



# *Information Lifecycle Management and Database Archiving*

**Dave Paradise**

Business Development Manager  
Princeton Softech

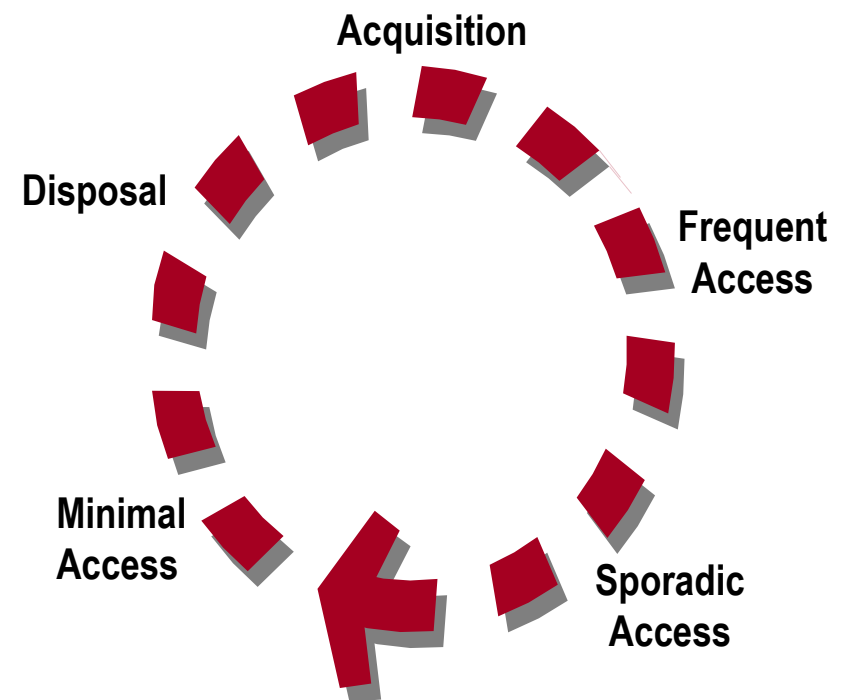
# Today's Agenda

- ILM Concepts
  - What is ILM?
  - What factors are driving ILM?
  - How is ILM is accomplished?
- Database Archiving in ILM
  - Current Approaches
  - Alternative: Active Archive Solutions
  - Automated Data Management and Storage Optimization

No part of this presentation may be reproduced or transmitted in any form by any means, electronic or mechanical, including photocopying and recording, for any purpose, without the express written permission of Princeton Softech, Inc.

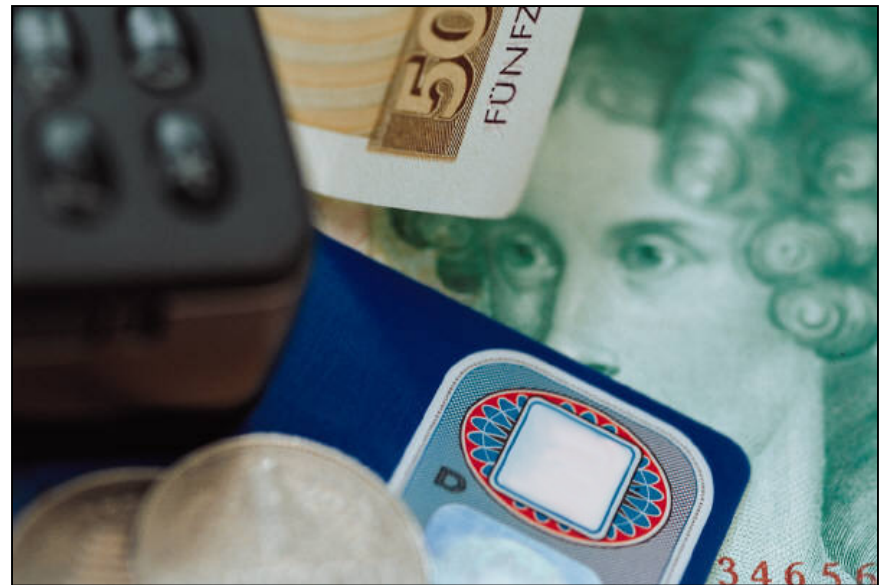
# Information Lifecycle Management

- All data has a lifecycle from acquisition through disposal
- Parameters differ over time
  - Retention Requirements
  - Access Requirements
  - Business value
- Store and manage accordingly



# What's Driving ILM?

- Data Growth
  - Business Imperatives
  - Compliance
- Infrastructure ROI
  - Cost Savings
  - Resource Optimization



# Database Growth Causing Problems



## Business Operations Risk

- Compliance to new regulations
- Longer work cycles
- Disaster Recovery process



## Business Service Levels Missed

- Longer response times
- Decreased productivity
- Frustrated customers



## Skyrocketing IT Costs

- Hardware upgrades
- Software upgrades
- Opportunity costs

# Database Growth Must Be Managed

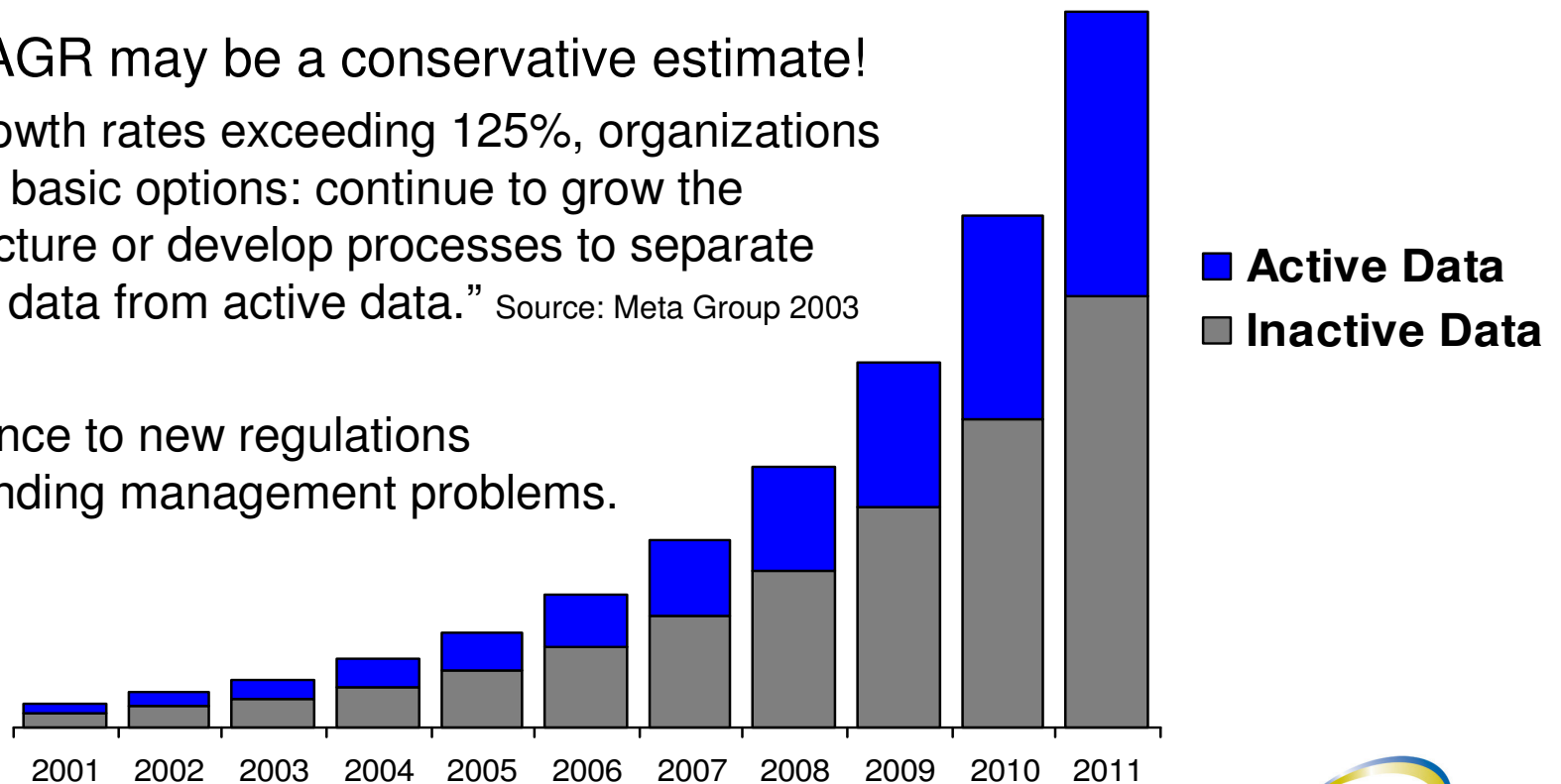
**“...databases will grow 30x during the next decade, or roughly 40% annually.”**

Source: Meta Group

40% CAGR may be a conservative estimate!

