



Increasing Your Return on IT Investment by Virtualizing Your Server Resources



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Agenda

- Adaptive Enterprise and virtualization
- Overcoming virtualization issues:
 - Making sure the right applications receive the right resources at the right time
 - Ensuring a degree of isolation between workloads
 - Allowing for additional resources when and if they are needed
 - Maintaining a high degree of availability while fully utilizing resources
 - Ensuring a strong fit with good management practices
- Making it Real

“ Use of virtualization technologies in servers will dramatically improve server utilization rates, increase server flexibility and reduce the overall spending required for servers...Virtualization should become an ongoing effort and part of the server strategy for every enterprise.”

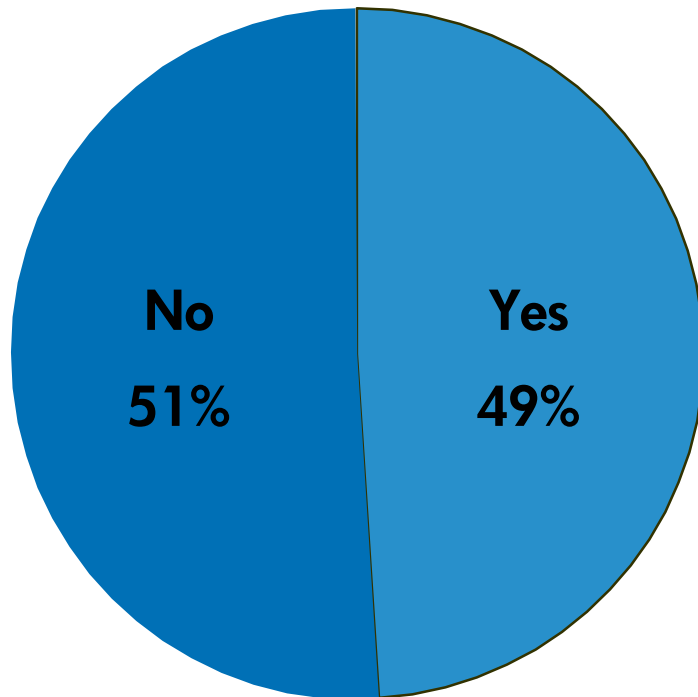
Gartner

Server Virtualization Evolves Rapidly, 2003

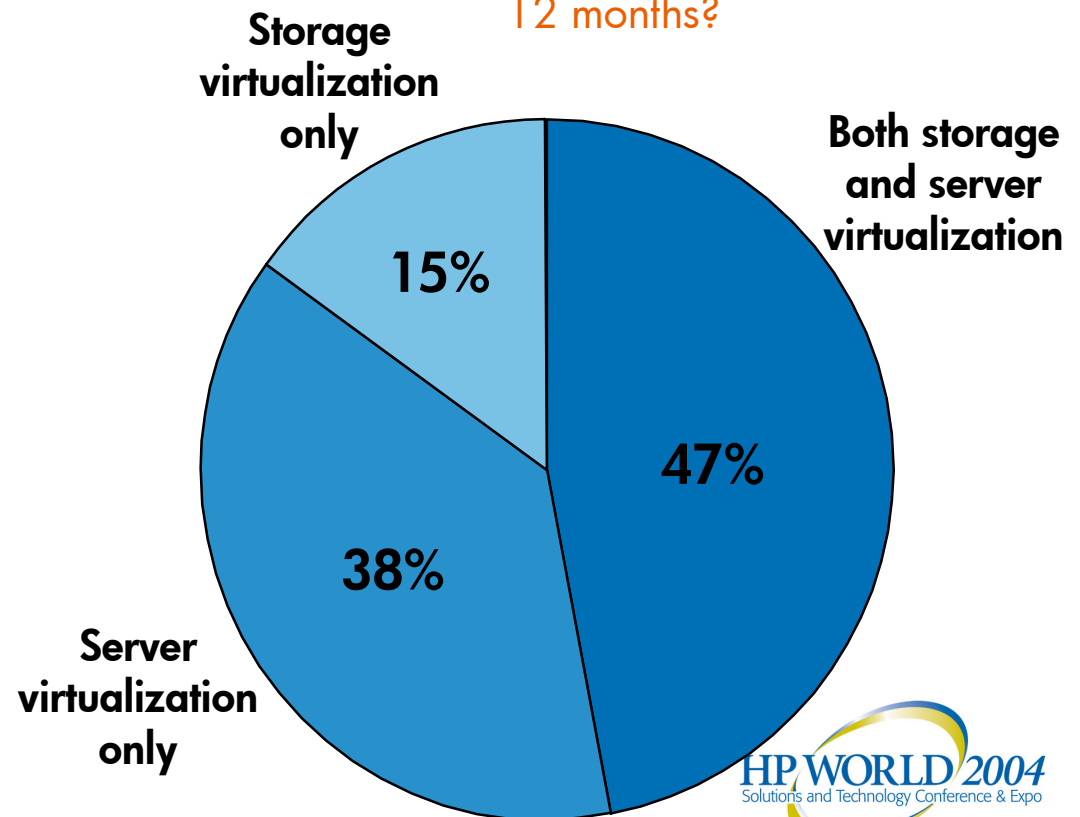
Forrester, *Firms Embark On Virtualization In 2003*, June 2003



Will your company likely undertake a virtualization project in the next 12 months?



