

Accelerating Business Value Creation With Reusable Architectures

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Learning Objectives

After hearing this presentation, you will know:

- How reusable architectures enable emerging computing models
- How reusable architectures lower total cost of ownership
- How Accenture and BEA teamed to implement the myBEA program in record time while reducing IT-related costs

Speaker's Background

Kevin Pollari, Partner at Accenture, Ltd

- J2EE lead, a \$1+B practice area for Accenture. Includes key assets such as GRNDS architecture and the Accenture Platform Accelerator
- Recently led the definition of Accenture's technical architecture strategy, covering the next 1-3 years
- Cross-market clients in industries including communications, products and financial services
- 17 years with Accenture, MBA University of Chicago, BSEE Case Western Reserve University

Agenda

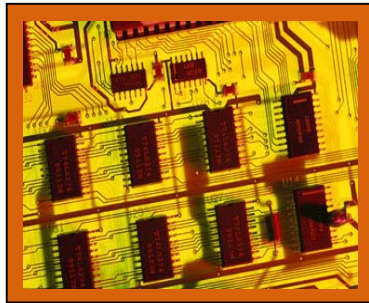
- Architecture for the Next Computing Models
- BEA Case Study
- The Value of Reusable Architectures in a J2EE Implementation Project

Architectures for the Next Computing Models

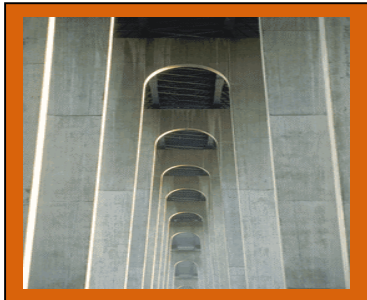


The Technology Landscape is Maturing Rapidly

■ Technology Trends



■ Standardization

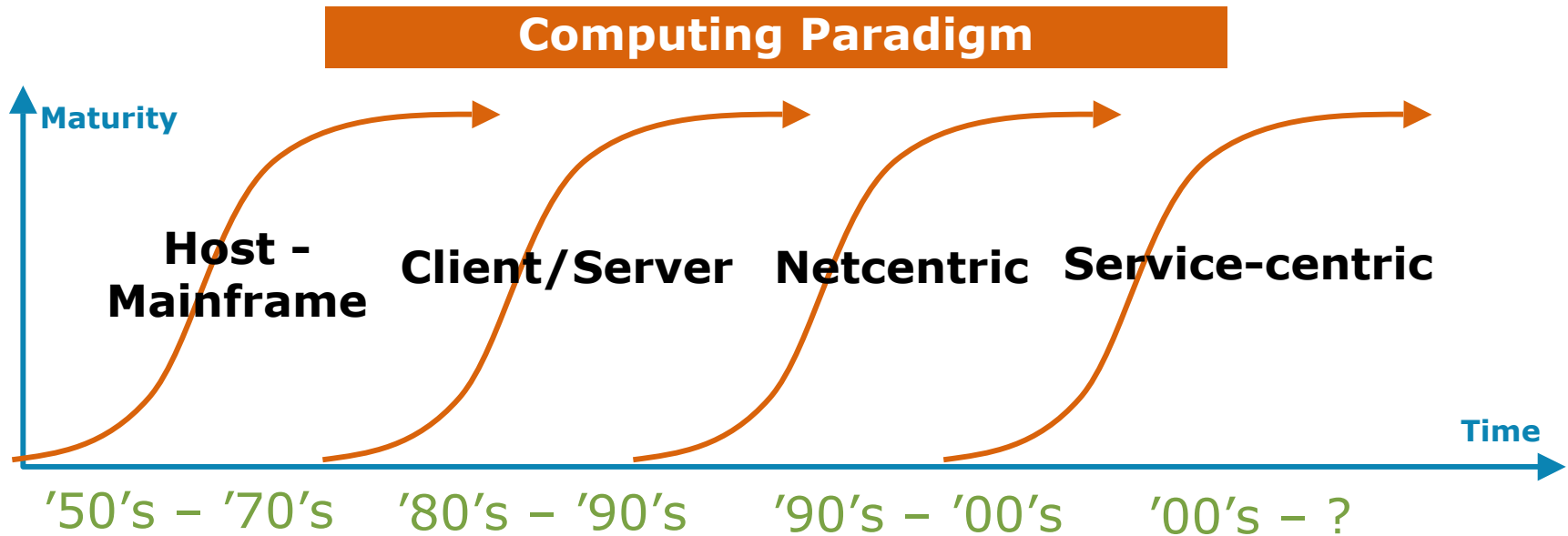


■ Platform Convergence & Consolidation



■ Proliferation of devices and access