“With growth rates exceeding 125%, organizations face two basic options: continue to grow the infrastructure or develop processes to separate dormant data from active data.” Source: Meta Group 2003

Compliance to new regulations  
compounding management problems.



# Regulations Require Data Retention Policies

- Increased data retention regulations in industries such as financial services, healthcare, telecommunications, life sciences, and government.
- Highly visible in the United States and now a global issue
- Trend is more regulations across more industries across more geographies...

**Sarbanes-Oxley**  
Public Company Accounting Reform and Investor Protection Act



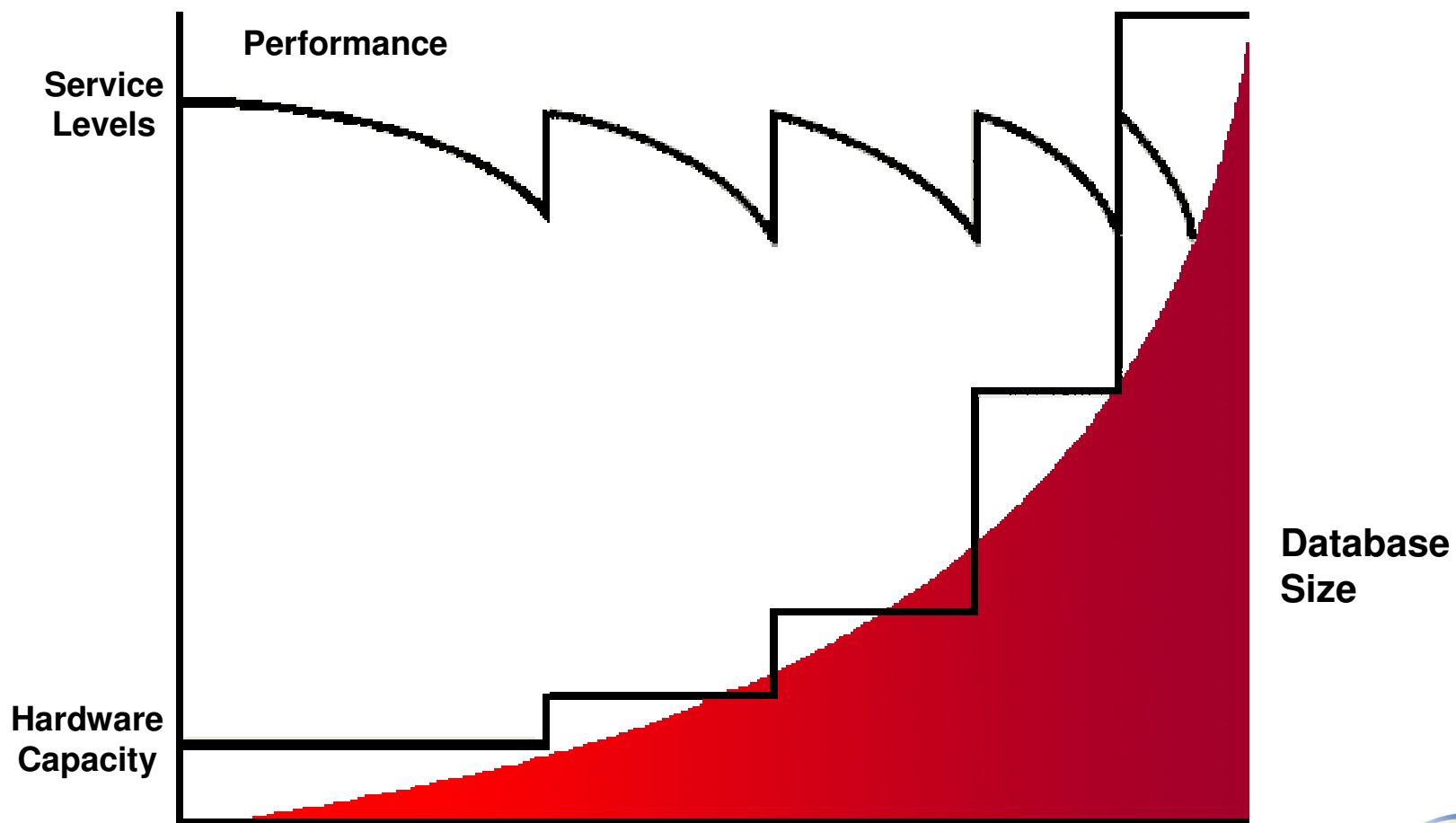
U.S. Food and Drug Administration



**Bottom line: Data retention regulations are increasing the risk and also the value of information**



# Data Explosion

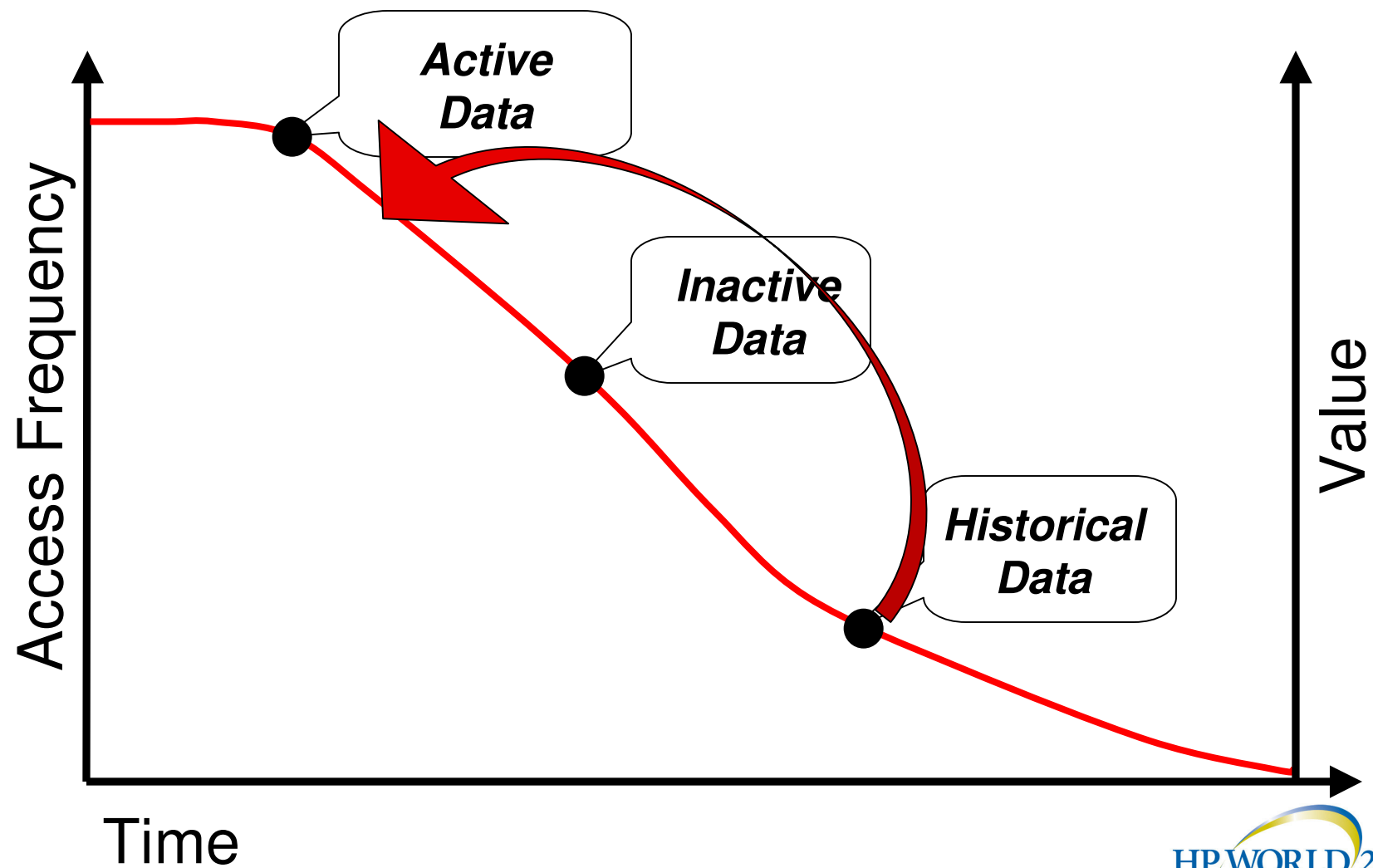




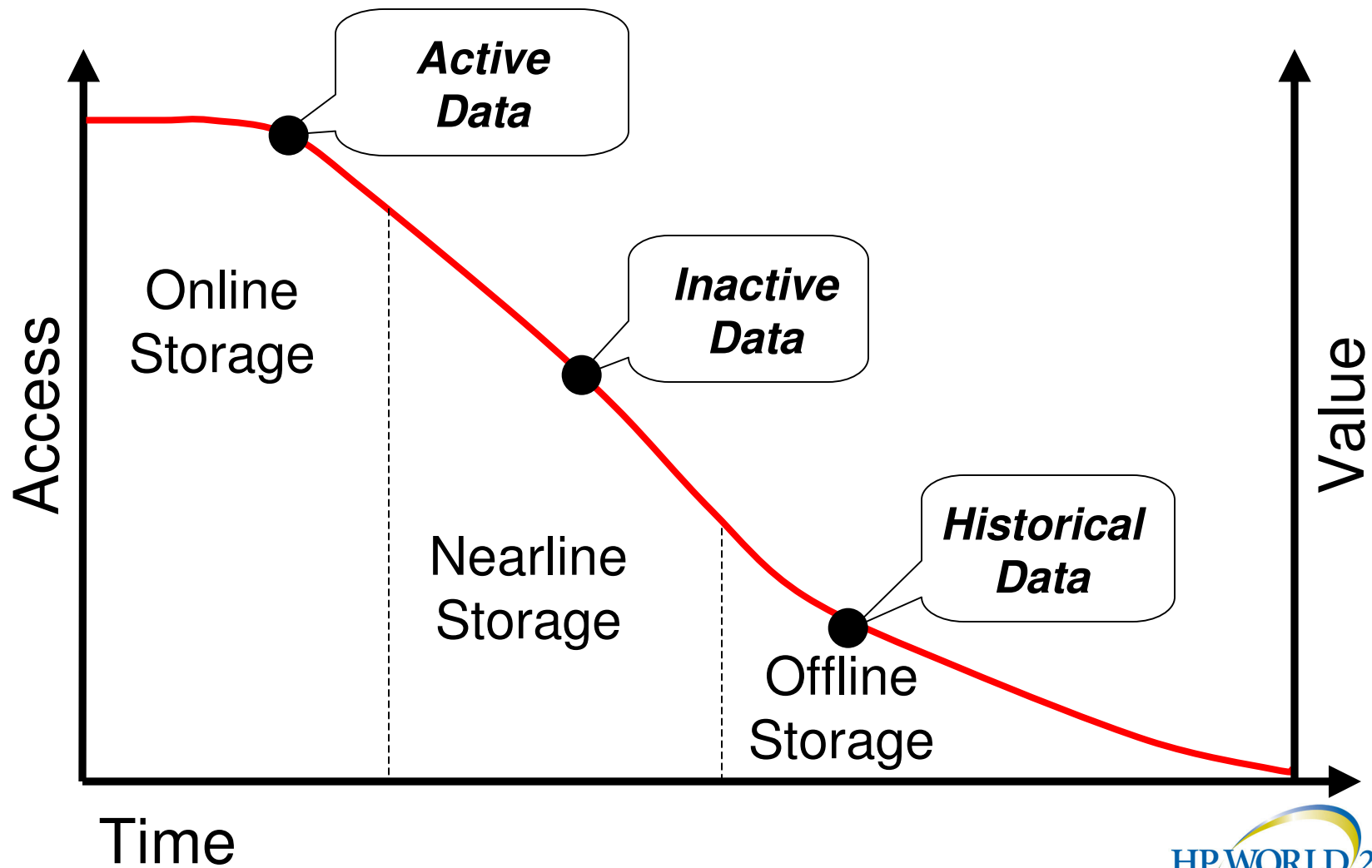
# How is ILM Accomplished?

- Assess enterprise data
  - Business needs
  - Retention requirements
  - Access requirements
- Derive business “value”
- Define storage strategies
- Set (then automate) migration policies