Which of the following infrastructure projects will your company likely undertake in the next 12 months?



The Adaptive Enterprise

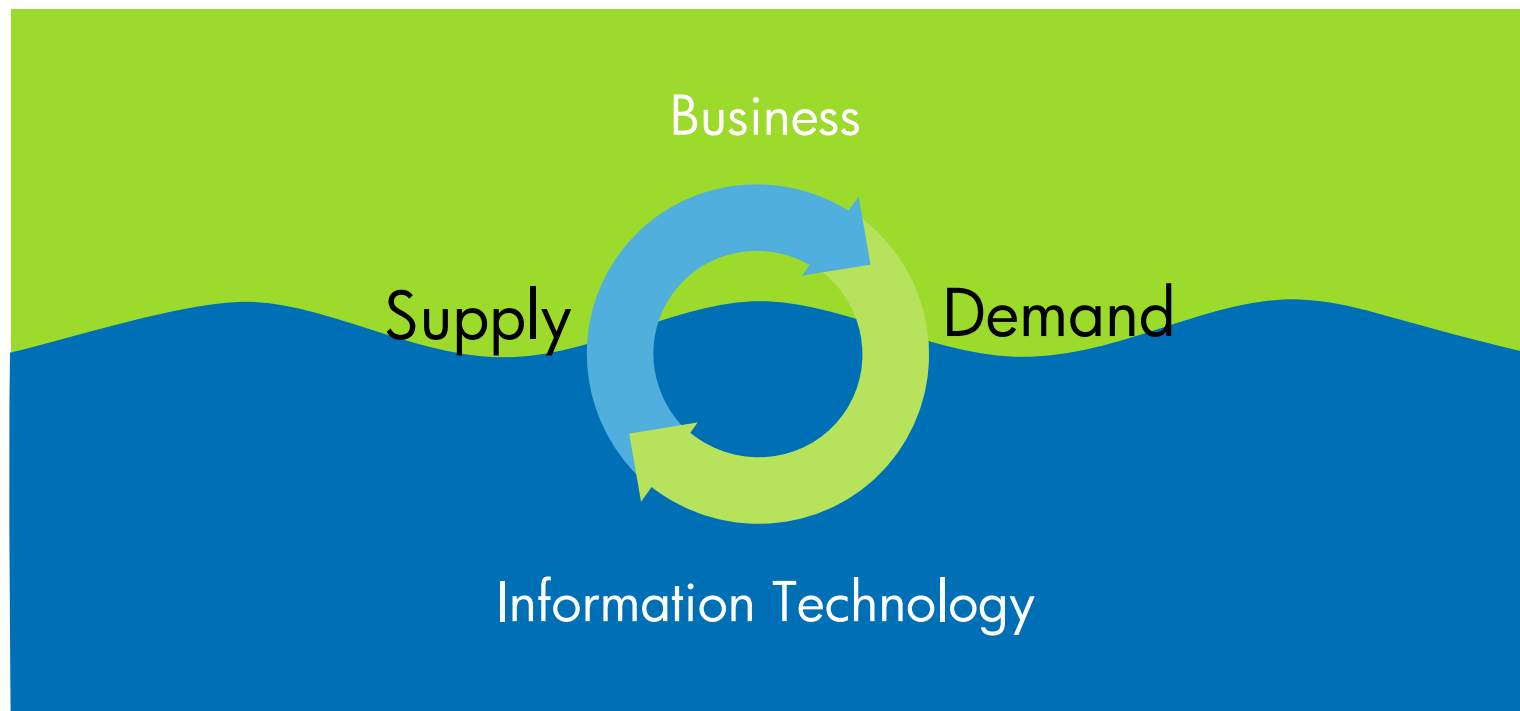
Business and IT synchronized to capitalize on change