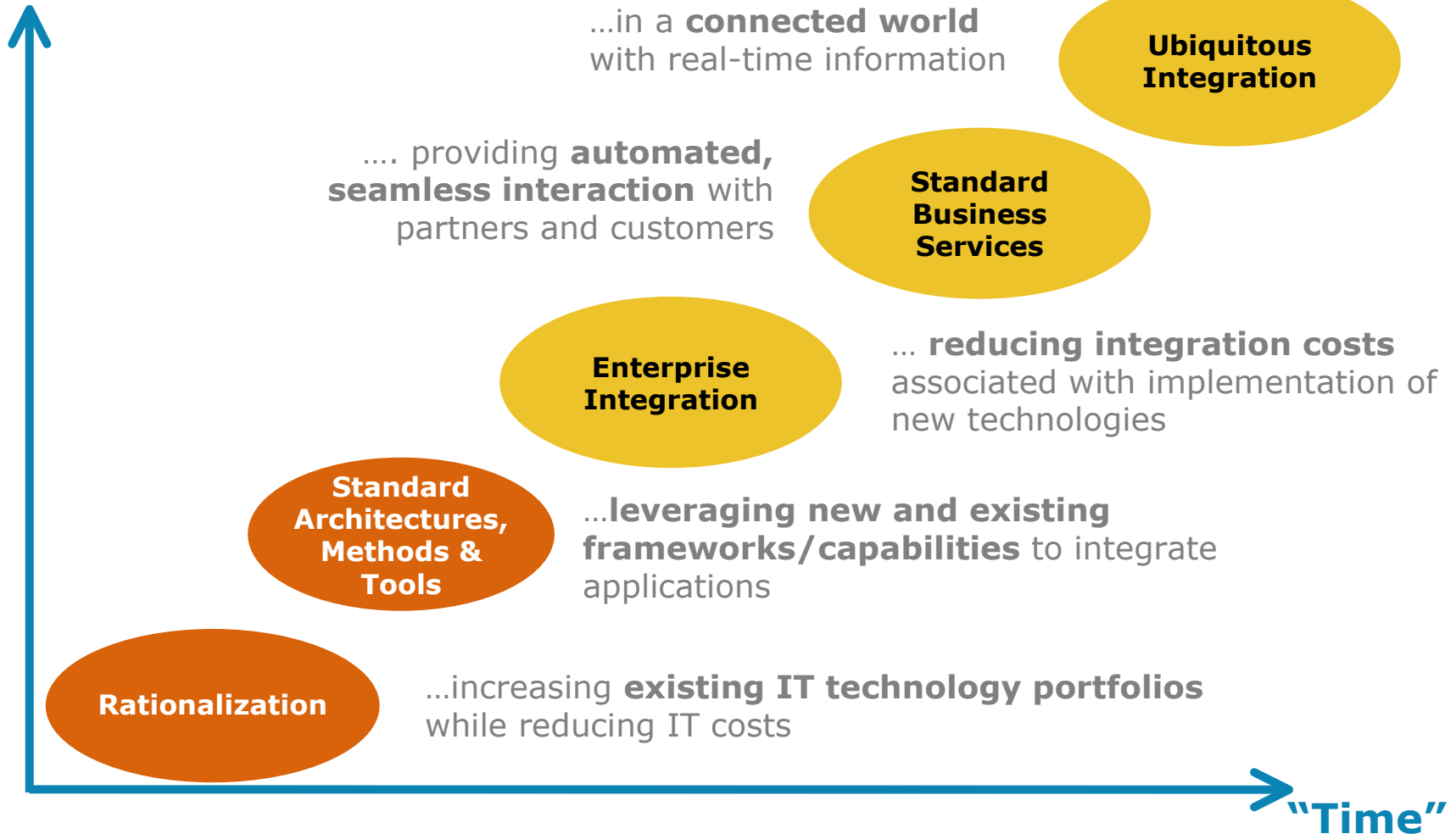
Enabling the Next Business Paradigms



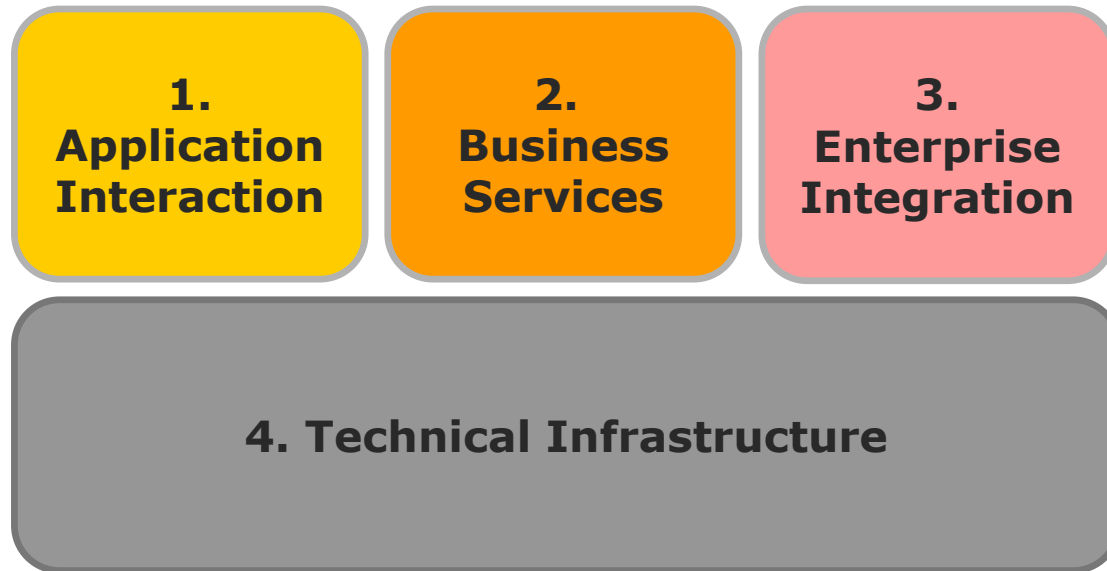
- **Service-centric Computing**
 - Composite applications
 - Capable of low-cost connectivity
 - Across multiple channels

Rationalizing Existing Capabilities and Adopting Standard Architectures

“Steps”



SOA to Expose Services From Multiple Systems

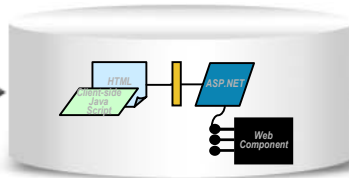


1. Users and devices will interact with **multiple real-time access channels...**
2. ...to access business solutions made of **reusable services...**
3. ...tied together with **ubiquitous integration...**
4. ...all built on a **standardized technical infrastructure.**