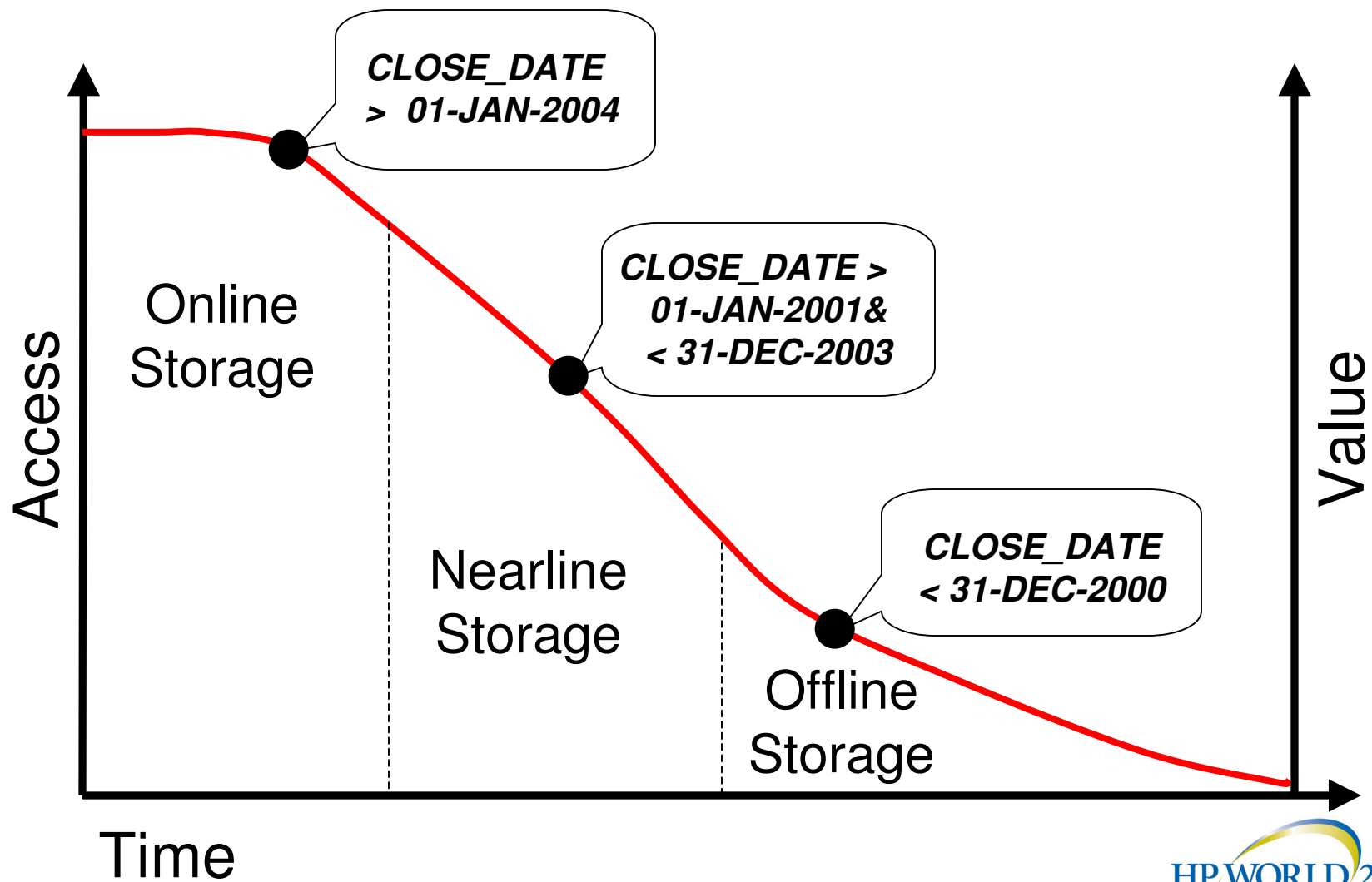
# Evolving Business Value



# Align Storage Costs with Information Value



# Set Migration Policies

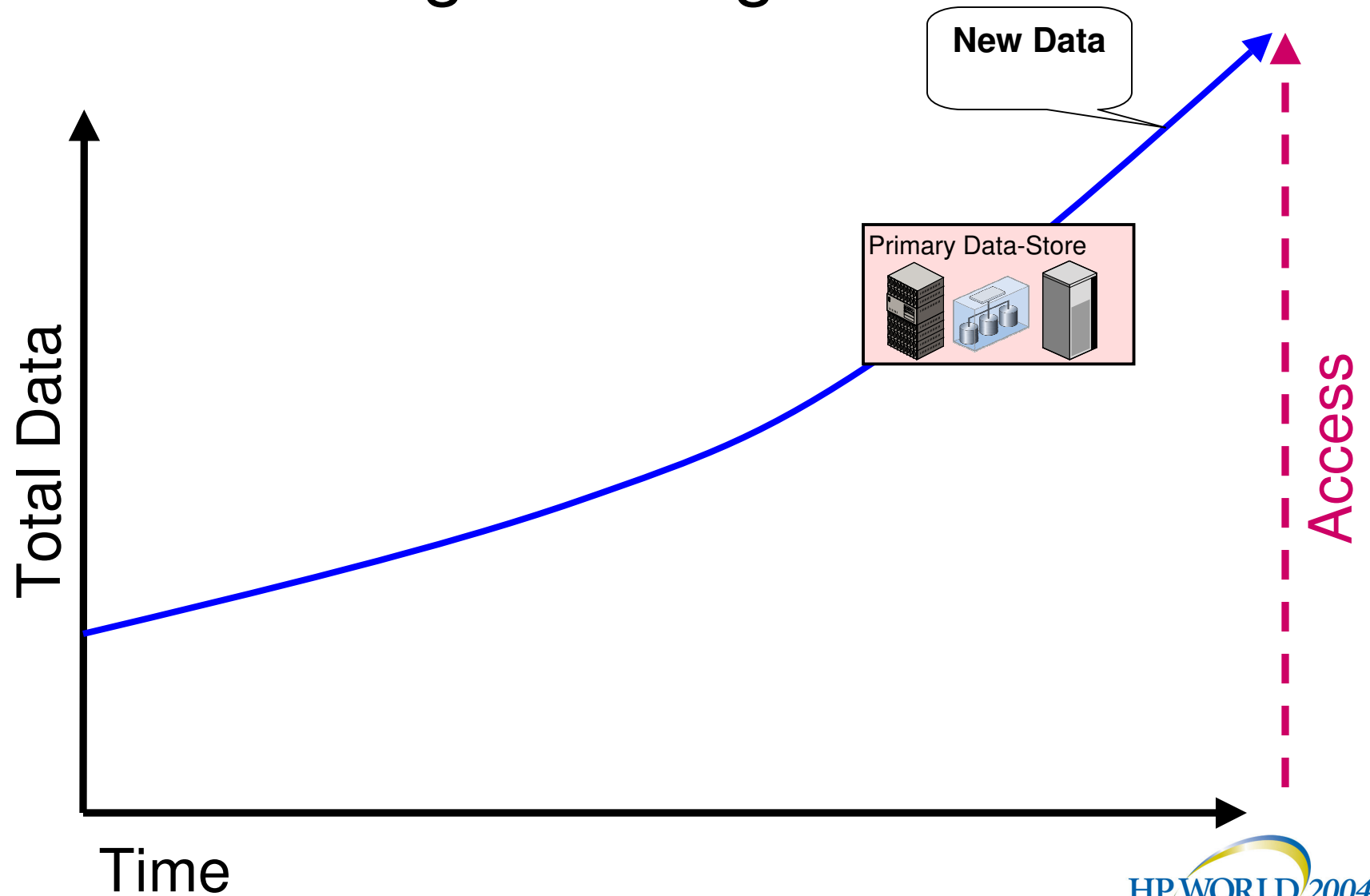


# Traditional Approaches

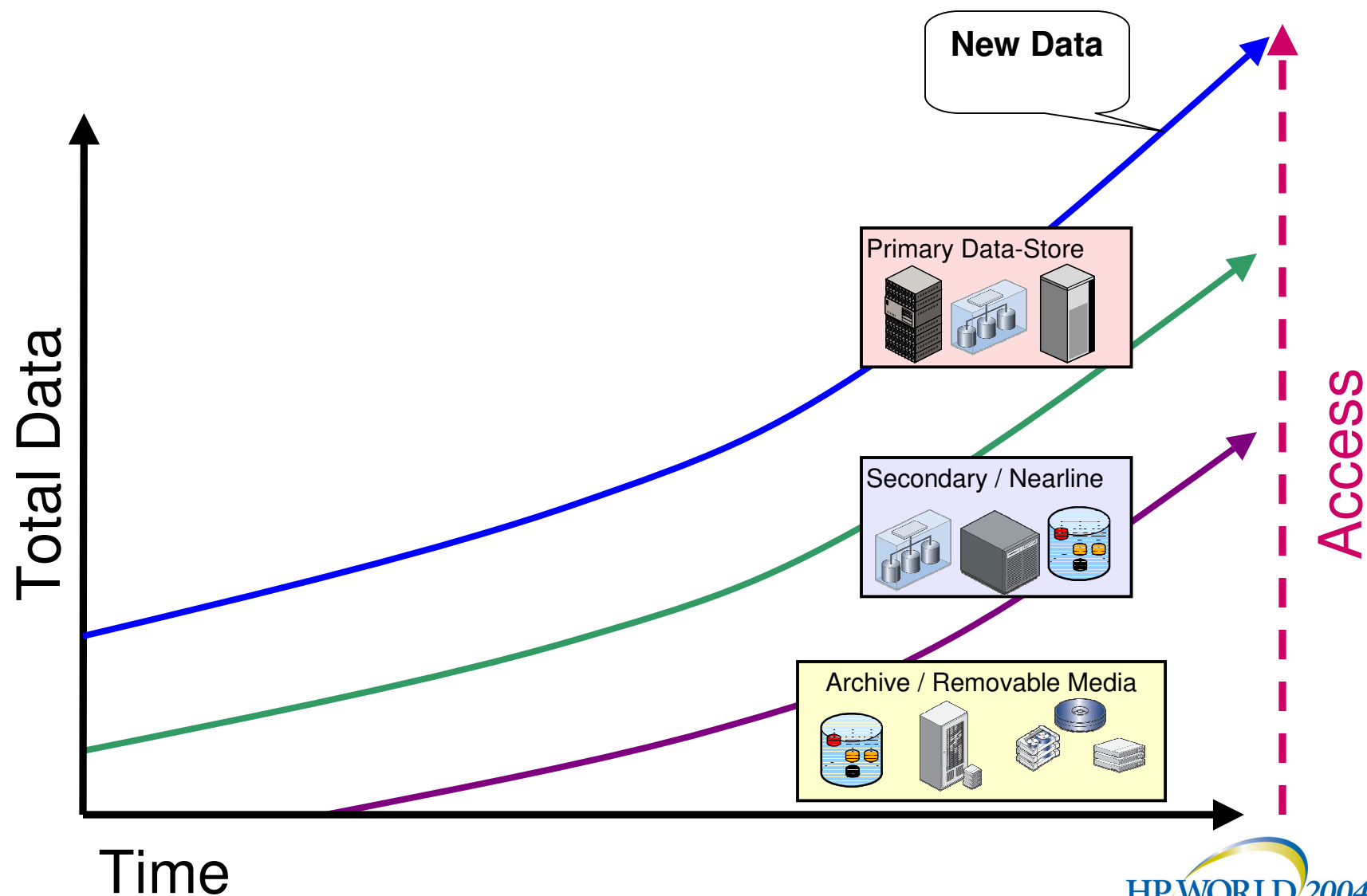
- **Add More Capacity**
  - Bottom line impact
  - Uncontrolled continuous cost
- **Delete Data**
  - Legal and retention issues
- **In-house Development**
  - Complex undertaking
  - Application specific
  - Support / upgrade / maintenance / opportunity cost