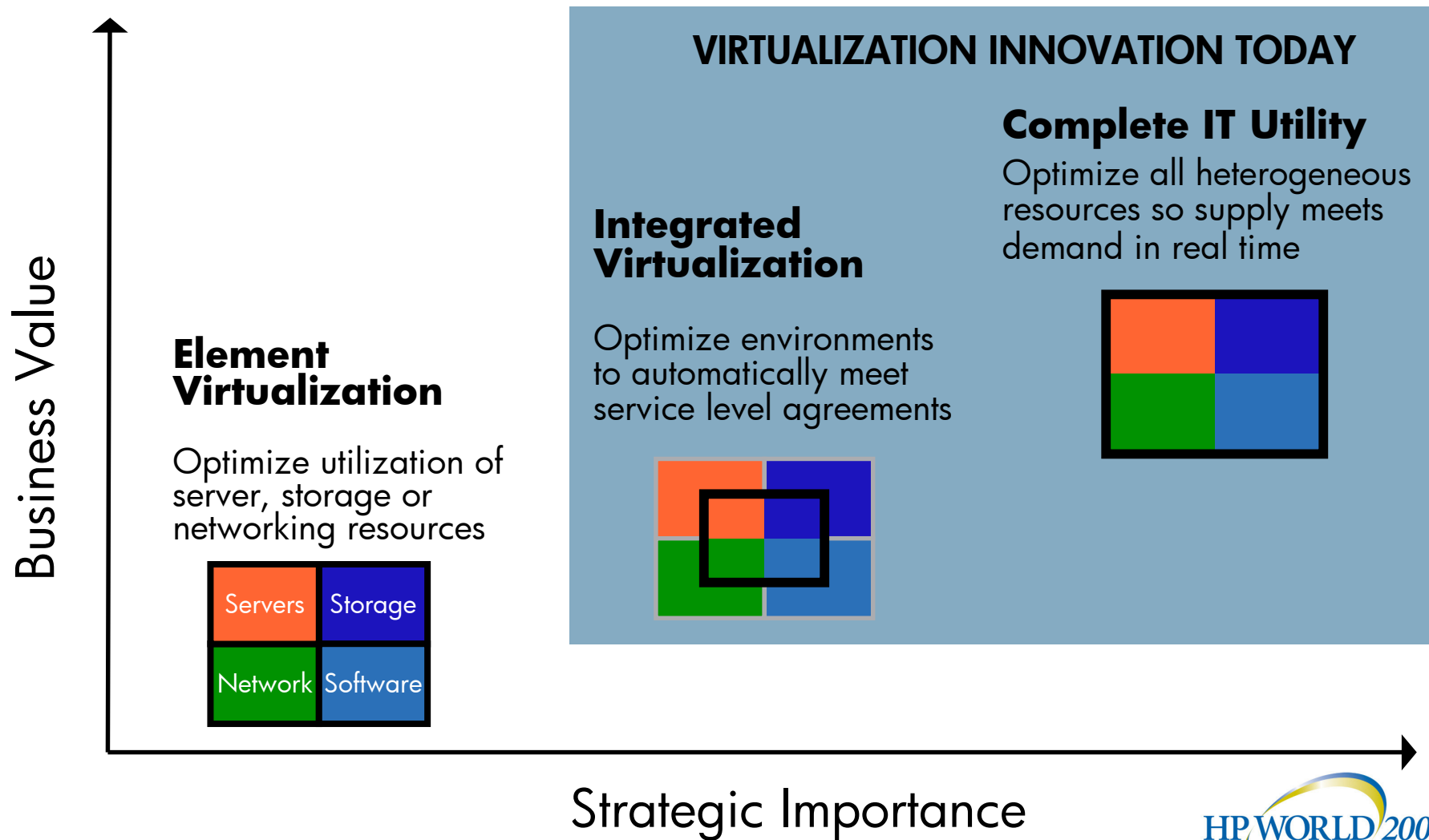
Business benefits: simplicity, agility, value

HP's Definition of Virtualization

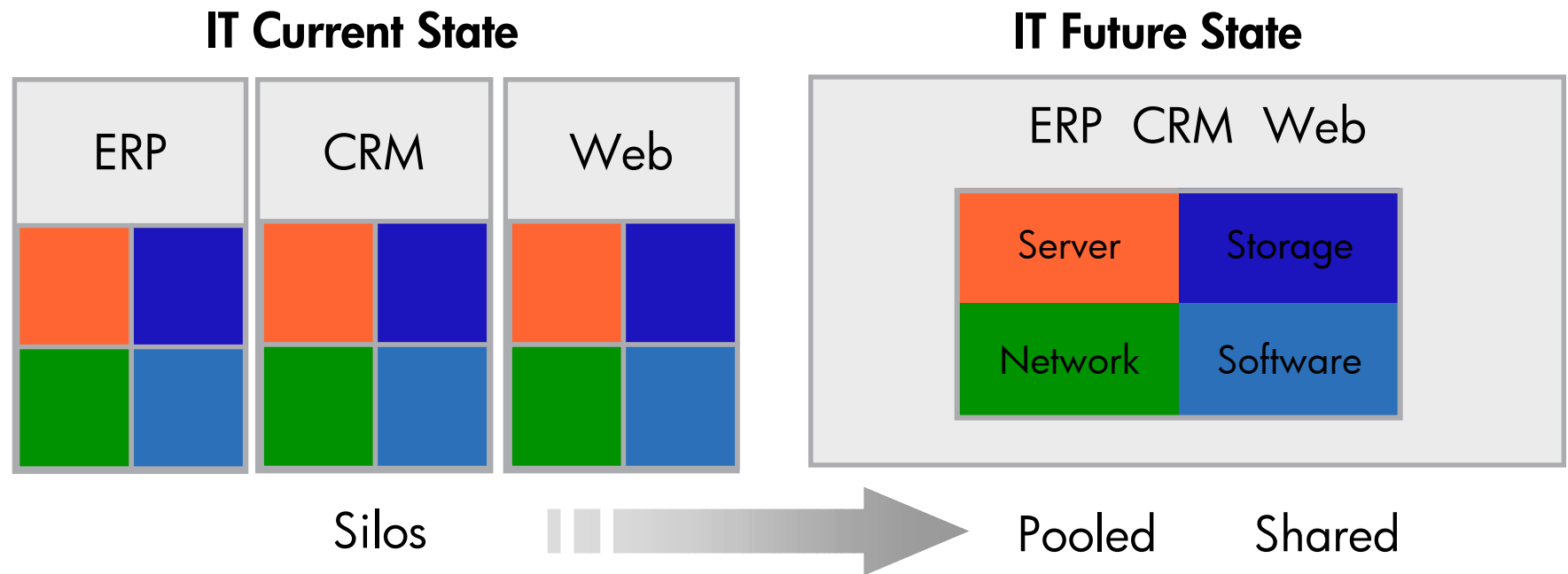
An approach to IT that pools and shares resources
so utilization is optimized and
supply automatically meets demand



HP virtualization spectrum: Optimizing resources from desktop to datacenter



The benefit: Reduce costs and increase agility simultaneously



Silo IT – inefficient

- Fixed capacity and cost
- Under-utilized + over-provisioned
- Complex and difficult to change

Virtual IT – agile

- Dynamic capacity – pay per use
- Optimized resources
- Simplified and flexible



HP Virtual Server Environment in action

Usage scenarios



A



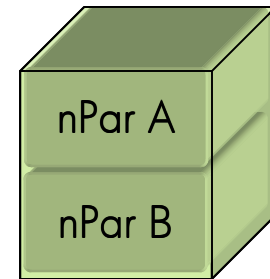
Optimizing cluster utilization within a data center

B



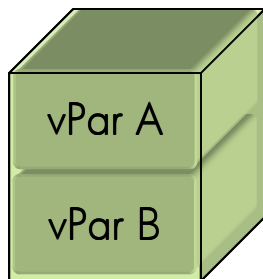
Optimize utilization across data centers for disaster tolerance

C



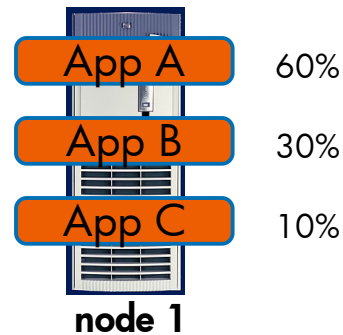
Consolidating multiple production environments on the same server

D



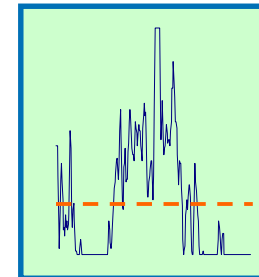
Consolidating of test/dev and production on the same server

E



Consolidation through application stacking within the same OS image

F



- Instantaneously available resources for a growing environment - iCOD
- addressing high fluctuation

How to know if server virtualization is right for you...



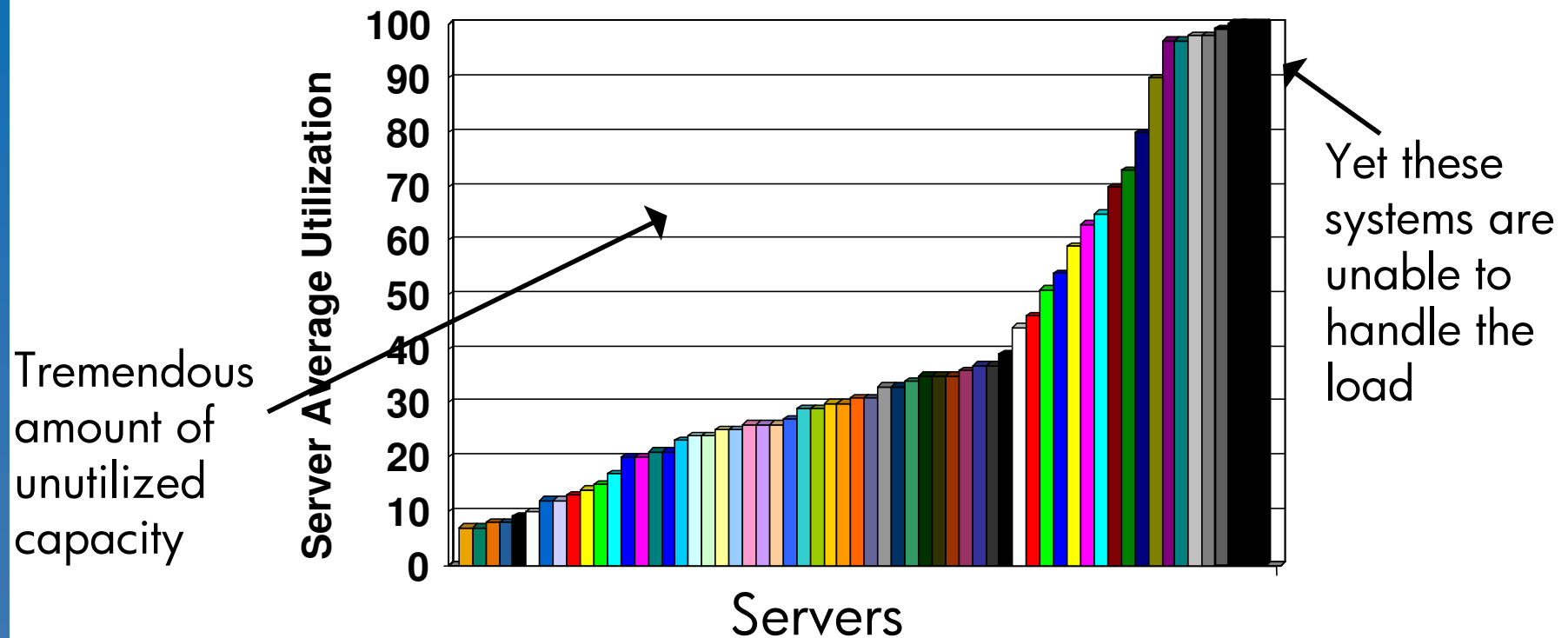
- CEO/CIO drive for increase ROI on IT spend
- Measured on Service level objectives (SLOs)
- IT viewed as a service/partner to help achieve business goals
- Consolidation of servers is a priority
- Strong centralized or LOB IT function control
- Strong server management practices in place
- Different applications have different priorities
- Workloads peak at variable times
- Servers are generally under-utilized



