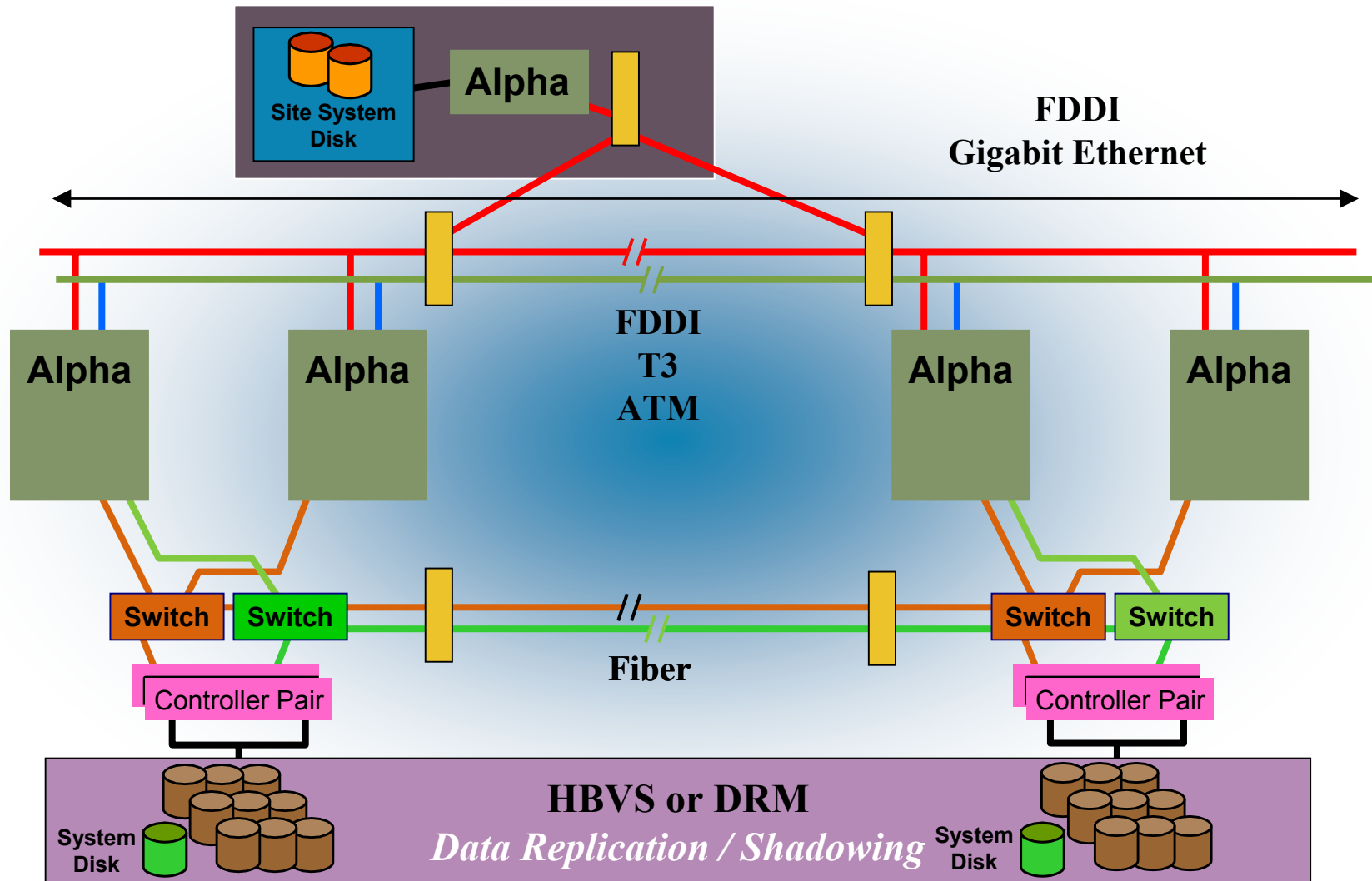
# Host-Based Shadowing - Writing



# system disk design - 1

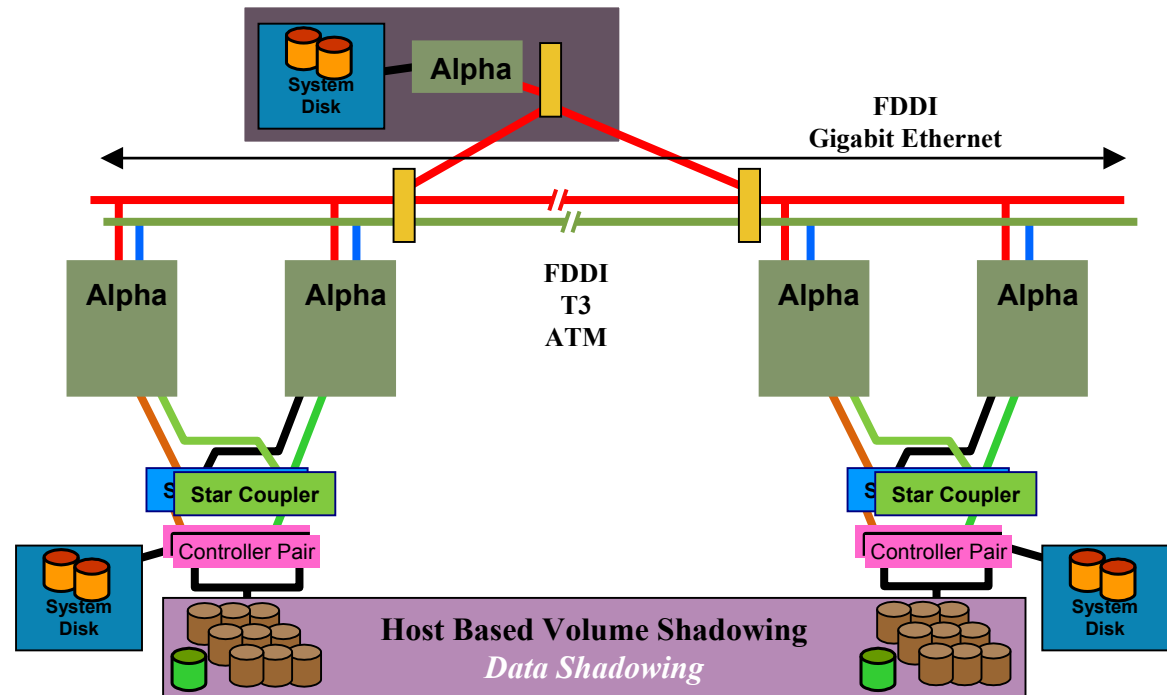


# system disk design - 2

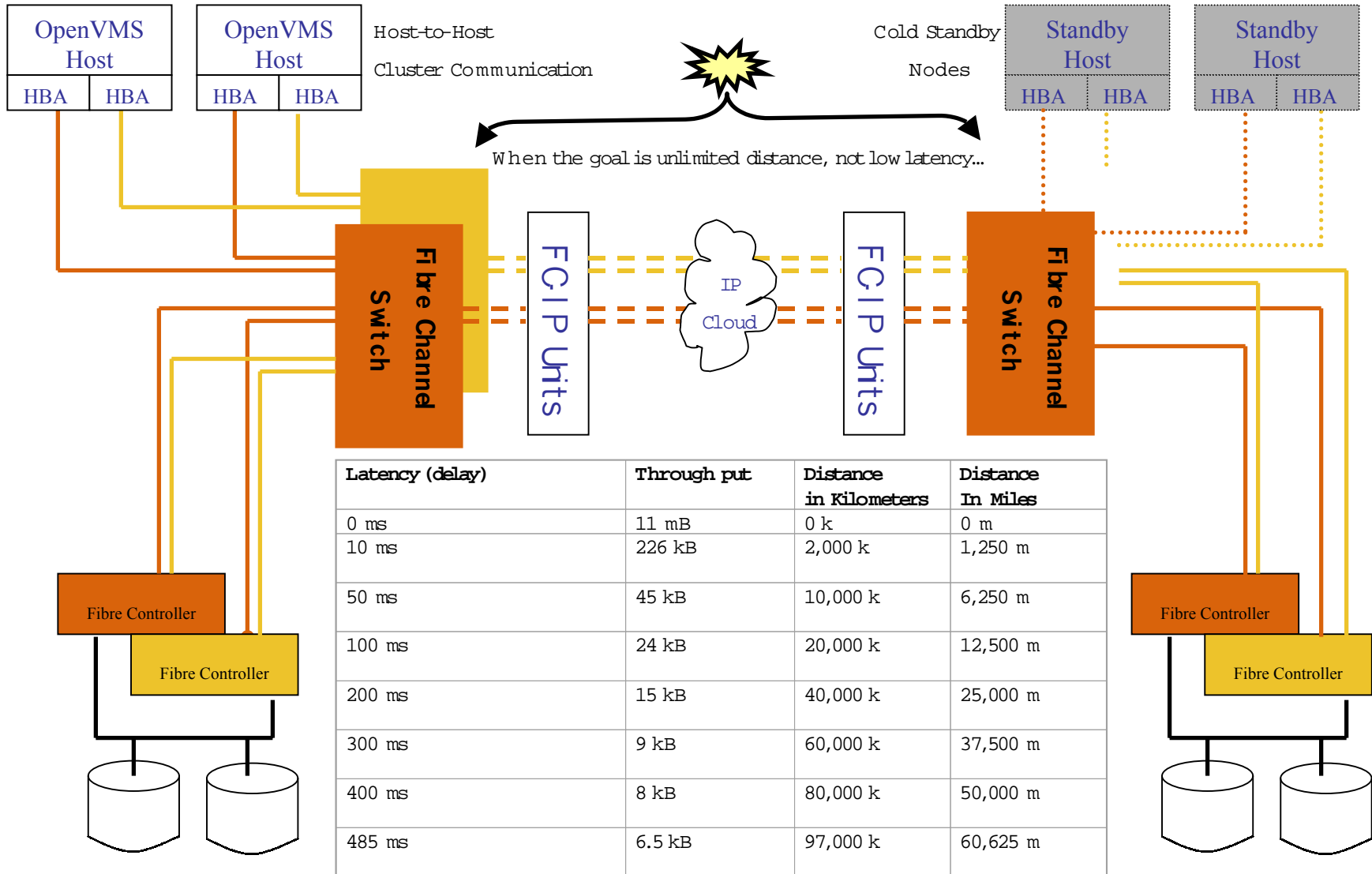


# quorum

- keep quorum equal on each site
  - uneven quorum risks “creeping doom”
- use quorum site or out-of-band quorum adjustment
  - Availability manager or DTCS management tools
- use boot time commands to implement single-site booting

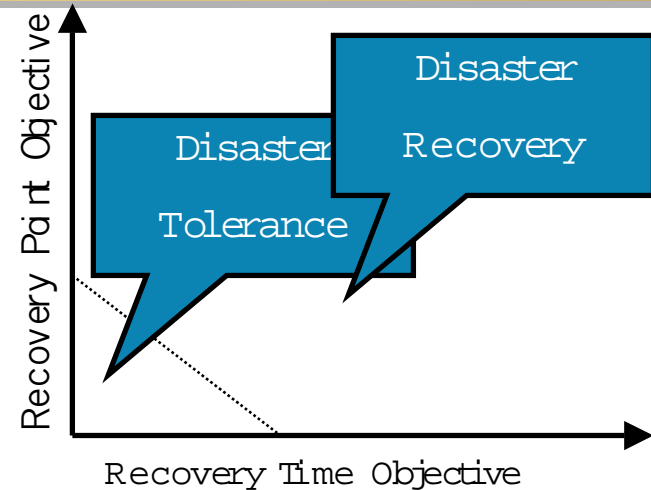


# Fibre Channel Over IP... Unlimited Distance for Data Replication





# What problem are you trying to solve?



•What is your goal?

•Is it throughput versus distance?

...OR

•Is it distance versus throughput?

•With FibreChannel Interconnect over IP, you can **ACHIEVE EITHER** depending on your needs (or both!)

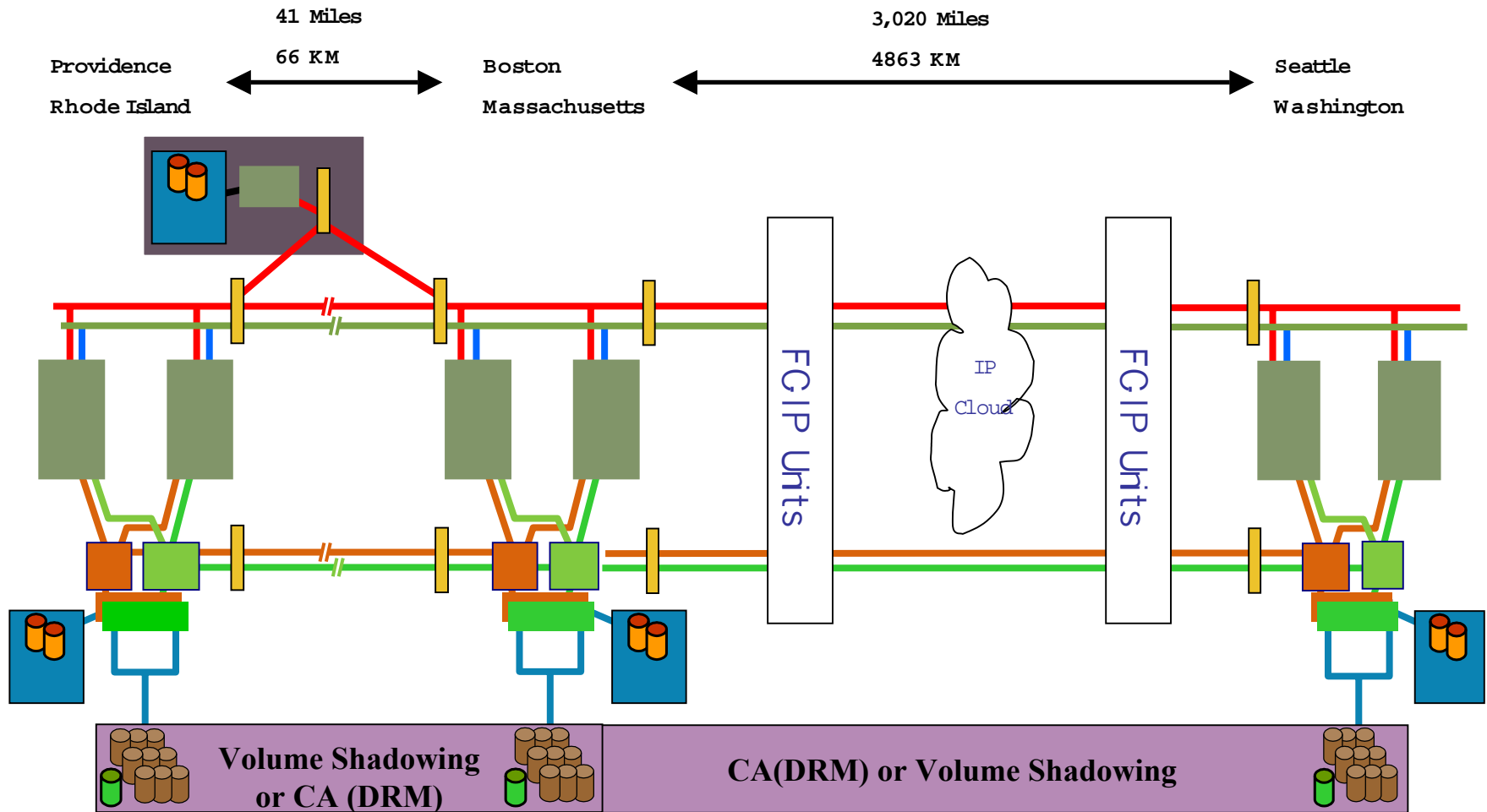
•Can you afford ~30 ms latency between your Boston primary site and a site in San Diego? If you can, then go for it...!

•There are **TWO WAYS** to meet your business needs ...  
Host-Based Volume Shadowing & Data Replication Management

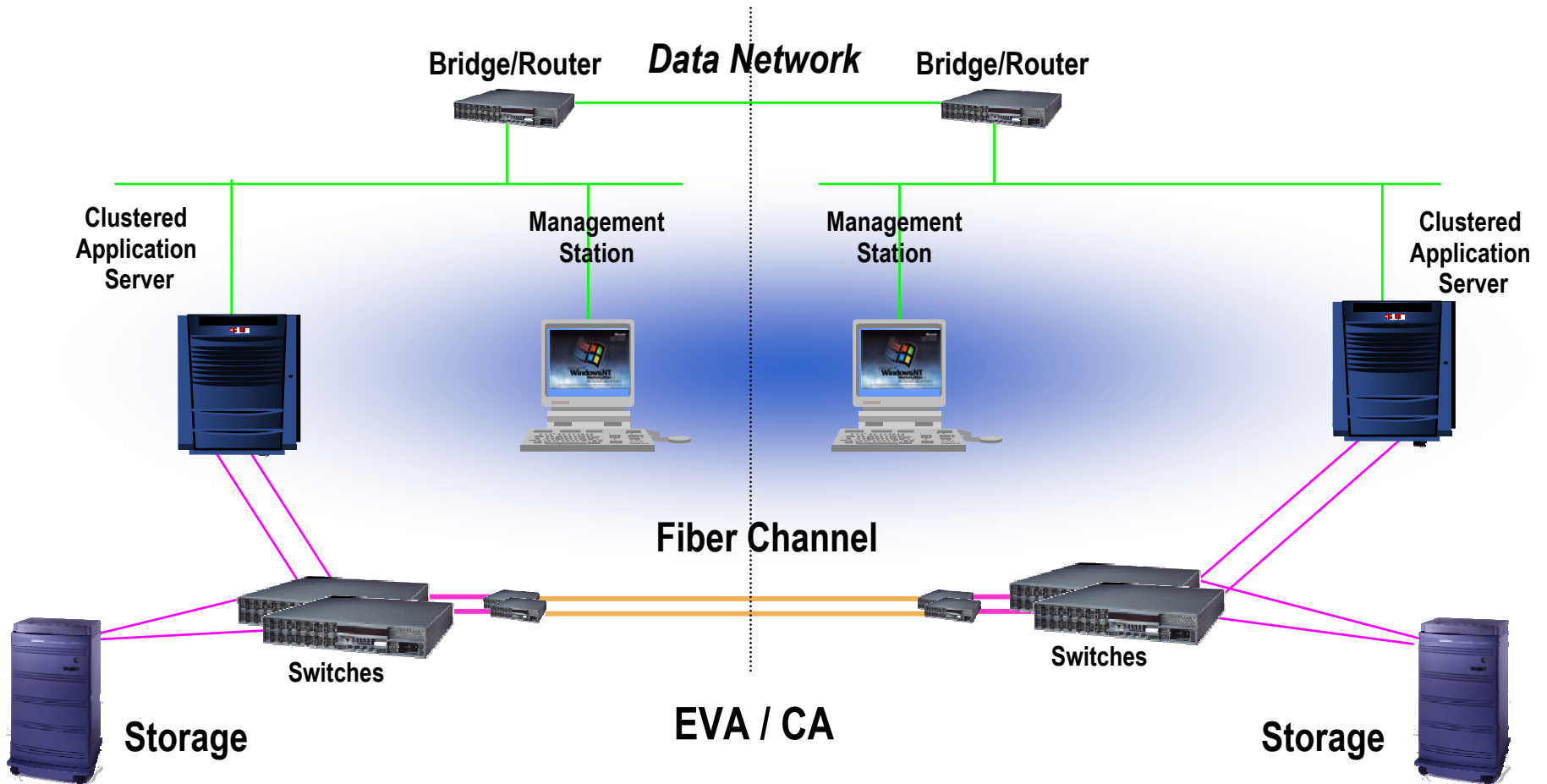
•What is your **Recovery Point Objective**?

•What is your **Recovery Time Objective**?

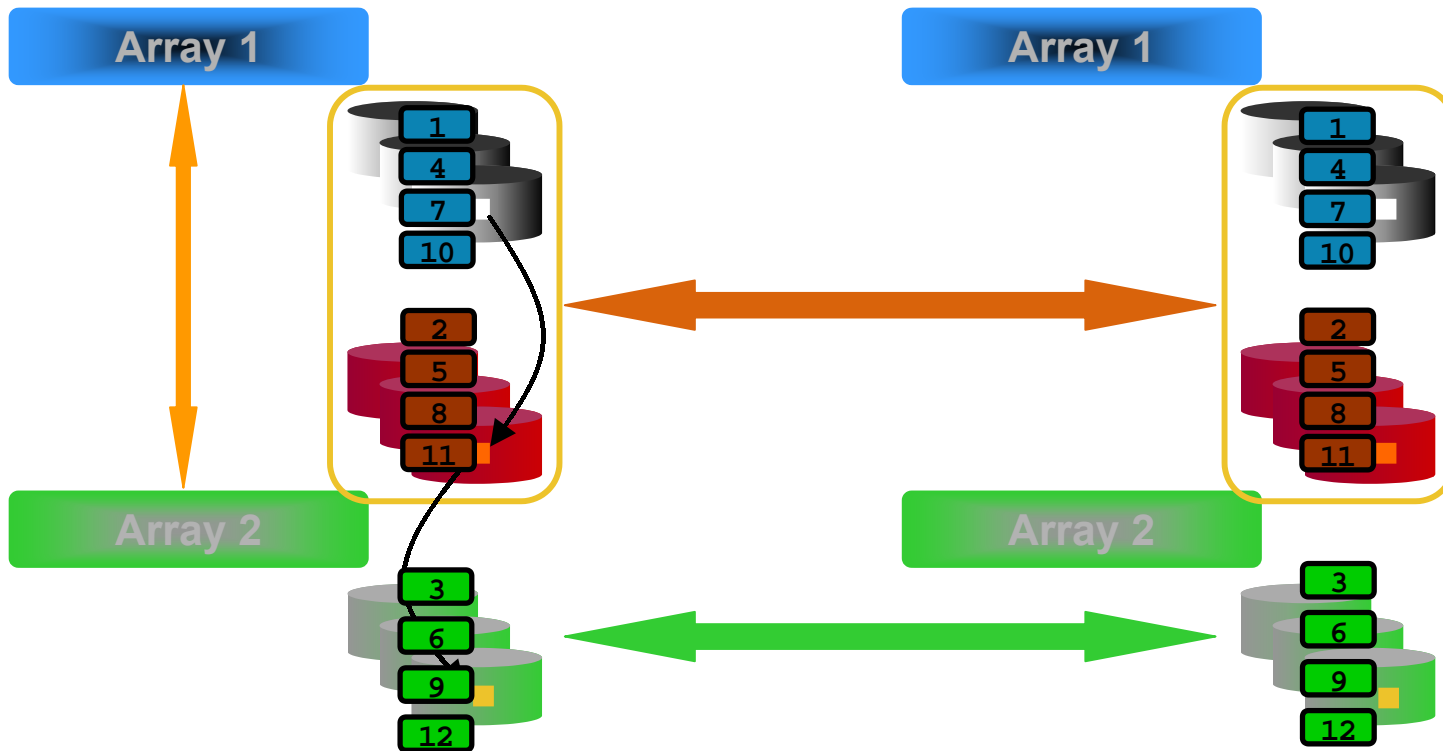
# HBVS and DRM in the SAME environment !



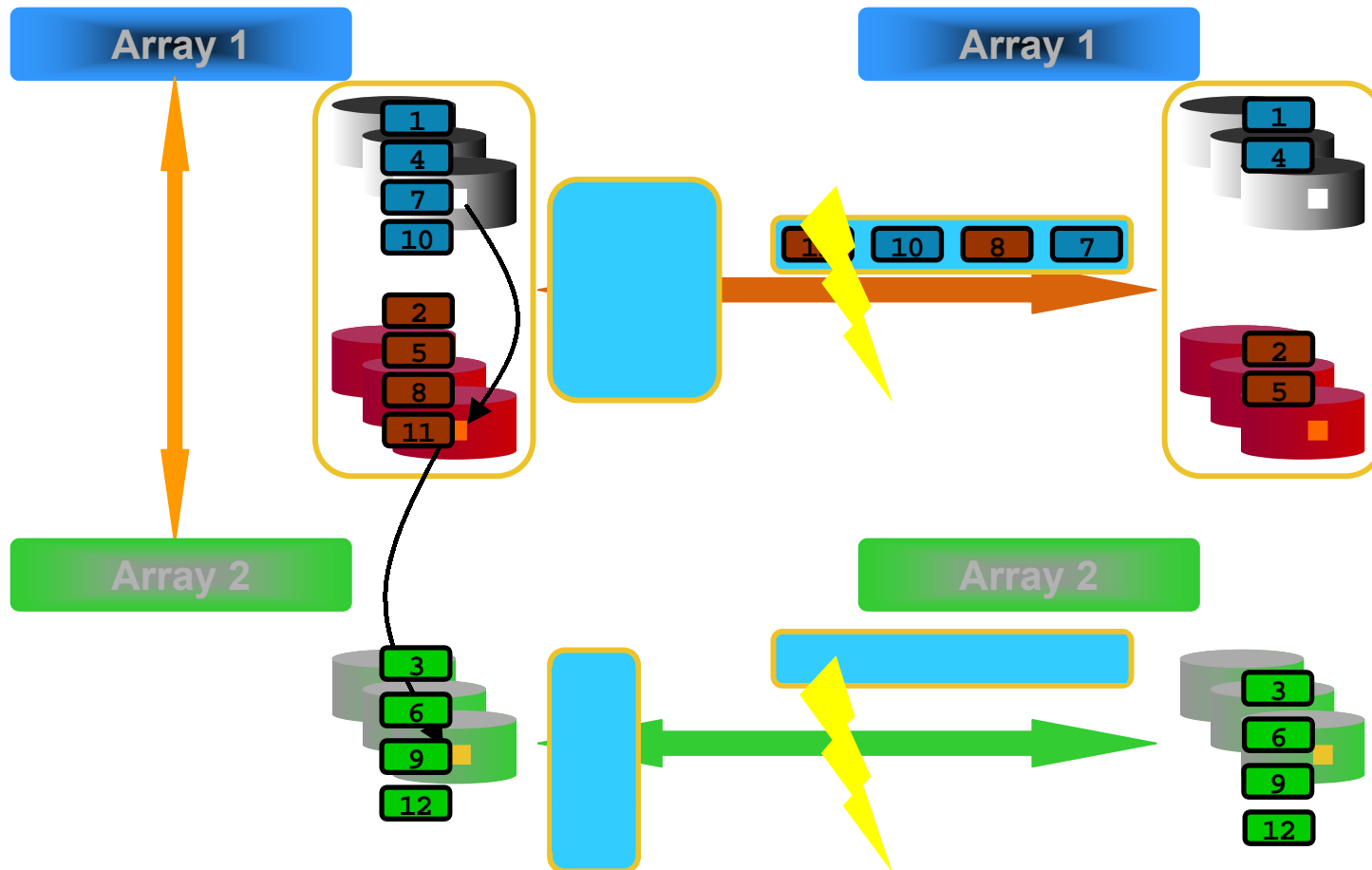
# StorageWorks EVA CA / HSG DRM



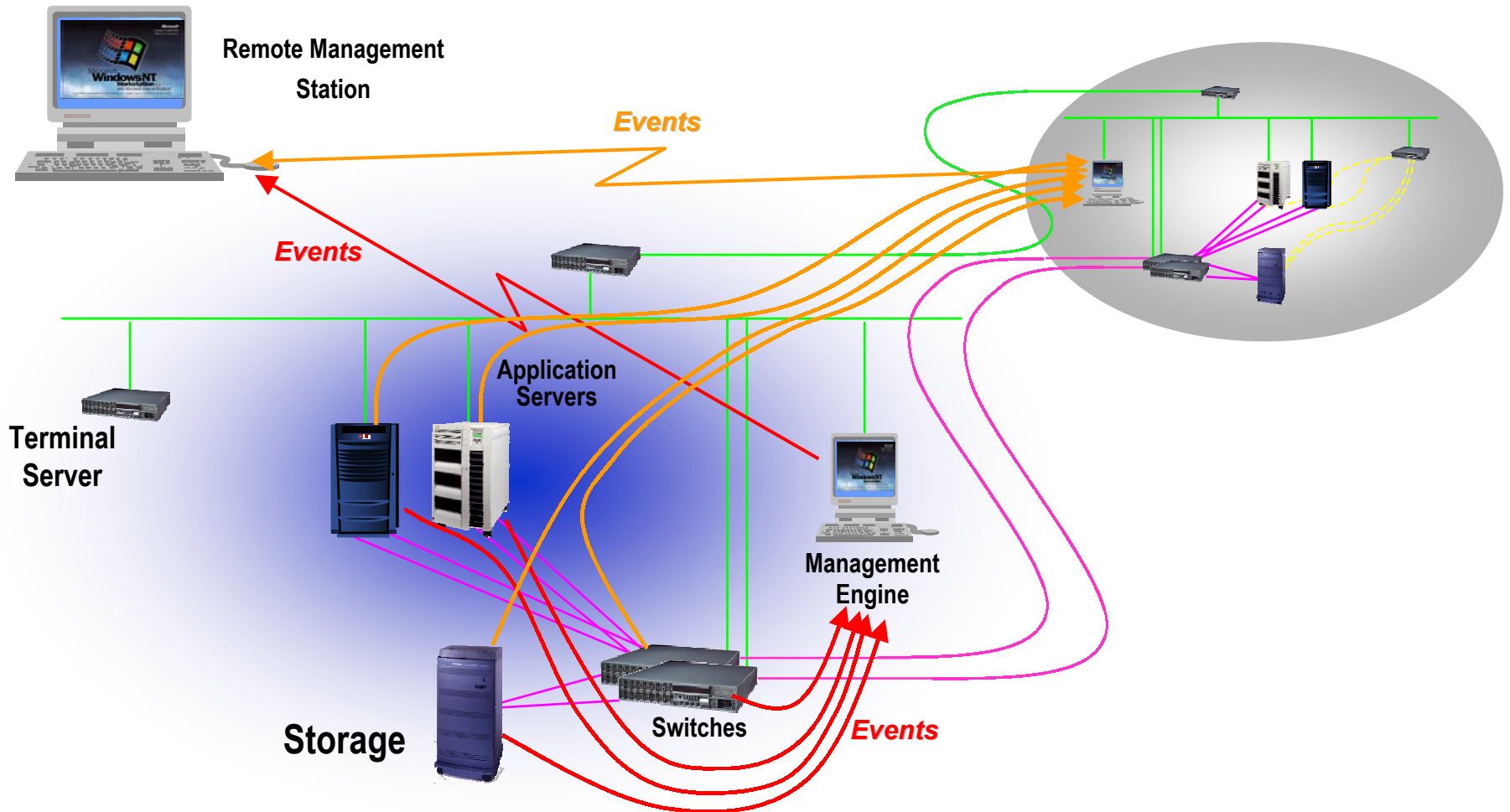
# sync or async?



# sync or async?



# Effective Management



# How do I move a mission critical cluster (an actual case example...)



- Customer wants to move a mission critical system from one town to another
  - Lower real-estate costs
  - Lower service costs
  - Lower profile location – less susceptible to undesirable interest
  
- If the system is a OpenVMS Cluster (especially a DT cluster) we can move the system with no down-time!

# How to move a system with no downtime

Metropolis

Smallville

NO

Down

Time

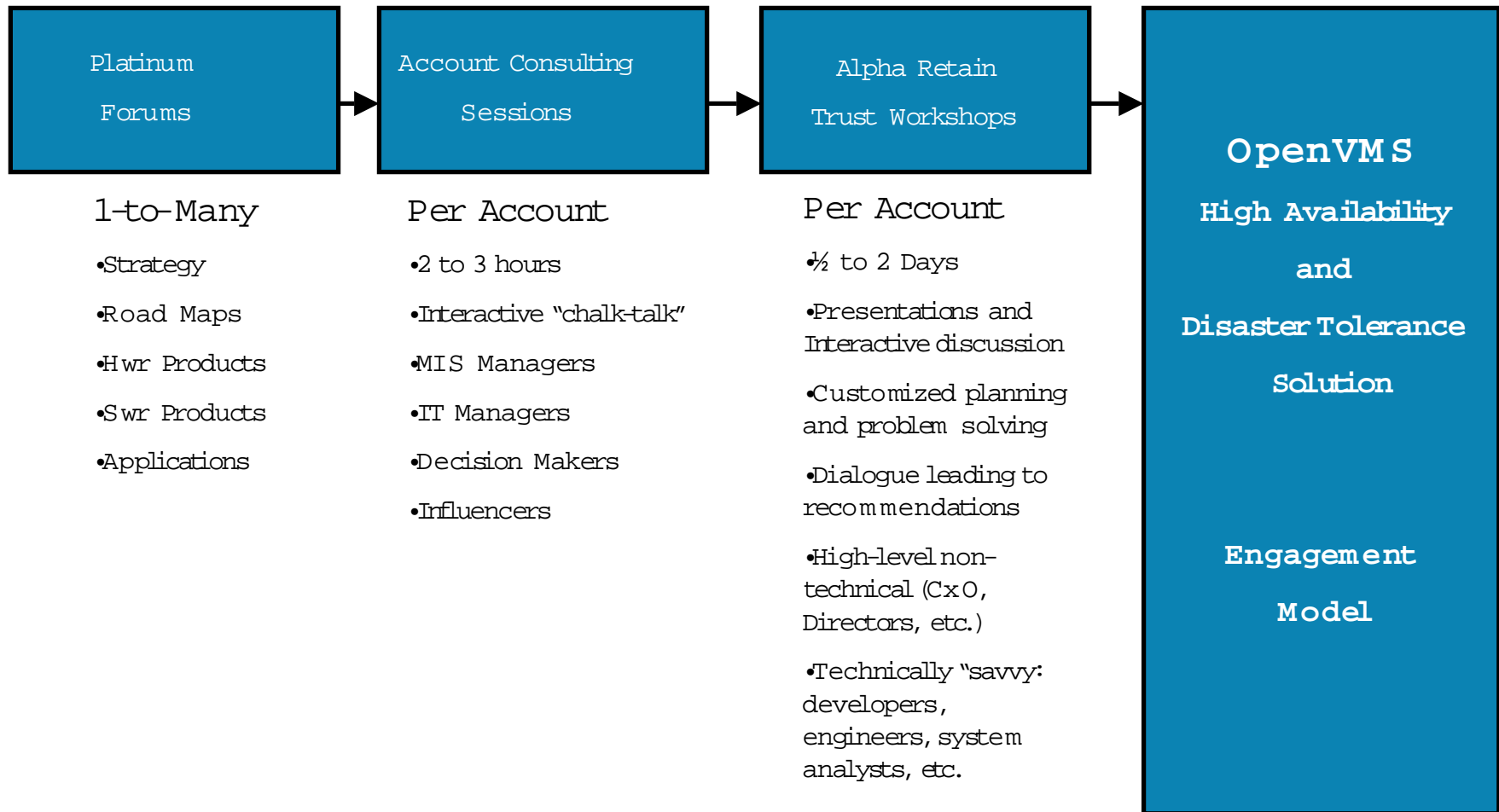
Final stage... equipment... equipment

"Old" site #2 decommissioned... after a week of successful... cluster now performed... again to "user". site #2  
Equipment moved to new site #2

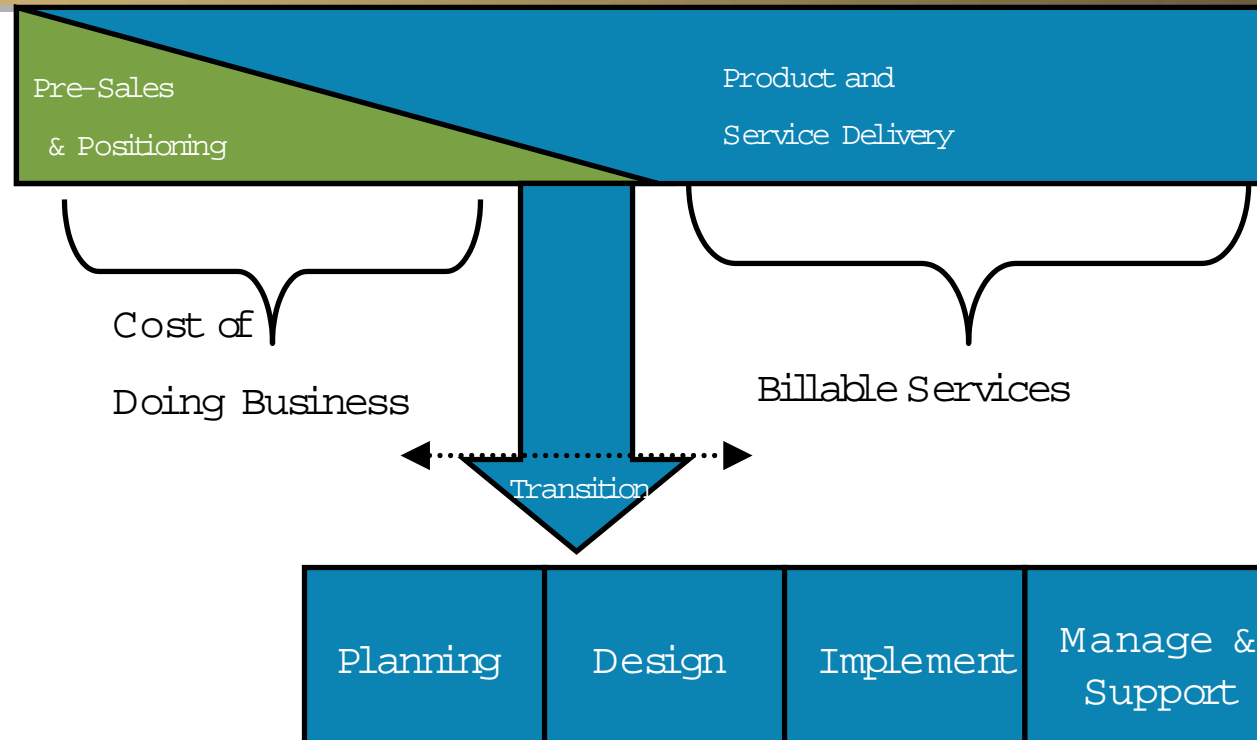
Systems tested for 1 week... Volume shadowing allowed... to ensure stability... to synchronise new site... equipment tested and... performed using... as fall-back... and one... site



# Alpha Retain Trust Program "Umbrella"



# every service provider's dilemma: setting expectations...



- Key Issues
- How much will it cost to do this?
  - What is the cost impact of a single disaster?
  - How long will it take to implement DT?
  - What resources will I need to commit?

# Agenda

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Dan Klein

## 2. OpenVMS Disaster Tolerance

Al Pillarelli

## 3. Case Study: Commerzbank AG North America 9/11/01

Werner Boensch

Gene Batan



# Case Study: Commerzbank AG North America 9/11/2001

**Mr. W. Boensch**

EVP / North America  
Management

**Mr. G. Batan**

VP / Systems and IT

Commerzbank AG NY Branch



# Agenda

- Who We Are
- What We Do
- Our Business Continuity Environment
- Our Share of Disasters
- The Unthinkable Disaster
- The Aftermath
- What worked for us
- Things to Improve / Lessons Learned
- Final Thoughts on Technology
- Final Thoughts on Business Continuity
- Questions

# Who We Are

- Global Entity and Major Financial Institution with Head Office located in Frankfurt, Germany
- Total Assets – 400 billion Euros
- 4 US Branches – New York, Chicago, Los Angeles and Atlanta
- 35,000 employees world-wide, with close to 400 in North America

# What We Do

- Commerzbank North America is in the wholesale banking business with special focus on relationships:
  - Corporate Banking:
    - Syndications
    - Secondary Markets
  - Specialists:
    - Energy/Utilities
    - Financial Institutions
    - Public Finance
    - Real Estate
    - Structured Finance
  - Trading and Treasury
  - USD Clearing

# Business Continuity Planning

## *Preparing for a Disaster*



# Our Business Continuity Environment



## *The Facility*

- Before 1995 we subscribed to a Disaster Recovery Facility
- After 1995 we acquired our own Business Continuity / Business Contingency Facility

# Our Business Continuity Environment

## Primary Site

Each **ESA12000** consists of  
 2 HSG80 controllers  
 3 BA370's daisy chained  
 2 Front & 1 Rear

Total of 72 slots each cabinet

Production data

Production data

**GS160** with  
 two hardware  
 partitions and  
 four galaxy VMS  
 instances

WAN  
 CISCO  
 SWITCHES  
 VIA  
 one DS-3

**GS160** with  
 two hardware  
 partitions and  
 four galaxy VMS  
 instances

## Back-Up Site

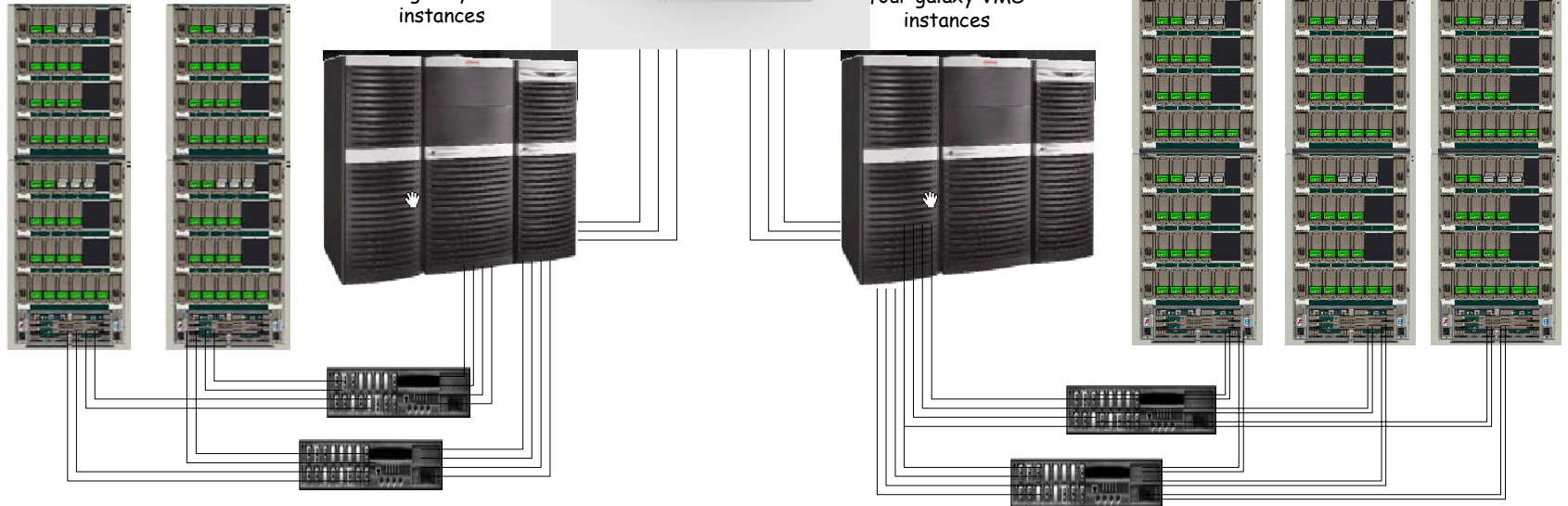
Each **ESA12000** consists of  
 2 HSG80 controllers  
 3 BA370's daisy chained  
 2 Front & 1 Rear

Total of 72 slots each cabinet

Replicated  
 Production  
 data

Replicated  
 Production  
 data

Test  
 data

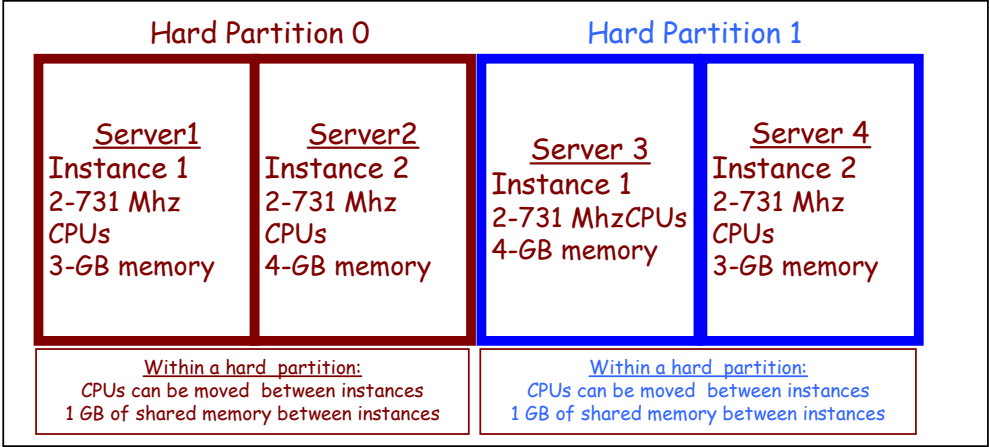


2 - 16 port fibre switches  
 8 - system connections  
 4 - HSG80 connections

2 - 16 port fibre switches  
 8 - system connections  
 4 - HSG80 connections

# Our Business Continuity Environment

## Alpha Server GS160 and OpenVMS Galaxy software



**SAN Fiber Switches**  
Provide 200MB of dual redundant bandwidth from SAN Storage Farm to each connected instance in the GS 160



**SAN Storage Farm**  
Storage Farm consist of controllers and disk arrays. Storage Farm for VMS is made up of 18GB, and 9.1GB disk arrays totaling **973GB**

# Our Business Continuity Environment

## *Uses Under Normal Conditions*

- An Alternate Site for Business Users:
  - Off Site Business Meeting
  - Training Facility
- Disaster Recovery Simulation Testing
- Conduct Mandatory Testing:
  - New York Clearing House
  - Federal Reserve
- Systems, Applications Network Testing
- Program Development and Testing

# Our Share of Disasters

*through the years...*

# Our Share of Disasters

## *First Interstate Building Fire: May 5, 1988*

- Commerzbank AG, Los Angeles Branch was located on 36<sup>th</sup> floor
- Fire started several floors below but was contained within 4 floors
- Smoke damaged our premises
- Bank of America in L.A. provided work area for most of our staff
- A few Employees were flown to the New York Branch



# Our Share of Disasters

## *Chicago Flood: April 13, 1992*

- Commerzbank Chicago was on 46<sup>th</sup> Floor of Mid Continental Plaza
- Break in the retaining wall of Chicago River
- 9 building basements affected including Mid Continental Plaza/Mercantile exchange
- The building had no electricity and was inaccessible for a day
- Back office staff flown to New York to continue operations



# Our Share of Disasters

## *WTC Bombing: February 26, 1993*

- Commerzbank Capital Market Corporation (CCMC) was on 40<sup>th</sup> Floor of WTC, Tower 1
- Terrorists planted explosives in the WTC parking garage
- Relocated over 60 CCMC employees to the bank at WFC and were fully operational within one day
- CCMC continued operations from bank's premises for several years



(CNN/file)



# Our Share of Disasters

## *NY Metro Blizzard: January 7, 1996*

- A record 20.6” snow fell in tri-state and New York metropolitan area making most roads impassable. Only emergency vehicles allowed on the road for clean up.
- Used dial-up modems from home to monitor the systems, execute CHIPS and Fed wire payments
- Accommodated 16 member staff to work from home on critical processes



# The Unthinkable Disaster

*World Trade Center Attack  
September 11, 2001*

# The Unthinkable Disaster

8:45 am EST

American Airlines Flight 11  
crashes into North tower



9:03 am EST

United Airlines Flight 175  
crashes into South tower



# The Unthinkable Disaster



# The Unthinkable Disaster



Photo By  
Det. Greg Semendinger  
NYC Police Aviation Unit

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Det. Greg Semendinger  
NYC Police Aviation Unit

# The Unthinkable Disaster

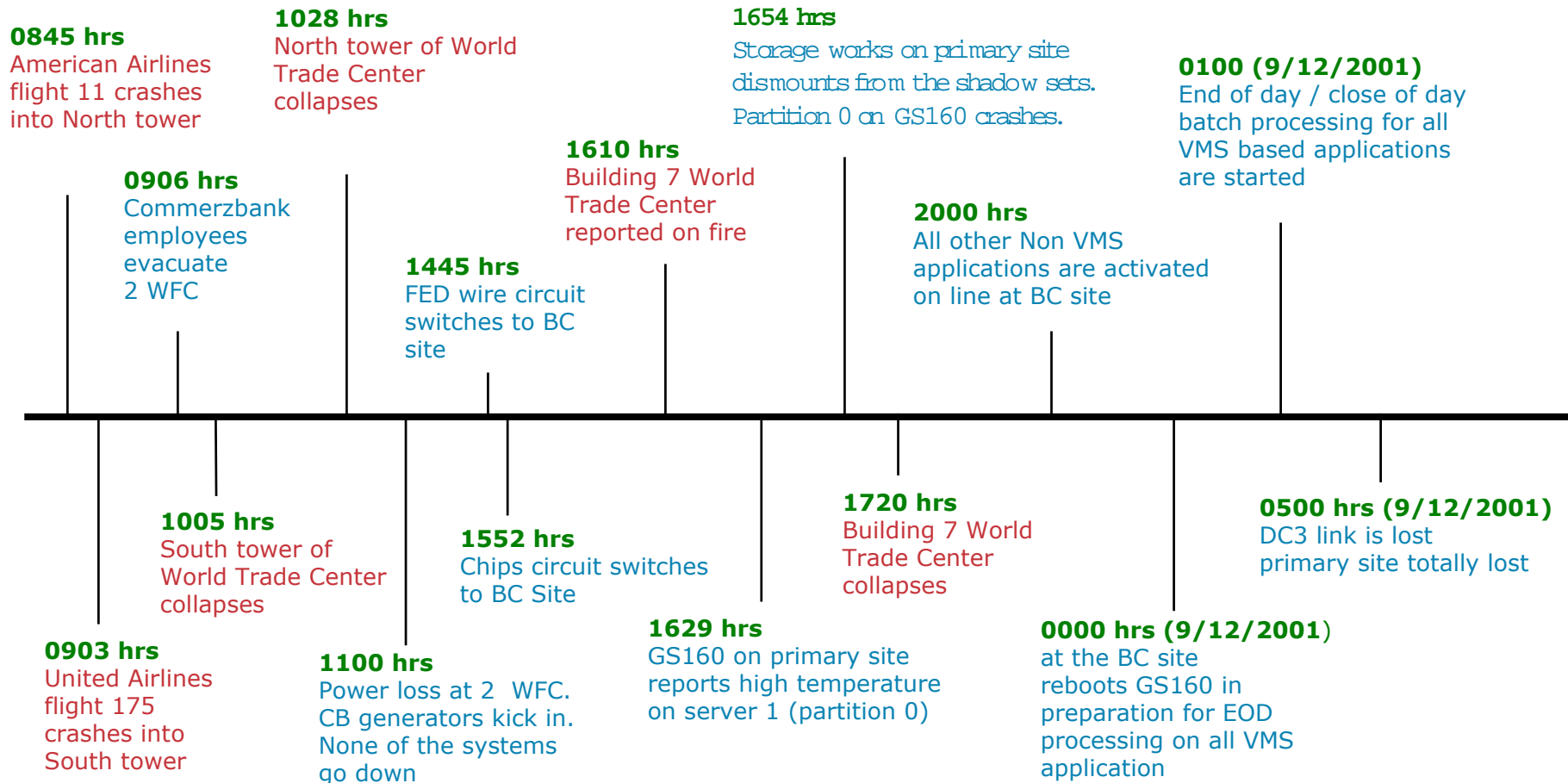


Photo By  
Det. Greg Semendinger  
NYC Police Aviation Unit

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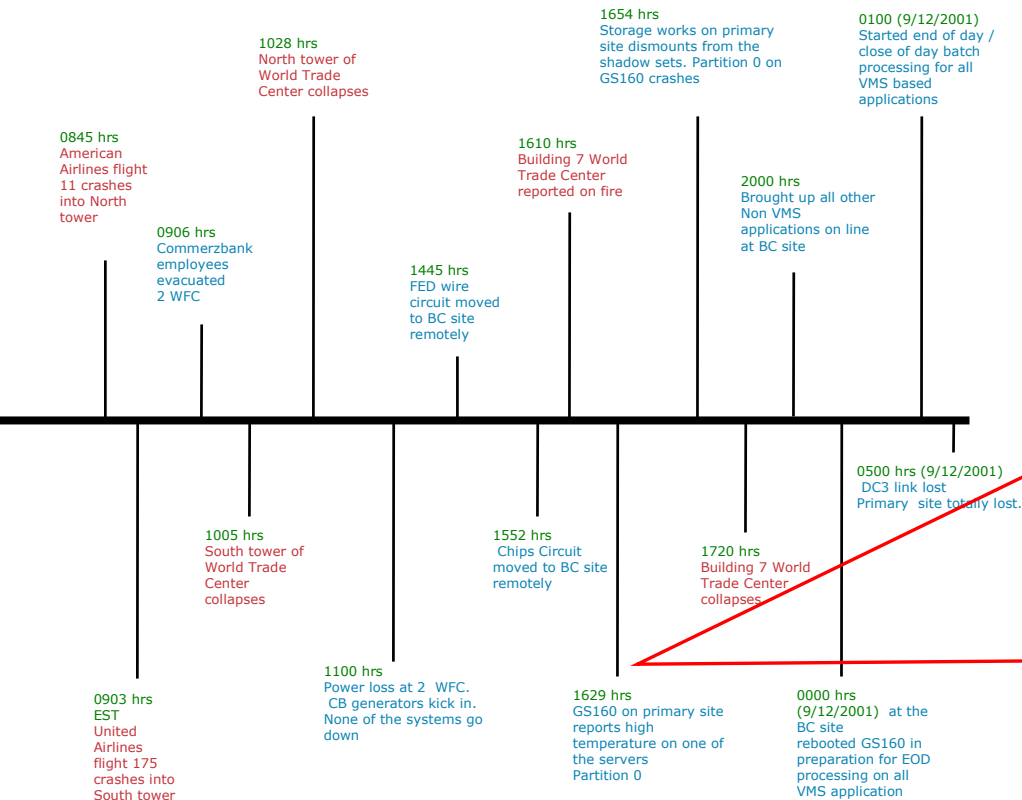
# The Unthinkable Disaster

## September 11 Commerzbank Time Clock



# The Unthinkable Disaster

## September 11 Commerzbank Time Clock



16:29

System error log reports:

“QBB temp in yellow zones”

(yellow means 37°C or 98.6°F and red zones (40°C or 104°F)

Console log reports:

%SMHANDLER-W-TEMP, warning temperature exceeded

High temperature report was on server 1 (partition 0)

Device errors were recorded on the error log



# The Unthinkable Disaster

## September 11 Commerzbank Time Clock



16:54

Disk drives go to mount verify.  
57 disks (2.25 Terabytes)  
get dismounted one after another

16:54:54

Last time stamp on console log

16:57:34

Lost cluster member  
Partition 0 crashes  
Partition 1 stays up

17:06:20

Error log reports high temperature  
warning on Server 8 (Partition 0)

17:06:20

Last time stamp on error log

# The Unthinkable Disaster



Photo By  
Det. Greg Semendinger  
NYC Police Aviation Unit

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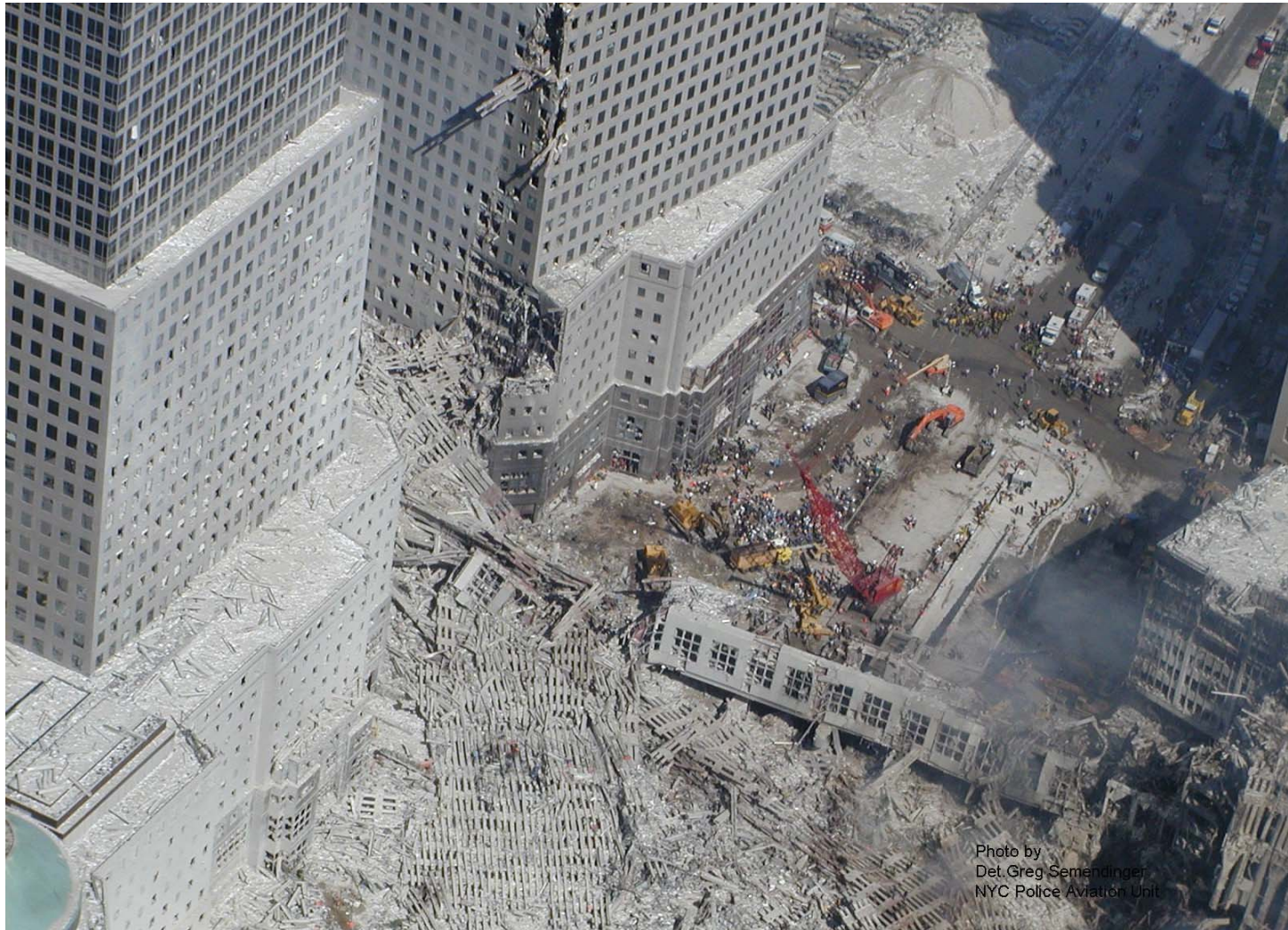


Photo by  
Det. Greg Semendinger  
NYC Police Aviation Unit

# The Unthinkable Disaster



# The Aftermath



16:29

System error log reports:

“QBB temp in yellow zones”

(yellow means 37<sup>0</sup>C or 98.6<sup>0</sup>F and red zones (40<sup>0</sup> C or 104<sup>0</sup>F)

Console log reports:

%SMHANDLER-W-TEMP, warning temperature exceeded

High temperature report was on server 1 (partition 0)

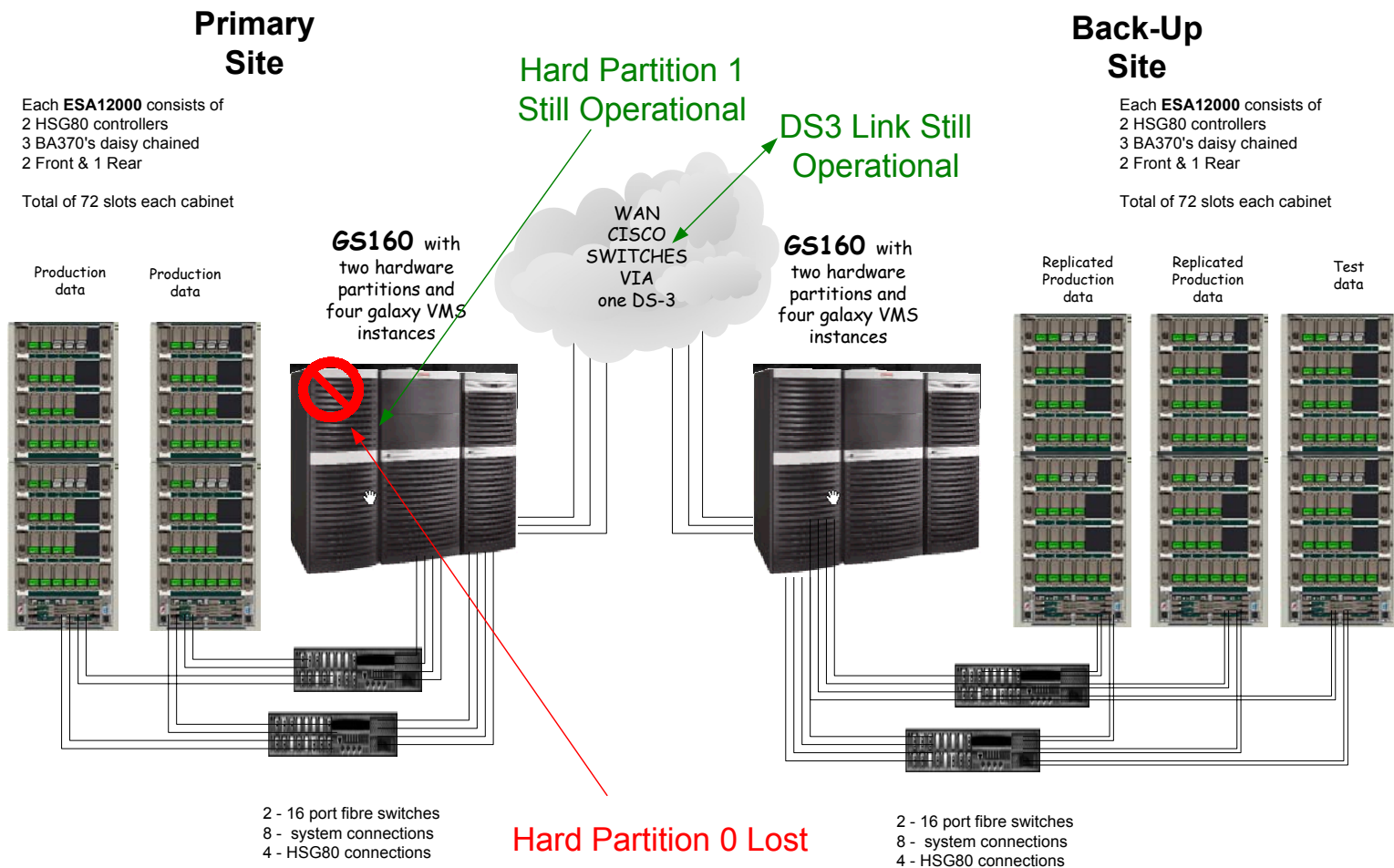
Device errors were recorded on the error log

## GS160 Partition 0 crashed



# The Aftermath

## GS160 Partition Crashes at 4:29 pm 9 / 11 / 2001



# The Aftermath



16:54

Disk drives go to mount verify.  
57 disks (2.25 Terabytes)  
get dismounted one after another

16:54:54

Last time stamp on console log

16:57:34

Lost cluster member  
Partition 0 crashes  
Partition 1 stays up

17:06:20

Error log reports high temperature  
warning on Server 8 (Partition 0)

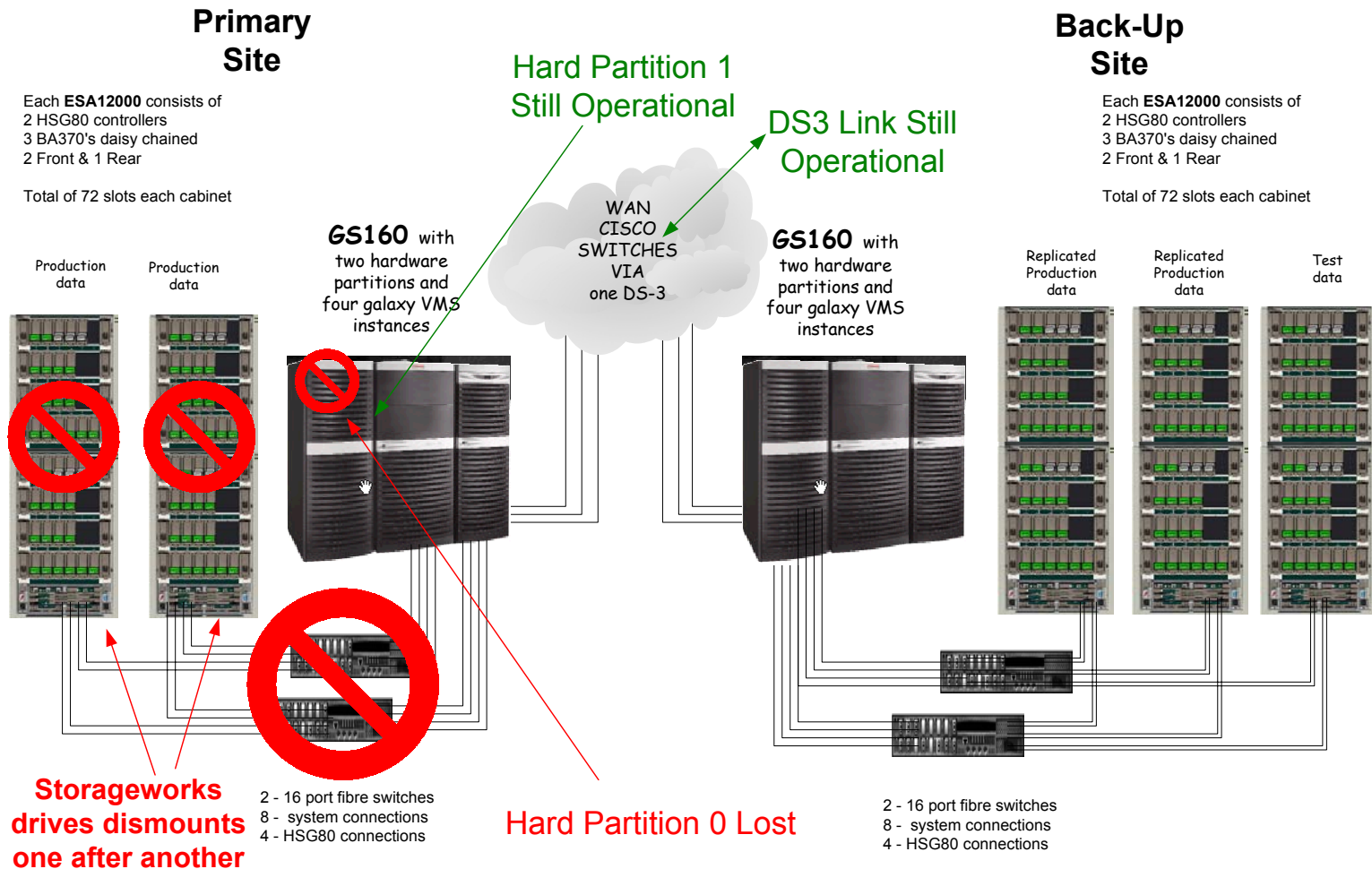
17:06:20

Last time stamp on error log

All local volume shadowed disk drives exit the shadow set

# The Aftermath

## Shadowed Disks Exit at 4:54 pm 9 / 11 / 2001



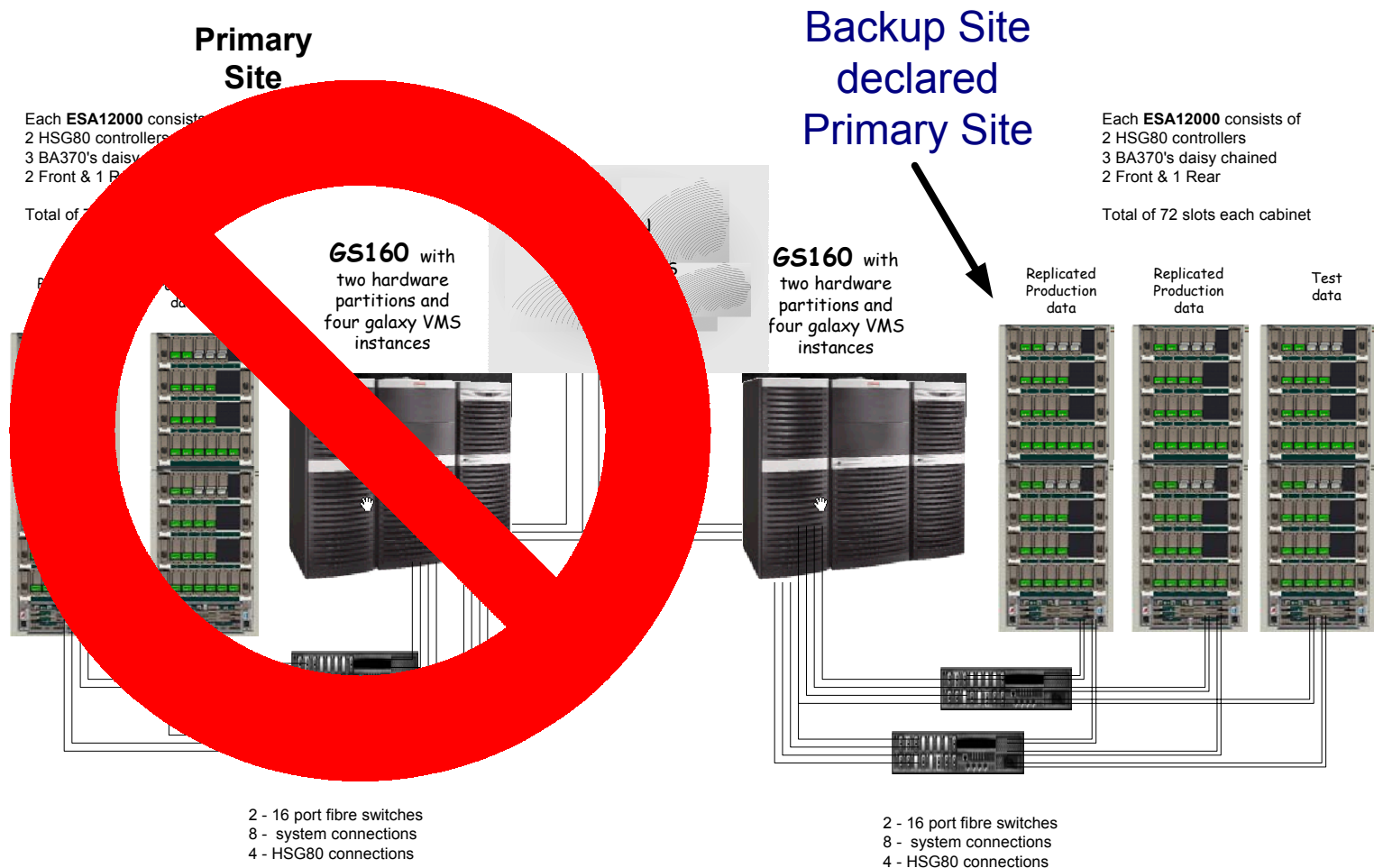
# The Aftermath

## *OpenVMS System Status after end of business day*

- The GS160 at Primary Site was shutdown and the GS160 at BC Site was initialized at 22:15 and brought up as production together with the remote shadowed disk drives
- Started end of day batch procedures for production applications
- Business Continuity Site becomes the Primary Site

# The Aftermath

## Business Continuity Site Declared as Primary Site



# What Worked For Us

- Business Continuity Plan that is practical and tested:
  - Developed, tested and implemented a comprehensive BCP
  - Involved all business users in testing of the plan
  - Conducted regular failover and fallback tests on applications, systems and network connectivity:
    - Simulating and testing business contingency situations on a regular basis
- Proper Environment in place at Primary Site:
  - UPS
  - Generator
  - Cooling tower

# What Worked For Us

- We own our Business Continuity Facility:
  - 25% of business users accommodated by the Business Continuity Facility (100 seats)
  - 70% of business users provided with short term lease space, plus accommodation by our subsidiary's facility
  - 5% of business users accessed the bank via secured dial in and VPN connections from home

# What Worked For Us

## Appropriate Technology to Support Business Continuity

- Systems are locally and remotely clustered:
  - Redundant systems for critical applications DCF & BCF are both equipped with the following:
    - GS160 Alpha servers
      - Hardware partitioning                      Shared memory
      - Dynamic CPU allocation                      OpenVMS 7.2-1H1
- Critical disk drives are locally and remotely mirrored:
  - ESA12000 Storage Works (2.25 Terabytes):
    - 57 disk drives (assortment of 9, 18 and 36 GB drives):
      - Configured as raid sets for protection and performance:
        - Raid 0 (stripes)                      JBOD (just bunch of drives)-standalone drives
        - Raid 1 (mirroring)                      Raid 5 (stripe with parity)



# What Worked For Us

- High speed network links that enabled us to sustain volume shadowing of over 1 terabyte of data
- Controls and monitors are in place to constantly check status of shadow set members and remote cluster servers to ascertain uptime
- 24/7/365 monitoring of business continuity environment by means of automated notification by pagers and e-mail to support staff
- Business partners (like HPQ) and equipment vendors, who were on hand, ready and willing to help in any way

# What Worked For Us

- Employees that are dedicated, unrelenting, knowledgeable and committed to keep the business going
- Employees that remained focused during a crisis, even while dealing with mental and physical hardships
- A highly motivated staff that took it upon itself to continue the business and recover with minimal to no impact
- Strong leaders that embraced a team spirited approach in handling the crisis (the thinking was “ We can handle this together”)

# Things to Improve / Lessons Learned



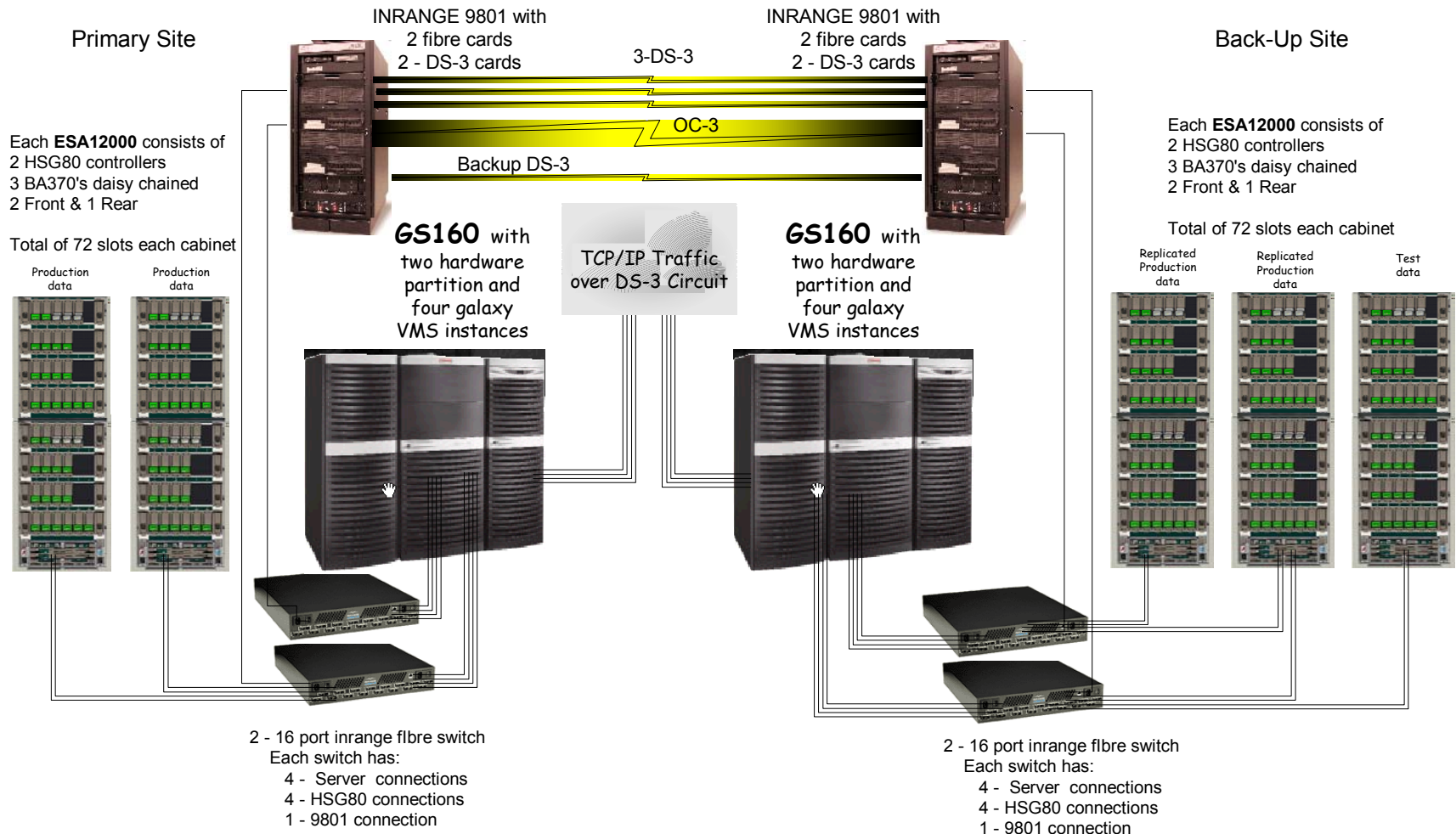
- Speed Up the Volume Shadowing Process to the BC Facility by using Data Compression Technology:
  - Speed up data synchronization (2.25TB reduced from days to hours to sync)
- Replication of Office Automation Applications to BC site:
  - E-mail is a very valuable tool (We had to rebuild and restore e-mails from tape instead of just bringing them up)
  - Fax Server is another valuable tool (We had to use the traditional fax tools to send and receive because our Enterprise fax software was not replicated)

# Things to Improve / Lessons Learned



- Plan and design a secured VPN solution to handle at least 100 staff:
  - Dial up connection is slow and ISDN is expensive and both solutions are administrator intensive
- Manage our Centrex system: ability to program phone system rather than depend on a vendor:
  - We were dependent on the Centrex system (TelCo dependent)

# Enhancing System Configuration



# Final Thoughts on Technology

- Open VMS and the Alpha GS160 are an excellent technology combination. Both are secure and robust.
  
- Galaxy Software:
  - Use partitioning, Dynamic CPU allocation and shared memory to optimize hardware investment
  
- Volume Shadowing Software:
  - Mirror all business critical applications

# Final Thoughts on Business Continuity



- Have your own Business Continuity Facility  
Note: NOT a Disaster Recovery Site
  
- Make sure the Business Continuity Plan works:
  - Test, Test, and re-Test again ! ! !

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# Questions



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