# Define Storage Strategies

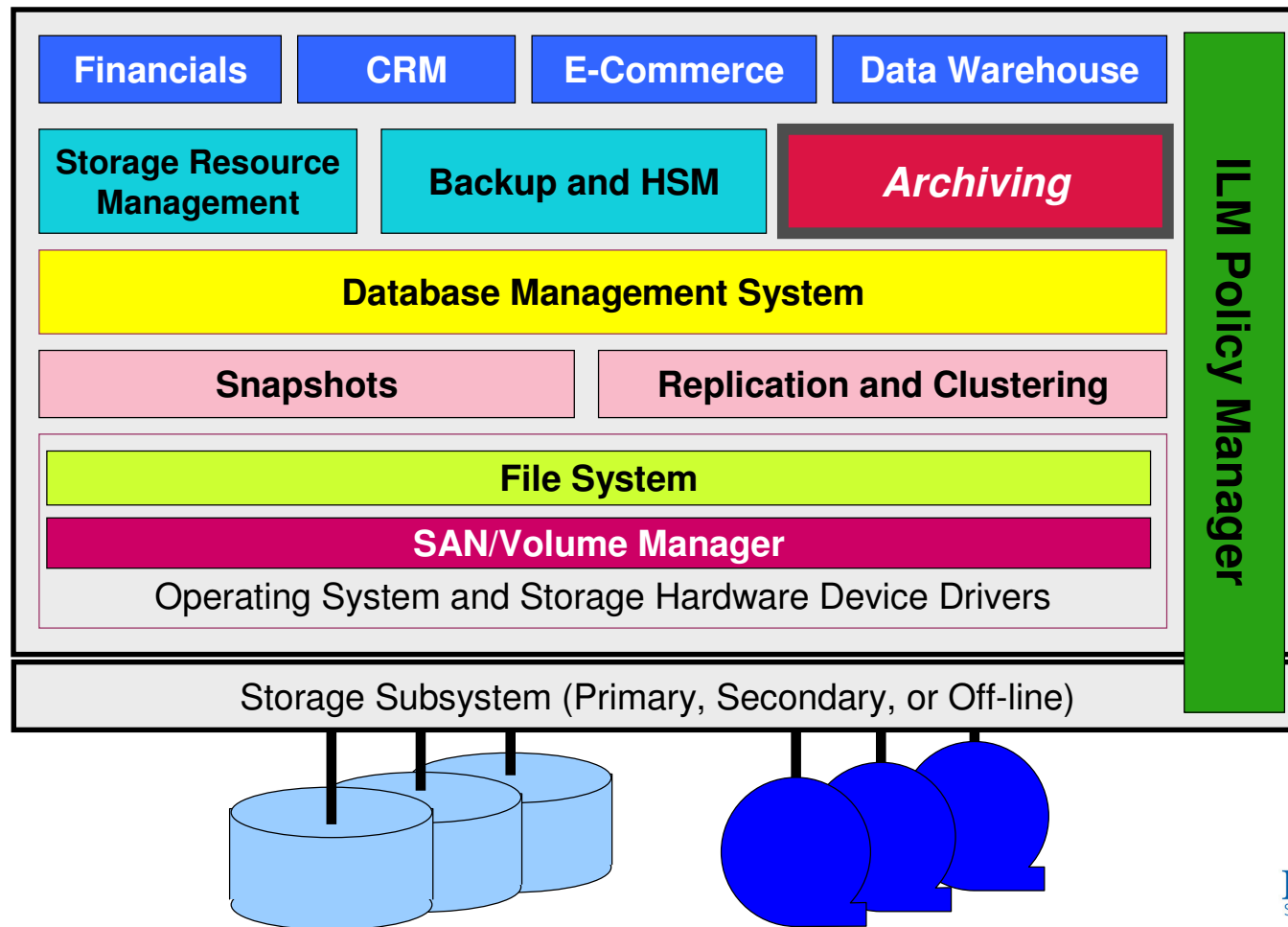


# Align Storage Costs with Information Value



# Database Archiving

## Key Part of an ILM Solution



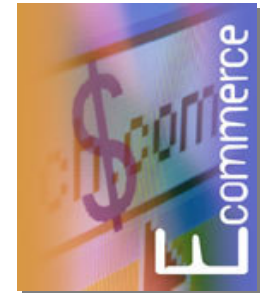


# How Does Database Archiving Fit In?

- Streamline application database
  - Remove infrequently used data
  - Archive relational subsets
  - Maintain business context
- Maintain access to archived information
  - View, research, restore
  - Comply with retention requirements
- Store archived data cost-effectively
  - Migrate to lower-cost tiers based on business value