Architecture Assets Are Key Enablers of Business Value

Architecture Assets

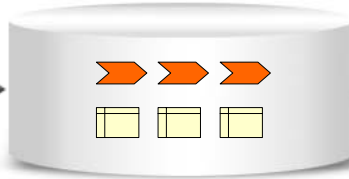
Application framework



Methods



Development Integration



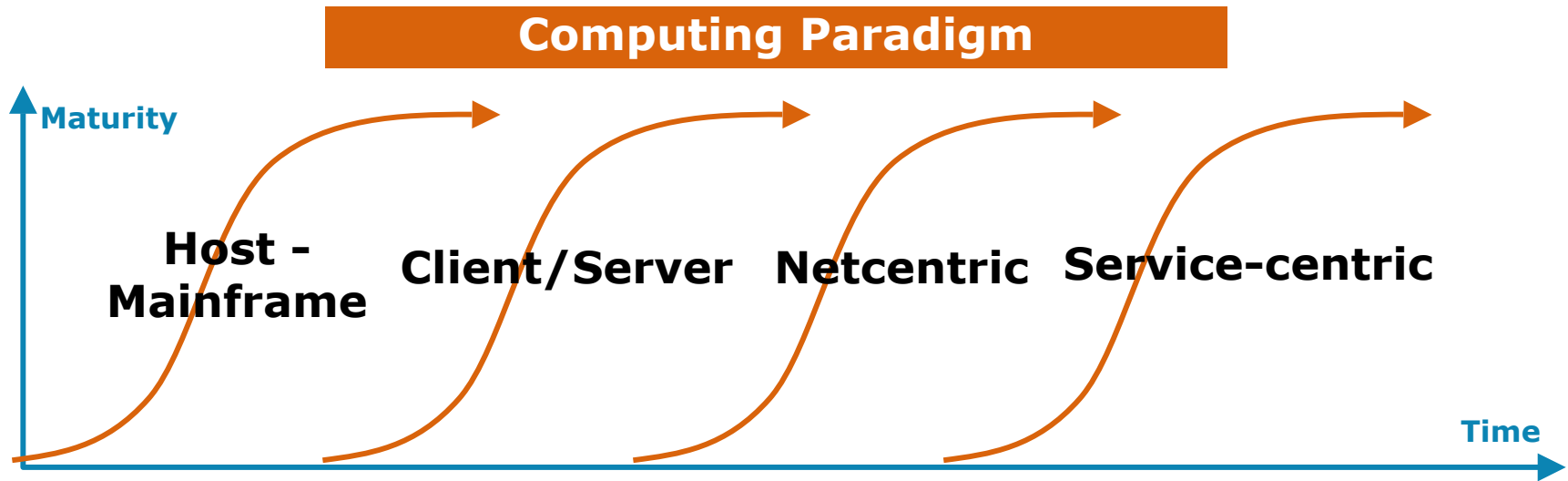
Operations Integration



Their Benefits

- Reduced Costs
- Speed to Value
- Reduced Risk
- Flexibility to Future Needs

A Forward-Thinking Architecture Enabled by Powerful Reusable Assets



BEA IT

Architecture Strategy: "Infrastructure Centric Architecture"

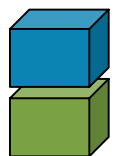
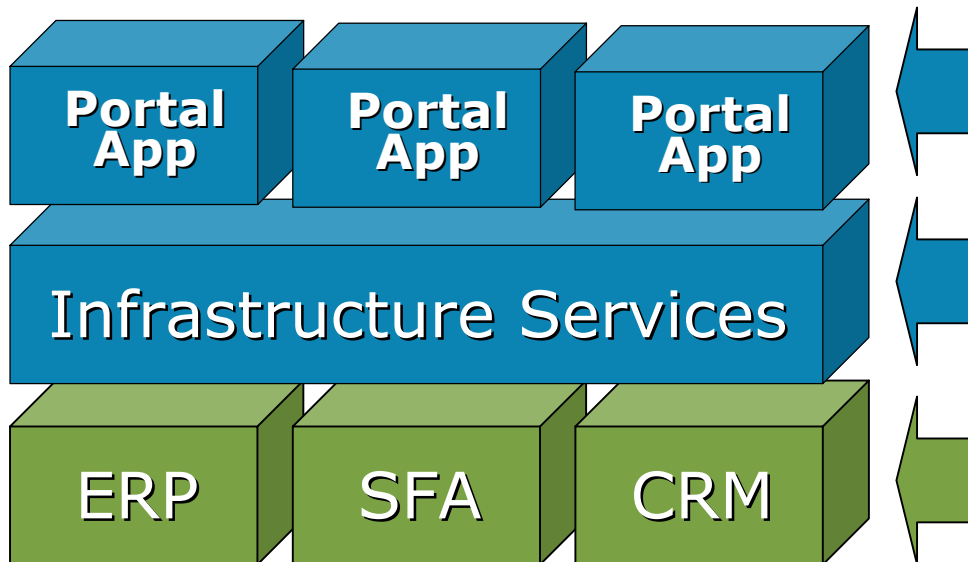
Enabling Architecture Assets: "Platform Accelerator"

BEA Case Study



BEA's Application Development is Based on an Architectural Framework

■ BEA's Approach to Enterprise Application Architecture



BEA WebLogic Platform
3rd Party Applications

- Custom portal applications – where we need to differentiate
- Infrastructure Services to integrate and extend
- Exposes business services
- Vanilla implementations of industry standard core applications
- Highly efficient to implement, upgrade, or replace

An Architectural Approach For Creating Business Value

■ Enterprise Architecture Philosophy

- Ability to Differentiate
- Control of Architecture
- Development Efficiency and Speed
- Low Cost of Core Enterprise IT Apps
- Optimized IT Skill Set