Challenge: Enterprises have unused server capacity yet still can't meet demand

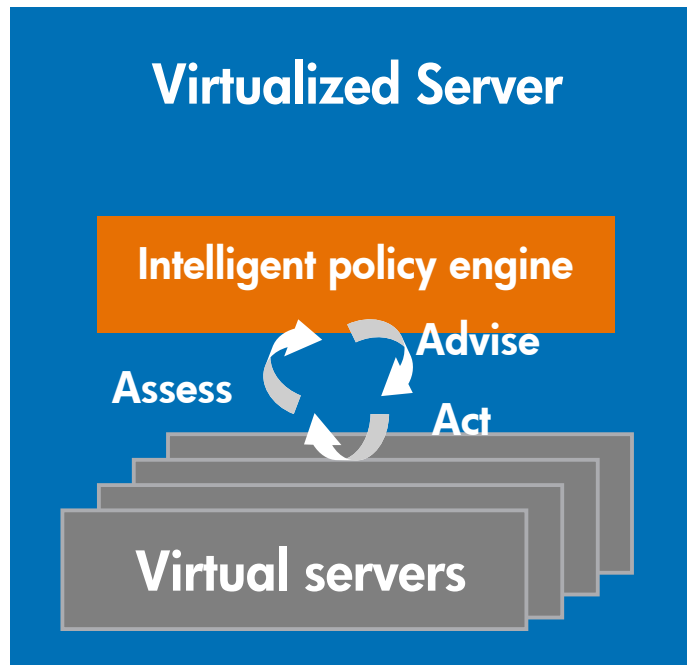


Utilization at an actual HP customer



Most reports put average utilization at approx 30%

A Virtualized Server should...



- **Increase resource utilization**
 - Dynamic resource allocation
- **Maintain continuous service levels**
 - Simple policy management and highly available
- **Allow you to pay only for what you use**
 - Utility pricing

Consolidate and virtualize server resources
for optimum utilization

Overcoming Server Virtualization Issues...



- Making sure the right applications receive the right resources at the right time
- Ensuring a degree of isolation between workloads
- Allowing for additional resources when and if they are needed
- Maintaining a high degree of availability while fully utilizing resources
- Ensuring a strong fit with good management practices

Making sure the right applications receive the right resources at the right time...



An SLO consists of:

- A workload (e.g. partition)
- Constraints (min, max CPU)
- A goal (including app-specific metrics)
- Priority
- Conditions (time of day, event, etc)

group A

min CPU: 20%
max CPU: 50%

group A receives 3 shares for each additional user

policy applies 9am to 5pm AND
when ServiceGuard package XYZ

Making sure the right applications receive the right resources at the right time...

Examples of Service Level Objectives (SLOs)

Application A

Response time SLO

Transactions will complete in less than 2 seconds.

Priority 1

Application B

Response time SLO

Transaction will complete in less than 3 seconds

Priority 2

Application C

Job duration SLO

Batch job will finish in less than 1 hour.

Priority 3

Workload management should automatically reconfigure CPU resources to satisfy SLOs in priority order, based on business goals

Ensuring a degree of isolation between workloads...



Hard partitions with multiple nodes

Hard partitions within a node

Virtual partitions within a hard partition

Resource partitions w/in a single OS image

Clusters

- Complete hardware and software isolation
- Node granularity
- Multiple OS images

Hard Partitions

- Hardware isolation per cell
- Complete software isolation
- Cell granularity
- Multiple OS images

Virtual partitions

- Complete software isolation
- Dynamic CPU migration
- Multiple OS images

Resource Partitions

- Dynamic resource allocation
- Share (%) granularity
- 1 OS image



Customer example: Consolidating BEA WebLogic Server



Large Financial Services Company

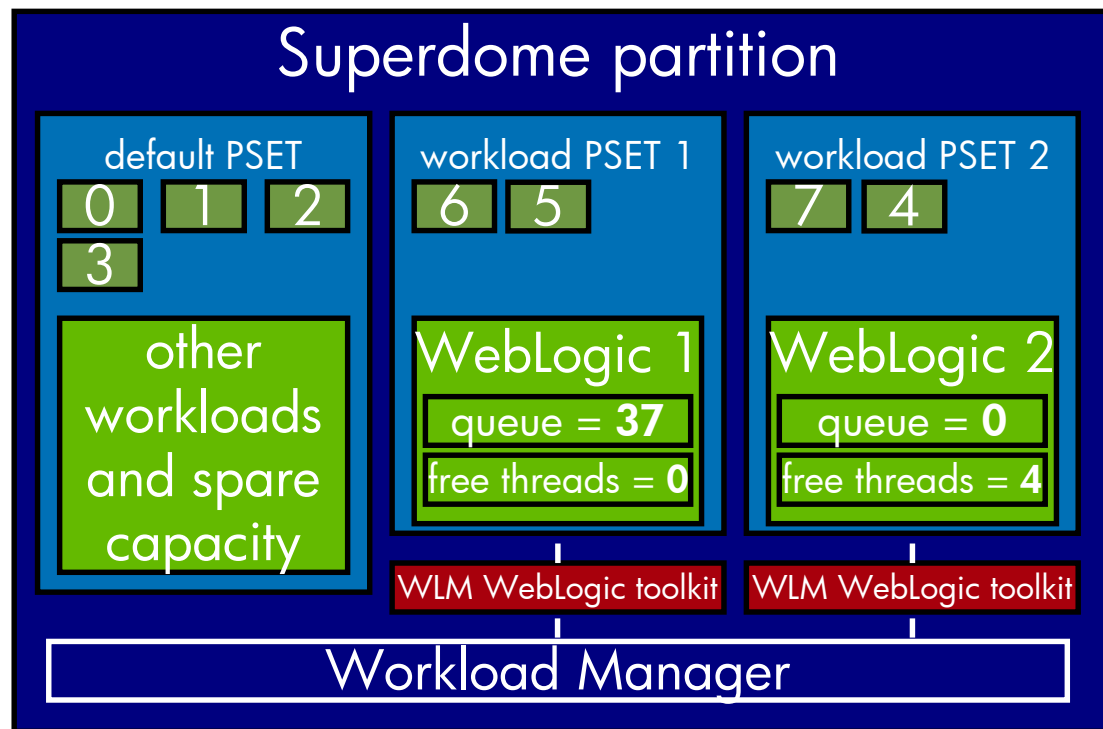
- 29,000 employees in 40 countries
- 82-year history
- Earned nearly \$1.8 billion in 2001

Solution

- Processor Sets (pSets) provide the optimal performance and throughput for WebLogic-based applications
- Workload Manager will dynamically resize processor sets for optimal performance

Results

- Improved utilization while maintaining service levels
- 40 % time-to-production reduction



Allowing for additional resources when and if they are needed...

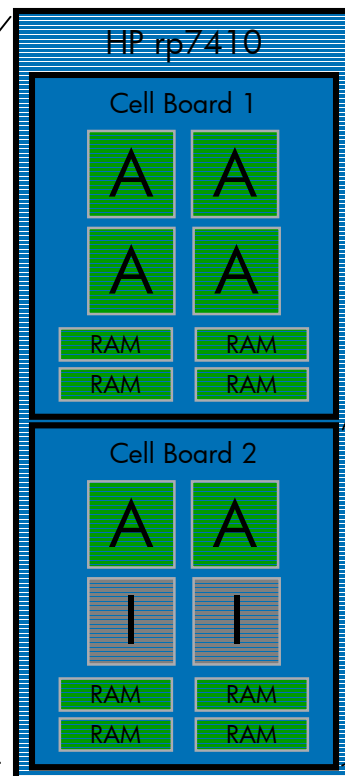
Single Physical Node

e.g. single 8-CPU HP rp7410



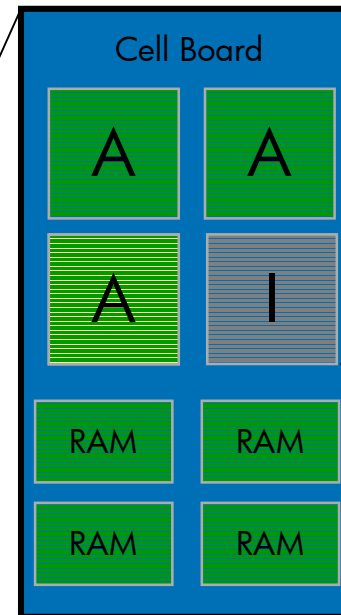
Cell Board level

Inactive cell board containing four dormant CPUs



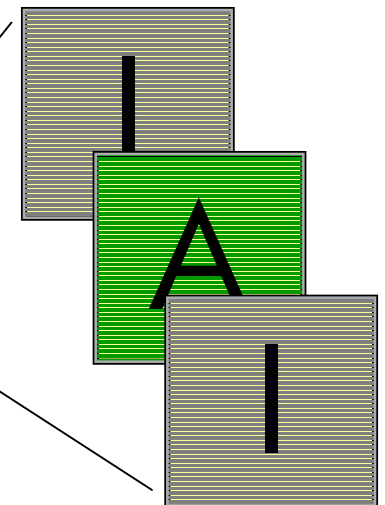
Component Level

One or more inactive CPUs per cell board



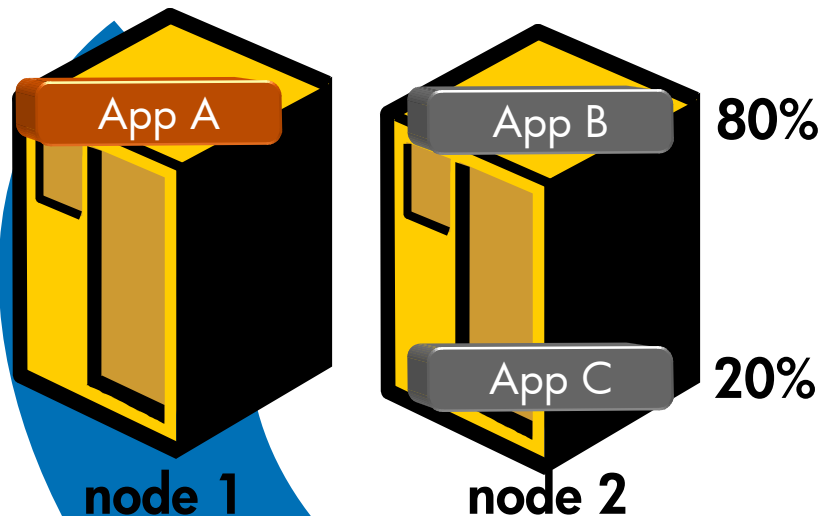
Temporary

Temporary use (30 days/720 hours) of iCOD CPUs

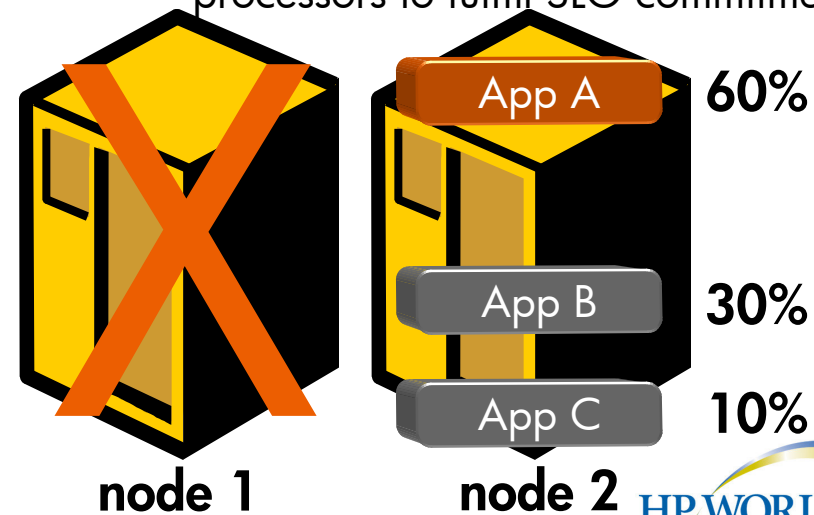


Granularity / Flexibility

Maintaining a high degree of availability while fully utilizing resources...



if node 1 is taken out of service



- **HA**

- analyzes new infrastructure configuration
- automatically moves package(s)

- **Workload Management**

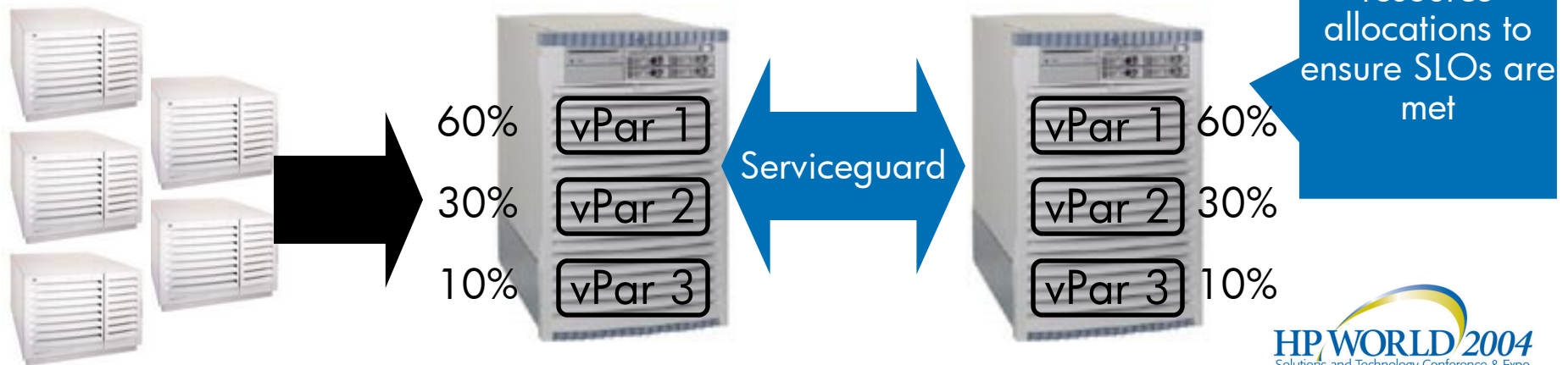
- automatically aware of new package
- re-priorities packages & resources to maintain SLA goals & commitments

- **Instant Capacity**

- communicates with WLM
- alerts or instantly activates additional processors to fulfill SLO commitments

Customer Example: HA and WLM

- Solution: 2 x rp8400 with 3 vPars each
 - Serviceguard to ensure high availability
 - Workload Manager to move resources between development and production environments to ensure SLOs.
 - HP-UX WLM installation and configuration took 1.5 hours for all 6 vPars.
 - New version of SAP installed.
 - New and detailed reports can be run, end of month processing finishing on time.



Ensuring a strong fit with good management practices...



Platform Management

- Optimize uptime and administration
- Easy to setup and use
- Extends to complete device lifecycle management
- Reduces hardware lifecycle costs



Enterprise Management

- Heterogeneous coverage
- Increased IT service availability & performance
- Modular and integrated
- Manage entire solution stack
- Attach business context to IT service

Making it Real: HP VSE integrates all key virtualization techniques...



HP Virtual Server Environment (VSE)

Intelligent policy engine



Consolidates & virtualizes server resources for optimum utilization

Control

- ✓ Workload Manager
- ✓ global WLM
- ✓ Systems Insight Manager (SIM)

Availability

- ✓ Serviceguard
- ✓ Serviceguard manager
- ✓ SGeRAC
- ✓ Fast Failover

Partitioning

- ✓ nPars
- ✓ vPars + Virtual Machines
- ✓ Process Resource Manager / pSets
- ✓ Secure resource partitions

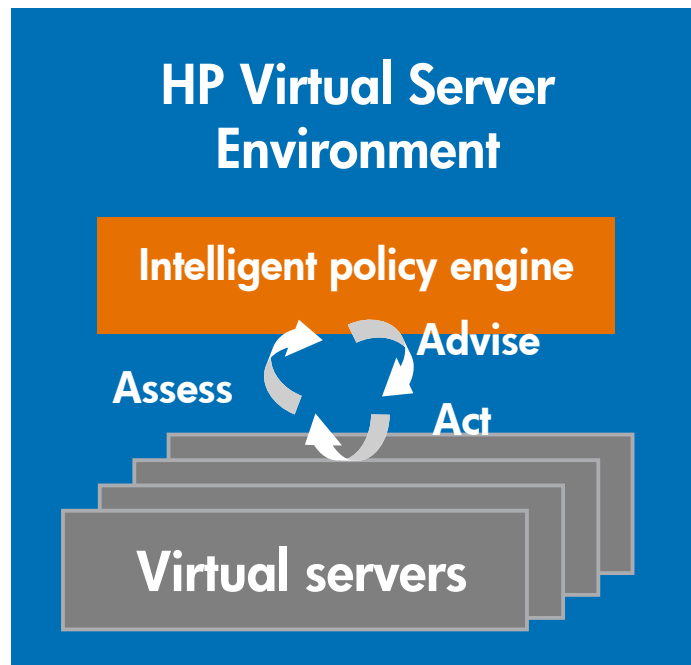
Utility Pricing

- ✓ iCOD
- ✓ TiCOD
- ✓ PPU

Partner integration

- ✓ HP VSE is application transparent
- ✓ Workload management toolkits for Oracle, BEA, SAS, Apache
- ✓ Serviceguard certified with 1000s of applications
- ✓ Serviceguard exclusive integration with Oracle RAC within and across data centers
- ✓ HP VSE Quick Start Solution for BEA and Oracle

HP Virtual Server Environment – Unique differentiation...



Consolidates and
virtualizes server resources
for optimum utilization

- Double resource utilization
 - Only goal-based workload management in the UNIX market
 - All Multi-OS virtualization tools integrated with HP SIM
 - Extending server virtualization into middleware and database layer with BEA and Oracle integration
- Maintain continuous service levels
 - Unique integration between virtualization and high availability
 - Only continuously available UNIX Oracle solution - exceeds mainframes
 - Manage service levels from across partitions to across continents
- Pay only for what you use
 - Tight integration with utility pricing

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