# Who Needs Database Archiving?

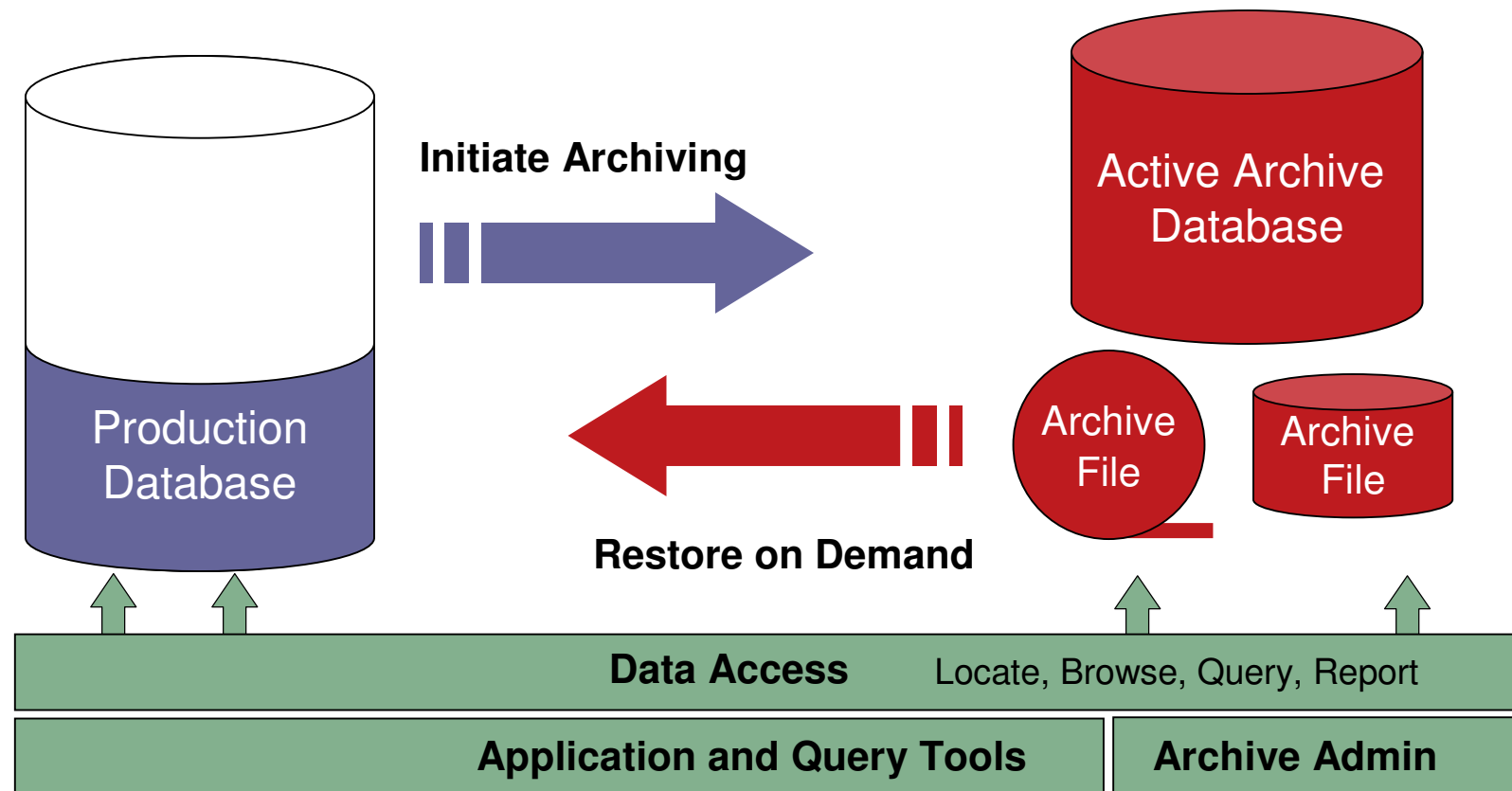
- Companies processing high volumes of online transactions :
  - ERP, CRM, SCM applications
  - eCommerce & customer facing applications
- Companies which need to comply with record retention regulations:
  - Healthcare – HIPAA
  - Pharmaceutical – 21 CFR 11
  - Basel II
  - Sarbanes-Oxley Act
  - Financial – IRS and SEC Rule 17a-4
- Companies needing to enhance their disaster recovery capability :
  - Active archiving reduces data volume - less data to recover
  - Recover mission-critical data first and rarely used data later



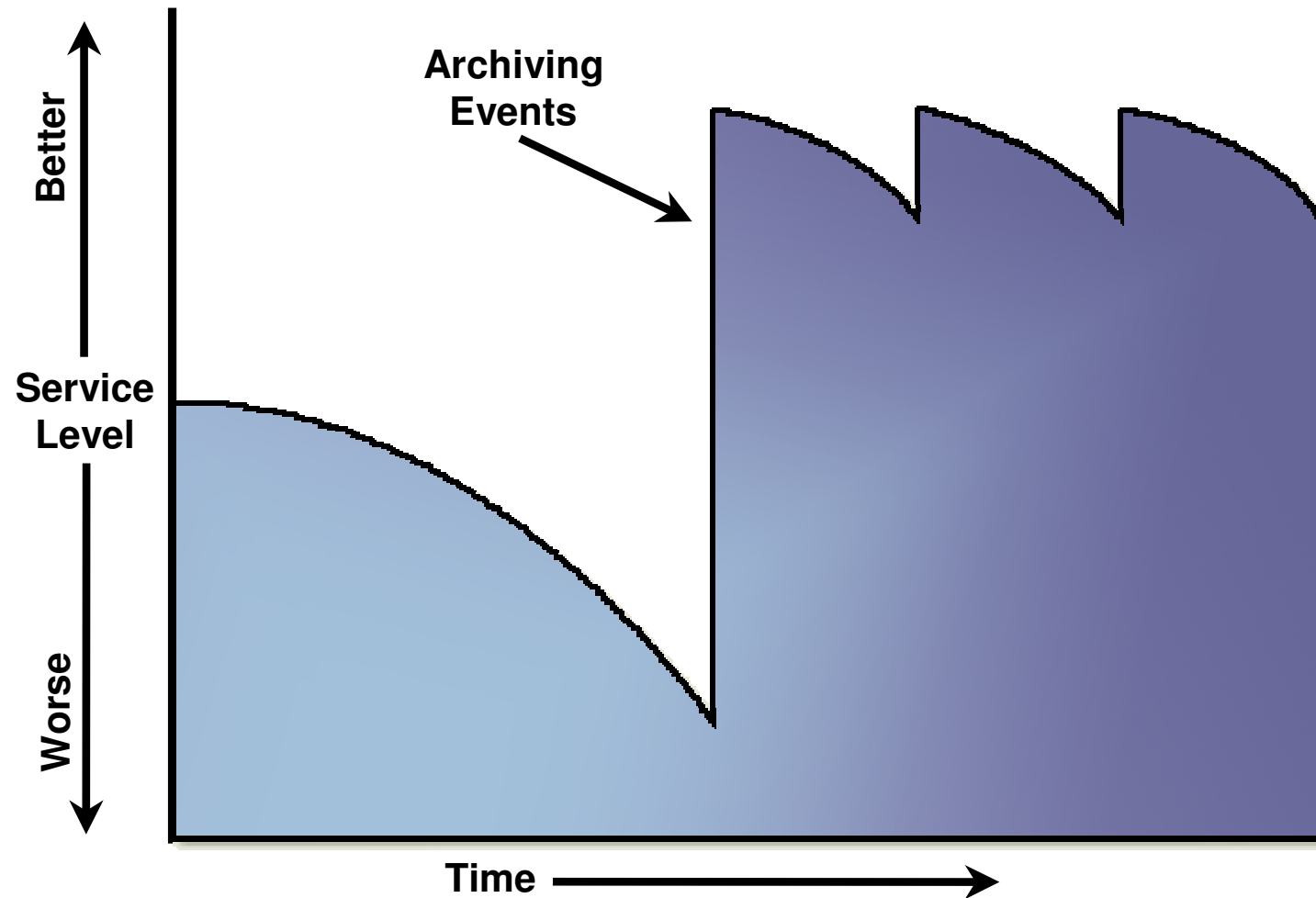
# Benefits of Database Archiving

- Improve application performance and availability
  - Optimize transaction and query processing
  - Speed upgrades
- Ensure appropriate access to data
  - Customer inquiries
  - Internal audit
  - Compliance requests
- Lower total cost of ownership (TCO)
  - Applications
  - Databases
  - Storage infrastructure