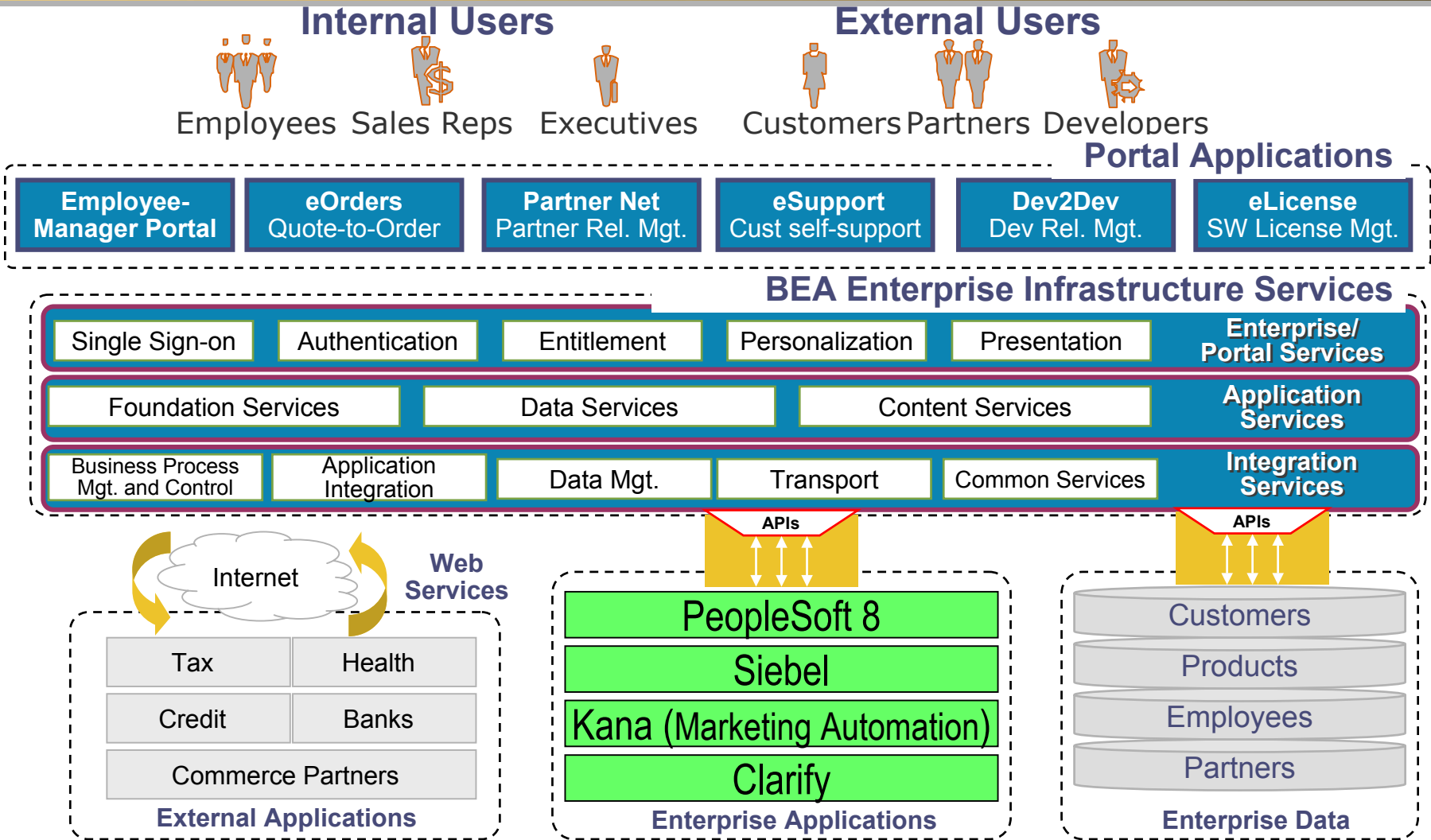


Speed to Value

Flexibility

Total Cost of Ownership

The Architecture



 Built on BEA WebLogic Enterprise Platform

The Delivery Program

- eLicense
- 03/03
- HR Portal
- 08/02
- eOrders
- 05/02
- Dev2Dev
- 03/02
- 03/03
- eSupport
- 12/01
- 11/02

The image displays several screenshots of BEA software portals. On the left, there's a screenshot of the 'dev2dev' portal with a search bar and a list of articles. In the center, there's a screenshot of the 'eLicense' portal showing a 'My Licenses' section with a table of license details. To the right, there's a screenshot of the 'HR Portal' showing a 'Human Resources' section with a list of employees. At the top right, there's a screenshot of the 'eOrders' portal showing a table of orders with columns for order number, customer, date, and amount. At the bottom left, there's a screenshot of the 'eSupport' portal showing a search bar and a list of support articles.

Infrastructure Services – 1.0 (10/01), 3.0 (10/02), 7.0 (04/03)

PeopleSoft 8

Clarify

Kana

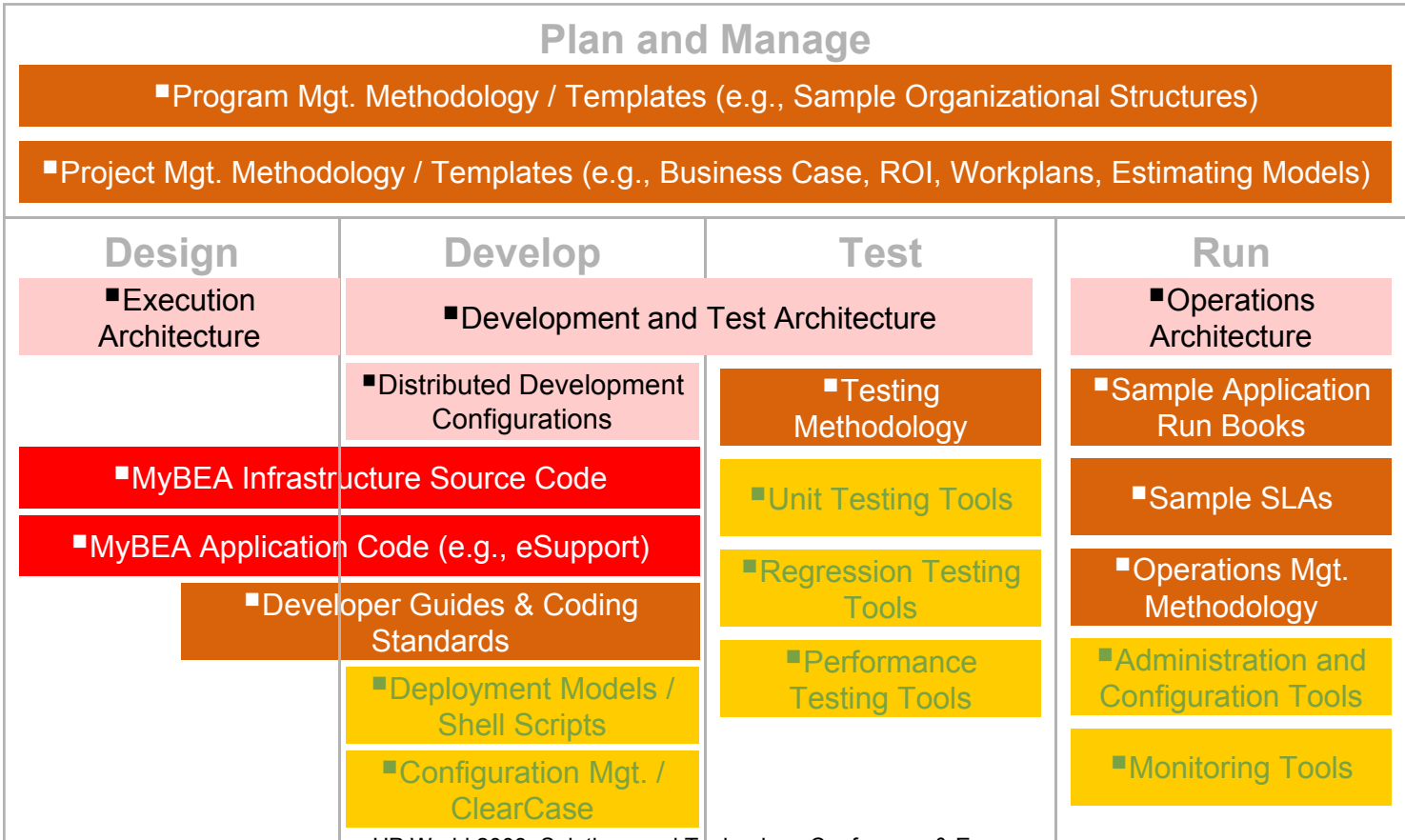
Siebel

Set of Assets to Facilitate the Entire Application Lifecycle



Delivery Assets and Application Lifecycle

- Methodology / Practices / Templates
- Source Code and Documentation
- Tools / Scripts
- Designs/Configurations



A Standard Delivery Model for eBusiness Projects

Quarterly release cycle



- 12x4 Delivery Model and Benefit
 - Higher likelihood of project success
 - More effective teams
 - Smoother integration with MyBEA program resources
 - Synchronization with budgeting cycle

The Benefit Has Been Remarkable

Efficiency

- **\$5.5 M** savings in application development and **\$2.2 M** savings in supporting functions

Speed

- **50%** reduction in development time for new applications and most **releases in 4 months**

Predictability

- 50,000+ development man-hours delivered with **less than 3% schedule variance** and \$20M+ implementation costs **within 1% of budget**

Quality & Performance

- 100% of apps released with **zero known functional defects**

IP and Skills

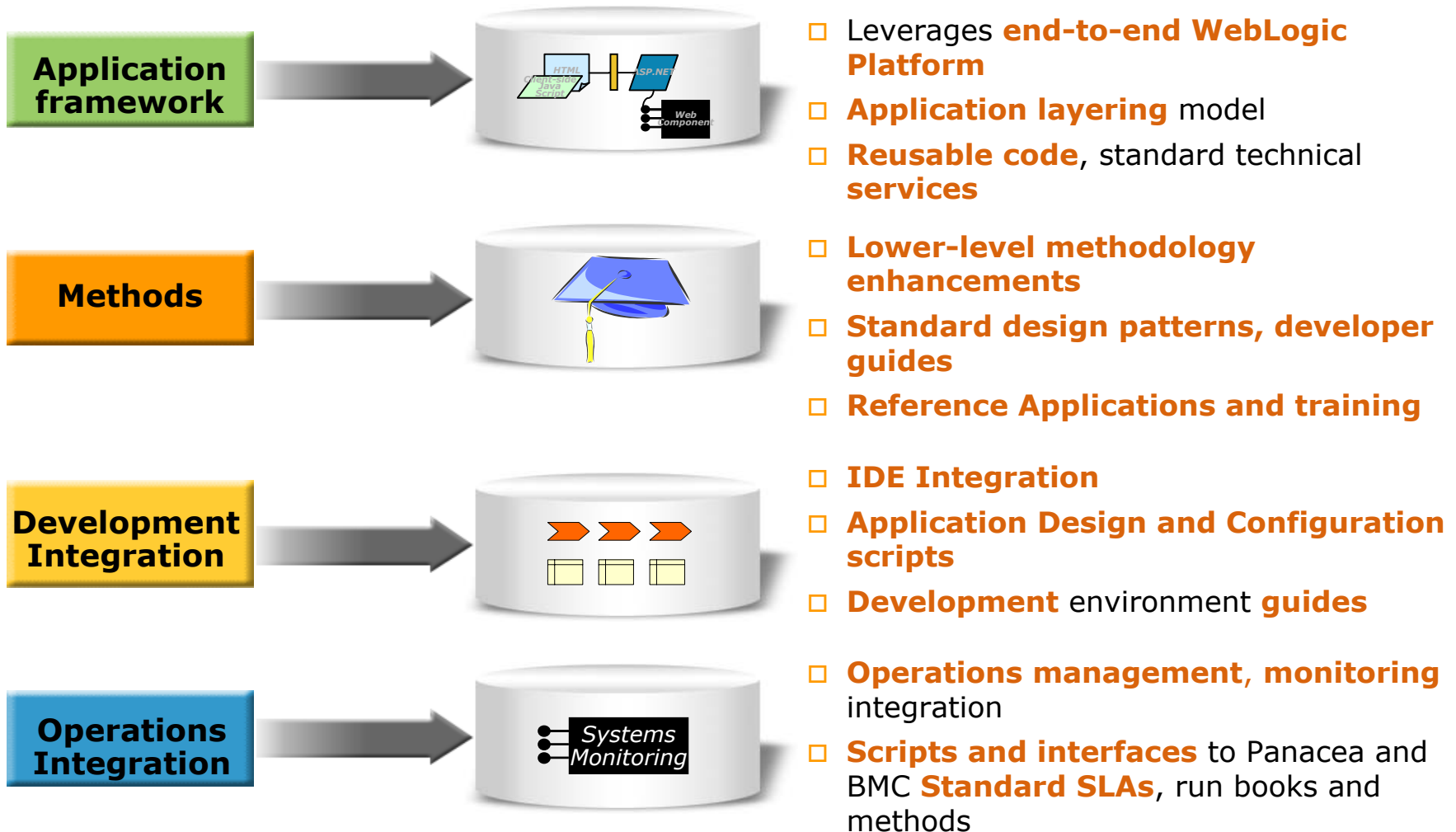
- Depth of **skills/institutional knowledge in standards**

The Value of Reusable Architectures in a J2EE Implementation Project



Extending the Value of Reusable Architectures

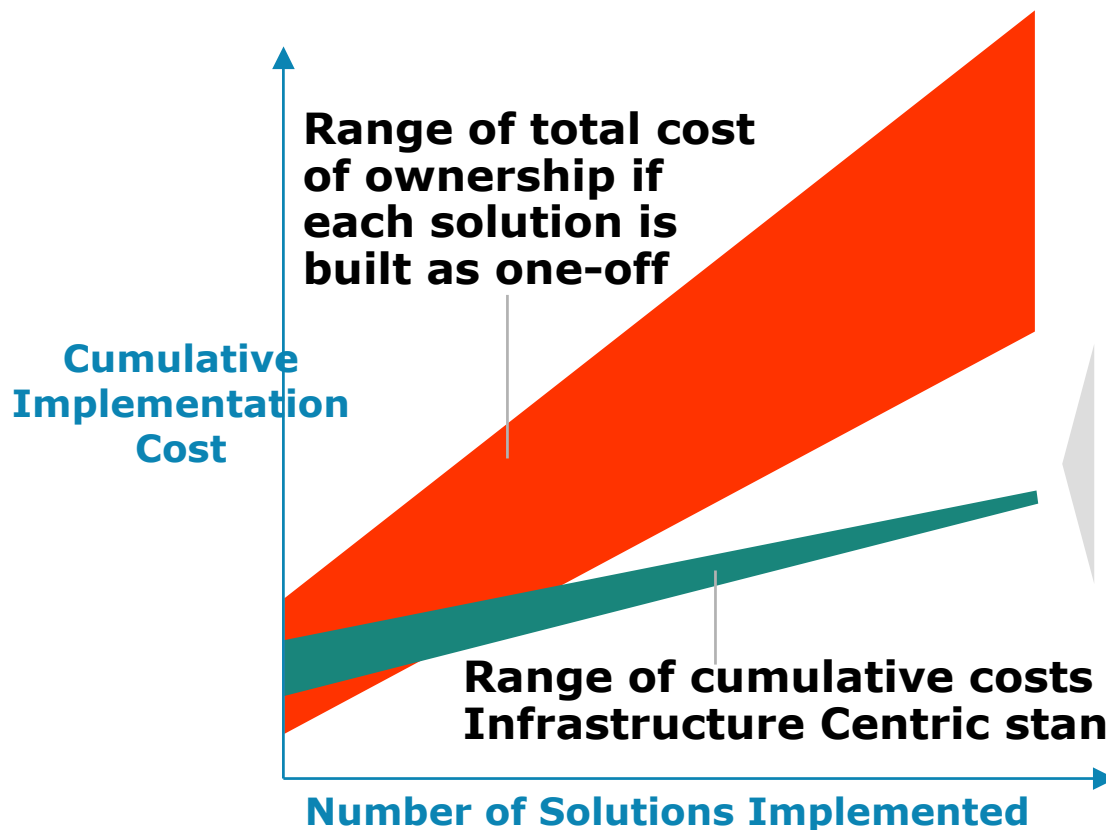
Accenture Platform Accelerator



Improves cost of ownership and speed to value

ILLUSTRATIVE

J2EE Solution Implementation Costs – Platform Accelerator vs. One-off Approach



- Low risk
 - smaller spending variances per project
- Lower cost
 - 25%-50% lower cost through re-use of code, methodology, etc.

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