# Migrating to a Service Oriented Architecture with BEA

**Steve Rothman** 

Principal Deloitte Consulting





# HP WORLD 2003 Solutions and Technology Conference & Expo

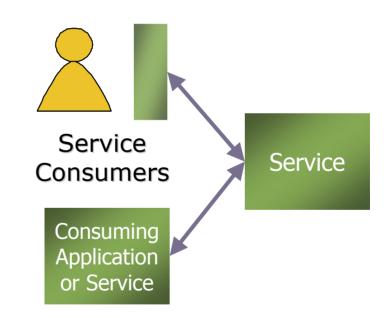
### **Agenda**

- Background
- An Enterprise Service Oriented Architecture Perspective
- Service Oriented Development of Applications
- Migration
- Economics Finding the Money
- Where should you go from here?
- Conclusion



#### Gartner defines a Service Oriented Architecture as...

...a software architecture that starts with an interface definition and builds the entire application as a topology of interfaces, interface implementations and interface calls... SOA is a relationship of services and service consumers





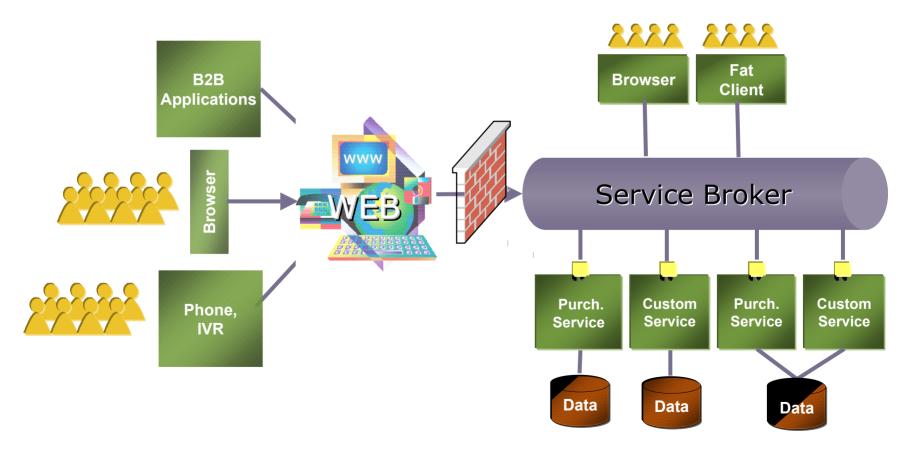
Service Oriented Architecture is not just about...

- Interoperability
- Integration and Connectivity
- "Next Generation" EAI
- Web Services
- Location Transparency

It requires a company to rethink how application functionality is architected, designed, acquired, built and delivered

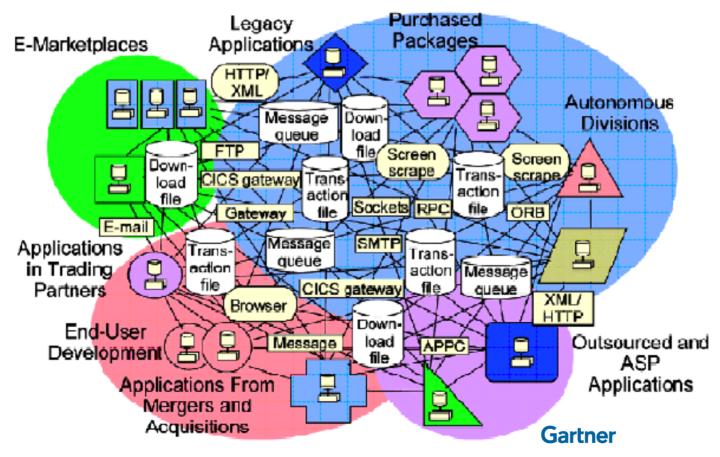


In a perfect world, a company's Service Oriented Architecture might look something like this:



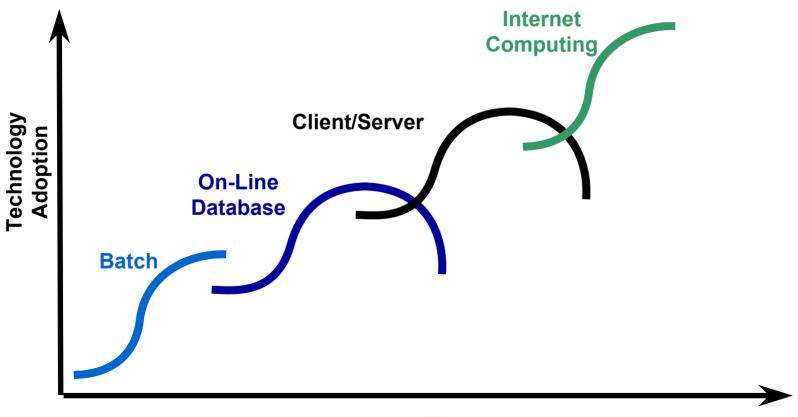


Unfortunately, just about every company has a legacy system environment that looks something like this....





...that includes critical business applications that were developed in each of the prior Solution Eras....



# HP WORLD 2003 Solutions and Technology Conference & Expo

### **Background**

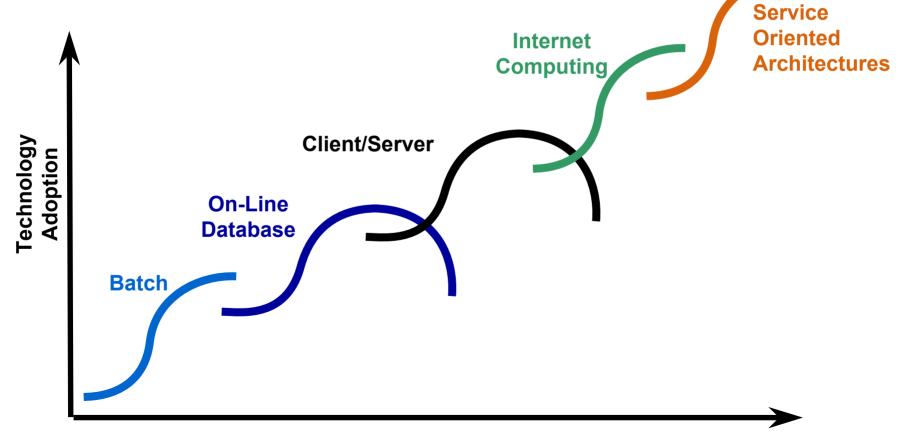
During each of the prior eras there were "breakthroughs" that were going to revolutionalize the way that systems were constructed, including:

- Integrated Data Dictionaries
- Computer Aided Software Engineering (CASE)
- Information Engineering
- Object Oriented Development
- CORBA
- Component Based Development

However, none of these earlier breakthroughs were as successful and pervasive as their promoters predicted



Many technologists would agree that Service Oriented Architectures will be the "Next Big Thing"....



# HP WORLD 2003 Solutions and Technology Conference & Expo

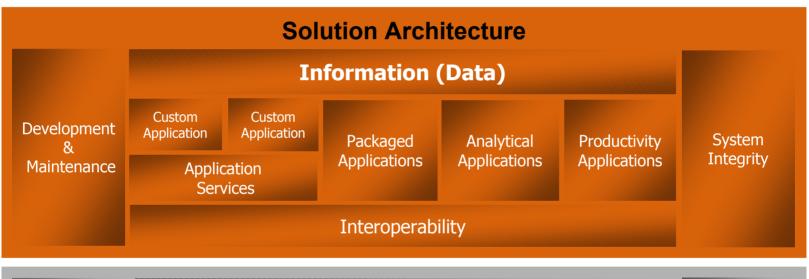
### **Background**

Why will Service Oriented Architectures be more successful than the previous technology "Silver Bullets"?