# Princeton Softech's Active Archive Solutions



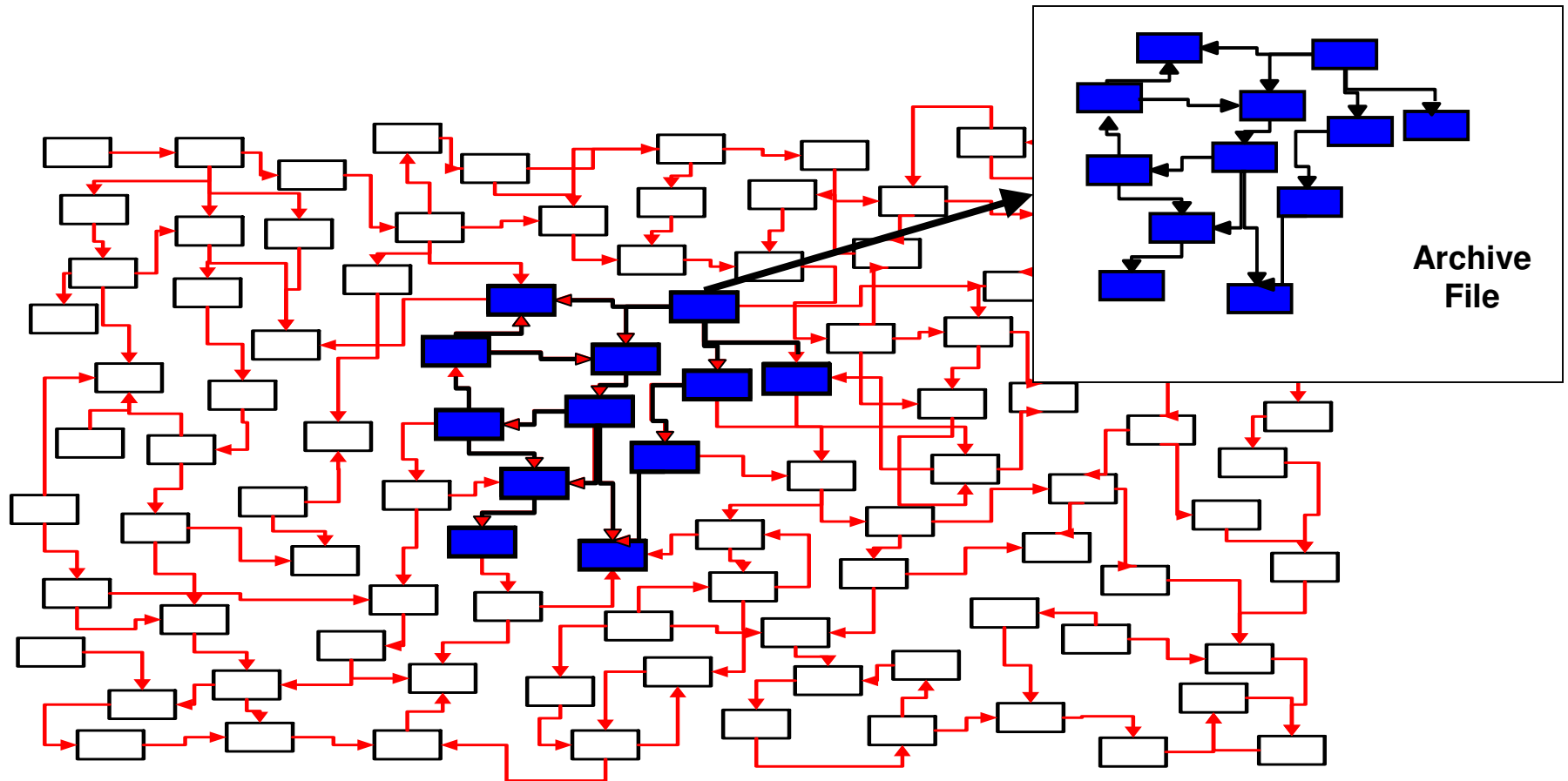
# Performance and Availability Benefits



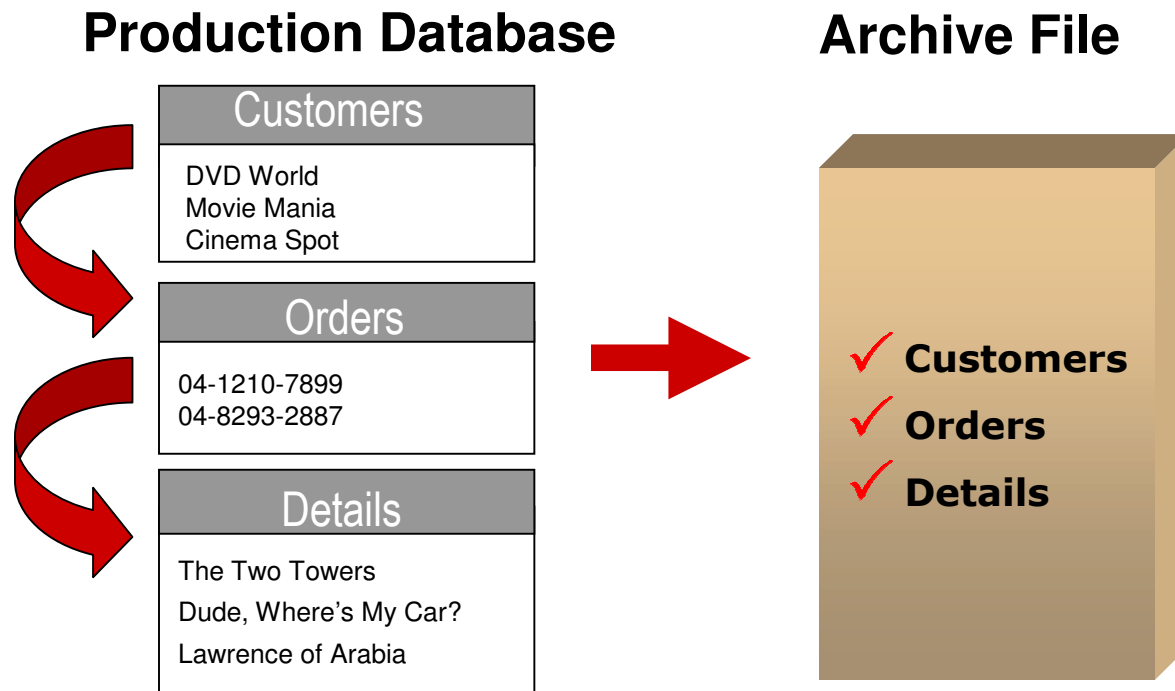
# Solution Requirements

- Archive referentially intact subsets of application data
- Selectively delete inactive data from production
- Locate and browse archived data
- Selectively restore data
- Store data on cost-effective media
- Automate migration of Archive Files
- Provide scalable, enterprise support

# Ensure Referential Integrity



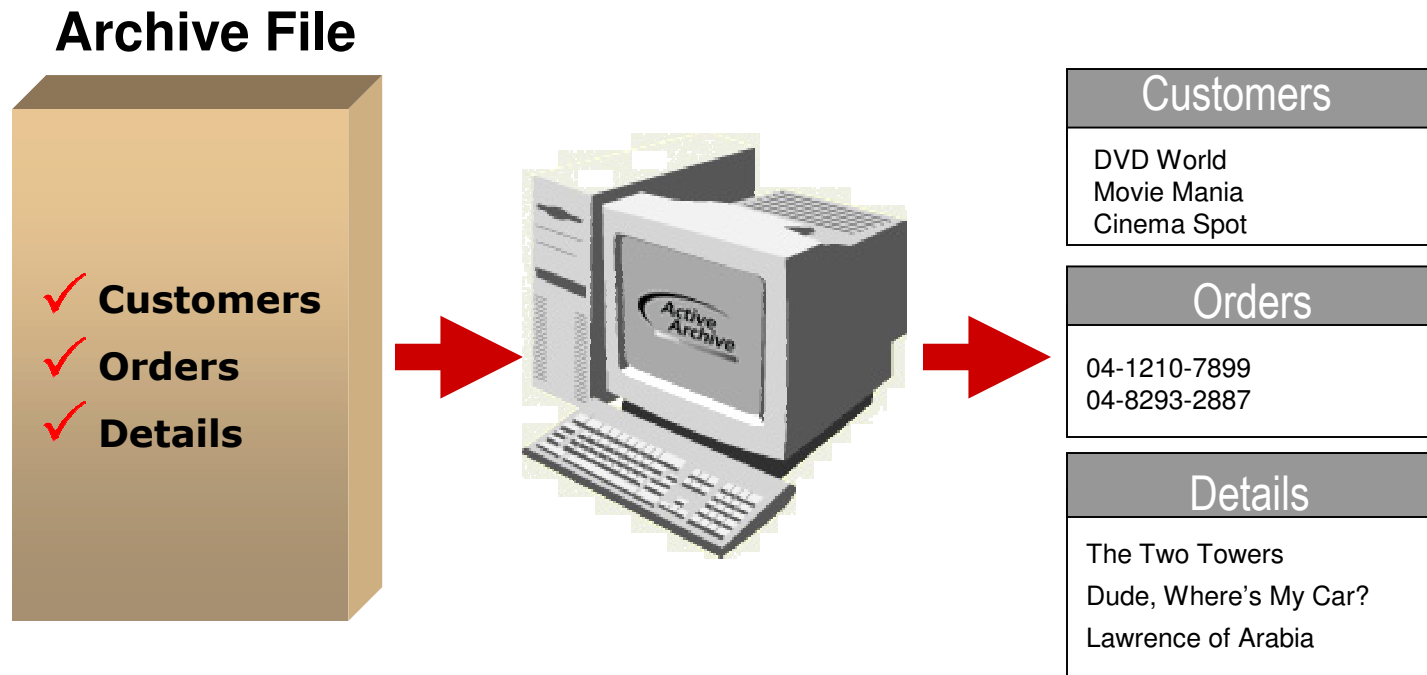
# Delete Inactive Data from Production



- Immediate or deferred delete
- Specifications define which data to delete
  - Can differ from Archive criteria



