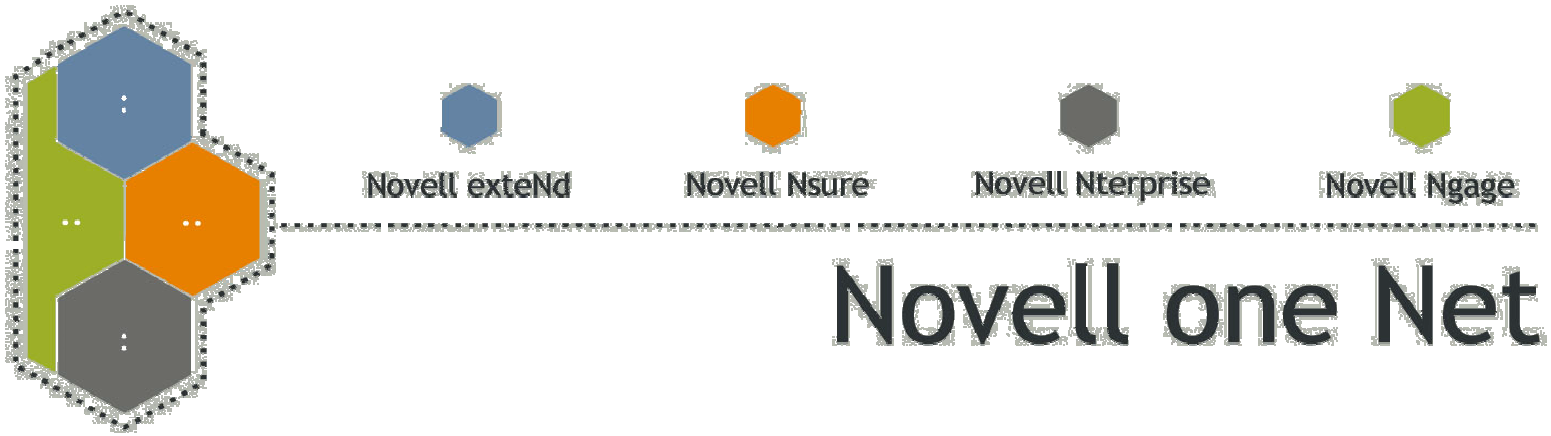
Enterprise Collaboration for Linux GroupWise 6.5

Presenter Name

Novell

Novell vision



Information without boundaries…where the right people are connected with the right information at the right time to make the right decisions.

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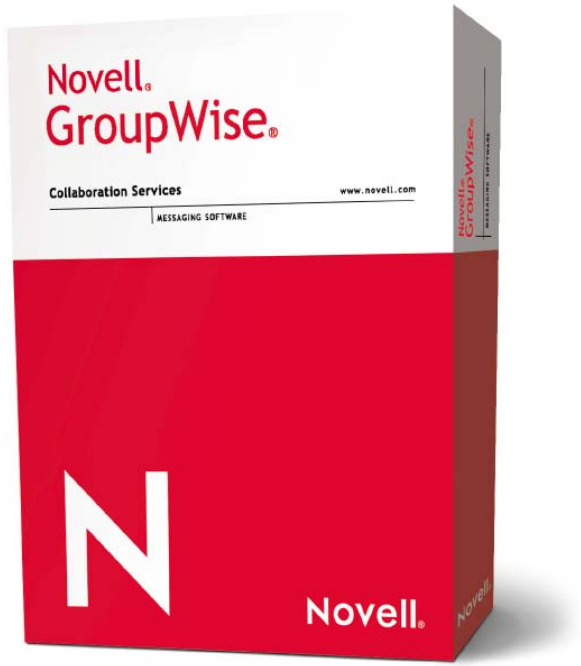
Introducing GroupWise 6.5

Highest level of security

Flexible accessibility

Lower total cost of ownership



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Growing momentum

1 Press and Analysts

- In Q1 Gartner Group upgraded Novell Collaboration to "Positive" rating
- **20** positive press articles in Q1

Readers' Choice
Best Collaboration Product- 2002
InfoWorld LEAD WITH KNOWLEDGE

2 With Partners

- With this release, Novell has made great strides in increasing the number and quality of its partnerships.
  --Gartner Group
  Advisor Media
  GroupWise Summit
  Las Vegas, June 2003

3 With Customers

- 34 million users
  (IDC, July 2002)
- Four consecutive quarters of year-over-year growth
- 2002 Revenue up 5.8% over 2001
- New license revenue 34% of overall revenue
  (up 8% from Q1 '02)

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GroupWise 6.5

If you worry about:

- Security
- Stability
- Spam
- Administration OH

Then

GroupWise is for you!

"I've worked for several healthcare organizations during the past 15 years, and I'm a firm believer that Novell simplifies virtually every aspect of managing a network. With Microsoft, the performance just isn't there and we got tired of their 'patch of the week.' There is no way to efficiently manage a network of any size without Novell at the heart of it."

The CIO of a Midwestern Hospital

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GroupWise 6.5 Infrastructure

Improved protection

- GWIA black-list subscription
- Aggressive end-user junk-mail control

Superior Security

- 128-bit SSL over-the-wire encryption
- Support for standards-based and behind the firewall content filtering and virus scanning
- Secure Enterprise Instant Messaging

Platform Extensibility

- IMAP4 at the POA (including support for Outlook and Entourage)
- Trusted application (server-side access to the information store)

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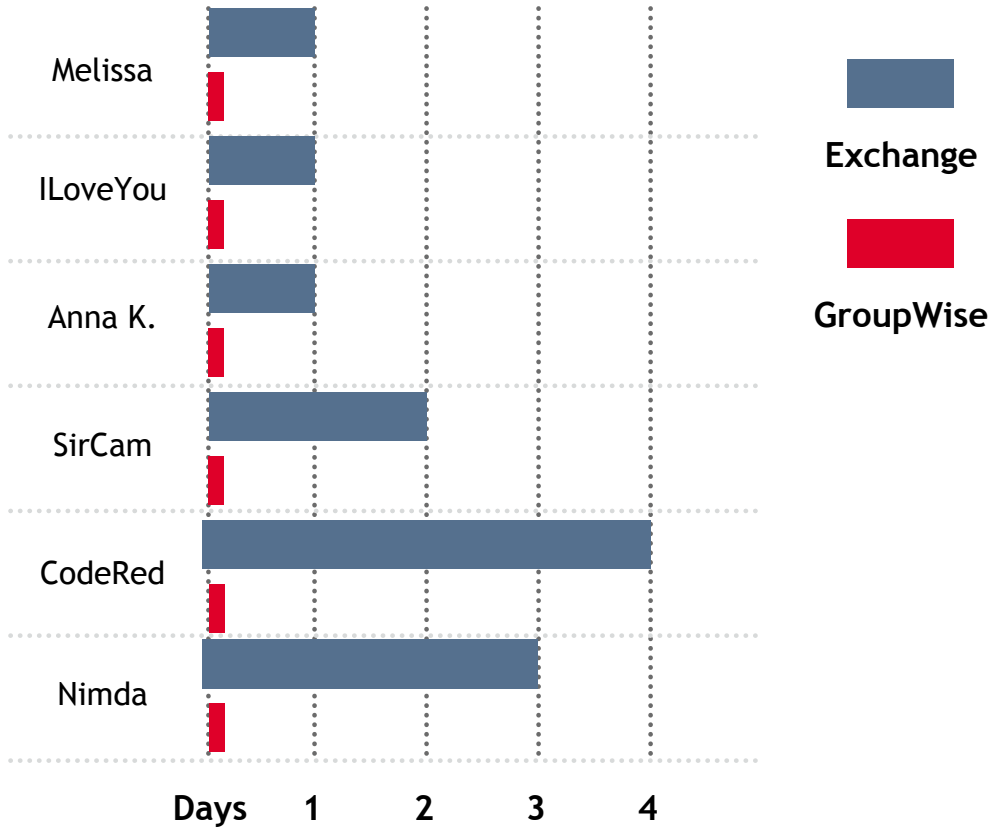
Highest levels of security

Average System Downtime

- One GroupWise security patch since 1998 for which there are no reported customer breaches—compared to 50 major security patches for Exchange
- Server and client anti-spam tools to keep spam from becoming corporate email
- Secure Instant Messaging behind the firewall and via SSL



Source: Viable Solutions

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Highest levels of security

"We decided to migrate from Microsoft Exchange to GroupWise because it was the most secure platform available…we've experienced zero downtime due to virus attacks."

-Gareth Wright, Technical Manager

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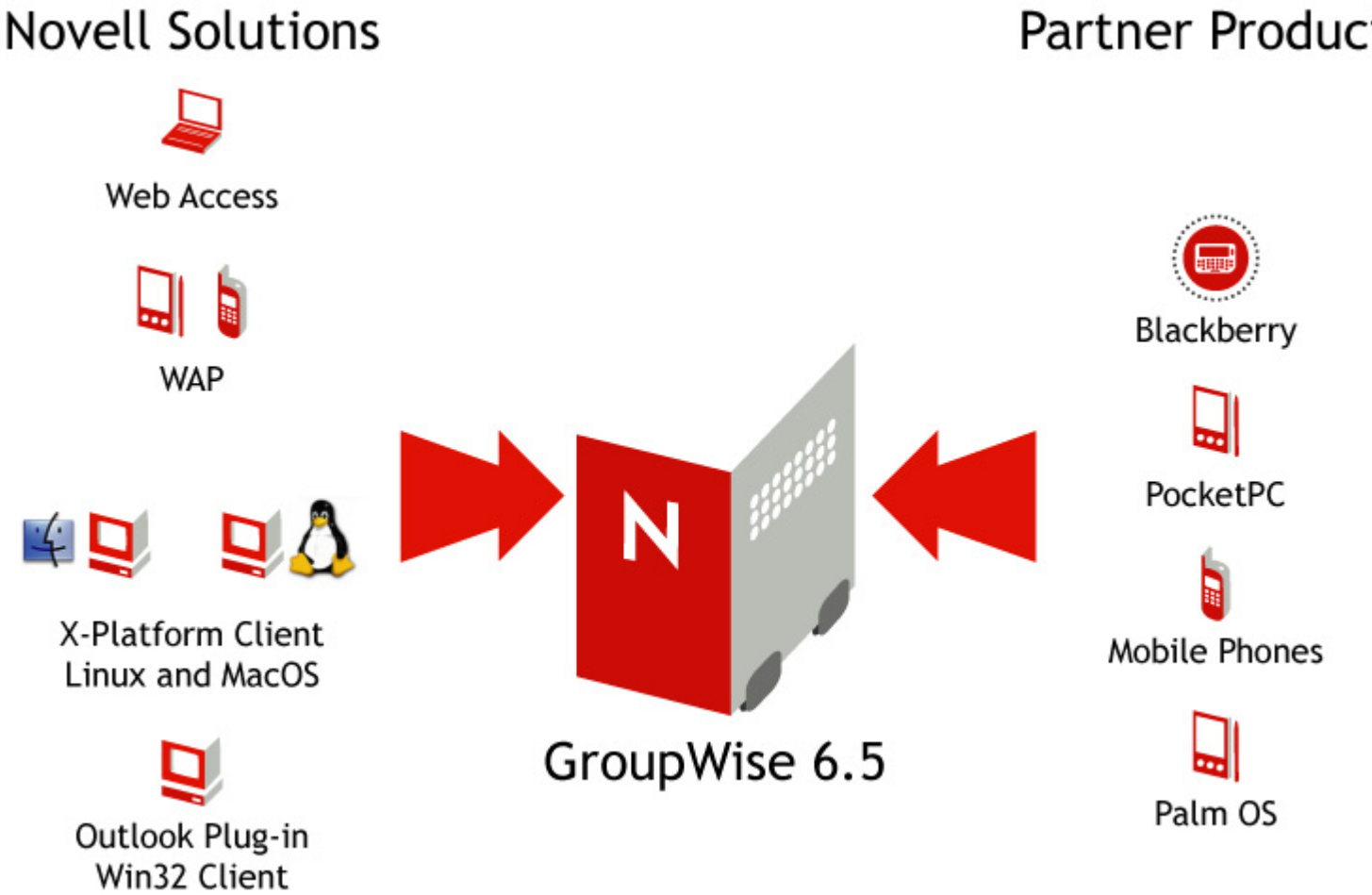
Flexible accessibility



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GroupWise 6.5 Client

Manage day-to-day workloads better with the Checklist feature that lets users call out and track all “to-do” items in their mailbox.

Personalize the subject line of emails for quick reference and intuitive access

Color code and prioritize your mail box and checklist items with the handy new Categories feature

Get rid of all those spam emails in your mailbox with the new Junk Mail tool

Manage your business contacts right in GroupWise with new history, comments, and business card views

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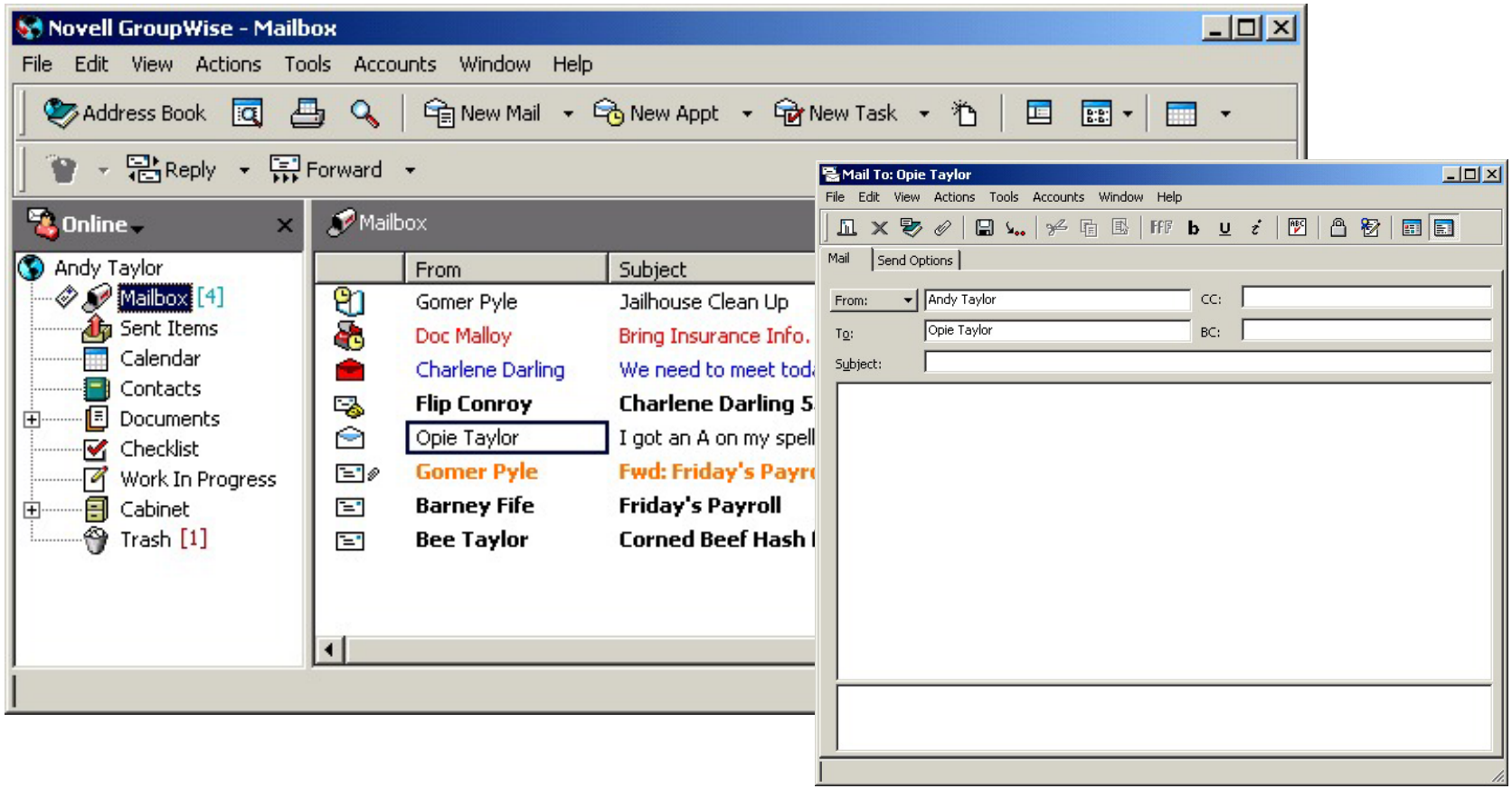
GroupWise 6.5 Main Window

New improved and user-tested interface



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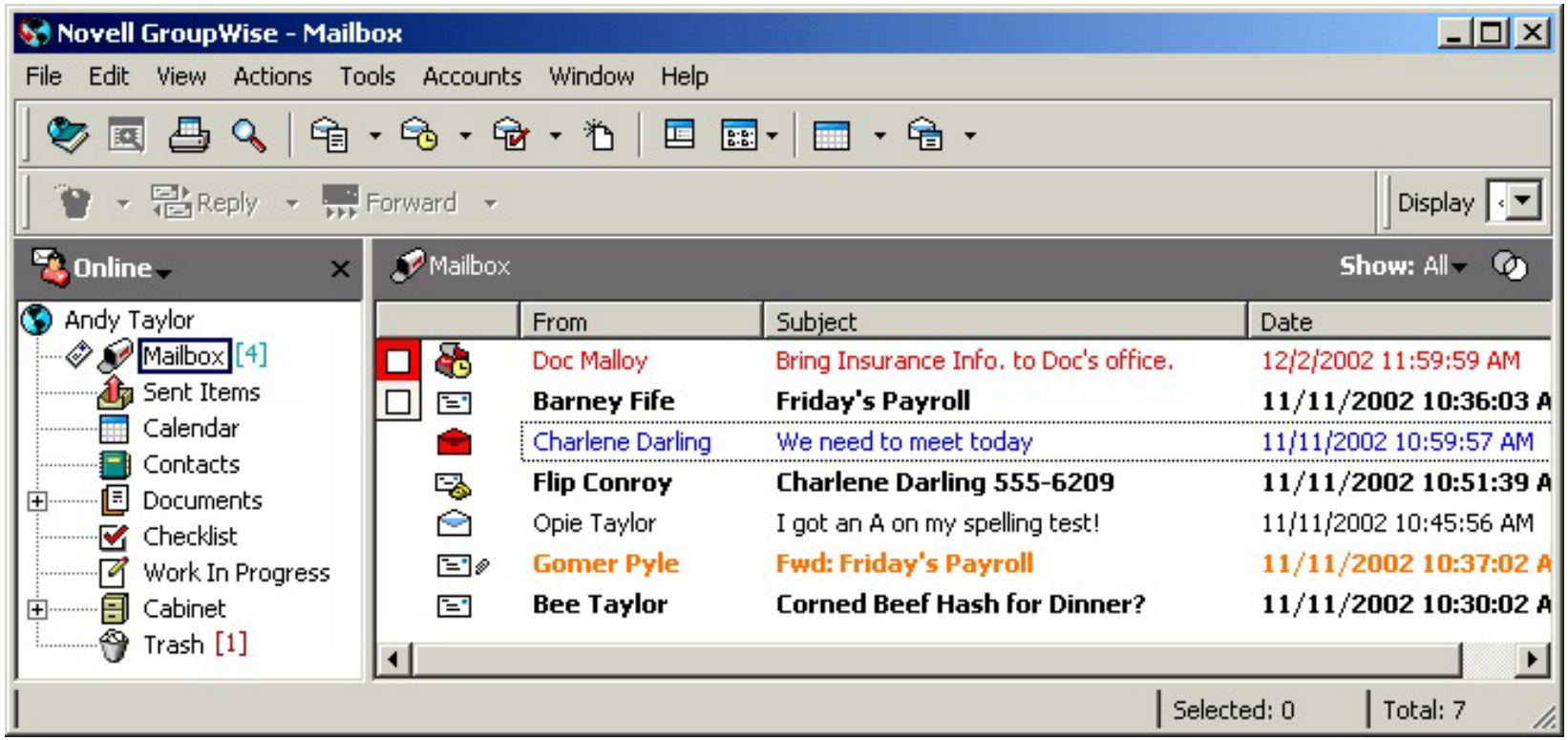
GroupWise 6.5 Checklist

New checklist and personalization attributes



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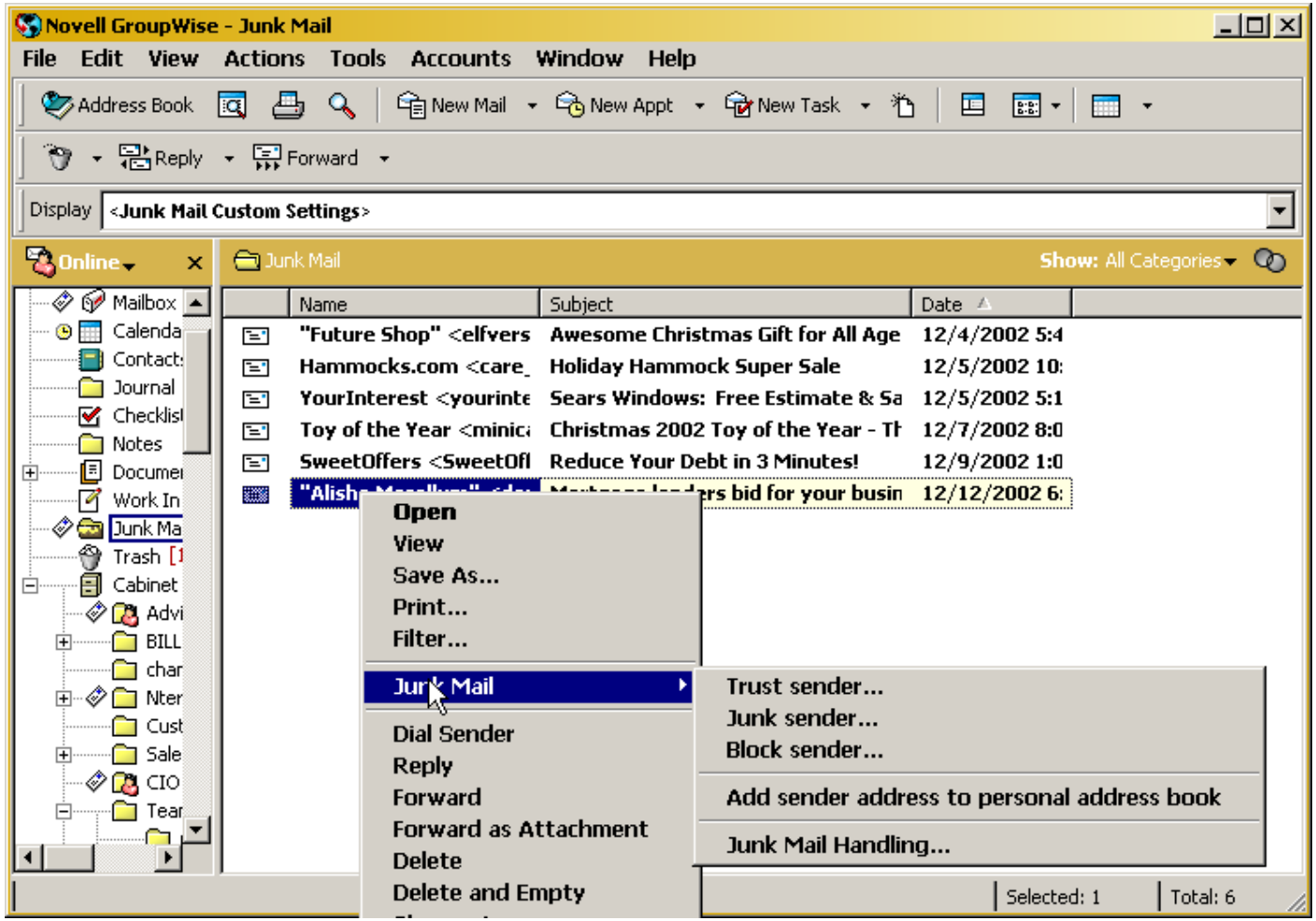
Spam Control



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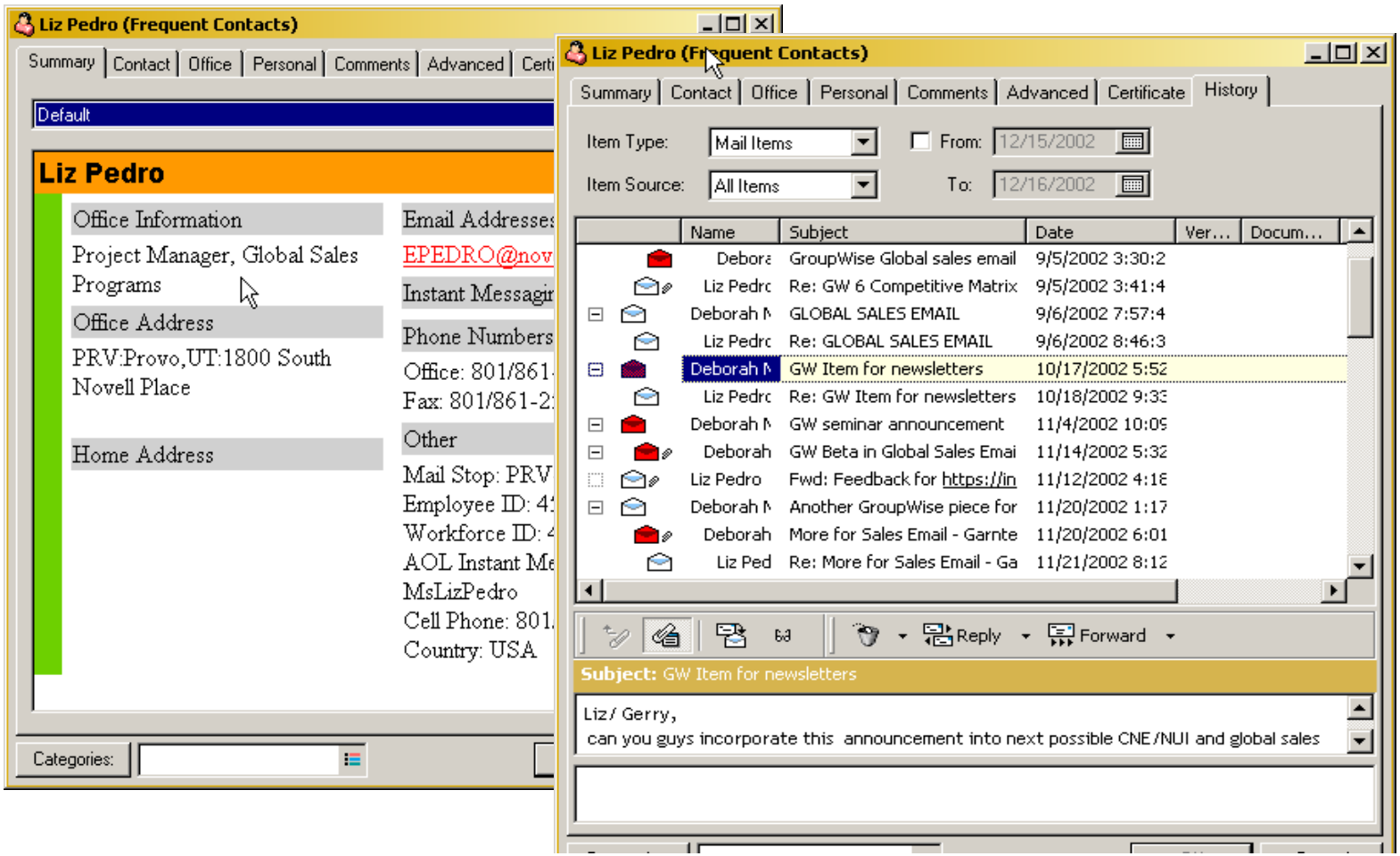
Contact Management



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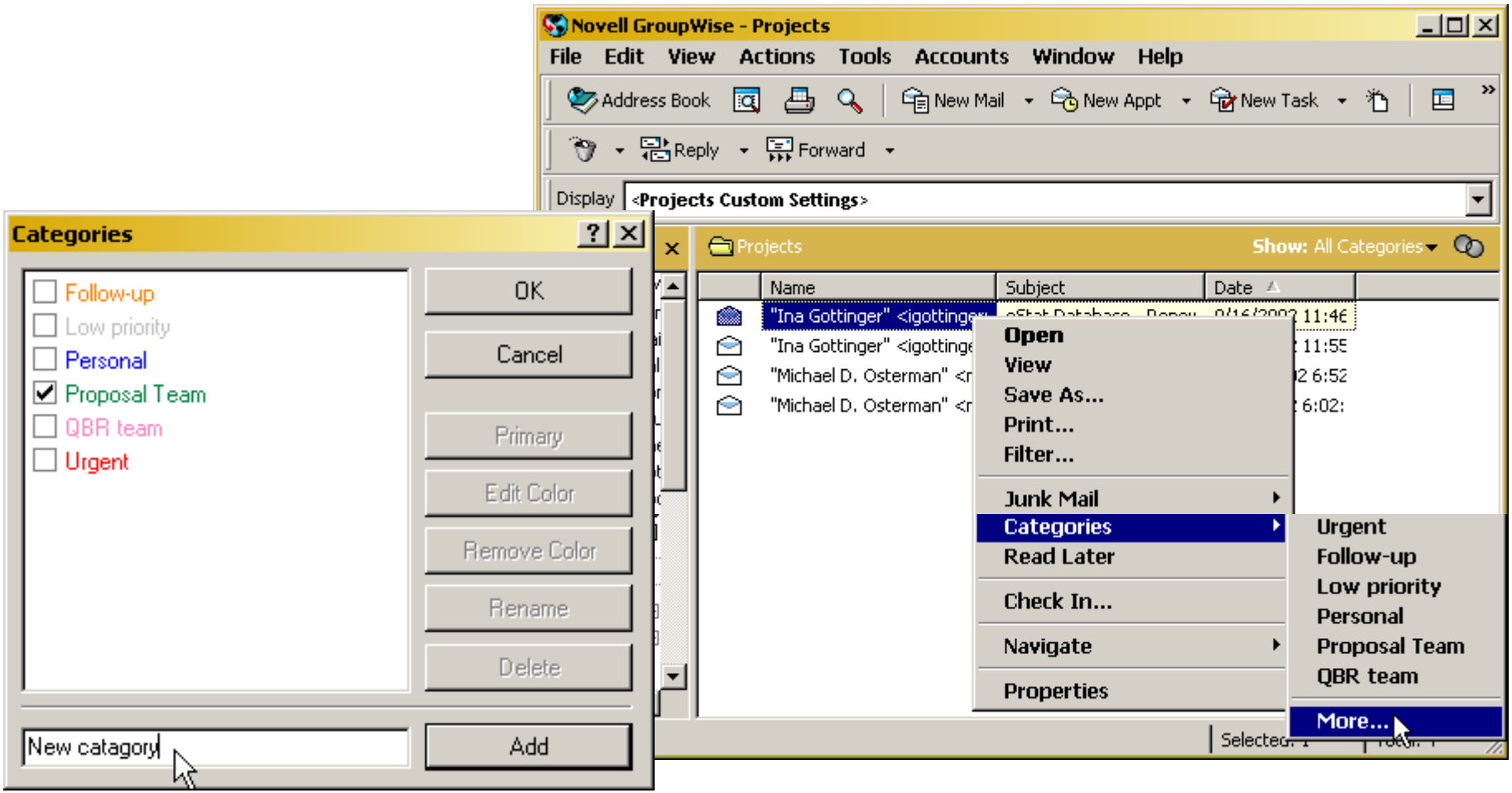
Categories



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The Cross-Platform Java Client:

Java-based client

- Highly portable, highly supportable code-base
- Runs on Mac OS, Linux, Solaris, and Win32 desktops.
- Supports the GroupWise 6 and GroupWise 6.5 architecture
- Uses XML for data communications with the server

80/20 Solution suitable as a ‘habitat’ for most end-users

- Looks and feels like the Win32 client
- Can perform any function WebAccess can perform
- 1st-generation Offline mode (store format differs from GW archive/remote)

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The Cross-Platform Java Client:

Where is it going? What does it mean?

Version 1.0

- Currently in public beta in the fall
- Scheduled to ship as part of the Sequoia release

Future Versions

- Evaluating the possibilities of putting the GroupWise Engine in it, for native GW Archive, Caching, Remote, and Document Management

Native Windows Client

- Continue to innovate
- Drive features into Java Client wherever possible

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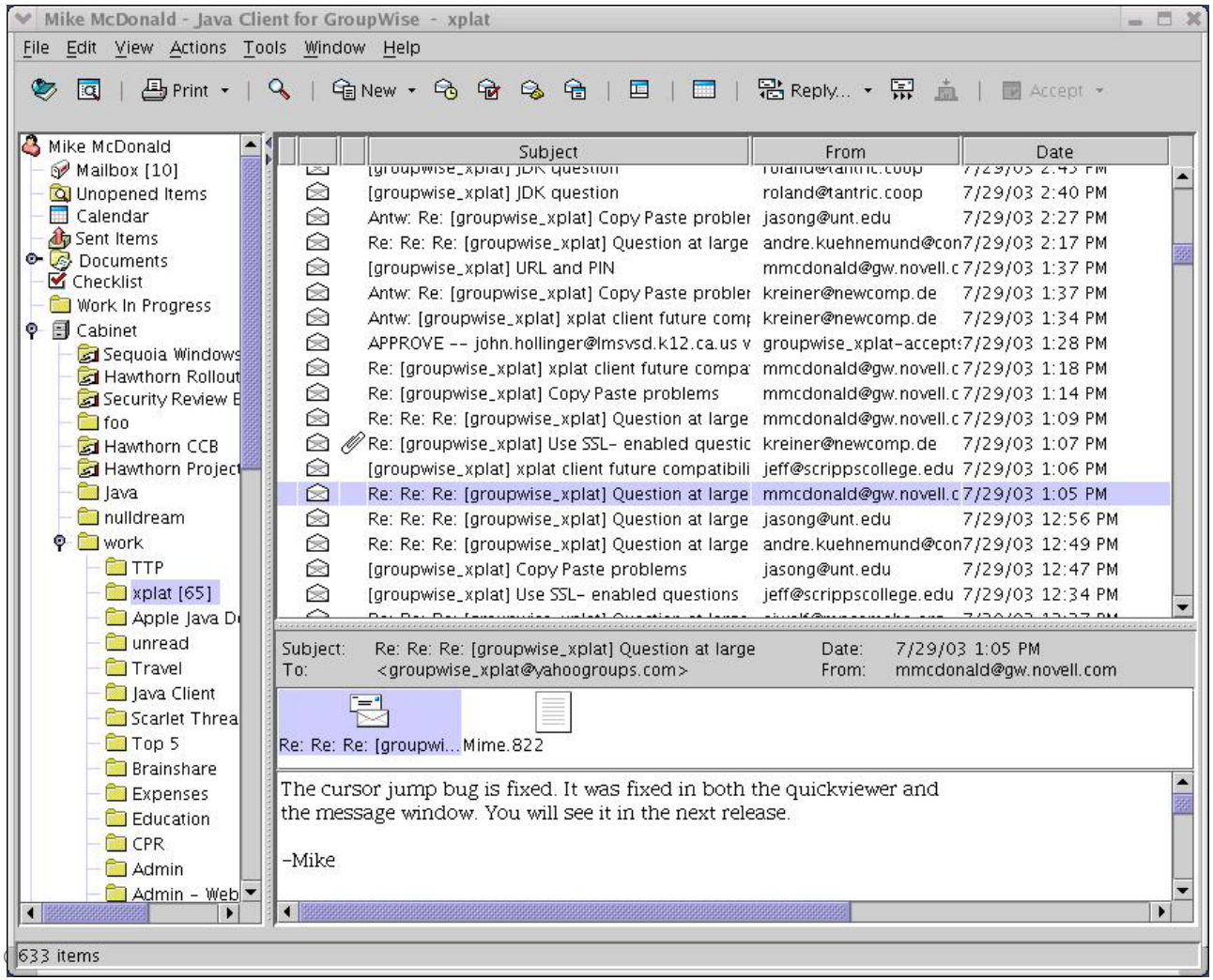
The Cross-Platform Java Client:



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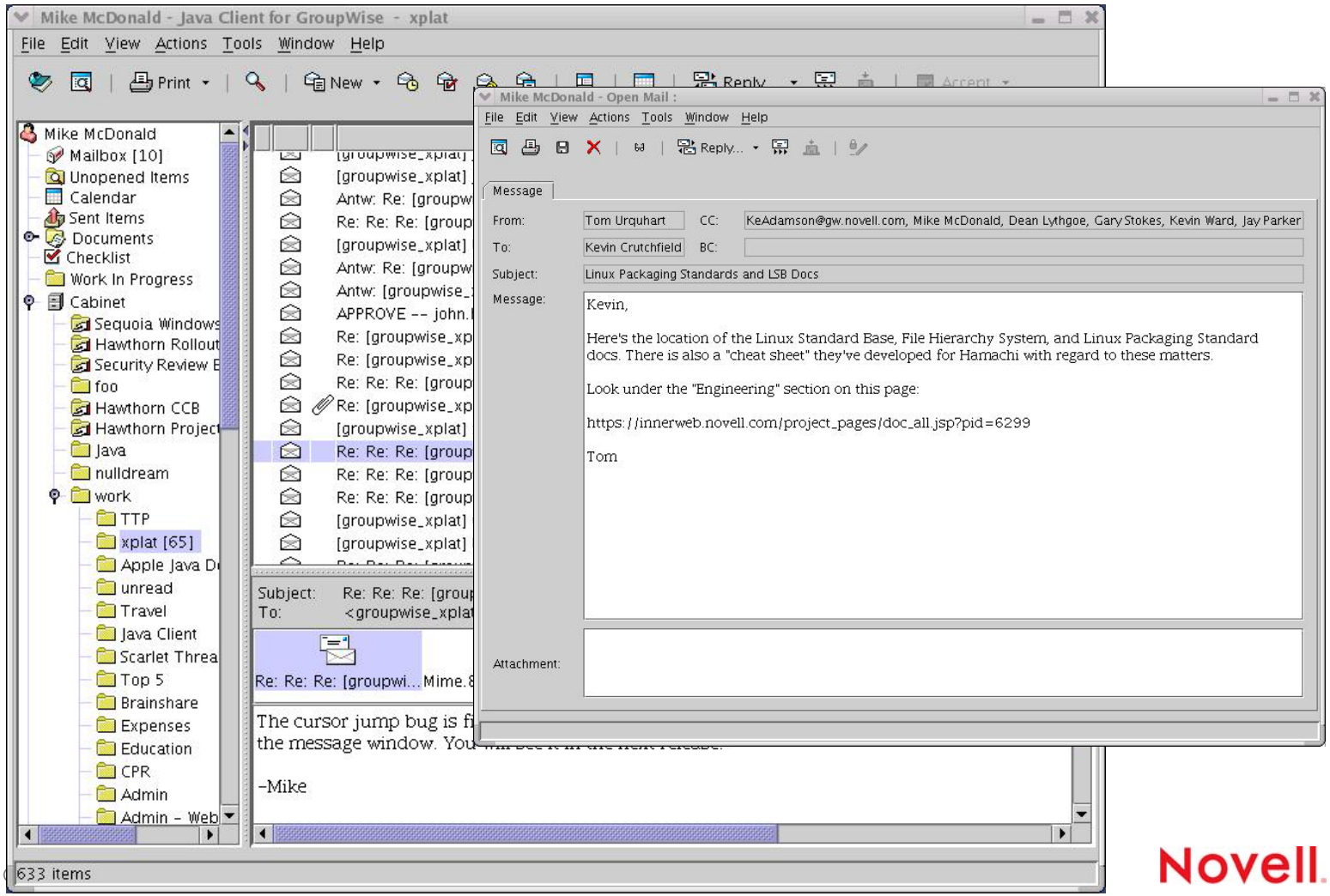
Message window



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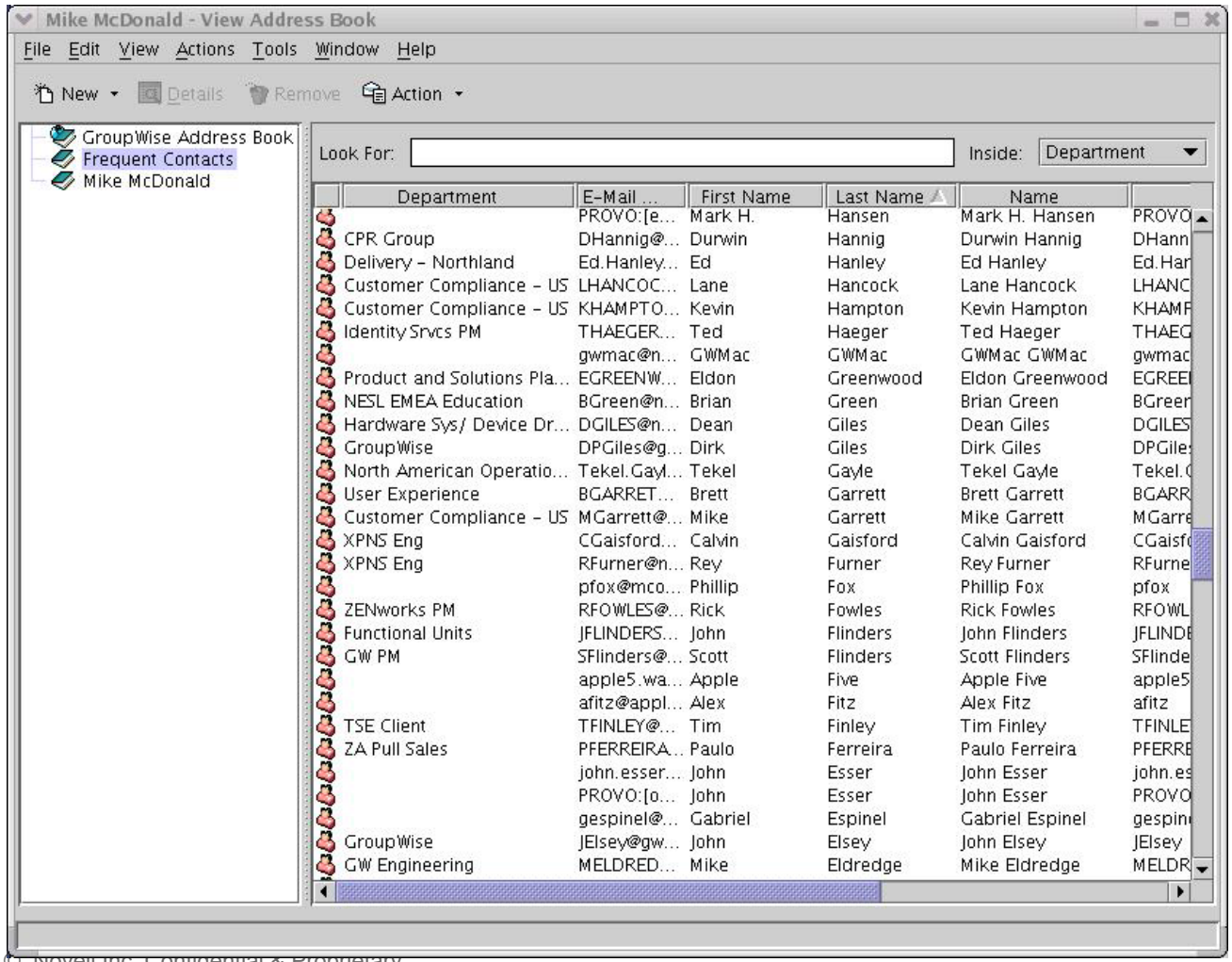
Address book



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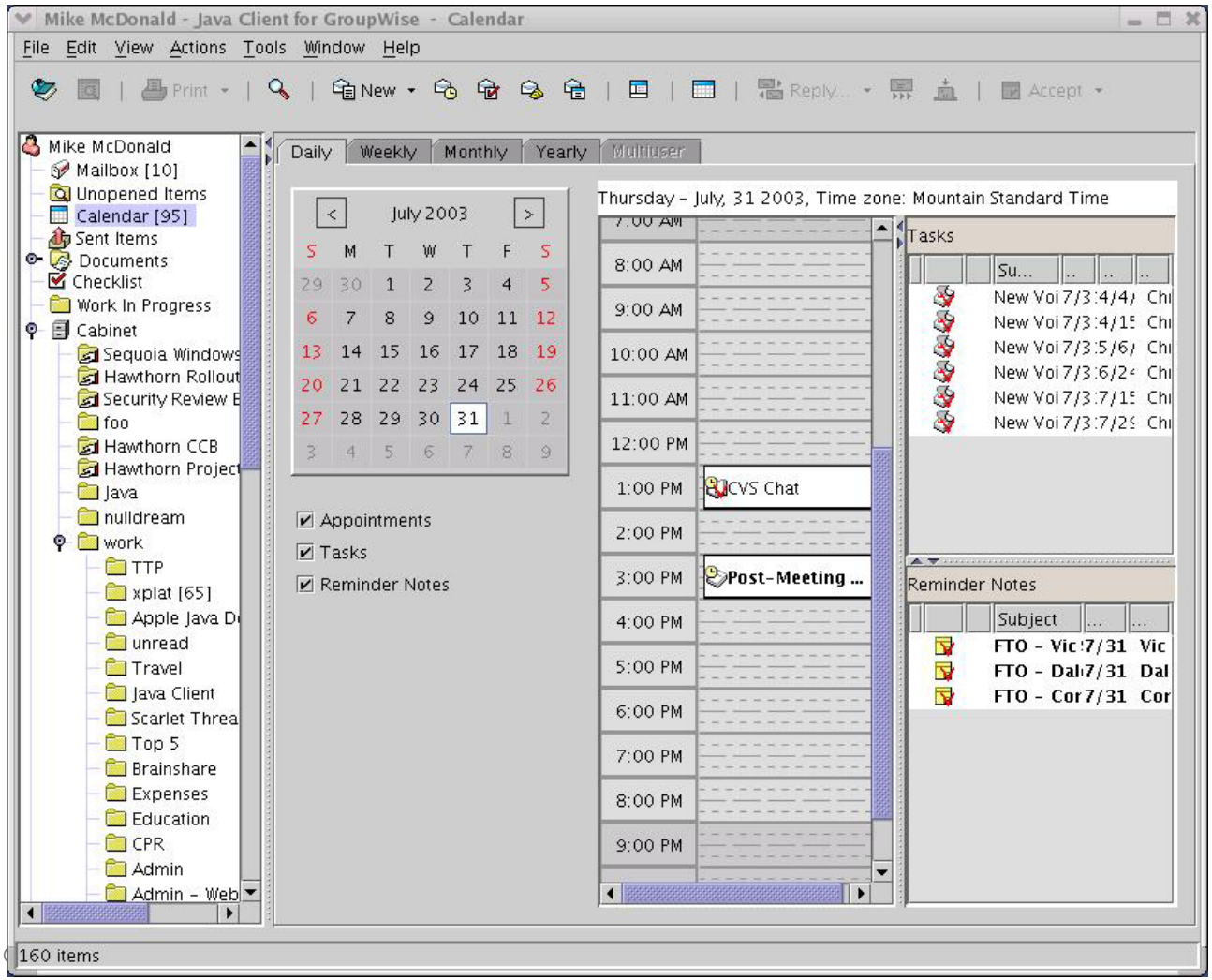
Calendar



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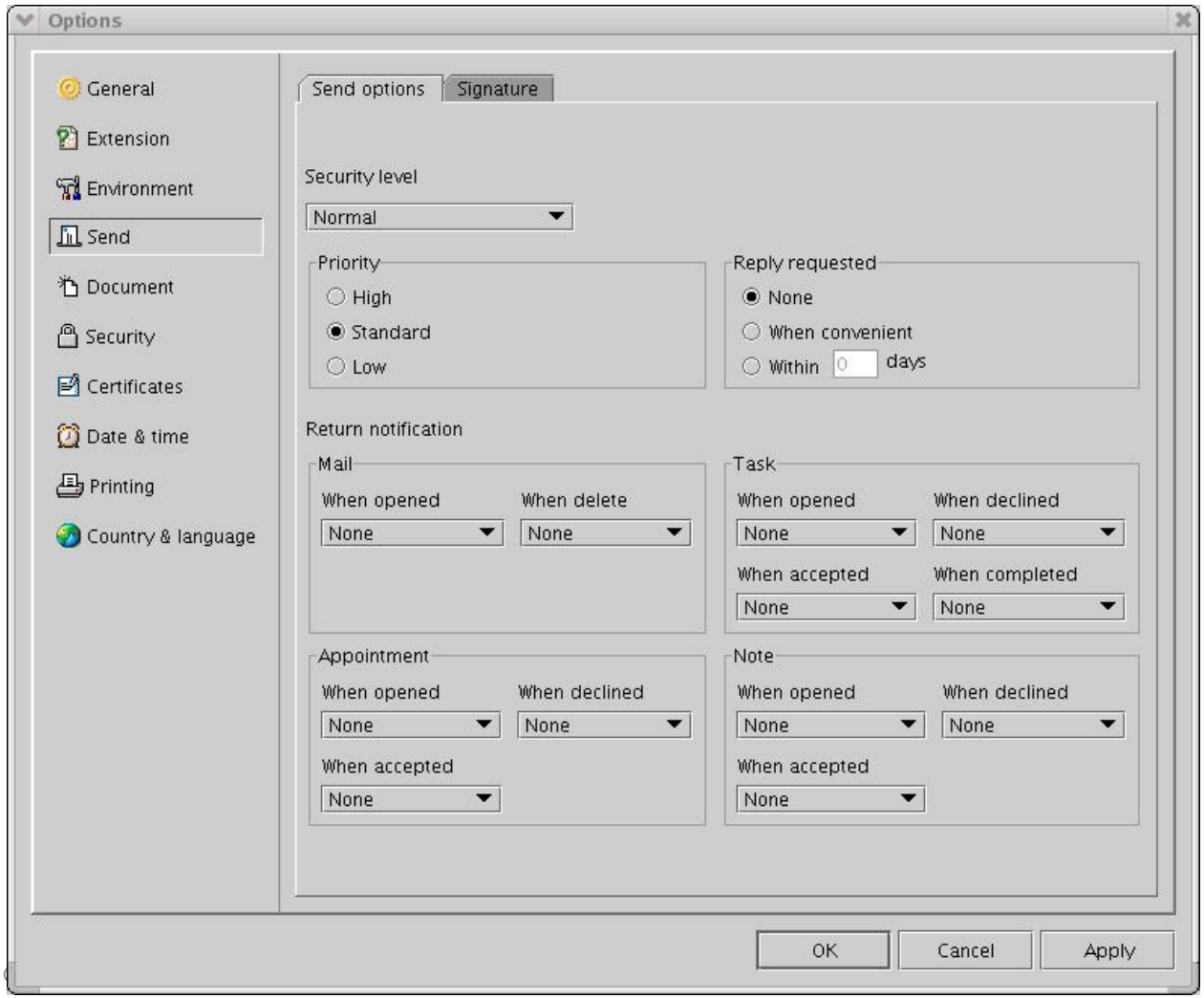
Options



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GroupWise Messenger 1.0

Basic Instant Messaging Functionality

- Presence detection – Online, Idle, Away
- Custom Away messages, and “appear offline”
- One-on-one or multi-user conversations
- Import and export IM Contact lists
- Directory-enabled lookup - You can find ‘screen names’ using real names, or your company’s user ID naming conventions

What’s missing in the 1.0 release?

- *Public service connectivity – No AOL, MSN, Yahoo, or ICQ access*
- *Emoticons, white-boarding*

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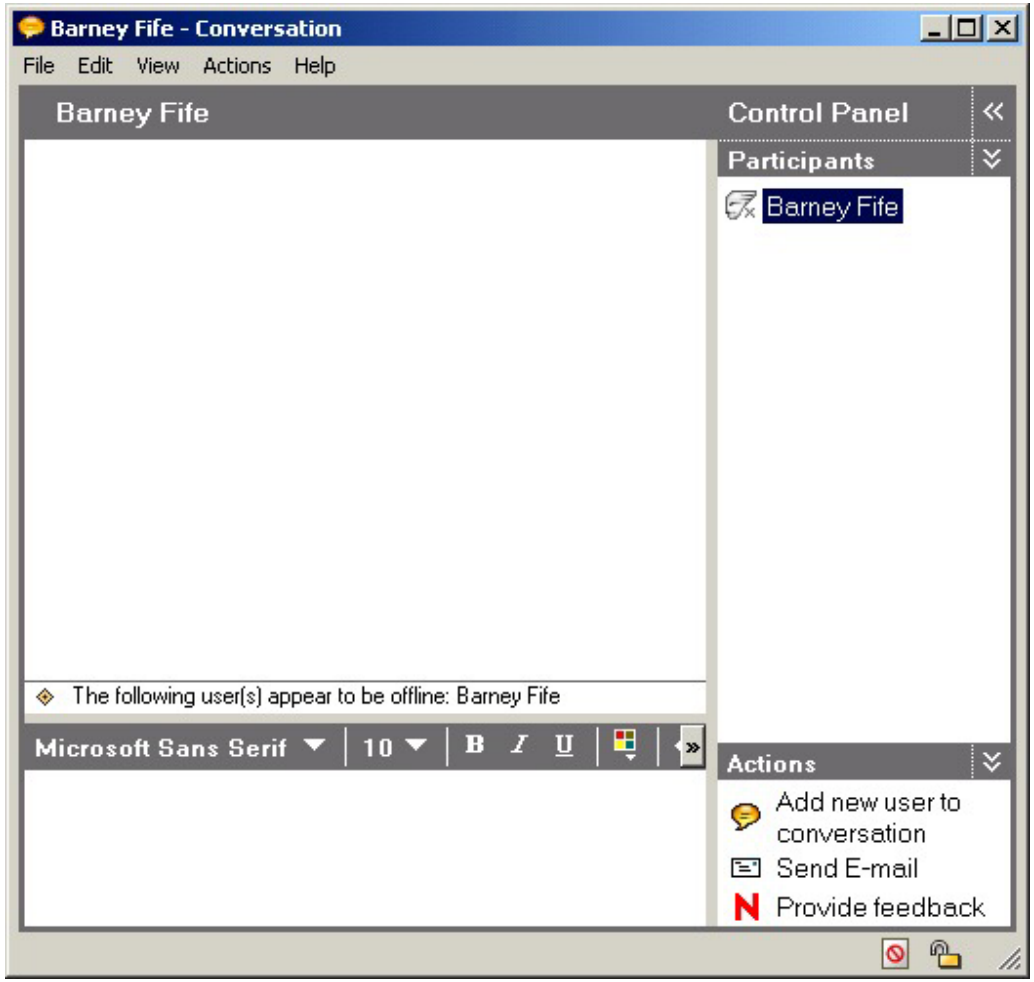
GroupWise 6.5 Messenger



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Low TCO

"I have administered both Exchange and Lotus and this is by far the most cost effective and admin friendly. It requires no training. This product in the best!"

-Candy Kaufman, Mecklenberg County, NC

4,500 GroupWise users / 1 administrator

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Low TCO

"I can't imagine there being an easier e-mail/workflow system to administer. I stepped in to the job three years ago with absolutely no experience, and I have never had a situation where my (then) lack of experience was an issue. GroupWise is rock-solid."

-Joe Zitnik, Henry Ford Community College

20,000 GroupWise users / 1 administrator

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Low TCO

"I have never used another system comparable to GroupWise."

-Nathan Parton, Thames Valley University
40,000 GroupWise users / 1 administrator

Host as many as 10,000 users on a single server!

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Easy to Extend

Maximize and extend your GroupWise investment with business solutions such as:

- *Mobile Device Synchronization (PDAs, RIM)*
- *Unified Messaging/Fax Integration*
- *Security (including anti-virus/anti-spam*
- *E-mail Archive and Back-up*
- *Workflow*
- *Document/Image Management*
- *Consulting & Training*
- *Custom Development Tools*
- *Contact Management and CRM*
- *Administration/Monitoring Tools*
- *Migration Tools*
- *Address Book Tools*

www.novell.com/groupwise/partners

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Growing partner community

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Novell Nterprise™ Linux Services

KERNEL:

The rank you will achieve when running your business on Novell Nterprise Linux Services.

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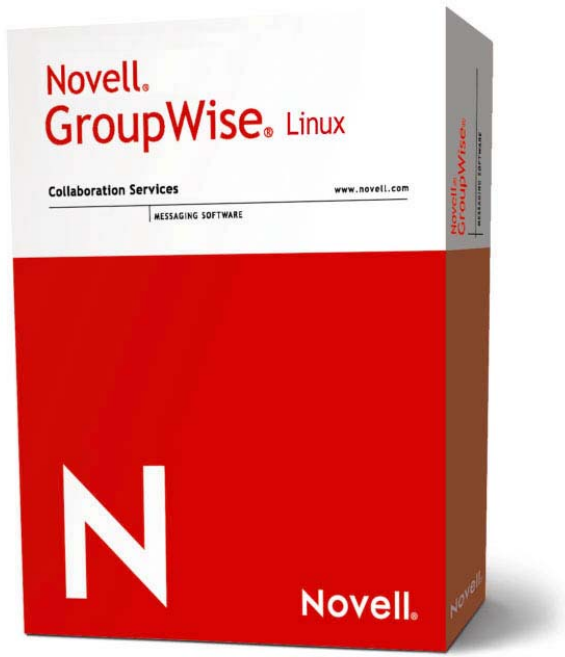
GroupWise 6.5 for Linux

- Email
- Calendaring/scheduling
- Address books
- Contact management
- Instant messaging
- Shared folders
- Document management



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Interest in GW for Linux

90% of GroupWise shops are interested in deploying Linux desktops

40% have already deployed Linux desktops in a production environment

Drivers

- Cost reduction (74%)
- Need alternative to Microsoft (61%)
- Security concerns (49%)

Source: Novell Survey 2003

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Interest in GW for Linux

- IDC predicts that standalone messaging on Linux in enterprises will increase 33% in next 3 years while all other platforms decline.
- Linux application servers are used more for messaging than any other application (42%).

Source – OpenEnterprise.com

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Release timeline

GroupWise Cross-Platform Client

- Now in Authorized Extended Beta
- www.novell.com/betaprogram/novellbeta.jsp
- Release in Q1 ’04

GroupWise Agents on Linux

- Beta - Fall ‘03
- Release in Q1 ‘04

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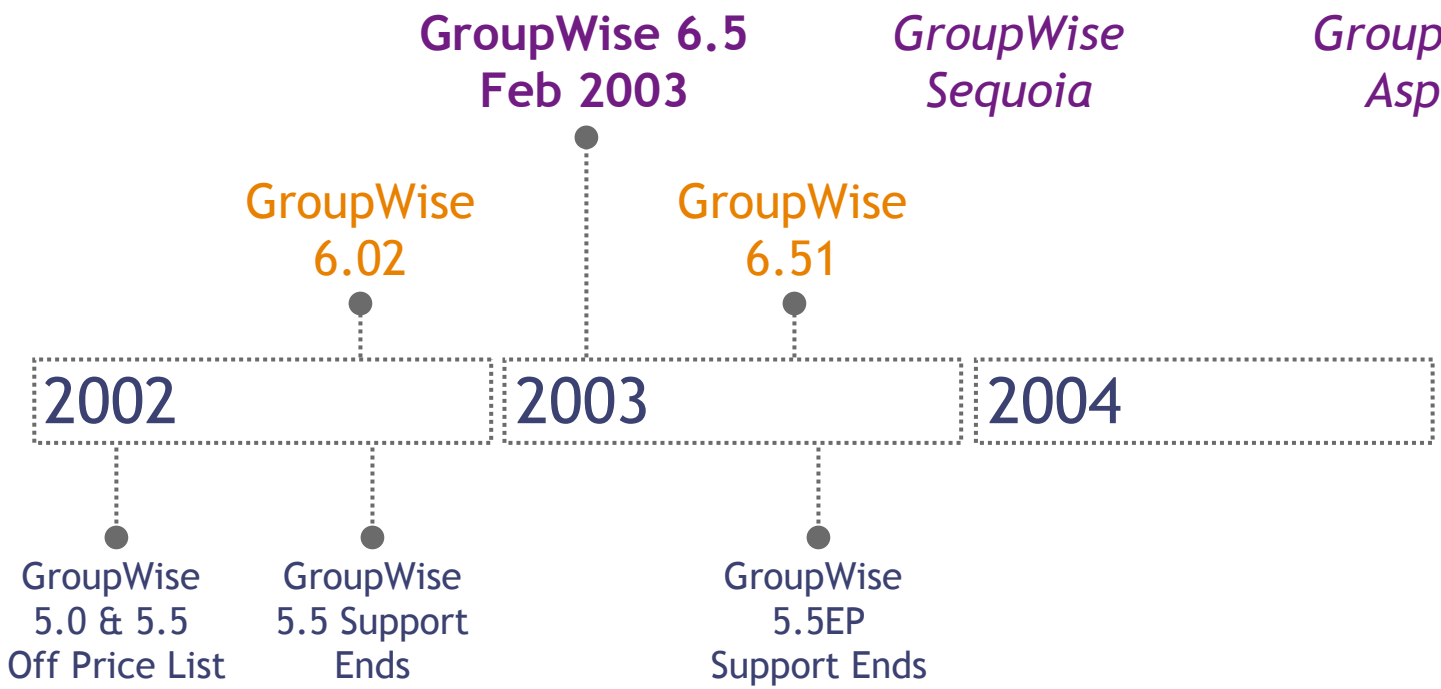
Novell GroupWise roadmap



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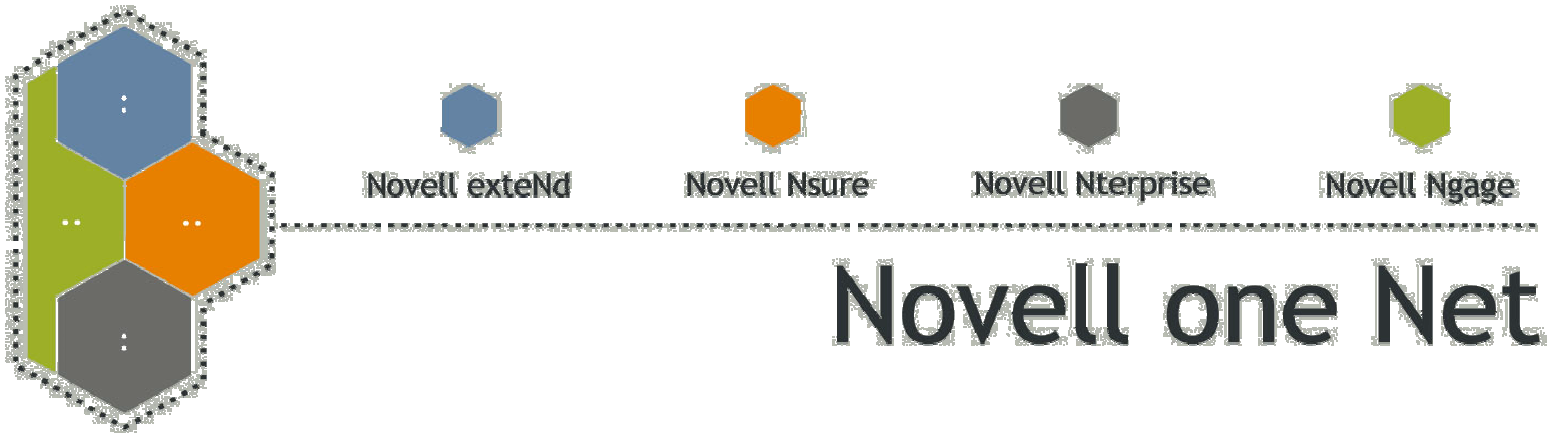
Novell vision



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