- Standards based / Technology Independent
- Supported by the entire industry
  - i.e. Microsoft is playing
- Software vendors and other providers are investing heavily to make implementations simpler
- SOA enables new business models that drive dramatic business benefits
  - Extended Enterprise Computing
- Scalable
- Leverages the huge investment in Internet Infrastructure and Technology
- Investment Protection



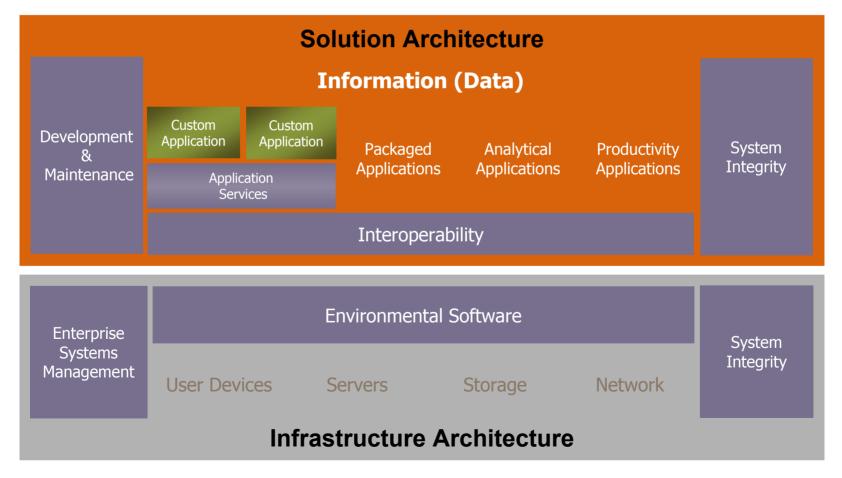
Any discussion about Service Oriented Architecture needs to start with a definition of "Architecture"





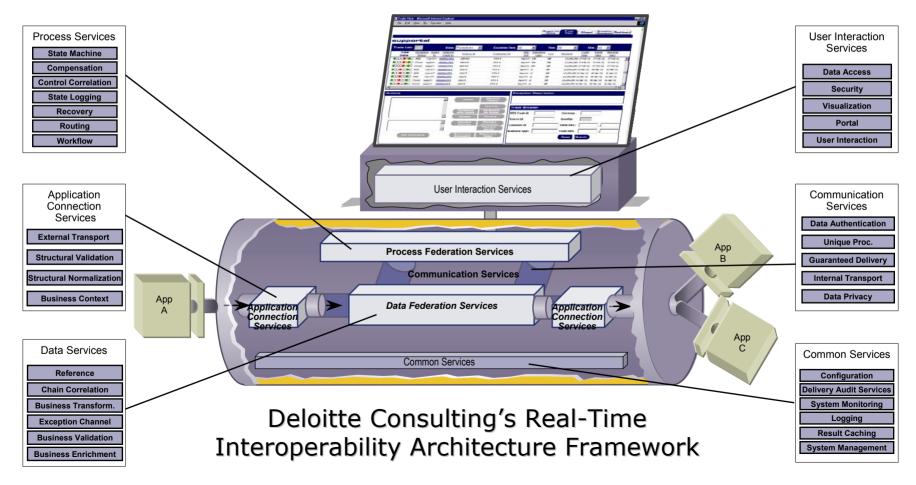


An Enterprise Service Oriented Architecture needs to explicitly address the following areas:



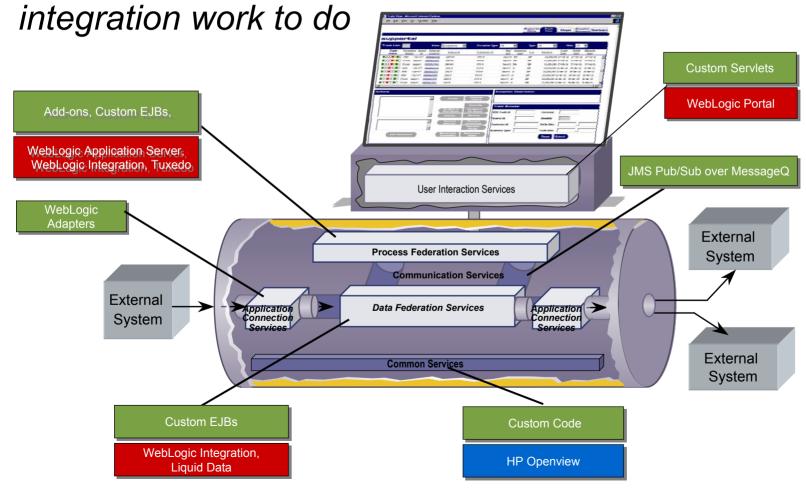


The heart of a Service Oriented Architecture is a robust Interoperability Architecture





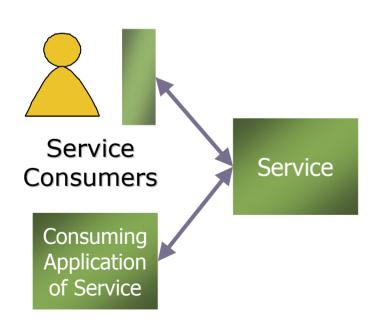
Although vendors provide a vast majority of what is required, there is still a fair amount of development and

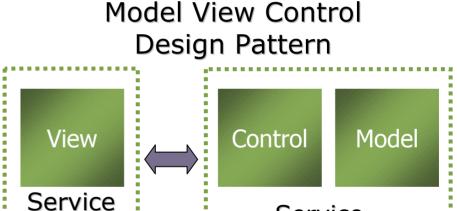


# Service Oriented Development of Applications (SODA)



Developers need to leverage proven Software Engineering practices to Architect and Build Service Oriented Applications





Service

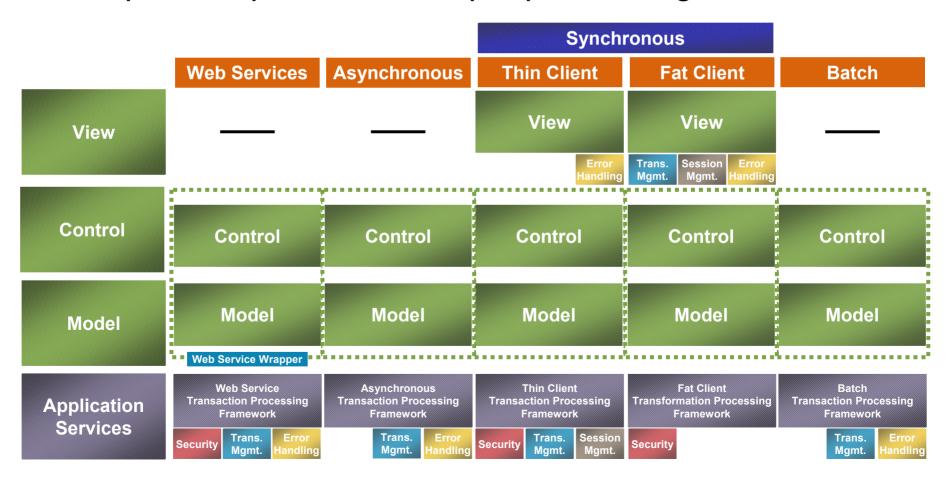
Reusable Application Frameworks and Services

Consumer:



### **SODA Engineering**

To be cost effective, Services need to be architected and developed to operate in multiple processing architectures





### **Development and Maintenance**

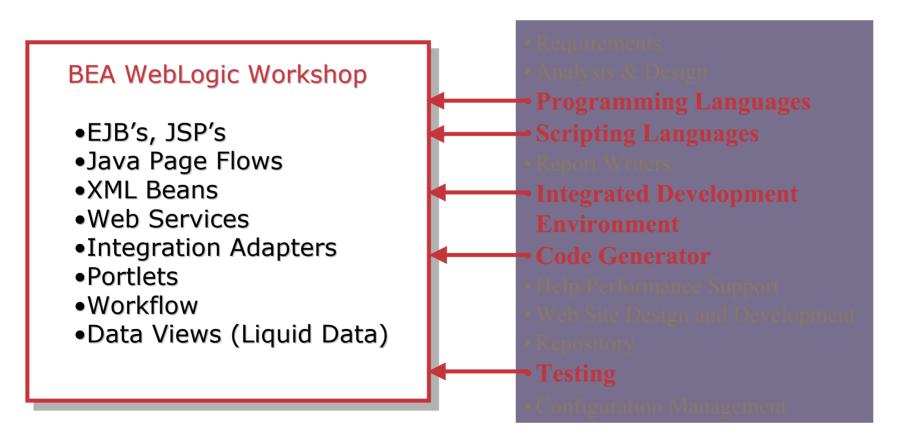
SODA requires an integrated Development and Maintenance Architecture, most of which should look pretty familiar

- Requirements
- Analysis & Design
- Programming Languages
- Scripting Languages
- Report Writers
- Integrated Development
  Environment
- Code Generator
- Help/Performance Support
- Web Site Design and Development
- Repository
- Testing
- Configuration Management



### **Development and Maintenance**

BEA Weblogic Workshop provides a unified, simple, and extensible IDE that allows All Developers to build and unit test:





### **Migration**

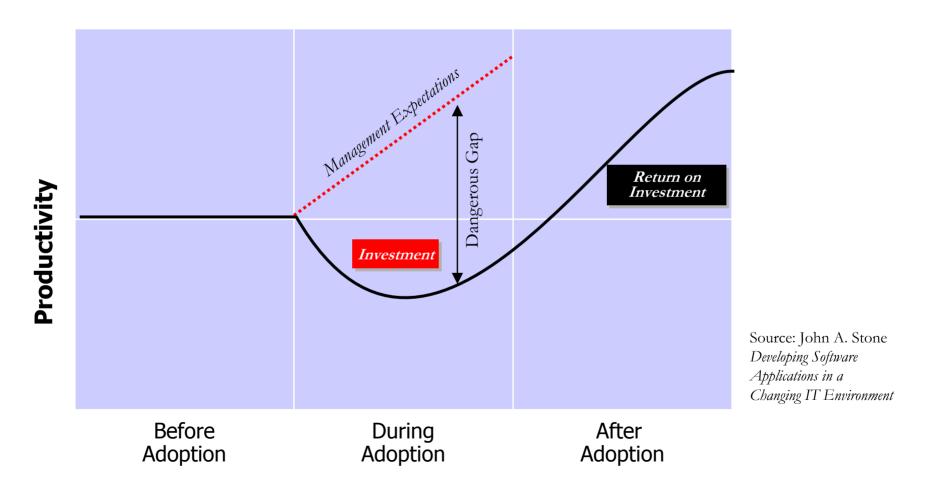
### Companies have historically made several critical mistakes when migrating to a new technology:

- Believing in a Technology "Silver Bullet"
- Management by Magazine
- Technology for technology's sake
- Coupling the introduction of a new technology with the development of a mission critical business application
- "Build it and they will come"
- Underestimating:
  - the investments required
  - the amount of training required
  - the learning curve
- Over committing to "make the sale"



### **Migration**

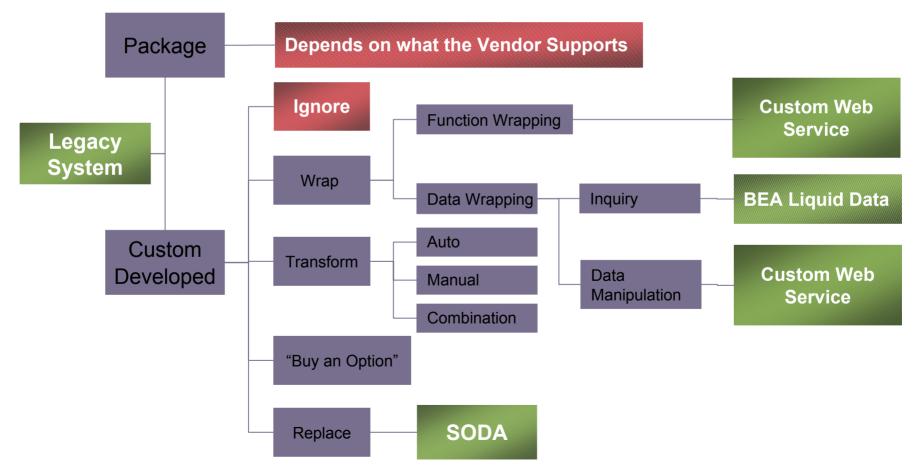
### Making the transition to a new technology is risky....





### **Migration Alternatives**

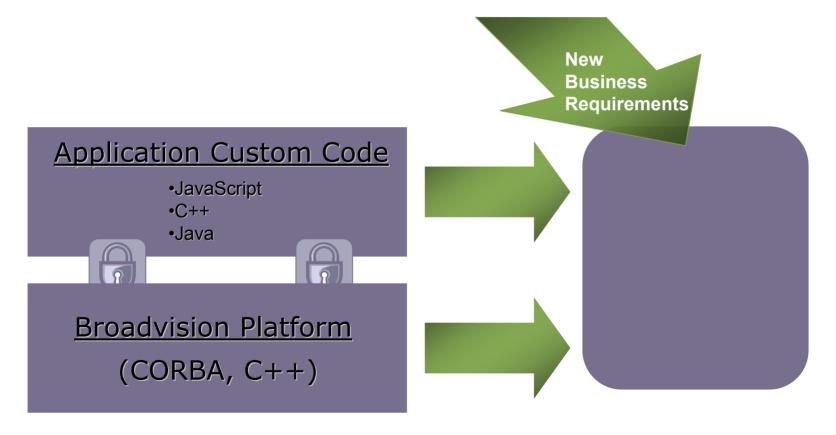
Companies have several options for migrating existing application functionality, outlined in this decision tree





### **An Innovative Migration Example**

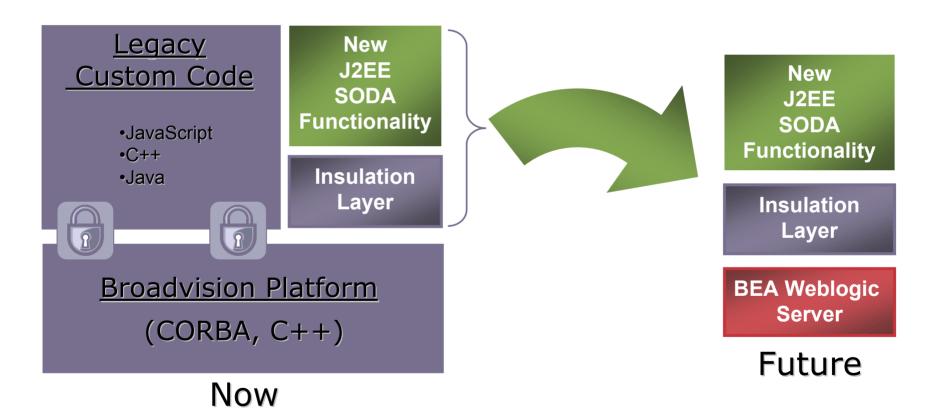
Many companies have Legacy 2nd Generation Portal Applications built on proprietary architectures





### **An Innovative Migration Example**

Rather than continue to invest in an obsolete platform...



You can "Buy an Option" to migrate in the future



### **Migration**

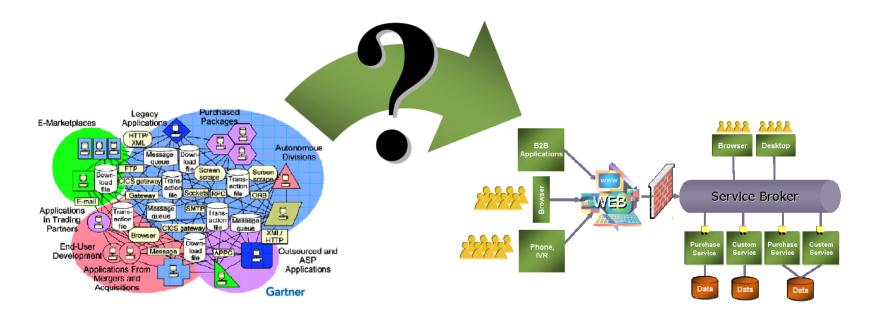
# Success with any new technology requires investments (time and \$) in Capability Creation

- This includes the things you need to buy:
  - Technology and Tools
- Creation of an SOA Center of Excellence with responsibility for:
  - Methodology
  - Standards
  - Reusable Frameworks and Services
- And sufficient time for:
  - Training
  - Proof of Concept and low risk Pilot Projects
  - Learning Curve



### **Migration Conclusion**

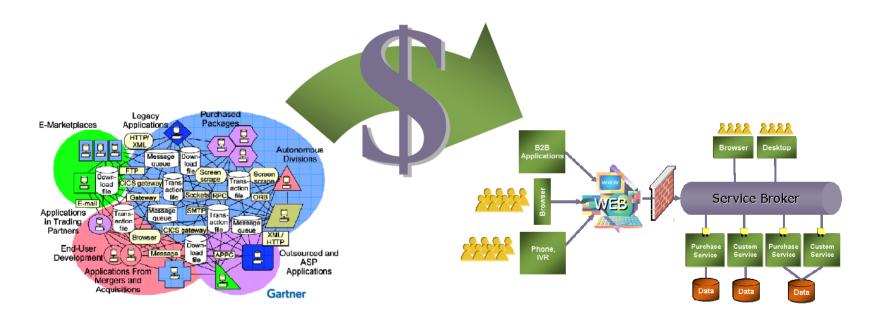
What is the most significant requirement for migrating to a Service Oriented Approach?





### **Migration Conclusion**

What is the most significant requirement for migrating to a Service Oriented Approach?



FUNDING! How are you going to pay for it?

# HP WORLD 2003 Solutions and Technology Conference & Expo

### **Economics**

# The costs to migrate to a Service Oriented Approach will be significant

#### **Single Application Investment**

- New Software
- New Hardware
- (Re)develop & Implement
- Retrain Users....

#### **Capability Investment**

- Tools
- Training
- Learning Curve



Rarely will an organization be able to justify migrating to a Service Oriented Architecture solely on the IT

Benefits

#### **Single Application Investment**

- New Software
- New Hardware
- (Re)develop & Implement
- Retrain Users.....

#### **Capability Investment**

- Tools
- Training
- Learning Curve

Costs

#### **IT Benefits**

- Reduced Software Maintenance
- Reduced Hardware Maintenance
- Reduced cost to implement new applications
- Reduced cost to support, maintain & enhance

Benefits



# One thing that an IT Organization can do is lower the cost/increase the IT Benefits of Migration

Category	Strategy
Hardware & Software acquisition cost	Get a little help from your friends     – BEA Life Raft Program     – HP/BEA Hardware Discounts     – BEA/HP Financing
Cost to (Re)develop / transformation	<ul> <li>Reduce the cost of the Transformation</li> <li>Effective tool enabled methodology</li> <li>Automate Transformation</li> <li>Testing "Factory"</li> <li>Off Shore</li> </ul>
• IT Benefits	<ul> <li>Find Additional (Related) Benefits</li> <li>Server consolidation</li> <li>Storage Consolidation</li> <li>Network Cost Reduction</li> </ul>
Tools, Training and Learning Curve	Capability Investment     Get this funded as an Enterprise level Strategic IT     Investment



The only way to fund the migration is with the business benefits that a new Service Oriented approach can deliver

#### **Single Application Investment**

- New Software
- New Hardware
- (Re)develop & Implement
- Retrain Users.....

#### **Capability Investment**

- Tools
- Training
- Learning Curve

Costs

#### **Business Benefits**

- Increased Revenue
- Reduced Cost
- Increased Asset Utilization

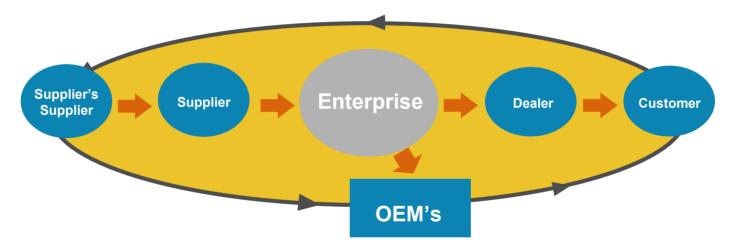
#### **IT Benefits**

- Reduced Software Maintenance
- Reduced Hardware Maintenance
- Reduced cost to implement new applications
- Reduced cost to support, maintain & enhance

Benefits



### Service Oriented Architecture is a key enabler of Extended Enterprise Computing....



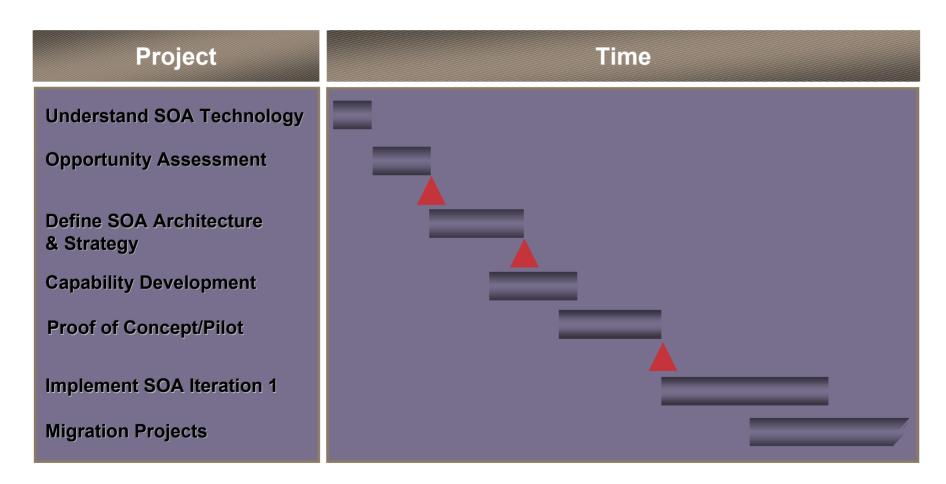
...which can drive the significant Business Benefits:

- Increased Revenue
  - Increased Customer Loyalty Easier to do Business With
- Reduced Administrative Costs
- Increased Asset Utilization
  - Increased Supply Chain Velocity Increased Inventory Turns
  - Reduced Float

# Where should you go from here?



### A Strawman SOA Migration Road Map



# HP WORLD 2003 Solutions and Technology Conference & Expo

### In Closing.....

- The Business Benefits of SOA are real
- The supporting technology and products are (almost) Ready for Prime Time
- SOA is primarily about Architecture
- Partner with a few technology suppliers who are compatible with your vision of SOA
- Walk before you run. Invest in:
  - Creation of an SOA Center of Excellence
  - Proof of Concept and Pilot Projects
- Get a little help from you friends to reduce your up front costs
- Find a Business Initiative with a favorable Business Case and Funding





Interex, Encompass and HP bring you a powerful new HP World.