# Browse Archived Data



- Browse Archive Files
- JOIN to view related archive data
- Create hardcopy reports

# Selectively Restore Archived Data

## Production Database

Customers
DVD World Movie Mania Cinema Spot
Orders
04-1210-7899 04-8293-2887
Details
The Two Towers Dude, Where's My Car? Lawrence of Arabia



## Archive File



**Insert /  
Update**



## Prod DB

Customers
DVD World Movie Mania Cinema Spot
Orders
04-1210-7899 04-8293-2887
Details
The Two Towers Dude, Where's My Car? Lawrence of Arabia



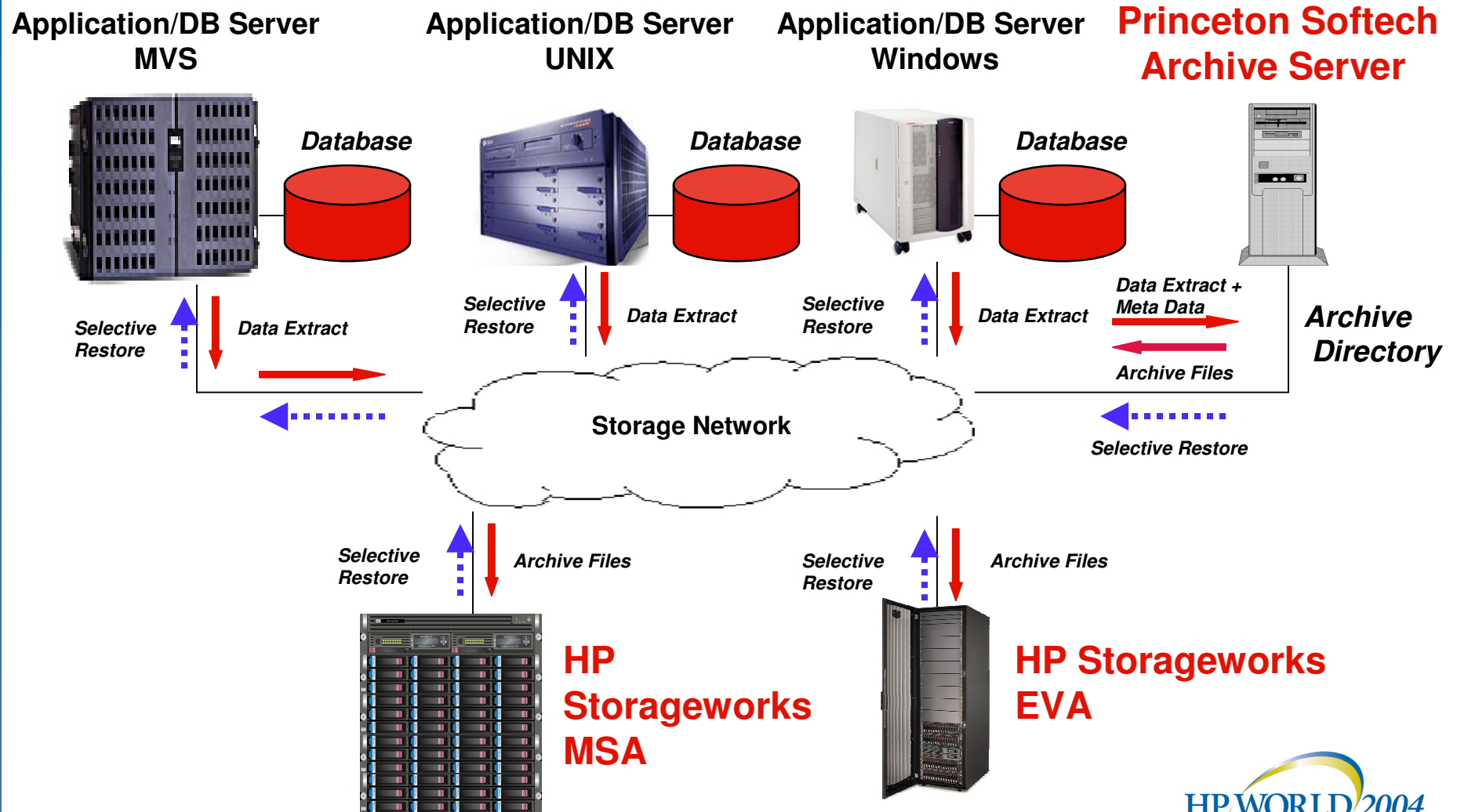
**Load**

## Staging DB

Customers
DVD World Movie Mania Cinema Spot
Orders
04-1210-7899 04-8293-2887
Details
The Two Towers Dude, Where's My Car? Lawrence of Arabia

- Full or selective restore
- Choose destination environment
- Accommodate data model or DB version changes

# Princeton Softech – HP Integrated Solutions



# Princeton Softech at a Glance

## Our Company

- A leader in Global Enterprise Data Management software solutions since 1989
- Market leader in Database Archiving: 56% market share (Gartner Group)
- Over 2100 customers in 30+ countries
- Focus on the Global 2000
- Global Sales, Support and PS organization
- Headquartered in Princeton, NJ.
- 200 employees

## Issues Addressed

- Unmanaged growth of critical application reference data residing in production database environments
- While required for long-term retention, active reference data is not required for day-to-day operations
- Provide a single enterprise-wide archiving platform to address long-term data accessibility and compliance needs

## Solutions/Benefits

- Database Archiving:
  - Archives production data to lower cost environment
  - Supports all databases and all applications
  - Provides easy data accessibility with complete business context
- Benefits:
  - Improves application performance and availability
  - Reduce TCO of production environment

# Scalable, Enterprise Capabilities



- Databases Supported:
  - Oracle, Sybase, SQL Server, UDB, Informix, DB2
  - Complete heterogeneous interoperability
- Platforms Supported:
  - UNIX, Windows, OS/390
- Active Archiving Solutions:
  - Archive™ for DB2
  - Archive™ for Servers
  - Archive™ for Servers – ClarifyCRM™ Edition
  - Archive™ for Servers – PeopleSoft® Edition
  - Archive™ for Servers – Oracle® Applications Edition
  - Others TBA



# Active Archive Success Story Examples

- Bank of New York –
  - Saved over \$50,000 per month
  - Reduced resource consumption by 20%
- Volt Information Sciences –
  - PeopleSoft upgrade time reduced from 140 to less than 50 hours
  - Improve performance on average by 50%
- Tier 1 Large Computer Manufacturer
  - Reduce disaster recovery time from 48 to less than 10 hours

# Active Archive Success Story Examples

- Bausch & Lomb –
  - Improved PeopleSoft performance by 50%
- Norwich Union –
  - Improved transaction response time by up to 50%
  - Reduce costs by 15%
  - Eliminate costs through application decommission
- AXA Insurance -
  - Reduce operating costs
  - Standardized solution
  - Consistent application performance

# Benefits Summary



## Improved Availability

- Faster batch cycles
- Ready for business
- Increased sales



## Improved Performance

- Faster response times
- Increased productivity
- Satisfied customers



## Cost Containment

- Optimize storage utilization
- Postpone hardware upgrades
- Execute ILM strategy





# HP WORLD 2004

Solutions and Technology Conference & Expo



# Thank You

**David Paradise**

**[dparadise@princetonsofttech.com](mailto:dparadise@princetonsofttech.com)**

111 Campus Drive  
Princeton, NJ  
08540-6400

800.457.7060  
609.627.5500  
609.627.7799 Fax

# HP WORLD 2004

Solutions and Technology Conference & Expo

Co-produced by:

